Saginaw County & the Great Lakes Bay Region ENERGIZING THE NEW ECONOMY



saginaw future 2010 annual report



Statistical Overview

Business Activity	2010	1992-2010
Business Expansions	29	369
Businesses Attracted	5	95
Jobs Created/Retained	710	19,347
Government Contracts	735	4,397
Total Value of Contracts	\$20,116,652	\$213,381,264
New Investment Value	\$181,938,220	\$5,862,256,652

Vision - To be recognized as the premier organization providing proactive and focused economic development assistance, striving for diversified growth, increased tax base and job creation/retention for all of Saginaw County.

Mission - To increase economic opportunity in Saginaw County ensuring long term growth and prosperity by fostering investment primarily in advanced manufacturing, medical technology, renewable energy, hi-tech industries and professional services.

A Letter from the Saginaw Future Chairman

Saginaw County and the Great Lakes Bay Region are leading the State of Michigan in transitioning to a new economy that blends the past with the future.

Advanced Manufacturing and Agribusiness are traditional industry sectors that have been rejuvenated through innovation and determination.

Opportunities in Renewable Energy and Medical Technology have also led to millions of dollars in new investment and the creation of knowledge-based jobs. We have also seen advancement in Professional Services and a resurgence in the Automobile Industry.

Saginaw Future (SF) partners with business, labor, education and government to impact the local and regional economy. In 2010, SF directly assisted 34 companies that invested nearly \$182 million and led to the creation and retention of 710 jobs.

Over the past year, SF was also able to secure over \$16 million in infrastructure and community development grants for Saginaw County. These funds will help support the development of a renewable energy park and reduce costs through energy audits of public

buildings.

The Saginaw
Future
Procurement
Technical
Assistance
Center
(PTAC)
worked
with dozens



of Great Lakes Bay companies that won over 700 government contracts valued at more than \$20 million. These contracts help diversify markets and stabilize the local economy.

We have strong global companies that innovate and invest in new technology. In turn, educational partners continue to prepare a highly skilled workforce and forward thinking leaders for the new economy. Through dedicated collaboration, we strive for regional successes that impacts all of us.

With the continued support of the private and public sectors (please see page 11), Saginaw & the Great Lakes Bay Region are ENERGIZING THE NEW ECONOMY!

Ed Bruff, Chairman Saginaw Future Board of Directors

Grants Secured - 1992 to Present				
Year	# of Grants	Grant Funds	Private Investment	
2010	4	\$16,434,433	\$274,000,000	
2009	2	\$9,875,000	\$1,003,000,000	
2008	9	\$7,953,368	\$18,000,000	
2007	4	\$6,090,000	\$1,009,800,000	
2006	13	\$17,843,184	\$510,323,284	
2005	6	\$14,845,000	\$3,894,050	
2004	7	\$1,632,500	\$20,693,000	
2003	4	\$695,350	\$11,215,000	
2002	3	\$850,300	\$3,284,460	
2001	6	\$2,513,938	\$11,628,992	
2000	2	\$3,223,750	\$25,838,020	
1999	2	\$442,500	\$27,606,000	
1998	4	\$996,428	\$5,987,200	
1997	I	\$223,141	\$2,527,000	
1996	2	\$538,205	\$6,237,200	
1995	4	\$5,474,002	\$305,524,717	
1994	4	\$1,044,300	\$5,692,760	
1993	2	\$859,846	\$5,182,032	
1992	3	\$709,700	\$4,894,362	
TOTAL	82	\$92,244,945	\$3,255,328,077	

Business Expansion &	Attraction F	Projects
2010 Expansions	Investment	Jobs Created /Retained
ADM Edible Bean Specialties	\$9,775,223	15
CIGNYS-Bridgeport	\$358,096	~
CIGNYS-Saginaw	\$227,627	~
CIGNYS-Shields	\$138,245	~
Custom Foods, Inc.	\$720,947	~
Dixie Dave's Soup Company of Frankenmuth	\$753,000	15
Dow Corning Healthcare Industries Materials Site (HIMS)	\$3,530,000	10
Dow Corning Solar Solutions Applications Center	\$845,000	I
Dow Corning Solar Solutions Applications Center	\$1,221,537	4
Filtrona Porous Technologies	\$1,800,000	4
Freeland Bean & Grain	\$283,795	1
Fullerton Tool Company	\$2,700,000	120
Gateway Financial	\$500,000	50
Hausbeck Pickle Company	\$1,933,073	~
Hausbeck Pickle Company	\$2,000,000	17
Hemlock Semiconductor Corp.	\$129,000,000	~
InCal Technologies	\$200,000	1
Kremin Inc.	\$1,250,000	12
M Curry Corp.	N/A	23
Merrill Technologies Group	\$3,200,000	28
Merrill Technologies Group	\$3,225,000	30
Michigan Sugar Company	\$1,100,000	~
Midwest Machinery Movers, LLC	\$320,000	1
Midwestern Surgical Associates	\$1,500,000	35
Pro Auctions LLC	\$600,000	~
R&M Machine Tool, Inc.	\$75,153	20
Saginaw Control & Engineering	\$1,100,422	12
Star of the West Milling Company	\$1,806,667	~
U.S. Graphite, Inc.	\$1,199,435	46
TOTAL	\$171,363,220	445
2010 Attractions	Investment	Jobs Created /Retained
Aleda E. Lutz VA Healthcare Annex	× \$4,000,000	50
Midwest Manufacturing	\$5,900,000	40
Midwest Reprocessing Center	\$450,000	25
Northern Power Systems	Proprietary	137
The Wirt-Rivette Group	\$225,000	13
TOTAL	\$10,575,000	265

