

# SAGINAW FUTURE INC.

# DEVELOPMENT NEWS

A QUARTERLY PUBLICATION



*Saginaw Control & Engineering, located in Saginaw Charter Township is constructing a 73,000 sq. ft. addition.*



## BIG EXPANSION PROJECT FOR SCE

## ENDURANCE CARBIDE MAKES WATCH LIST

## INTERSTATE TRUCK SOURCE OPENS IN BV



*(l-r) Steve Prabucki, Gary Browne, Mark Springer, Patrick Curry, Mark Porath and Brian Hammond.*

# Millions ANNOUNCED

for Saginaw County

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INVESTMENT SUMMIT  
WASHINGTON, DC | MARCH 23-24, 2015



Saginaw Control and Engineering is located at 95 Midland Rd. in Saginaw Charter Township.

## BIG EXPANSION PROJECT FOR SCE

[www.saginawcontrol.com](http://www.saginawcontrol.com)

Saginaw Control & Engineering, located in Saginaw Charter Township and a manufacturer of custom built electrical enclosures, is constructing a 73,000 sq. ft. addition. The company specializes in manufacturing both standard and custom designed sheet metal electrical enclosures, using the latest advances in technology. The facility utilizes advanced laser systems, automated fabrication, state-of-the-art welding machinery, industrial powder coating, pneumatic assisted assembly workstations and ergonomic assembly tooling.

The company is seeking to hire entry level welders, assemblers, machine operators and IT positions. Saginaw Future assisted the company and community with the creation of an Industrial Development District to encompass the property where the expansion will take place and a real property tax incentive.



Endurance Carbide is located at 4475 Marlea Dr. in Buena Vista Charter Township.

## ENDURANCE CARBIDE ON WATCH LIST

[www.endurancecarbide.com](http://www.endurancecarbide.com)

Endurance Carbide has experienced substantial sales growth in international customer base and was placed on the Michigan 50 Companies to Watch list. Nominated by the regional branch of the Michigan Manufacturing Technology Center, the award recognizes Michigan's fastest growing second stage companies.

Located in Bridgeport Charter Township and formerly known as M Curry Corp., Endurance Carbide changed its name to better represent its products. The company manufactures precision industrial carbide wear parts used in various industries including automotive and other big equipment manufacturers, like Caterpillar. Saginaw Future assisted Endurance by connecting them with the MEDC Economic Gardening Program to research new market opportunities and previously with a Tool & Die Recovery Zone.

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*SFI President JoAnn Crary (5th from the right) represented the Region at the SelectUSA Investment Summit that brings together investors from all over the world, economic development organizations from every corner of the U.S., high-level government officials, and others working to facilitate investment in the U.S.*

## FRALIA'S BUYS BUILDING

[www.fralias.com](http://www.fralias.com)



Fralia's is located at 422 Hancock St. in Old Town Saginaw.

Fralia's ownership recently purchased the building it has been located in for over ten years. Fralia's is one of the most successful lunch restaurants in Saginaw County that also features take out, catering and outdoor seating. Saginaw Future worked with the owners and the Saginaw Economic Development Corporation to finance the purchase of the building. Plans are in place to update the rest of the building and rent out the second floor for market rate apartments. Fralia's was recently showcased on "Under the Radar Michigan" a PBS TV program that features the people, places and things that make Michigan a great place to be.

## WELCOME OLD TOWN DISTILLERY

[www.otdmi.com](http://www.otdmi.com)



Old Town Distillery is located at 124 S. Michigan in Old Town Saginaw.

Old Town Distillery has moved into the former Arden and Whitney Flower shop located at the corner of Michigan and Adams in Old Town Saginaw. An estimated \$300,000 was invested in renovations and equipment. The new distillery will be capable of producing eight to 10 gallons daily of high-quality spirits, including vodka, whiskey, rum and gin. The plan is to initially focus on producing vodka and flavored vodkas using locally-sourced products like apples and grapes. Other liquors such as bourbon, gin, vodka, tequila, and rum will be added to the product portfolio and plans call for a future tasting room on site.

## FIRST SAGINAW SOUP WINNER

[www.facebook.com/Saginawsoup](http://www.facebook.com/Saginawsoup)



(l-r) Brian Bradley from B&J's Cool Bands, Saginaw Future's Tom Miller Jr. and Joss Bradley from B&J's Cool Bands.

