

SAGINAW FUTURE INC.

DEVELOPMENT NEWS

A QUARTERLY PUBLICATION



**\$20 MILLION
EXPANSION OF
SPLASH VILLAGE**

**AWARD WINNING
MORLEY ADDS JOBS**

**PROGRESS IN THE
CITY OF SAGINAW**



Millions ANNOUNCED

for Saginaw County



Zehnder's Splash Village and Waterpark expansion interior sketch. Splash Village is located at 1365 S. Main St. in the City of Frankenmuth.

\$20 MILLION EXPANSION OF ZEHNDER'S SPLASH VILLAGE

www.zehnders.com/hotel/splashvillage.htm

Zehnder's Splash Village Hotel and Waterpark is making a significant investment in the City of Frankenmuth. The Michigan Strategic Fund approved a grant to the City of Frankenmuth to improve the wastewater collection system at the south end of the City, which will support a \$20 million expansion of Zehnder's Splash Village. SFI assisted the company and community with the grant application and will be administering the grant upon receipt. The project is expected to create 69 new full time jobs. The 29,000 sq. ft. of additional waterpark space will be housed under an atrium-style structure with a retractable roof. Some of the features depicted will be a four-person family raft ride, action river, speed slide, surf rider, zero entry activity pool, private cabanas, concession area and an outdoor pool patio.

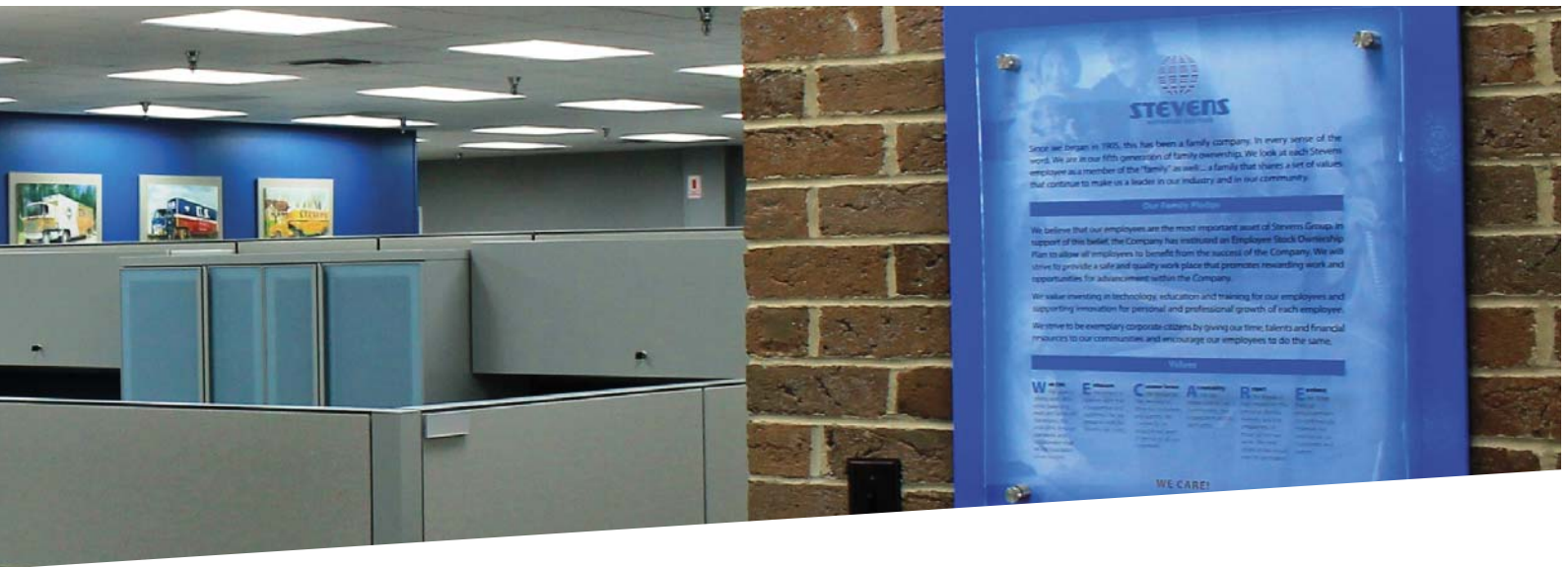


Paul Furlo, president and CEO of Morley Companies, Inc., accepts the Michigan's 2013 Experience Works Champion Employer award for supporting older workers.