2010 Saginaw Future Board of Directors



Ed Bruff* Chairman, Executive Vice President COO,Covenant HealthCare



Bill Huss*, Past Chairman, Global Market Supply/Tech Center Manager, Life Sciences Business, Dow Corning Corp.



Bruce R. Hill*
Vice Chairman,
President & CEO,
HealthPlus of Michigan



Richard J. Garber* Secretary/Treasurer, President, Garber Management Group



Bregitte K. Braddock* Member, Saginaw County Board of Commissioners



JoAnn Crary* President, Saginaw Future



Darnell Earley* Manager, City of Saginaw



Bob Van Deventer*
President & CEO,
Saginaw County
Chamber
of Commerce



Tom Begin Area Manager, Consumers Energy



Elliot S. Berton City President, Chase



Michael P. Gannon Vice President -Business Strategy and Human Resources, Nexteer Automotive



Dr. Jean GoodnowPresident,
Delta College



Michael Hanley Representative, United Auto Workers



Jeffrey T. Martin Community Relations Leader, The Dow Chemical Company



Paul T. Moore DDA Director & Village Manager, Village of Birch Run



Ed Oberski** CEO, Great Lakes Bay Michigan Works!



Dr. Samuel Shaheen President, SSP Associates, Inc.



Joe Smith Business Agent, Teamsters Local 486



Herbert Spence III President & CEO, Spence Brothers



Martin Stark**
Business and
Community Leader



Russell Taylor Manager, Thomas Township



Jim Van Tiflin Chairman of the Board Citizens Bank (Tri Cities region)



William G. Webber President, Sargent Docks & Terminal, Inc.

New 2011 Board Members

Chris Furlo
Executive Vice President
Morley Companies

Aaron Howald CFO & Treasurer Hemlock Semiconductor Corporation

Brian StadlerPresident and CEO
Wolgast Corporation

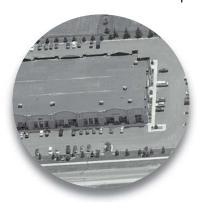
*Denotes Executive Committee

**Denotes Ex Officio Members

Medical Technology & Renewable Energy

New Medical Device Reprocessor in Saginaw Charter Township

www.midwestreprocessingcenter.com



Midwest Reprocessing
Center (MRC) is a new
company that was created
to reprocess Single-Use
medical devices in Saginaw
Charter Township. SingleUse Devices (SUDs)
include blood pressure
cuffs, compression sleeves,
pulse oximeters and other
devices that can be reprocessed under stringent FDA

guidelines to allow hospitals and other healthcare facilities to re-use these devices, saving a lot of expenses and drastically reducing wastes that would otherwise go to landfills. Once cleaned, reassembled, and tested, MRC can sell these devices to hospitals and healthcare facilities.

The total investment was nearly \$500,000 with up to 25 jobs created. The company has remodeled an existing building and installed equipment at 3995 Fashion Square Blvd. Saginaw Future assisted the new company and Saginaw Charter Township with an investment incentive for the project. In addition, the MEDC provided a training grant.

Dow Corning Invests in Solar Research and Development

www.dowcorning.com



Dow Corning's Solar Solutions Applications Center is commercializing new ways to use silicones to replace existing materials in the construction of solar laminates used in solar modules. The Applications Center in Tittabawassee Township has launched its fourth expansion since 2008 to collaborate with

customers to develop, evaluate and pilot materials used to manufacture solar panels.

A \$1.2 million expansion was just completed in the second quarter of 2010 that included the addition of more lab space. In the third quarter of 2010, Dow Corning invested another \$845,000 that includes the purchase of new lab equipment. More than \$8.5 million has been invested in only the past two years. A team of 26 engineers and scientists staff the facility, which is designed to be expanded as needed to meet the needs of the growing solar and photovoltaic industry.

VA Medical Center Expanding

www.saginaw.va.gov



The U.S. Department of Veteran Affairs (VA) opened the new Aleda E. Lutz VA Healthcare Annex in Saginaw Charter Township. The 18,780 sq. ft. office has up to 50 staff members and treats up to 180 patients a day. The \$4 million mental health clinic is being leased from BGI South, LLC. The agency is expanding staff and services across the nation.

\$1.8 Million Investment

www.filtronaporoustechnologies.com



Filtrona Porous Technologies is a developer and manufacturer of specialized hydrophilic foam products in the U.S. and Europe. Formerly Lendell Manufacturing, the company was acquired by Filtrona PLC in October 2009 and recently invested \$1.8 million in new equipment that will result in two to four new jobs.

