

# SAGINAW FUTURE INC.

# 2012 ANNUAL REPORT



**NEXTEER INVESTS \$70 MILLION IN BUENA VISTA**

**AT&T INVESTS IN DOWNTOWN SAGINAW**

**CMU UNVEILS SAGINAW MED SCHOOL DESIGNS**

(l-r) Michigan Economic Development Corporation CEO Michael Finney, Saginaw Future Inc. President JoAnn Cray, Nexteer President & COO Laurent Bresson, Nexteer Director of Global External Affairs Luis Canales and Nexteer Senior Vice President & COO of Saginaw Division Michael Gannon.



**Driving the Future!**

# SAGINAW FUTURE INC.

## CHAIRMAN LETTER & STATISTICS

### TOGETHER, WE ARE DRIVING THE FUTURE!



Saginaw County and the Great Lakes Bay Region are 'Driving the Future' through innovation in traditional industries and economic diversity.

With 14 new projects in 2012, advanced manufacturing is surging. Health services

and technology continue to advance, and the professional services and renewable energy sectors are driving new opportunities to Saginaw.

In 2012, Saginaw Future Inc. (SFI) assisted 35 projects that led to nearly \$241 million invested and over 1,000 jobs created and retained.

The SFI Procurement Technical Assistance Center worked with dozens of Regional companies that won over 1,100 government contracts valued at nearly \$20 million.

Please review the successful projects of 2012. SFI will continue to work with business, labor, education and government. Together, we are 'Driving the Future' of Saginaw County's economy.

We could not do it without Saginaw Future contributors (see page 11). I also encourage you to support SFI's economic development efforts!

Richard J. Garber, Chairman  
Saginaw Future Inc. Board of Directors

2012 EXPANSIONS	INVESTMENT	JOBS CREATED /RETAINED
Ist State Bank Plaza & PN Investment Group	\$7,000,000	~
AT&T	\$1,000,000	230
Bavarian Inn Lodge	\$3,000,000	30
CIGNYS - Bridgeport and Shields	\$1,153,065	4
Covenant HealthCare Cancer Center	\$4,200,000	~
Dow Corning Healthcare Industries Materials Site	\$2,505,000	11
Downtown Area Development IV, LLC & Great Lakes Bay Michigan Works!	\$2,800,000	45
Duperon Corporation	\$2,500,000	55
Filtrona Porous Technologies	\$150,000	10
Fullerton Tool Company	\$1,400,000	12
GM Saginaw Metal Casting Operations	\$50,000,000	~
Gosen Tool & Machine, Inc.	\$383,000	2
Great Lakes Family Dental Group	N/A	~
HealthSource of Saginaw	\$5,000,000	12
Hi-Tech Steel Treating Inc.	\$280,617	2
Kremin Inc.	\$262,767	11
MBS International Airport	\$55,000,000	~
Merrill Technologies Group - multiple projects	N/A	30
Michigan Sugar Company	\$1,080,000	~
Miller Mold Co.	\$675,000	~
Mistequay Group Ltd.	\$400,000	~
Morley Companies, Inc.	\$2,625,200	150
Nexteer Automotive	\$70,000,000	325
Orchid Bridgeport	\$2,910,000	~
Rifkin Scrap Iron & Metal Co.	\$3,449,715	53
U.S. Graphite, Inc.	\$493,500	50
<b>TOTAL</b>	<b>\$218,267,864</b>	<b>1,032</b>
2012 ATTRACTIONS	INVESTMENT	JOBS CREATED
Bearinger LLC	\$154,500	~
CMU College of Medicine	N/A	~
DaVita & Physicians' Capital Investments	\$1,200,000	9
MAPRO Technologies	N/A	4
NextEra Energy Resources	\$20,000,000	10
Night Flight Fireworks	\$200,000	10
SunSteer™	\$1,000,000	11
<b>TOTAL</b>	<b>\$22,554,500</b>	<b>44</b>
STATISTICAL OVERVIEW		
	2012	1992-2012
Business Expansions	28	419
Businesses Attracted	7	109
Jobs Created/Retained	1,076	22,944
Government Contracts	1,154	5,978
Total Value of Contracts	\$19,570,670	\$319,965,590
<b>NEW INVESTMENT</b>	<b>\$240,822,364</b>	<b>\$6,315,216,092</b>