AWARD WINNING MORLEY ADDS JOBS

www.morley.net.com

Morley Companies, Inc. announced that it had been awarded a significant, long-term contract with a Fortune 100 insurance company to deliver roadside assistance programs. The contract will require Morley to hire additional employees to fill customer service, supervisor, human resources, IT and management positions. As a result, 250 new jobs will be created at the recently acquired facility at 4075 Bay Rd. in Saginaw Charter Township. The 229,000 sq. ft. complex sits on 12.5 acres at the corner of Bay and McCarty roads, just a few blocks from Morley's 200,000 sq. ft. headquarters at One Morley Plaza, on the corner of Fashion Square Blvd. and Schust Rd. Morley Companies was also named the 2013 Champion Employer for the State of Michigan by Experience Works, one of the nation's largest organizations serving older workers. The company, one of Saginaw's largest employers, celebrates its 150th anniversary in 2013.



MILLIONS IN CONTRACTS

www.SaginawFuture.com



The PTAC provides bid matching, market research, acquisition regulations, subcontracting and more.

The Saginaw Future Procurement Technical Assistance Center (PTAC) assisted eight regional companies attain nearly \$6 million in government contracts in the first quarter of 2013. The companies included hospitality providers, medical device manufacturers, defense contractors and advanced manufacturing. The PTAC educates businesses through formalized seminars and specific one-on-one consultations, and assisted 11 new clients with initial counseling sessions this quarter. The Saginaw Future PTAC provides no fee assistance to businesses interested in filling federal, state and local government.

NEW FACILITY FOR AUNT MILLIE'S

www.auntmillies.com



Aunt Millie's Bakeries new facility is located at 3800 Fashion Square Blvd. in Saginaw Charter Township.

Aunt Millie's Bakeries is constructing an 11,534 sq. ft. wholesale and distribution center that includes office space at 3800 Fashion Square Blvd. in Saginaw Charter Township. The facility will also have a small retail operation. Aunt Millie's baked goods, consisting of breads, buns, rolls and other varieties, will be produced in manufacturing facilities located in Coldwater, Kalamazoo, Jackson and Plymouth, Michigan. The Saginaw Charter Township facility will service the Great Lakes Bay Region, along with middle and northern Michigan. The company is investing more than \$1 million and four jobs will be created.

STEVENS INVESTS IN OFFICE RETROFIT

www.stevensworldwide.com



(l-r) Stevens Worldwide Van Lines Vice President Morrie Stevens Jr. and SPACE, Inc. Designer Rachel Zyrowski review company artwork.

Stevens Worldwide Van Lines, located at 527 W. Morley Dr. in Buena Vista Charter Township, invested \$850,000 in office renovations with an additional \$400,000 to come. Stevens is retrofitting its offices utilizing new technology to create a collaborative and dynamic workspace that reinforces the company brand and will improve efficiencies. Stevens also added \$2.2 million in new equipment. The 108-year old company provides a full range of moving and storage services including long distance, local and container moving. The Michigan Economic Development Corporation and SFI provided information and program referrals to support the project.



Above - The Bancroft Building is located at 107 S. Washington Ave. in Downtown Saginaw.



The Eddy Building is located at 100 N. Washington Ave. in Downtown Saginaw.

BIG PLANS FOR BANCROFT & EDDY

luann@lakeshoremgmt.com

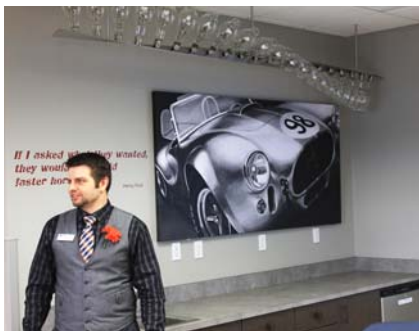
The Bancroft and Eddy Buildings are being redeveloped in Downtown Saginaw. Lakeshore Management was the successful bidder in a process that included solicitations from around the country by the Michigan State Housing Development Authority. Lakeshore purchased the buildings earlier this year and plans to invest \$5 million to renovate both structures that will feature commercial space on the first floor of both buildings and market rate residential on the remaining floors. The developer has contracted with a local architectural firm to prepare bid packages for each phase of the construction. SFI is assisting the company with an Obsolete Property Rehabilitation Act, state grant, parking plan, and property acquisition. A new martini and wine bar has already been signed as a tenant at the Bancroft.