Hemlock Semiconductor Continues to Impact the Region

www.hscpoly.com



Hemlock Semiconductor Corporation (HSC) continues to impact Saginaw County and the region with its multi-billion dollar investment and hundreds of jobs created. HSC continues to expand upon its most recent construction project. In July, 2007, Thomas Township approved an application for an Act 198 Industrial

Facilities Tax Exemption Certification for the company. The original proposal called for new real property totaling \$146 million at 12334 Geddes Rd.

The final real property improvements have exceeded the amounts in the original application by \$129 million for a total of \$275 million. Saginaw Future assisted the company and community in preparing a resolution to amend the original certificate. The increase in investment significantly adds to the local and state tax base. The company's latest local expansion created more than 300 new jobs and added more than 800 construction jobs.

Advanced & Specialty Manufacturing

Midwest Manufacturing -New City of Saginaw Company

www.midwestmanufacturing.com



Midwest Manufacturing invested \$5.9 million in the City of Saginaw and hired approximately 40 employees. The company had originally planned to purchase the equipment from the former VanPoppelen Brothers Block company on Veterans Memorial Highway and move to an out of state location. Saginaw

Future helped package incentives to convince the company to locate in Saginaw. The City, County of Saginaw and Michigan Economic Development Corporation approved the extension of Renaissance Zone benefits from 2014 through 2020.

Midwest Manufacturing has been in business since 1969, starting in Eau Claire, WI. Since then, more Midwestern plants have been added that manufacture siding and roofing, doors, decking, lumber, fasteners, stone and block and more. The company is a division of Menards and will provide products to 26 Menards stores throughout the State.

Fullerton Tool Company Invests \$2.7 Million in New Equipment

www.fullertontool.com



Fullerton Tool Company, based in the City of Saginaw, is slated to invest \$2.7 million in new equipment over the next three years. The investment will result in the retention of 110 employees and potentially adding 10 new jobs at the location. Fullerton Tool also joined a 17 company collaborative of Michigan tool & die firms

and received Tool & Die Recovery Zone status from the Michigan Economic Development Corporation (MEDC).

The Recovery Zone status allows companies to operate free of most state and local taxes for a designated time frame. In addition to the tax credit, the collaborative will provide networking opportunities, potential for joint purchasing and the introduction to new customers -- providing diversification and growth opportunities. Saginaw Future assisted with a tax credit application request for 10 years, which was approved by the City of Saginaw and the MEDC.

for Kremin Inc.

www.kremininc.com



Kremin Inc. was recently acquired by two new local owners. They plan on making efficiency improvements to the existing business while focusing on new opportunities in the medical, defense and alternative energy markets. Both of the owners had been looking to acquire an existing machine tool business to utilize their knowledge, skills and experience.

New Owners



Pro Auctions

Invests in Chesaning

www.proauctionspay.com

Pro Auctions LLC purchased the former Peet Packing facility in Chesaning and is making improvements to the structure to attract manufacturers to lease space. Saginaw Future assisted the company and the community with establishing an Industrial Development District to offer potential new companies investment incentives.

US Graphite Invests \$1 million Plus

www.usgraphite.net



U.S. Graphite, Inc. (USG) purchased the former Kelly Tire building adjacent to its 1820 E. Holland Ave. location in the City of Saginaw and invested over \$1 million in substantial improvements since occupying the building. The long time City of Saginaw employer also purchased new presses that are being used to service new clients.

R&M Diversifies in **Prosthetics**

www.rmmachine.com



R&M Machine has been manufacturing crash test dummies for many years and now has expanded its product line to include tools and parts for prosthetic arms and hands. The company purchased new equipment that will help them provide the cutting edge products needed for this industry. SF assisted with an investment incentive.

Featured Projects - Renewable Energy & Agribusiness

The Great Lakes Bay Region has attracted more than \$3 billion in renewable energy investments in the past five years, including six new Saginaw projects in 2010. Seven Saginaw agribusiness projects were launched in 2010 for a total new investment of nearly \$18 million!



Collaborating for New Green Technology Development

www.northernpower.com

www.merrilltg.com

www.saginawfuture.com/Expand-in-Saginaw.aspx

Merrill Tool Holding Company and its subsidiaries, Merrill Tool & Machine, Inc., Merrill Fabricators, Inc., Merrill Aviation and Merrill Engineering and Integration have experienced tremendous growth in the defense and alternative energy industries and worked with Saginaw Future on funding from the Saginaw County Revolving Loan Fund (RLF). The company has worked with Saginaw Future, local municipalities, Saginaw County and the State on a number of projects over the years.

The recent project costs are expected to be \$3.25 million. The company anticipates hiring 30 new workers as a result of its new solar, wind and defense opportunities.

The Saginaw County RLF is available for companies making new investment and creating jobs in Saginaw County. Funds may be used for working capital or fixed assets. Eligible businesses are manufacturing companies, hi-tech firms, or distributors.