B&J's Cool Bands was the first winner of the Saginaw Soup entrepreneurial competition. Brothers Brian and Joss Bradley sell their rubber band bracelets, necklaces and key chains and donate 10% of the proceeds to Victorious Believers Ministries. Saginaw Soup features local entrepreneurs, who pitch their ideas to a panel of civic and business leaders, and audience members. The best idea, as voted by the panel and the crowd, wins at least \$500. The goal is to help local entrepreneurs raise start-up money and connect them with local business leaders, who may be able to help guide them. Additional competitions to come!



*Saginaw Future Inc. Vice President of Urban Development and Special Initiatives Tom Miller Jr. and 11 other Great Lakes Bay Region professionals were named 2014 RUBY Award recipients. The RUBY awards recognize upward, bright young professionals in the Region.*



Interstate Trucksource Group Inc. is located at 3301 W. Sawyer Dr. in Buena Vista Charter Township.

## **INTERSTATE TRUCKSOURCE OPENS IN BV**

[www.interstatetrucksource.com](http://www.interstatetrucksource.com)

Interstate Trucksource, Inc. is a full service medium- and heavy-duty truck center located at 3301 W. Sawyer Dr. facing I-75 in Buena Vista Charter Township. 401 Trucksource Inc. is the parent company located on the international truck route from Windsor, Ontario to Michigan. The Buena Vista location is the company's second Michigan site with the other in Romulus. The operation features sales, service and leasing operation for Mack Trucks. Interstate Trucksource has already hired five employees, including three diesel mechanics and expects to hire four more support staff.



Freeland Bean and Grain, Inc. headquarters is located at 1000 E. Washington St. in Tittabawassee Township.

## **FREELAND BEAN & GRAIN BUYS FACILITY**

[www.freelandbeanandgrain.com](http://www.freelandbeanandgrain.com)

Freeland Bean and Grain Inc. has purchased a long vacant facility on E. Washington St. in Tittabawassee Township. The company plans to renovate the building, upgrade HVAC systems and add parking. The facility will be used to store and process beans and retail space will be constructed to sell finished products. Saginaw Future is assisting the company and community with the creation of an Industrial Development District and a real property tax incentive. SFI and the community have worked with the family-owned Freeland Bean and Grain for a number of years.



Firehouse Subs is located at 5208 Bay Rd., just north of Tittabawassee, in Kochville Township.

## **FIREHOUSE SUBS IS OPEN IN KOCHVILLE**

[www.firehousesubs.com](http://www.firehousesubs.com)

Firehouse Subs has opened a new franchise at 5208 Bay Rd., just north of Tittabawassee, in Kochville Township. Brothers and business partners Ken and Sean Hoffman also own Firehouse Subs in Midland and Big Apple Bagels locations in Saginaw and Bay County. The amount of traffic at the intersection of Bay and Tittabawassee is what made that location so appealing. The owners have hired about 45 people to fill part- and full-time positions. SFI assisted with available sites and site location information, facilitated contact with a realtor representing the property and also with Kochville Township and Downtown Development Authority.



*(l-r) Suniva, Inc. CFO James J. Modak, Michigan Lt. Governor Brian Calley and Michigan State Senator Ken Horn recently toured the new Suniva facility in Saginaw Charter Township.*

## REDESIGNED SFI WEB SITE

[www.SaginawFuture.com](http://www.SaginawFuture.com)



Saginaw Future Inc. is located at 515 N. Washington Ave., 3rd floor in Downtown Saginaw.

Designed for corporate executives, site selection consultants, local businesses and entrepreneurs, SFI's new Web site provides decision makers with information about Saginaw County's economic climate, incentives, and resources for doing business in Saginaw County. With a multi-device responsive design and easy navigation, SaginawFuture.com features a new theme, social media integration, easily accessible economic data, company testimonials, and a business support section for new businesses and those already operating in Saginaw County.

## 38 CONTRACTS AWARDED

[www.SaginawFuture.com](http://www.SaginawFuture.com)



OUR GOVERNMENT CONTRACTING EXPERTISE IS YOUR COMPETITIVE EDGE

The Region 5 PTAC is located at 515 N. Washington Ave., 3rd floor in Downtown Saginaw.

The Region 5 Procurement Technical Assistance Center (PTAC) assisted four regional companies attain 38 government contracts in the first quarter valued at nearly \$3.15 million. Impacted industry sectors include advanced and medical device manufacturing, and defense contractors. The Region 5 PTAC provides no fee assistance to businesses interested in filling federal, state and local government contracts. The PTAC educates businesses through seminars and specific one-on-one consultations, and assisted 16 new clients with initial counseling.