ADDITIONAL CITY & DDA PROJECTS

www.saginaw-mi.com

Over the past months there have been many developments in Downtown Saginaw and additional advancements are in progress.

- Duperon Corporation recently held its grand opening after consolidating its manufacturing, design and headquarters at 1200 Leon Scott
- Construction is nearing completion of the new Michigan Works! center on E. Genesee Ave. and is on track to be completed by June.
- Medwins Pharmacy has been purchased and will be relocating to the Commerce Centre at 301 E. Genesee Ave.
- Fullerton Tool Company continues to work with the City on its expansion project that required road acquisition adjacent to the company's facility, and anticipates beginning construction this summer.
- TSSF Architects, Inc. purchased the historic 122 N. Washington Ave., which it had been leasing, and will renovate its offices and add lofts.
- Team One Credit Union has recently purchased property from the DDA and the City on Genesee and Franklin to construct an ATM.
- The Hamilton Square apartments are leased at full capacity and a commercial component of the project is expected to follow.



Meeting space mural at Duperon Corporation now located at 1200 Leon Scott in the City of Saginaw. The company recently held a grand opening.



Above - Rendering of the outdoor FirstMerit Event Park that is being developed adjacent to TheDow Event Center in Downtown Saginaw.

MORE RENOVATIONS AT US GRAPHITE

www.usgraphite.net



U.S. Graphite, Inc. is located at 1620 E. Holland Ave. in the City of Saginaw.

U.S. Graphite, Inc. is a long-time City of Saginaw manufacturer of proprietary mechanical carbide components for OEM mechanical device companies. The company is investing \$200,000 in property improvements to its 1620 Holland Ave. building. Renovations are to include resurfacing of their exterior walls, HVAC systems and a new roof. SFI assisted the company and the City with tax abatement process. U.S. Graphite currently has 50 employees, with 15 being City residents, nearly 30%.

POSITIVE METRO & COUNTY STATS

www.bea.gov



www.siteselection.com

According to the Bureau of Economic Analysis U.S. Department of Commerce, out of 366 metropolitan areas in the country, Saginaw was ranked in the top 28% for Gross Domestic Product growth in 2011.

According to Site Selection Magazine, the Saginaw Metro Area was 7th for new and expanded corporate facilities with populations 200,000 or less in 2012. Michigan was 4th out of the 50 states for new and expanded corporate facilities.

FIRSTMERIT EVENT PARK UNDERWAY

www.firstmerit.com



(l-r) Todd Gregory, FirstMerit Regional President, and Matt Blasy, SMG General Manager announce the naming rights.

SMG announced that it has awarded naming rights to the outdoor pavilion now under construction to FirstMerit Bank for the next five years. The FirstMerit Event Park is scheduled to open mid-August of this year. The 5,500-seat FirstMerit Event Park will provide both pavilion and lawn seating for a variety of Regional events. The second annual Wonderfest on August 24 and Fall In for Arts and Sol on September 28 are already scheduled. SFI is assisting in raising \$700,000 from foundations and charitable trusts for construction expenses.

SAGINAW FUTURE INC.

NEW BOARD MEMBERS & INFO



MICHAEL HANLEY - SAGINAW COUNTY BOARD OF COMMISSIONERS

Michael Hanley, a lifelong resident of Saginaw County, is the Chair of the Saginaw County Board of Commissioners beginning this year and was elected to the County Commission in 2008. Hanley is the Chair of the Economic Development Corporation of Saginaw County and Vice-Chair of the Saginaw Downtown Development Authority. He serves on the Board of the Great Lakes Bay Regional Convention and Visitors Bureau, Saginaw County Land Bank Authority, and The Dow Event Center. Hanley has been the proprietor of the Big Ugly Fish Tavern since 2006.