The program is administered by Saginaw Future and all applications are reviewed by the Saginaw County Revolving Loan Fund Board.

In addition, former Governor Jennifer M. Granholm announced in 2010 an agreement between Consumers Energy and Traverse City-based Heritage Sustainable Energy that will result in the first large scale production of utility-scale wind turbines in the State of Michigan.

It will result in the creation of up to 137 jobs in Saginaw County. Vermont-based Northern Power Systems will build the wind turbines in Merrill Technologies' existing facility in Buena Vista Charter Township. Merrill Technologies Group will be a supplier.

Star of the West Exceeding Expectations

www.starofthewest.com

Star of the West Milling Company amended its 2009 tax abatement application with the City of Frankenmuth due to a larger investment that exceeded the scope of the original project plan. Increased construction costs and the purchase of additional equipment prompted an amendment to the 2009 investment of \$3.7 million.

Saginaw Future assisted the company and the City with an amendment for costs associated with expansion of its downtown Frankenmuth location. The Michigan Department of Treasury State Tax Commission allows for amendments to applications when construction is involved in a project. The amended investment for Star of the West is estimated to be more than \$5.5 million. Over the past three years the company has invested more than \$8.4 million, which has significantly added to the local and State tax base.

The company's new 160 foot high silo in the City of Frankenmuth holds approximately 260,000 bushels of wheat, which is a 35 day supply for the mill. The company's overall daily flour milling capacity makes it the 17th largest miller in the U.S. The agribusiness buys much of the State of Michigan's wheat crop in order to produce pastry flour used by the nation's major pie and cookie bakeries. One of its major clients is the nationally known Kellogg's cereal company of Battle Creek.

Star of the West also has a successful Flour Division and Edible Bean Division. Star of the West's Flour Division produces a variety of flour for the food industry, including Cardinal Flour, Cracked Wheat, Light Bran Standard, Peerless Flour and Crushed Wheat. The company's Edible Bean Division has been providing canners and packagers of edible beans with high quality products and services for many years. Some of its products include Navy, Black, Pinto, Kidney and a variety of other types of beans.



Featured Projects - Professional Services & Medical Technology

A fourth new building on South Washington Ave. will soon be built, which began with the construction of the Michigan Cardio Vascular Institute. Dow Corning Healthcare Industries Materials Site has made four recent investments for a total of nearly \$15 million!

News Investment in S. Washington Ave. 989-790-1001 www.garberautogroup.com

Reinvestment and redevelopment is coming to S. Washington Ave. in the City of Saginaw as two companies will expand and bring dozens of jobs to the area. Midwestern Surgical Associates plans to construct a 16,000 sq. ft. two-story building in the 1000 block of S. Washington Ave. The total investment for the project is projected at \$1.5 million, and will create 10 new and retain 25 jobs in the City. The developer of the property also plans to attract one or two new specialty medical tenants to the facility. In addition, this project would result in the demolition of two vacant blighted structures, and continue to expand the medical corridor that the City has been fostering over the past 15 years. Saginaw Future worked with the City of Saginaw and the Michigan Economic Development Corporation on extending the site's virtually tax-free Renaissance Zone term. SF is also assisting with a Brownfield tax credit for the project and the developer plans to implement a number of renewable energy features in the building construction.

Gateway Financial is the second partner involved in the expansion project. Two years ago, Garber Management Group moved its headquarters to Downtown Saginaw along the riverfront. Its vehicle finance service division, Gateway Financial, occupies most of the first floor, but needs room to expand. Once Midwestern Surgical Associates builds its new office building across the street, Gateway will occupy the entire lower level. Gateway Financial provides financing options for customers of the eight dealerships and 17 franchises under the Garber brand. In operation since 1996, the company currently has 65 employees and needs the space to grow its operations. The company expects to hire an additional 30 to 50 employees, and invest upwards of \$500,000 at the location. The S. Washington Ave. corridor has seen significant growth with the addition of Michigan CardioVascular Institute, new Citizens Bank branch, Tri-City Urology and more!

Dow Corning HIMS Invests Millions www.dowcorning.com

Dow Corning Corporation is slated to invest \$3.53 million over the next two years in infrastructure and new equipment at its Thomas Township Health Industries Materials Site (HIMS) facility.

The majority of this latest investment will involve securing a new electrical substation and relocating the existing substation. Dow Corning HIMS will also purchase tooling and molds to support commercialization of fabricated tubing and other production equipment. The investments will result in the retention of 10 jobs at the site.

This is Dow Corning's fourth recent investment at the facility totaling nearly \$15 million. HIMS, established in 1964, is the only Dow Corning site dedicated to supplying products to the health care industry, and is registered and inspected by the U.S. Food and Drug Administration as producer of bulk pharmaceutical ingredients.

HIMS' products are used by customers around the world to manufacture a wide variety of health care products, including pharmaceutical tubing, pacemaker leads, drug-delivery patches (such as nicotine patches), home diagnostic kits for renal patients, antigas antifoams, and other pharmaceutical products.