# Saginaw Future Inc.

## 2012 BOARD OF DIRECTORS



**Richard J. Garber\***  
Chairman  
Garber  
Management Group



**Bruce R. Hill\***  
Past Chairman  
HealthPlus of Michigan



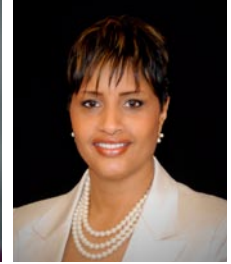
**Michael P. Gannon\***  
Vice Chairman  
Nexteer Automotive



**Aaron Howald\***  
Secretary/Treasurer  
Hemlock Semiconductor



**JoAnn Crary\***  
President  
Saginaw Future Inc.



**Bregitte K. Braddock\***  
Saginaw County Board  
of Commissioners



**Darnell Earley\***  
City of  
Saginaw



**Bob Van Deventer\***  
Saginaw County  
Chamber of Commerce



**Thomas Begin**  
Consumers  
Energy



**Mary Lou Benecke**  
SSP  
Associates, Inc.



**Chris Furlo**  
Morley  
Companies, Inc.



**Dan George**  
Covenant  
HealthCare



**Dr. Jean Goodnow**  
Delta  
College



**John Graham**  
St. Mary's  
of Michigan



**John James**  
The Dow Chemical  
Company



**Paul T. Moore**  
Village of  
Birch Run



**Ed Oberski\*\***  
Great Lakes Bay  
Michigan Works!



**Joe Smith**  
Saginaw Labor  
Council



**Brian Stadler**  
Wolgast  
Corporation



**Martin Stark\*\***  
Business and  
Community Leader



**Russell Taylor**  
Thomas  
Township



**Jim VanTiflin**  
Citizens  
Bank



**Chad Wurtzel**  
United Auto Workers  
Region 1-D

### NEW 2013 BOARD MEMBERS

**Michael Hanley**  
Saginaw County Board  
of Commissioners

**Robert Yackel**  
Merrill Technologies  
Group

\*Denotes Executive Committee    \*\*Denotes Ex Officio Members

# Millions INVESTED

*in Saginaw County*



## CONSOLIDATION FOR MICHIGAN WORKS!

[www.michiganworks.org](http://www.michiganworks.org)

Great Lakes Bay Michigan Works! will consolidate services from three locations and house approximately 45 employees on E. Genesee Ave. in the City of Saginaw. A newly constructed 17,500 sq. ft., one-story office building will replace several abandoned buildings and vacant parcels on E. Genesee near S. Baum St. The organization entered into a lease with Saginaw developer Downtown Area Development IV, LLC.



## NEW BUILDING FOR 1ST STATE BANK

[www.1ststatebk.com](http://www.1ststatebk.com)

1st State Bank moved into its new location at 4800 Fashion Square Blvd. after millions of dollars in extensive renovations. The office building will be known as 1st State Plaza and includes the corporate headquarters along with a three-lane drive-thru. The bank, with three branches, will house approximately 25 employees in the 13,000 sq. ft. office complex. Total investment for the project, including site acquisition, was \$7 million.



## HISTORIC BEARINGER BEING RENOVATED

126 N. Franklin St., City of Saginaw

The historic Beringer Building has been purchased and is undergoing renovations after being vacant since 2008 and having minimal occupancy over the past 20 years. Renovations of the six-story building have begun one floor at a time and three businesses are slated to open on the first floor in 2013. Overall building wide improvements are also underway such as a new roof, wall face mortar repair, and electrical and boiler upgrades.