## GREAT BUILDINGS GREAT SITES

[www.greatlakesbaysites.com](http://www.greatlakesbaysites.com)



The Saginaw Commerce Tower is located at 515 N. Washington Ave. in Downtown Saginaw.

The Saginaw Commerce Tower has 500 - 21,000 sq. ft. of affordable, flexible office space available. It features low lease rates and all utilities, taxes and common area maintenance are covered by the property owner. The office building has easy access to I-675, high visibility and traffic counts, with close proximity to hospitals and a prime Arts & Entertainment District. For more information, scan the QR-Code, go to the above Web site or contact SFI at [info@SaginawFuture.com](mailto:info@SaginawFuture.com) or 989-754-8222 x 231.



# SAGINAW FUTURE INC.

## NEWS AND INITIATIVES

### NEW SFI BOARD MEMBERS



**Jeffrey Martin** is the Public Affairs Leader for The Dow Chemical Company and is responsible for managing strategic relationships with key stakeholders in the Region and leading community outreach efforts. Prior to joining Dow, Martin served on the Granholm administration as the Mid-Michigan Regional Director supporting both Governor Jennifer Granholm and Lt. Governor John Cherry. He is the Chair of the Saginaw County Chamber of Commerce and Saginaw Valley State University Board of Control, and a Bay Area Chamber of Commerce Board Member.



**Daryl Poprave** has been employed with ITC Holding Corporation, the largest, independent electric high voltage transmission provider in the U.S., for the past six years and currently serves as the Area Manager for Local Government and Community Affairs. Poprave is an Arenac County EDC Board Member, President of the Saginaw Basin Lands Conservancy, serves on the City of Midland Zoning Board of Appeals and more. Prior to ITC, he was a municipal land use planner in three Michigan communities and is registered through the American Institute of Certified Planners.



**David Shooltz** is the President of Northern Michigan & Great Lakes Bay Markets for Fifth Third Bank (Western Michigan). With more than 30 years of banking experience, Shooltz leads the Bank in community-related activities, including volunteerism, philanthropy, and employee engagement while continuing his role as commercial sales manager. He is actively involved with a number of organizations in the Region, and is a Board Member for the Stevens Center for Family Business at Saginaw Valley State University and Central Michigan University Alumni Board.



**Mark Thompson** has been the President/CEO of Mobile Medical Response, Inc. since September 2008 and has over 36 years of health care financial management experience. Thompson has a BBA and MBA from SVSU and has been a member of SVSU's Adjunct Faculty since 2004. He serves on a number of civic and professional boards, including the Saginaw County Chamber of Commerce, Saginaw Medical Federal Credit Union, Saginaw County 911 Authority Board and the Healthcare Financial Management Association, Great Lakes Chapter.

Use your smartphone QR-Code scanner to learn more about Saginaw Future!



### SAGINAW FUTURE INC. 2015 PERFORMANCE REPORT

	2015 Goal	1st Quarter	YTD Total
Business Expansions	25	4	<b>4</b>
Businesses Attracted	6	3	<b>3</b>
Jobs Created and Retained	1,000	78	<b>78</b>
# of Contracts Awarded	350	38	<b>38</b>
Value of Government Contracts	\$22 M	\$3.15 M	<b>\$3.15 M</b>
Value of New Investment	NGE	\$12.45 M	<b>\$12.45 M</b>



SAGINAW FUTURE INC.

# 2015 Saginaw Future Inc.

## CONTRIBUTORS

### \$30,000 +

- Covenant HealthCare
- Dow Corning Corporation and Hemlock Semiconductor Group
- Frances Goll Mills Fund administered by FirstMerit Private Bank
- Harvey Randall Wickes Foundation

### \$25,000 - \$30,000

- The Dow Chemical Company
- Garber Management Group

### \$10,000 - \$20,000

- Consumers Energy
- Fifth Third Bank
- FirstMerit Bank
- Frank N. Andersen Foundation
- Mobile Medical Response, Inc.
- Nexteer Automotive
- St. Mary's of Michigan
- Trinklein Farms

### \$4,000 - \$8,000

- Chemical Bank
- DML Management
- Frankenmuth Springhill Suites by Marriott
- Frankenmuth Fairfield Inn by Marriott
- Saginaw TownePlace Suites by Marriott
- Saginaw Springhill Suites by Marriott
- Saginaw Residence Inn by Marriott
- HealthPlus of Michigan
- ITC Holdings Corporation
- Merrill Technologies Group
- MLive Media Group - The Saginaw News
- Morley Companies, Inc.
- PNC Foundation
- Shaheen Development
- Spence Brothers
- Wolgast Corporation