The Healthcare Materials Site is the only Dow Corning site that is registered and inspected by the U.S. Food and Drug Administration (FDA) as producer of bulk pharmaceutical ingredients.

This requires that the site operations are based on current Good Manufacturing Practices (cGMP), which set very high standards for cleanliness and quality assurance. These standards, developed by the FDA, help the Healthcare Industries Materials Site remain at the forefront of purity and quality efforts.



Advanced & Specialty Manufacturing

CIGNYS Corporation Continues to Invest in Saginaw County!

www.cignys.com



CIGNYS Corporation continues to expand its presence in Saginaw County with nearly \$750,000 invested in three County locations. Its Bridgeport Facility purchased a new Hass vertical milling machining center that will help the company be more efficient in working on customer orders in the

defense and aerospace markets.

The Saginaw location purchased a new ERP accounting software and hardware program that will assist the company in being more competitive and efficient in project estimation. CIGNYS' Shields Facility purchased a new milling center that will assist the company with more efficient processing of customer orders in the defense and aerospace markets.

Saginaw Future worked with the manufacturer on a number of expansion projects over the past several years and was able to assist the company and respective

Saginaw Control Invests In Robotics and New Employees

www.saginawcontrol.com



Saginaw Control & Engineering (SCE) manufactures sheet metal electrical enclosures for a variety of industries and invested \$1.1 million in new robotic machinery. The company hired 12 more workers to operate and maintain the new equipment at its Saginaw Charter Township site. This is SCE's second

investment at the facility since the Saginaw Charter Township Board of Trustees enacted its new tax abatement policy a year ago. Saginaw Future assisted both the company and the community through the process.

SCE has been serving the electrical industry since 1963 at its 255,000 sq. ft. manufacturing complex. Its manufacturing and warehouse facility uses state-of-the-art fabricating equipment including the newest laser technology. In addition to its Saginaw location, SCE has added a distribution center in Lenoir City, Tennessee; to accompany existing distribution centers in Aurora. Ohio: and Kenosha. Wisconsin.





communities with tax abatements for all three investments. The Saginaw Future Procurement Technical Assistance Center has also been working with the company on new government contracting opportunities, especially in national defense.

CIGNYS was founded in 1919 under the name Saginaw Products Corporation and is now privately owned. The company designs and manufactures engineered products and components for Original Equipment Manufacturers. CIGNYS has over 250,000 sq. ft. of combined floor space and tens of millions of dollars in materials, technology and machinery. In 2009 the manufacturer also invested nearly \$1 million in its Bridgeport and Shields locations.

New InCal Investment in BV

www.incaltech.com



InCal Technologies, established in 2004, invested \$200,000 in new equipment due to increased business in the aerospace, medical, and defense sectors. InCal, located at 3870 E. Washington Rd. in Buena Vista Charter Township, is equipped with the very latest and highest quality measurement equipment, as well as highly qualified personnel.

Growth for M Curry Corp.

www.mcurrycorp.com



M. Curry Corporation and Bridgeport Charter Township requested Saginaw Future's assistance in helping to establish a Michigan Tool & Die Recovery Zone. The company received the designation from the Michigan Economic Development Corporation and was able to retain 23 employees. M. Curry has been manufacturing tools since 1961.

Agribusiness

Continued Growth Opportunities Spur Hausbeck Pickle Investment

www.hausbeck.com



Hausbeck Pickle Company Inc. is in the process of a two-phase expansion that includes approximately 10,000 sq. ft. of manufacturing space with future plans calling for a warehouse addition and an on-site tank yard. Hausbeck Pickle, established in 1923, specializes in brining and processing of pickles and

peppers. Two of its major customers are Subway and Burger King, and for the first time is entering the Canadian market.

The company, located at 1626 Hess Ave. in the City of Saginaw, invested \$4 million in the building expansion and new equipment purchases that resulted in 17 jobs created. Saginaw Future assisted the City and the company with the creation of an industrial development district encompassing the original building, as well as extending Renaissance Zone status to the additional space that required City, County and State approval.

ADM Edible Bean Specialties Invests \$11 Million

www.adm.com



ADM Edible Bean Specialties is constructing a new Blumfield Township processing facility. It consists of a new four-story, 7,500 sq. ft. building to clean and size beans with the majority being exported to Mexico. In addition, a new steel storage silo was built with approximately 300,000 bushels of capacity. The

estimated investment for the project is nearly \$10 million. The facility is expected to retain its 12 current employees and add three workers. The Blumfield Township Board of Trustees adopted a new tax abatement policy and approved a tax abatement to support this investment.

Archer Daniels Midland Company (NYSE: ADM) trades, transports, stores and processes corn, oilseeds, wheat and cocoa into products for food, animal feed, chemical and energy uses. Headquartered in Decatur, Illinois, ADM operates more than 230 processing plants and more than 330 sourcing facilities in more than 60 countries.

City of Saginaw Agribusiness Upgrades With Nearly \$750,000 Investment

989-249-8061



Custom Foods, Inc. is a successful food manufacturer that specializes in the grading and brining of pickles for commercial use. The company purchased new equipment and installed a new tank yard at its City of Saginaw location. Custom Foods invested nearly \$750,000 due to increase demand for its products and

the need to upgrade its facilities.