ROBERT YACKEL - MERRILL TECHNOLOGIES GROUP

Robert A. Yackel is the President and CEO of Merrill Technologies Group (MTG), a group of Mid-Michigan manufacturing companies supporting several industries across the United States. Yackel graduated from Northwood University with a Management/Marketing degree. His experiences within the organization over the last 30 years has helped Merrill become a very diversified company with over 450 employees working in Oil and Gas, Heavy Construction, Mining, Automation, Defense, Aerospace, and Alternative Energy industries.



STEP PROGRAM

The Pure Michigan State Trade Export Promotion (STEP) program is designed to assist small- to medium-sized businesses diversify their customer base and enter new global markets. STEP provides direct reimbursements to qualified small and medium-sized export companies for developing or expanding export-related activities via cost reimbursement of 50% of allowable export-related activities. In 2012, **10 Saginaw County companies** received assistance and 390 other Michigan companies benefited from the program with more than \$21 million in confirmed export sales. Contact Saginaw Future Inc. for more information on this Michigan Economic Development Corporation program.

Use your QR-Code scanner to learn more about SFI!



SAGINAW FUTURE INC. 2013 PERFORMANCE REPORT

	2013 Goal	1st Quarter	YTD Total
Business Expansions	25	4	4
Businesses Attracted	5	3	3
Jobs Created and Retained	1,000	353	353
# of Clients Awarded Contracts	30	8	8
Value of Government Contracts	\$19.5 M	\$5.9 M	\$5.9 M
Value of New Investment	NGE	\$25.13 M	\$25.13 M



SAGINAW FUTURE INC.

2013 Saginaw Future Inc.

CONTRIBUTORS

\$25,000 +

- Covenant HealthCare
- Dow Corning Corporation and Hemlock Semiconductor Group
- Frank N. Andersen Foundation
- Harvey Randall Wickes Foundation

\$10,000 - \$20,000

- Citizens Bank
- Consumers Energy
- The Dow Chemical Company
- DML Management Inc.
- Garber Management Group
- HealthPlus of Michigan
- Mobile Medical Response, Inc.
- Nexteer Automotive
- St. Mary's of Michigan

\$4,000 - \$6,000

- Morley Companies, Inc.
- Morley Foundation
- PNC Foundation
- Pumford Construction, Inc.
- The Saginaw News
- Spence Brothers
- SSP Associates, Inc.
- Wolgast Corporation

\$2,000 - \$3,999

- 1st State Bank
- Bavarian Inn Restaurant & Lodge
- Bierlein Companies, Inc.
- Braun, Kendrick Attorneys At Law
- Champagne & Marx Excavating, Inc.
- Charter Communications
- Chemical Bank
- CIGNYS Corporation
- JoAnn Crary
- Delta Steel, Inc.
- Dickinson Wright, PLLC
- Fabiano Brothers
- Frankenmuth Insurance
- Great Lakes Bay Michigan Works!
- Hausbeck Pickle Company, Inc.
- IBEW Local #557
- Independent Bank
- John E. Green Company
- Means Industries, Inc.
- Memtron Technologies Co.
- Merrill Technologies Group
- MSA Ventures
- Rehmann
- Saginaw Valley State University
- Sargent Docks & Terminal, Inc. and Saginaw Rock Products
- Spicer Group
- Stevens Worldwide Van Lines
- The Straits Corporation
- Three Rivers Corporation
- Wildfire Credit Union

\$1,000 - \$1,999

- Absolute! Building Maintenance
- Alice E. Turner Memorial Trust
- Allen E. and Marie A. Nickless Memorial Foundation
- Amigo Mobility International, Inc.
- Catholic Federal Credit Union
- Delta College
- Fifth Third Bank
- Filtrona Porous Technologies
- Fullerton Tool Company
- ITC Holdings Corporation

- JCP, LLC
- Kochville Township DDA
- KUKA Assembly and Test Corp.
- Lake Huron Credit Union
- Mahar Tool Supply Company
- Martin Chevrolet Chrysler Jeep
- McDonald Pontiac-Cadillac-GMC Truck, Inc.
- Michigan CardioVascular Institute
- Mike Young Pontiac-Oldsmobile-GMC Truck
- Mistequay Group, Ltd.
- R&R Ready Mix, Inc.
- Remer Plumbing, Heating & Air Condition
- Rifkin Scrap Iron & Metal Co.
- Saginaw Bay Underwriters
- Saginaw Transit Authority Regional Services - STARS
- Standard Electric Company
- SVRC Industries, Inc.
- Synergy Medical Education Alliance
- Tri-Star Trust Bank
- United Auto Workers Region 1D
- Wickson-Link Memorial Foundation
- William A. Kibbe & Associates, Inc.
- Wolohan Enterprises Inc.
- Wright-K Technology, Inc.
- Yeo & Yeo