## MAPRO LOCATES IN SAGINAW TWP.

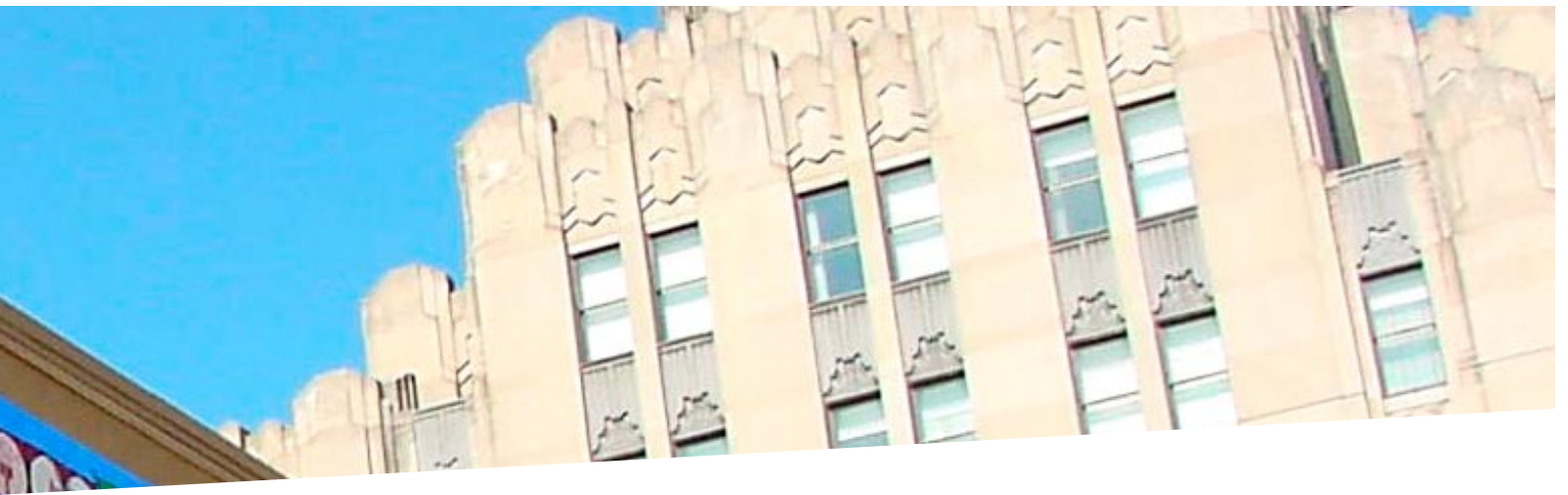
[www.maprotest.com](http://www.maprotest.com)

Mapro Technologies is an engineering company that focuses on the design and manufacture of test equipment and assembly lines for leading automotive component manufacturers (Tier 1) and other industrial sectors. Saginaw Future provided Mapro with site location assistance for its new regional office in Saginaw County that houses four engineers. Founded in 1998, Mapro Technologies is headquartered in Spain and has offices throughout the world.

**Maprotechnologies**  
test&assemblysystems

4





## MORLEY DOUBLES ITS FOOTPRINT

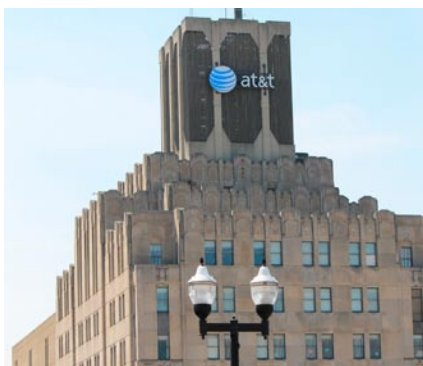
[www.morley.net.com](http://www.morley.net.com)



Morley Companies, Inc. purchased the AT&T office complex in Saginaw Charter Township that was recently available due to AT&T's consolidation at its Downtown Saginaw regional headquarters. With its robust telecommunications, the complex will accommodate Morley's growing pipeline of future projects and the company is currently hiring 150 more people. An additional multi-million dollar investment in the facility is planned for the County's fifth largest employer.

## AT&T INVESTS IN DOWNTOWN

[www.att.com](http://www.att.com)



AT&T relocated 230 employees to its office in Downtown Saginaw, after a series of consolidation measures. The communications company has invested well over \$1 million in building upgrades, which is the next step in a series of upgrades to AT&T's regional headquarters located at 309 S. Washington Ave. The company worked with the City of Saginaw and Saginaw Future to address project development needs and employee parking.

## NEW \$55 MILLION TERMINAL FOR MBS

[www.iflymbs.com](http://www.iflymbs.com)



MBS International Airport opened its new 75,000 sq. ft., \$55 million terminal in the Fall of 2012. Air travelers are now welcomed into a modern, attractive facility, creating a positive first impression of our Region for customers, prospective investors, potential employees, and vacationers. A study done by The Boyd Group estimated the economic benefit of MBS International Airport to the Great Lakes Bay Region at more than \$100 million annually.

## BAVARIAN INN RAISES THE ROOF

<http://bavarianinn.com/stay>

Frankenmuth's Bavarian Inn Lodge has completed a multi-million renovation of its Family Fun Center, which is part of a seven-acre resort and conference center. Contractors from R.C. Hendrick & Son, Inc. have built an 80-foot tower that houses two water slides and the indoor landing area. The 6,000 pound conical roof was raised four stories to cap the slide tower. The Lodge invested \$3 million in the new project that will support 30 new jobs.