Custom Foods invested in new fiberglass storage and processing tanks that will replace outdated wooden tanks at 634 Kendrick St. The expansion included the construction of a new tank yard and the pouring of new cement pads. The tanks were placed and secured on the new pads. Saginaw Future has worked with Custom Foods for a number of years and was able to assist the company and the community with an investment incentive for the expansion project.

Freeland Bean & Grain Starts Two-Phase Expansion

www.freelandbeanandgrain.com



Freeland Bean & Grain (FB&G) is undertaking a two-phase expansion project. FB&G is expanding its existing 1000 E. Washington St. facility in Freeland. The company is constructing a new Grain and Edible Bean Receiving and Storage facility. The total investment is expected to be more than \$280,000.

The company also closed on the purchase of the former Freeland Grain Elevator and has future plans to demolish and construct new facilities at that location. Established in 1983, FB&G provides cleaning, sorting and processing of beans and bulk agricultural products. Saginaw Future is assisting the company and Tittabawassee Township in seeking possible infrastructure improvements funds to upgrade the road leading into the new facility. SF has worked closely with FB&G over the years including the installation of an industrial scale in 2006 that was an important equipment upgrade.

Agribusiness & Services

New Technology for Michigan Sugar Company Transfer Stations

www.michigansugar.com



The Michigan Sugar Company installed over \$1 million in ventilation equipment at one of its two Blumfield Township locations to prevent excessive moisture and to preserve sugar beets. Saginaw Future assisted the Township with its first ever tax abatement to support the cooperative's project. Additional plans call for the

installation of the same equipment at the second Michigan Sugar location in Blumfield at a future date.

Michigan Sugar was formed in 1906 when six independent, single factory, sugarbeet companies merged. In 2002, it became a cooperative, owned by over 1,000 sugarbeet growers. In October 2004, the Monitor Sugarbeet Growers and Monitor Sugar's Bay City factory joined the cooperative. Beginning with the 2004 crop, the single, grower-owned cooperative processed all of the sugar produced in the State of Michigan and is the third largest beet sugar processor in the U.S.

Dixie Dave's Soup Company to Open in Frankenmuth

www.wildgamesoup.com



Dixie Dave's Soup Company is a new start-up business in the City of Frankenmuth that is leasing the former Frankenmuth Cheese Company. The company is spearheaded by Dixie Dave, a former restauranteer and chef, along with a group of investors. Their plans call for both institutional and retail sales of healthy, low sodium

and glutten free soups through Lapari Distributors.

The company will be manufacturing a wide variety of soups that will contain Bison, Elk, Pheasant, Turkey, Lamb and Pork. They expect to manufacture over 300 gallons of soup per day eventually expanding to 600 gallons per day by the end of 2012. Dixie Dave's Soup Company of Frankenmuth will also have a retail area where customers can view the making of soups along with a test kitchen. The project investment is approximately \$763,000 with 10 jobs to start, expanding up to 15 by the end of 2012.

The Wirt-Rivette Group Develops in Saginaw

www.wirtrivettegroup.com



The Wirt-Rivette Group, formally Wirt Financial & Leasing Services, has relocated its main office to the City of Saginaw. The firm now occupies the former Independent Bank building at 3520 Davenport Ave. near Mackinaw Rd. Wirt Financial & Leasing Services has been serving clients for over 25 years, and in recent

years, its programs and services have expanded to provide integrated finance and consulting solutions for clients. These programs and services will continue to be available through The Wirt-Rivette Group.

Affiliates in the group will focus on specific services such as equipment financing, property financing, property management and consulting. The Wirt-Rivette Group's name reflects its affiliated companies, which will serve clients' business growth needs. Wirt-Rivette's new Saginaw office, which is one of two locations in the Great Lakes Bay Region, houses 13 employees.

New City of Saginaw Location for Midwest Machinery Movers

www.midwestmachinerymovers.com



After leasing warehouse space in the City of Saginaw for 16 years, Midwest Machinery Movers, LLC has purchased and redeveloped an available industrial building also located in the City. The company now occupies 2119 River St. and has already invested \$320,000 in its new facility, creating one new job.

Midwest Machinery is an industrial machinery mover, from single machines to complete plant moves.

With more than 30 years of experience, Midwest Machinery Movers provides a number of services that includes, rigging & erecting, project planning & budgeting, machinery and facility relocation, transporting locally, arranging transportation to or from any of the contiguous 48 states, crating machinery and container blocking. Saginaw Future assisted the community and the company with site location assistance.