\$301 - \$999

- A.C. Klopff Inc.
- Air Advantage, LLC
- AKT Peerless Environmental Services, LLC
- Delena & Ed Allen
- American Maintenance & Cleaning
- Andrews, Hooper & Pavlik PLC
- Boice Bird & Sons, Inc.
- BRONNER'S CHRISTmas WONDERLAND
- Burt Watson Chevrolet-Pontiac
- Chase
- Chesaning Manufacturing Co.
- Community State Bank
- Dale Carnegie Training
- Deisler Funeral Home
- Duperon Corporation
- Emil Rummel Insurance Agency, Inc.
- Employee Benefit Resources, Inc.
- Endurance Carbide
- Enterprise Holdings (Rent-A-Car)
- Firehouse Soft Wash
- Frankenmuth Credit Union
- Galen E. Wilson Petroleum Co.
- Gardner, Provenzano, Thomas & Luplow P.C.
- Gilbert, Smith & Borrello, P.C.
- Great Lakes Loons/Michigan Baseball Foundation
- Hoyt Nursing & Rehab Centre
- JB Meinberg
- J.E. Johnson, Inc.
- King Communications, Inc.
- MacDonald Broadcasting Corp.
- Masud Labor Law Group
- Michigan Sugar Company
- Micron Precision Machining
- Midwest Machinery Movers, LLC
- NBS
- Orchid Bridgeport
- R.C. Hendrick & Son, Inc.
- Remer Plumbing, Heating & A.C. Inc.
- Jack Rummel (Advanced Benefit Design Group)
- Saginaw Labor Council AFL-CIO
- Saginaw Medical Federal Credit Union
- Schaefer & Bierlein, Inc.
- Scientific Brake & Equipment
- Severance Tool Industries

- S.P.A.C.E., Inc.
- Star of the West Milling Company
- Martin Stark
- Trademark Commercial Group
- United Association Local 85
- Wanigas Credit Union
- William F. Nelson Electric, Inc.
- The Wirt-Rivette Group
- Zatkoff Seals & Packings
- Zehnder's of Frankenmuth

\$50 - \$300

- Abbs Retirement Planning Advisors
- Alloy Construction Service, Inc.
- Bailey Construction
- Beattie Master Pool and Spa
- Bernier Cast Metals Inc.
- Brandle Roofing & Sheet Metal Company
- Century 21 Signature Realty
- Concrete Cutting Specialists, Inc.
- Diversified Physical Therapy Specialists
- Firstbank - Alma
- Freeland Bean and Grain Inc.
- G.E. Insulation Company
- General Machine Service, Inc.
- Hi-Tech Optical, Inc.
- Insulex Panel Systems, Inc.
- John V. Polomsky II, P.C.
- Steve & Ann Jonas
- Looby Baumgarten, P.C.
- The Mayan Agency
- MBS International Airport Commission
- Panda Promotional Products
- Pat's Food Center
- RA Monk Insurance Agency
- Ray Builders
- TBF Graphics/Digital
- Terabyte Consulting
- TPI Powder Metallurgy Inc.
- Wade-Trim
- Zehnder & Associates, P.C.

In-Kind

- Atlas Advertising
- Dornbos Printing Impressions
- The Michigan Banner
- Shred Experts
- Step Above Enterprises-Jake's Old City Grill
- WNEM TV5

Local Government Contracts

- Bridgeport Charter Township DDA
- Buena Vista Charter Township DDA
- Carrollton Township
- Chesaning Township
- City of Frankenmuth
- City of Saginaw
- County of Saginaw
- Richland Township
- Saginaw Charter Township
- Spaulding Township
- Thomas Township
- Tittabawassee Township
- Village of Birch Run
- Village of Chesaning
- Village of Merrill
- Village of St. Charles

Project Specific Contributors

- AT&T Foundation
- Arnold & Gertrude Boutell Memorial Fund administered by Citizens Bank Wealth Management
- Saginaw Community Foundation

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