*CIGNYS invested in two of its Saginaw County facilities. Above is CIGNYS Bridgeport Facility - located at 5763 Dixie Highway in Bridgeport Charter Township.*



## NEW EQUIPMENT AT TWO FACILITIES

[www.cignys.com](http://www.cignys.com)

CIGNYS Corporation continues to invest at its Bridgeport and Shields locations. The company purchased a new mill for its Bridgeport site, which is the fourth investment in the past four years for a total of more than \$2 million. A third investment in three years at the Shields site will total nearly \$900,000. New equipment purchases will provide increased efficiency and technology.



## NEW INVESTMENT FOR HI-TECH STEEL

[www.hitechsteel.com](http://www.hitechsteel.com)

Hi-Tech Steel Treating, Inc. invested more than \$280,000 for new equipment and created two new jobs as a result of the project. The City of Saginaw-based company currently employs 80 workers including 53 City residents. Established in 1984, Hi-Tech Steel provides heat treating services, such as Annealing, Carbonitriding, Flame Hardening, Induction Hardening and more.



## FULLERTON INVESTS IN TECHNOLOGY

[www.fullertontool.com](http://www.fullertontool.com)

Fullerton Tool Company continues to move forward with its FAST Advanced Solution Team by investing in the latest technology and growing its employment. Fullerton hired 18 new employees and purchased six new pieces of equipment valued at \$1.4 million dollars. SFI worked with the company and City to facilitate incentives and street closure.



## NEW MARKET FOR KREMIN

[www.kremininc.com](http://www.kremininc.com)

Kremin Inc. purchased nearly \$300,000 in new equipment that helped expand its customer base and led to 11 new employees. The company also just completed ISO 9001 and 13485, which are key quality components for entry into medical markets. The company made the list of 'Michigan 50 Companies to Watch' that recognizes Michigan's fastest growing second stage companies.



## MACHINERY & JOBS FOR MISTEQUAY

[www.mistequaygroup.com](http://www.mistequaygroup.com)

Mistequay Group Ltd., has had tremendous growth over the past two years resulting in the purchase of new machinery and additional jobs. A \$400,000 milling center will allow the company to run various stages of end product on one machine, reducing setup time. SFI assisted the company with identifying and securing resources through the MEDC Capital Group.





*UAW, Nexteer and economic development leaders celebrate the Nexteer announcement.*

## **NEXTEER INVESTS \$70 MILLION**

[www.nexteer.com](http://www.nexteer.com)



Nexteer Automotive announced a nearly \$70 million investment and the addition of 325 new jobs at its world headquarters in Buena Vista Charter Township. A new customer contract for Nexteer's advanced 12-volt rack electric power steering system (EPS) was the driving force behind the expansion. The investment will be made throughout 2014 to upgrade and expand development, manufacturing and test capabilities, including the upgrade of infrastructure and investing in hi-tech and machinery. Nexteer has experienced unprecedented demand for its EPS systems.

## **GM INVESTS \$50 MILLION**

[www.gm.com](http://www.gm.com)



GM announced another \$50 million investment in mid-2012 to construct real property improvements to support \$215 million in new equipment investments that had been announced in Fall 2011 at Saginaw Metal Casting Operations (SMCO). The equipment will be used for the production of future engine block and head casting work, creating or retaining about 275 jobs. SFI assisted the City and the company with its first ever Plant Rehabilitation District and abatement. SMCO has been a proud part of the Saginaw and regional economy since 1918.

## **NEW FACILITY FOR DUPERON CORP.**

[www.duperon.com](http://www.duperon.com)



Duperon Corporation, which designs and manufactures water treatment devices, consolidated at 1200 Leon Scott in the City of Saginaw. Duperon added new office space and five new employees, and invested over \$2.5 million in the 74,000 sq. ft. facility. The company has had significant growth, starting with 14 employees in 2007 and now has 50 employees. It was recently named to the list of 'Michigan 50 Companies to Watch' by the Edward Lowe Foundation. SFI assisted with site location and other programs to support the project and the City.