2010 Saginaw Future momentum

Campaign for Tomorrow's Growth

contributors

\$30,000 +

· Dow Corning Corporation and Hemlock Semiconductor Corporation

\$25,000

- · Citizens Bank
- · Covenant HealthCare

\$10,000 - \$20,000

- · Consumers Energy
- The Dow Chemical Company
- HealthPlus of Michigan
- Mobile Medical Response, Inc.
- Nexteer Automotive
- · St. Mary's of Michigan

- \$4,000 \$5,000
 Bierlein Companies, Inc.
- **PNC** Foundation
- · The Saginaw News

\$2,000 - \$3,999

- Bavarian Inn Restaurant & Lodge Braun, Kendrick, Finkbeiner PLC
- Champagne & Marx Excavating, Inc.
- Chemical Bank
- Fabiano Brothers
- Frankenmuth Mutual Insurance Co.
- Garber Management Group
- Great Lakes Bay Michigan Works!
- IBEW Local #557
- Independent Bank
- John E. Green Company
- Means Industries, Inc.
- Memtron Technologies Co.
- Merrill Technologies Group
- Morley Companies, Inc.
- Pumford Construction Inc.
- Rehmann
- Spence Brothers
- Spicer Group
- Stevens Worldwide Van Lines
- The Straits Corporation
- Wildfire Credit Union
- Wolgast Corporation

\$1,000 - \$1,999

- Ist State Bank
- Absolute! Building Maintenance
- Amigo Mobility International, Inc.
- Art Sample Furniture
- CIGNYS
- JoAnn Crary
- Delta College
- Filtrona Porous Technologies Fullerton Tool Company
- Glastender, Inc.
- Hausbeck Pickle Company Inc.
- ITC Holdings Corporation
- Kochville Township DDA
- KUKA Assembly and Test Corp.
- Lake Huron Credit Union

- Michigan CardioVascular Institute
- Residence Inn/Springhill Suites by Marriott
- Rifkin Scrap Iron & Metal Co.
- Saginaw Bay Underwriters Saginaw Transit Authority Regional Services (STARS)
- Saginaw Valley State University
- Sargent Docks & Terminal, Inc. and Saginaw Rock Products
- SSP Associates, Inc.
- SVRC Industries, Inc. Synergy Medical Education Alliance
- Tri-Star Trust Bank
- United Auto Workers Region ID
- Wigen, Tincknell, Meyer & Assoc., Inc.
- William A. Kibbe & Associates, Inc. Wolohan Enterprises Inc.
- Yeo & Yeo

\$301 - \$800

- A.C. Klopf Inc.
- AKT Peerless Environmental Services, LLC
- American Maintenance & Cleaning
- Andrews, Hooper & Pavlik PLC
- Brandle Roofing & Sheet Metal Co. BRONNER'S CHRISTmas
- WONDERLAND
- Central Warehouse Company /Saginaw Diversified Services LLC
- Chesaning Manufacturing Co.
- Community State Bank
- Deisler Funeral Home
- **Duperon Corporation**
- Duro-Last Roofing, Inc.
- Employee Benefit Resources, Inc.
- Firstbank-Alma
- Frankenmuth Credit Union
- Gardner, Provenzano, Schauman & Thomas, P.C.
- Gilbert, Smith & Borrello, P.C.
- Horizons Conference Center
- HYMMCO, LLC
- Mahar Tool Supply Co., Inc.
- Masud Labor Law Group
- McNally-Nimmergood Co.
- Michigan Sugar Company
- Mid Valley Insurance and Financial Services
- Muehlenbeck Distributing Co., Inc.
- Norton Accounting & Consulting
- One Source Office Products
- Orchid Unique Advanced Machining
- R.C. Hendrick & Son, Inc.
- Remer Plumbing, Heating & A.C. Inc. Saginaw Labor Council AFL-CIO
- Severance Tool Industries
- S.P.A.C.E., Inc.
- Standard Electric Company
- Star of the West Milling Company
- Team One Credit Union
- Thiel Electric
- Trademark Commercial Group
- Wanigas Credit Union
- Wilcox Professional Services, LLC
- William F. Nelson Electric, Inc.
- Zatkoff Seals & Packings
- Zehnder's of Frankenmuth

\$50 - \$300

- AGD Management Corporation McDonald's Office
- Delena and Ed Allen Amalgamated Credit Union
- **Bailey Construction**
- Beattie Master Pool & Spa Bright Wilkins Investment
- **Business Innovations Group**
- Century 21 Signature Realty

- · Cinderella, Inc.
- Commerce Center Partnership
- Freeland Bean & Grain
- Future Insurance Agency
- General Machine Service
- Global Recruiters of Saginaw
- Hi-Tech Optical Inc.
- Hoyt Nursing & Rehab Centre
- InCal Technologies, Inc.
- John M. Jacobs Plumbing & Heating
- John V. Polomsky II, P.C.
- Steve & Ann Jonas
- King Communications Inc.
- MacDonald Broadcasting Corp.
- Maple Ridge Financial
- Mast, Foulds & Co., P.C.
- The Mayan Agency
- MBS International Airport Commission
- Midwest Sales, Inc.
- Panda Promotional Products
- Pat's Food Center
- Pinnacle Design
- RA Monk Insurance Agency
- R&R Ready-Mix, Inc.
- Ramey's Janitorial Services Saginaw County Employees Credit
- Union Scientific Brake & Equipment
- State Farm Insurance
- TBF Graphics/Digital
- Terabyte Consulting TPI Powder Metallurgy Inc.
- Wade-Trim
- Webster, Looby & Baumgarten, P.C. Zehnder & Associates, P.C.
- Zeilinger Wool, Co. Zolton Law Offices