### \$2,000 - \$3,999

- 1st State Bank
- AT&T
- Bavarian Inn Restaurant & Lodge
- Bierlein Companies, Inc.
- Champagne & Marx Excavating, Inc.
- CIGNYS Corporation
- JoAnn Crary
- Dickinson Wright, PLLC
- Duperon Corporation
- Enterprise Holdings (Rent-A-Car)
- Fabiano Brothers
- Frankenmuth Insurance
- Fullerton Tool Company
- Great Lakes Bay Michigan Works!
- Hausbeck Pickle Company, Inc.
- IBEW Local 557 / NECA
- Independent Bank
- John E. Green Company
- Lake State Railway Company
- McDonald Pontiac-Cadillac-GMC Truck, Inc.
- Means Industries, Inc.
- Michigan Sugar Company
- Rehmann
- Saginaw Valley State University
- Sargent Docks & Terminal, Inc. and Saginaw Rock Products
- Spicer Group
- Stevens Worldwide Van Lines
- The Straits Corporation
- Three Rivers Corporation
- Tri-Star Trust Bank
- Wildfire Credit Union

### \$1,000 - \$1,999

- Allen E. and Marie A. Nickless Memorial Foundation
- Amigo Mobility International, Inc.
- ASI Building Products
- BRONNER'S CHRISTMAS WONDERLAND

- Catholic Federal Credit Union
- CMU Healthcare
- Delta College
- Filtrona Porous Technologies
- Glastender, Inc.
- GM - Saginaw Metal Casting Operations
- JCP, LLC
- Kochville Township DDA
- Kremin Inc.
- KUKA Assembly and Test Corp.
- Lake Huron Credit Union
- Mahar Tool Supply Company
- Martin Chevrolet Chrysler Jeep
- Michigan CardioVascular Institute
- Mid Michigan Truss & Components LLC
- Mike Young GMC, Inc.
- Mistequay Group, Ltd.
- Norton Accounting and Consulting
- Pumford Construction, Inc.
- R&R Ready Mix, Inc.
- Rifkin Scrap Iron & Metal Co.
- Saginaw Bay Underwriters
- Saginaw Transit Authority Regional Services - STARS
- Scientific Brake & Equipment
- Solutions 4 Automation
- Standard Electric Company
- Suniva, Inc.
- SVRC Industries, Inc.
- Team One Credit Union
- United Auto Workers Region ID
- William A. Kibbe & Associates, Inc.
- Wolohan Enterprises Inc.
- Wright-K Technology, Inc.
- Yeo & Yeo

### \$301 - \$999

- A.C. Klopff Inc.
- Absolute! Building Maintenance
- Aerotek
- Air Advantage, LLC
- AKT Peerless Environmental Services, LLC
- Delena & Ed Allen
- Alloy Construction Service, Inc.
- American Maintenance & Cleaning Services
- Andrews, Hooper & Pavlik PLC
- Art Sample Home Furnishings in Saginaw
- Associated Builders and Contractors, Inc. - Greater Michigan Chapter
- Braun, Kendrick
- Century 21 Signature Realty
- Chesaning Manufacturing Co.
- Community State Bank
- Corrigan Oil Co.
- Dale Carnegie Training
- Deisler Funeral Home
- Duro-Last Roofing, Inc.
- Emil Rummel Insurance Agency, Inc.
- Employee Benefit Resources, Inc.
- Firehouse Soft Wash
- Frankenmuth Credit Union
- Gardner, Provenzano, Thomas & Luplow P.C.
- Gilbert, Smith & Borrello, P.C.
- Gosen Tool & Machine, Inc.
- Great Lakes Loons/Michigan Baseball Foundation
- Hi-Tech Optical, Inc.
- Howard Structural Steel, Inc.
- Hoyt Nursing & Rehab Centre
- Steve & Ann Jonas
- King Communications, Inc.
- MacDonald Broadcasting Corp.
- Masud Labor Law Group
- MBS International Airport Commission
- Meggitt
- Memtron Technologies Co.
- Midwest Machinery Movers, LLC
- NBS Commercial Interiors
- Nelson Trane
- Orchid Bridgeport