## **RENOVATIONS FOR U.S. GRAPHITE**

[www.usgraphite.net](http://www.usgraphite.net)

U.S. Graphite, Inc. is a City of Saginaw manufacturer of carbide cutting tools. The more than 100-year old company demolished part of its original building, has plans to demolish nonviable buildings and renovate the others as funds permit. Additional renovations include more space for engineering, a new furnace for new materials processing, CNC equipment and a new mixer.



*A World Leader in the Carbon Industry.*

**U.S. GRAPHITE, INC.**





CMU's College of Medicine unveiled preliminary designs for two Saginaw buildings. Above is St. Mary's of Michigan-Saginaw, below left is Covenant HealthCare.



## CMU UNVEILS SAGINAW DESIGNS

[www.cmich.edu/academics/medicine](http://www.cmich.edu/academics/medicine)

Central Michigan University's College of Medicine recently unveiled preliminary designs for two new buildings in Saginaw. CMU students will complete their clinical education in Saginaw during their third and fourth years of study. The facilities will be located at St. Mary's of Michigan-Saginaw and Covenant HealthCare hospitals. The facilities will provide over 200,000 sq. ft. of clinical space.



## NEW GROWTH FOR ORCHID

[www.orchid-orthopedics.com/orchid-bridgeport](http://www.orchid-orthopedics.com/orchid-bridgeport)

Orchid Bridgeport is a medical device manufacturer located at 6688 Dixie Hwy. in Bridgeport Charter Township. The company purchased nearly \$3 million in new equipment that will assist the company in remaining competitive in new markets. Saginaw Future has worked with Orchid for a number of years, and assisted the company and the community with the tax abatement process.



## NEW CONTRACT FOR FILTRONA

[www.filtronaporous technologies.com](http://www.filtronaporous technologies.com)

Filtrona Porous Technologies, located at 5301 S. Graham Rd., develops and manufactures liquid handling components that control and manipulate fluids and vapor within consumer and industrial products. The local facility competes for projects with divisions of its parent company and was awarded a new contract that required the purchase of new foam machines and 10 new jobs.



## DAVITA DIALYSIS PROVIDER TO OPEN

[www.davita.com](http://www.davita.com)

Physicians' Capital Investments began construction on a 6,000 sq. ft. medical building on Hoyt St. near St. Mary's of Michigan. Upon completion, the building will be leased to national dialysis provider, DaVita, which will employ nine local residents. The project investment is over \$1.2 million, will be completed in late Spring 2013 and will be locally owned.



## NEW EXPANSION FOR HEALTHSOURCE

[www.healthsourcesaginaw.org](http://www.healthsourcesaginaw.org)

HealthSource Saginaw, located in Saginaw Charter Township, began a \$5 million expansion project in September 2012 paid for entirely through the facility's internal fund. A 15,000 sq. ft. addition will house the facility's 14 bed child and adolescent psychiatric unit as well as an additional nine beds. HealthSource's expansion will result in 12 new employees.





The Covenant Cancer Center is located at 5400 Mackinaw in Saginaw Charter Township.

## COVENANT NEW CANCER CENTER

[www.covenanthealthcare.com](http://www.covenanthealthcare.com)



Covenant HealthCare is developing a complete Cancer Care Center to expand upon its existing nationally accredited services. Covenant is investing \$4.2 million into renovating the Mackinaw facility (5400 Mackinaw, Saginaw Charter Township) transforming it into a larger, unified body including radiation therapy, research, nutrition services, social work services, support groups, spiritual care and an education resource center. The campus will have full infusion and oncology suites. Cancer patients from 23 counties have been treated at this location.

## DENTAL GROUP EXPANDS IN CITY

[www.faucherdental.com](http://www.faucherdental.com)



Faucher Dental Group recently merged with Great Lakes Family Dental to form the Great Lakes Family Dental Group. Located at 427 N. Michigan Ave. in the City of Saginaw, the Dental Group has modernized its facility and added state-of-the-art equipment. Saginaw Future assisted Great Lakes Family Dental Group through the process of acquiring an adjacent parcel and demolishing a blighted structure that was on the property. A new parking lot, renovations and the addition of new equipment are in the process of being added.

## MILLIONS INVESTED AT HIMS

[www.dowcorning.com](http://www.dowcorning.com)



Dow Corning invested more than \$2.5 million at its Healthcare Industries Materials Site (HIMS) to purchase new equipment and make improvements to its facility. Established in 1963, HIMS employs approximately 175 people and will be adding one employee and retaining 10 as a result of the project. Located on 328 acres in Thomas Township, the site is dedicated to supplying products to the healthcare industry for use in pharmaceutical tubing, pacemaker leads, drug-delivery patches and other pharmaceutical products.