- In-Kind Advanced Tex Screen Printing, Inc.
- **Dornbos Printing Impressions** The Michigan Banner
- Michigan Office Solutions
- Mitchell Motorcoach, Ltd.
- Princing & Ewend
- Shred Experts Step Above Enterprises -
- Jake's Old City Grill

WNEM TV5

- Local Government Contracts
- Bridgeport Charter Township DDA Buena Vista Charter Township DDA
- Carrollton Township
- Chesaning Township City of Frankenmuth
- City of Saginaw
- City of Zilwaukee County of Saginaw
- Richland Township
- Saginaw Charter Township
- Spaulding Township Thomas Township
- Tittabawassee Township Village of Birch Run
- Village of Chesaning Village of Merrill Village of St. Charles

Project Specific Contributors

- AT&T Foundation Great Lakes Loons/Michigan
- Baseball Foundation Margaret Stoker Charitable Trust administered by Citizens Bank
- Wealth Management Robert E. Stark & Martin H. Stark Foundation

2011-2013 Sustain the Momentum!

Saginaw Future and its volunteer Board of Directors have worked extremely hard to finish its funding campaign, Sustain the Momentum -Invest in Saginaw Future, which supports Saginaw Future's economic development efforts from 2011 through 2013.

Led by Campaign Co-Chairmen

Richard I. Garber (top) and Jim VanTiflin, a Saginaw Future

Funding Committee has actively raised funds with assistance from the

Saginaw County Chamber of

Commerce. Saginaw Future is a 501(c)3non-profit organization, with the majority of its funding coming from private sector

tax deductible contributions. The support of 192 local businesses, individuals, foundations and organizations will allow for continued progress in existing programs and the

development of new initiatives. Saginaw Future also contracts with 18 local municipalities, including the County of Saginaw and the City of Saginaw, for economic development services.

The ultimate goal is new investment and jobs in Saginaw and the Region!

To Invest in Saginaw Future please go to www. SaginawFuture.com and click CONTRIBUTE HERE! or call $989-754-8222 \times 231$.

Government Contracting - PTAC

Millions in Government Contracts

www.SaginawFuture.com/Expand-in-Saginaw.aspx

The federal government is a multi-billion dollar purchaser of goods and services. State and local governments are also major purchasers of products and services. The Saginaw Future Procurement Technical Assistance Center (PTAC) provides no fee assistance to businesses that are interested in tapping this market. The services offered by the Saginaw Future PTAC include bid matching, market research, specifications and standards, federal acquisition regulations, subcontracting opportunities, code of federal regulations and much more.

During 2010, the Saginaw Future PTAC helped 22 companies win a total of 735 government contracts with a total value of more than \$20 million. The numerous products and services provided include aerospace equipment, medical device products, road construction and transportation products.

The Procurement Center educates businesses through formalized seminars and specific one-on-one consultations. The Saginaw Future PTAC sponsored or co-sponsored eight seminars that were designed to assist local companies by expanding company markets and pursuing new opportunities.

Metro Fabricating is the Contractor of the Year

Metro Fabricating is the 2010 Saginaw Future PTAC Contractor of the Year. The 35-year-old specialty manufacturer is diversifying its product lines with the help of more than \$10 million in potential government contracts. The company designs and manufactures custom steel products and has contracts for projects with NASA and the U.S. Department of Homeland Security.

For the past two years, Metro Fab has worked on about 60 workstation consoles that will go to NASA's Kennedy Space Center in Florida and will be utilitzed in the NASA firing room, where spacecraft are launched. The stations are electromagnetically shielded, which eliminates any outside interference from cell phones, computers or other wireless devices. The product is completely fabricated and manufactured in-house.

Metro Fab, which employs approximately 65 people, is also seeking to develop a potential \$6.8 million weapons box project for the U.S. Department of Homeland Security. The weapons box project involves creating very secure metal boxes to hold weapons and body armor. Amy Lyday is president and owner of Metro Fab, which was started in 1975 by her father — Thomas Willard.



Saginaw Future Staff

JoAnn Crary, CEcD

President

Steve Jonas, CEcD

Executive Vice President

Delena Spates-Allen

Program Manager

Procurement Technical Assistance Center Former SF Office Manager

Tom Miller Jr.

Economic Development Specialist

Greg LaMarr

Communications Manager



Stephanie Bauer

Accountant

Lisa Dobbins

Sherrie Gray

Executive Assistant

Lindsey Zion

SVSU Intern/Research Assistant

Contact Us

Saginaw Future

515 N. Washington Ave., 3rd Floor Saginaw, MI 48607

Phone: 989-754-8222 Fax: 989-754-1715

Email: info@SaginawFuture.com

Economic Development www.SaginawFuture.com

Solar

www.MiGreatLakesBaySolar.com

Property

www.MiGreatLakesBaySites.com