- R.C. Hendrick & Son, Inc.
- Saginaw Labor Council AFL-CIO
- Saginaw Medical Federal Credit Union
- Schaefer & Bierlein, Inc.
- Severance Tool Industries
- David Shootz
- S.P.A.C.E., Inc.
- Star of the West Milling Company
- Martin Stark
- Trademark Commercial Group
- United Association Local 85
- William F. Nelson Electric, Inc.
- The Wirt-Rivette Group
- Woody's Draught House
- WTA Architects
- Zatkoff Seals & Packings
- Zehnder's of Frankenmuth

### \$50 - \$300

- A.C. Coppolino Insurance Agency
- Abbs Retirement Planning Advisors
- Adecco Staffing
- Bailey Construction
- John & Stephanie Bauer
- Beattie Master Pool and Spa
- Bernier Cast Metals Inc.
- Brandle Roofing & Sheet Metal Company
- Commerce Center Partnership
- Concrete Cutting Specialists, Inc.
- Freeland Bean and Grain Inc.
- G.E. Insulation Company
- General Machine Service, Inc.
- Michael Hanley & Associates LLC dba Big Ugly Fish
- John V. Polomsky II, P.C.
- Kapex Manufacturing LLC
- Looby Baumgarten, P.C.
- The Mayan Agency
- McDonald's - Tony & Geri D'Anna
- Mercantile Bank of Michigan
- Panda Promotional Products
- Pat's Food Center
- RA Monk Insurance Agency
- Shinnery & Cook, P.C.
- Spaulding Manufacturing Inc.
- STT Security Services
- Terabyte Consulting
- TPI Powder Metallurgy Inc.
- Trillium Staffing Solutions
- United Financial Credit Union
- Wade-Trim
- Wanigas Credit Union
- Zehnder & Associates, P.C.

### In-Kind

- Advanced Tex Screen Printing, Inc.
- Dornbos Printing Impressions
- Jake's Old City Grill
- Mitchell Motorcoach
- New Horizons Computer Training Center
- Shred Experts
- WNEM TV5

### Local Government Contracts

• County of Saginaw	\$200,000
• City of Saginaw	\$102,500
• Buena Vista Charter Twp DDA	\$6,000
• Saginaw Charter Township	\$6,000
• Thomas Township	\$6,000
• City of Frankenmuth	\$4,900
• Tittabawassee Township	\$3,000
• Bridgeport Charter Twp DDA	\$2,000
• Carrollton Township	\$1,800
• Richland Township	\$1,000
• Village of Chesaning	\$600
• Chesaning Township	\$500
• City of Zilwaukee	\$500
• Village of Birch Run	\$500
• Village of Merrill	\$500
• Spaulding Township	\$400
• Village of St. Charles	\$250

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**Saginaw Future Inc.**  
515 N. Washington Ave., 3rd Floor  
Saginaw, MI 48607

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## BOARD OF DIRECTORS

**Joseph Perkins\* - Chairman**

Nexteer Automotive

**Aaron Howald\* - Past Chairman**

Dow Corning Corporation

**Dan George\* - Vice Chairman**

Covenant HealthCare

**Patrick Curry\* - Secretary/Treasurer**

Fullerton Tool Company, Inc.

**JoAnn Crary\* - President**

Saginaw Future Inc.

**Michael Hanley\***

Saginaw County Board of Commissioners

**Tim Morales\***

City of Saginaw

**Bob Van Deventer\***

Saginaw County Chamber of Commerce

**Donald J. Bachand, Ph.D.**

Saginaw Valley State University

**Jeffrey Martin**

The Dow Chemical Company

**Angela Miller**

Saginaw Labor Council

**Ed Oberski\*\***

Great Lakes Bay Michigan Works!

**Daryl Poprave**

ITC Holdings Corp.

**David Shooltz**

Fifth Third Bank

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Wolgast Corporation

**Russell Taylor**

Thomas Township

**Mark Thompson**

Mobile Medical Response, Inc.

**Jim VanTiflin\*\***

FirstMerit Bank

**Chad Wurtzel**

United Auto Workers Region 1-D

**Robert Yackel**

Merrill Technologies Group

**Jeff Zittel**

City of Zilwaukee

\*Denotes Executive Committee

\*\*Denotes Ex Officio Members

## STAFF

JoAnn Crary, CEcD - *President*

Steve Jonas, CEcD - *Executive Vice President*

Tom Miller, Jr. - *VP Urban Development & Special Initiatives*

Delena Spates-Allen - *PTAC Program Manager*

Greg LaMarr - *Communications Manager*

Stephanie Bauer - *Accountant*

Sarah Straight - *Procurement Technician*

## CONTACT

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Tech Park: [www.GreatLakesTechnologyPark.com](http://www.GreatLakesTechnologyPark.com)

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