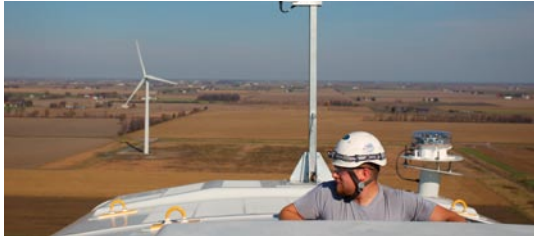
## GOSEN GROWS - NEW SPACE & JOBS

[www.gosentoolandmachine.com](http://www.gosentoolandmachine.com)

Gosen Tool & Machine has started the construction of an additional 5,000 sq. ft. of manufacturing space. The precision machining and fabricating company outgrew its original 9,000 sq. ft. facility and needed to add new equipment. Gosen Tool expects to invest nearly \$400,000 and create two jobs. Gosen was founded in 1993 by three brothers; Jeff, Steve and Bill Gosen.



# THOUSANDS OF JOBS



## **NEXTERA TURBINES IN BLUMFIELD TWP.**

[www.nexteraenergyresources.com](http://www.nexteraenergyresources.com)

NextEra Energy Resources is North America's largest producer of wind energy. The company has constructed seven wind turbines and an operations building in Blumfield Township for a combined investment of \$20 million. The project required 220 construction workers and employs 10 technicians.



## **NEXTEER LAUNCHES SUNSTEER™**

[www.nexteer.com](http://www.nexteer.com)

Global automotive supplier Nexteer Automotive expanded its portfolio into the alternative energy market. The company's first product, SunSteer™, is a solar tracking actuator being built at the company's world headquarters in Saginaw, utilizing Nexteer's engineering and manufacturing expertise.



## **NEW RIFKIN SITE CONTINUES TO GROW**

[www.rifkin-co.com](http://www.rifkin-co.com)

Rifkin Scrap Iron & Metal Co. continues to grow at its new site located at 1011 N. Washington Ave. in the City of Saginaw. City Council approved a tax abatement to support investments of nearly \$400,000 in real property improvements and more than \$3 million for equipment.



## **NEW EQUIPMENT FOR MILLER MOLD**

[www.millermold.com](http://www.millermold.com)

Miller Mold Company, located in Saginaw Charter Township, purchased \$675,000 of new manufacturing equipment for the thermoforming industry. Its products include molds for manufacturers of consumer durable goods, such as refrigerators and washers and dryers.



## **MICHIGAN SUGAR UPGRADES STATION**

[www.michigansugar.com](http://www.michigansugar.com)

Michigan Sugar Company has upgraded its transfer station located in Albee Township. The more than \$1 million expansion included new and improved ventilation systems to help preserve sugar beets until processing can take place. SFI assisted the company and Township with its first abatement.



## **NEW BRIDGEPORT BUSINESS**

[www.nightflightfireworks.com](http://www.nightflightfireworks.com)

Night Flight Fireworks is located on Dixie Hwy. in Bridgeport Charter Township and has 10 employees. The new company is a wholesaler, retailer and the area's first permanent fireworks store. Night Flight provides wholesale products to pyrotechnic companies, which put on Statewide displays.



# Saginaw Future Inc.

## 2012 CONTRIBUTORS

- \$30,000 +**
  - Covenant HealthCare
  - Dow Corning Corporation and Hemlock Semiconductor Corporation
  - Harvey Randall Wickes Foundation
- \$10,000 - \$20,000**
  - Citizens Bank
  - Consumers Energy
  - The Dow Chemical Company
  - Fifth Third Bank
  - Garber Management Group
  - HealthPlus of Michigan
  - Mobile Medical Response, Inc.
  - Nexteer Automotive
  - Residence Inn/Springhill Suites by Marriott
  - St. Mary's of Michigan
- \$4,000 - \$6,000**
  - Morley Companies, Inc.
  - Morley Foundation
  - PNC Foundation
  - Pumford Construction, Inc.
  - The Saginaw News
  - Spence Brothers
  - Wolgast Corporation
- \$2,000 - \$3,999**
  - 1st State Bank
  - Bavarian Inn Restaurant & Lodge
  - Bierlein Companies, Inc.
  - Braun, Kendrick, Finkbeiner PLC
  - Champagne & Marx Excavating, Inc.
  - Charter Communications
  - Chemical Bank
  - CIGNYS Corporation
  - JoAnn Crary
  - Delta Steel, Inc.
  - Dickinson Wright, PLLC
  - Fabiano Brothers
  - Frankenmuth Mutual Insurance Co.
  - Great Lakes Bay Michigan Works!
  - Hausbeck Pickle Company, Inc.
  - IBEW Local #557
  - Independent Bank
  - John E. Green Company
  - Means Industries, Inc.
  - Memtron Technologies Co.
  - Merrill Technologies Group
  - MSA Ventures
  - Rehmann
  - Saginaw Valley State University
  - Sargent Docks & Terminal, Inc. and Saginaw Rock Products
  - Spicer Group
  - SSP Associates, Inc.
  - Stevens Worldwide Van Lines
  - The Straits Corporation
  - Three Rivers Corporation
- \$1,000 - \$1,999**
  - Wildfire Credit Union
  - Absolute! Building Maintenance
  - Alice E. Turner Memorial Trust
  - Allen E. and Marie A. Nickless Memorial Foundation
  - Amigo Mobility International, Inc.
  - Catholic Federal Credit Union
  - Delta College
  - Filtrona Porous Technologies
  - Fullerton Tool Company
  - ITC Holdings Corporation
  - Kochville Township DDA
  - KUKA Assembly and Test Corp.
  - Lake Huron Credit Union
  - Mahar Tool Supply Company
  - Martin Chevrolet Chrysler Jeep
  - McDonald Pontiac-Cadillac-GMC Truck, Inc.
  - Michigan CardioVascular Institute
  - Midwestern Surgical Associates
  - Mike Young Pontiac-Oldsmobile-GMC Truck
  - Mistequay Group, Ltd.
  - R&R Ready Mix, Inc.
  - Rifkin Scrap Iron & Metal Co.
  - Saginaw Bay Underwriters
  - Saginaw Transit Authority Regional Services - STARS
  - Standard Electric Company
  - SVRC Industries, Inc.
  - Synergy Medical Education Alliance
  - Tri-Star Trust Bank
  - United Auto Workers Region ID
  - Wickson-Link Memorial Foundation
  - William A. Kibbe & Associates, Inc.
  - Wolohan Enterprises Inc.
  - Wright-K Technology, Inc.
  - Yeo & Yeo
- \$301 - \$800**
  - A.C. Klopff Inc.
  - Advanced Benefit Design Group
  - AGD Management Corporation McDonald's Office
  - Air Advantage, LLC
  - AKT Peerless Environmental Services, LLC
  - Delena & Ed Allen
  - American Maintenance & Cleaning
  - Andrews, Hooper & Pavlik PLC
  - Boice Bird & Sons, Inc.
  - BRONNER'S CHRISTMAS WONDERLAND
  - Burt Watson Chevrolet-Pontiac
  - Central Warehouse Operations
  - Chase
  - Chesaning Manufacturing Co.
- \$50 - \$300**
  - Community State Bank
  - Dale Carnegie Training
  - Deisler Funeral Home
  - DuPeron Corporation
  - Emil Rummel Insurance Agency, Inc.
  - Employee Benefit Resources, Inc.
  - Firehouse Soft Wash
  - Frankenmuth Credit Union
  - Future Insurance Agency
  - Galen E. Wilson Petroleum Company
  - Gardner, Provenzano, Schauman & Thomas, P.C.
  - Gilbert, Smith & Borrello, P.C.
  - Great Lakes Loons/Michigan Baseball Foundation
  - Hoyt Nursing & Rehab Centre
  - JB Meinberg
  - J.E. Johnson, Inc.
  - Ken Westlund Properties
  - King Communications, Inc.
  - MacDonald Broadcasting Corp.
  - Masud Labor Law Group
  - Michigan Sugar Company
  - Midwest Machinery Movers, LLC
  - NBS
  - Orchid Bridgeport
  - R.C. Hendrick & Son, Inc.
  - Remer Plumbing, Heating & A.C. Inc.
  - Saginaw Labor Council AFL-CIO
  - Saginaw Medical Federal Credit Union
  - Schaefer & Bierlein, Inc.
  - Scientific Brake & Equipment
  - Severance Tool Industries
  - S.P.A.C.E., Inc.
  - Star of the West Milling Company
  - Martin Stark
  - Trademark Commercial Group
  - United Local 85 Plumbers & Steamfitters
  - William F. Nelson Electric, Inc.
  - The Wirt-Rivette Group
  - Zatkoff Seals & Packings
  - Zehnder's of Frankenmuth
- In-Kind**
  - Advanced Tex Screen Printing, Inc.
  - Atlas Advertising
  - Dornbos Printing Impressions
  - The Michigan Banner
  - Michigan Office Solutions
  - Mitchell Motorcoach, Ltd.
  - Prinching & Ewend
  - Shred Experts
  - Step Above Enterprises - Jake's Old City Grill
  - WNEMTV5
- Local Government Contracts**
  - Bridgeport Charter Township DDA
  - Buena Vista Charter Township DDA
  - Carrollton Township
  - Chesaning Township
  - City of Frankenmuth
  - City of Saginaw
  - County of Saginaw
  - Richland Township
  - Saginaw Charter Township
  - Thomas Township
  - Tittabawassee Township
  - Village of Birch Run
  - Village of Chesaning
  - Village of Merrill
  - Village of St. Charles
- Project Specific Contributors**
  - AT&T Foundation
  - Arnold & Gertrude Boutell Memorial Fund administered by Citizens Bank Wealth Management
  - Saginaw Community Foundation



## SAGINAW FUTURE PTAC

## CONTRACTOR OF THE YEAR

### MILLIONS IN CONTRACTS

[www.SaginawFuture.com](http://www.SaginawFuture.com)



The federal government is a multi-billion dollar purchaser of goods and services. State and local governments are also major purchasers of

products and services. The Saginaw Future Procurement Technical Assistance Center (PTAC) provides no fee assistance to businesses that are interested in tapping this market. The services offered by the Saginaw Future PTAC include bid matching, market research, specifications and standards, federal acquisition regulations, subcontracting opportunities and much more.

During 2012, the Saginaw Future PTAC helped 27 regional companies win a total of 1,154 government contracts with a total value of nearly \$20 million. The numerous products and services provided include aerospace equipment, military defense materials, medical device products, road construction and transportation products.

The PTAC educates company representatives through 11 formalized sponsored or co-sponsored seminars and specific one-on-one consultations.

### MERRILL TECHNOLOGIES GROUP

[www.merrilltg.com](http://www.merrilltg.com)



Merrill Technologies Group (MTG) is the 2012 Saginaw Future PTAC Contractor of the Year for the second year in a row and expanded

at numerous locations. The specialty CNC machine facility and metal fabricator received four government contracts valued in the millions. The company is an engineering solutions manufacturer that designs and builds metal products across many industries.

MTG also purchased and is renovating two facilities in the City of Saginaw - 400 Florence St. and 1904 S. Hamilton St. The company has relocated its Engineering & Integration division and its headquarter office operations to 400 Florence St. MTG's Wheeler St. location had reached capacity and the additional space will allow the business to continue to grow. Merrill Technologies also added new equipment at the City of Saginaw locations and its facility in the Village of Merrill.

Established in 1968, the company has four divisions and a total of 450 employees in various locations throughout Michigan and Indiana.

## SAGINAW FUTURE INC. STAFF

## CONTACT US

2012

INTERNATIONAL ECONOMIC  
DEVELOPMENT COUNCIL  
EXCELLENCE  
IN ECONOMIC DEVELOPMENT  
AWARDS

GOLD

JoAnn Crary, CEcD - *President & CEO*

Steve Jonas, CEcD - *Executive Vice President*

Tom Miller - *VP Urban Development  
& Special Initiatives*

Delena Spates-Allen - *PTAC Program Manager*

Greg LaMarr - *Communications Manager*

Stephanie Bauer - *Accountant*

Sarah Straight - *PTAC Procurement Specialist*

Sherrie Gray - *Executive Assistant*

Natalie Schiefer - *Assistant Economic Developer*

**VISION** - To be recognized as the premier organization providing proactive and focused economic development assistance, striving for diversified growth, increased tax base and job creation/retention for all of Saginaw County.

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**MISSION** - To increase economic opportunity in Saginaw County ensuring long term growth and prosperity by fostering investment primarily in advanced manufacturing, medical technology, renewable energy, hi-tech industries, tourism, professional services and other key industries.

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more about  
Saginaw Future!



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