



BUSINESS & BEYOND

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Growth Leads to Duro-Last Roofing Investment

Duro-Last Roofing, Inc. is renovating and expanding offices at its corporate headquarters in Buena Vista Charter Township. Duro-Last, the world's largest manufacturer of prefabricated roofing systems, will be adding 18,000 sq. ft.

The project is required due to the company's increased sales and staff growth over the last several years. The high-tech, two-story expansion includes renovations to the existing structure's facade and offices.

According to Duro-Last President Tom Hollingsworth, Duro-Last has experienced an 8.5 % increase in employees in Saginaw and a 13.2% increase in sales nationwide over the last year.

"Based on our projections, we anticipate the addition of 61 new positions at our headquarters facility over the next 12 to 24 months," said Hollingsworth.

The addition and renovations will also more professionally accommodate the numerous plant



Rendering of Duro-Last Roofing, Inc.'s office renovation and expansion project in Buena Vista Charter Township.



tours that Duro-Last hosts for contractors, sales representatives and prospective customers from throughout the United States and Canada.

"Our plant tours generate an astounding amount

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Unique Instruments - Biotech Success

Unique Instruments, Inc. is a local success story in the growing biotech market. The company is investing \$9.8 million to expand its Bridgeport Charter Township facility.

The company is a medical device manufacturer that specializes in surgical cutting accessories, instruments and implants.

Unique Instruments, established in 1977, plans to add 45,000 sq. ft. to its facility, which will more than double its size.



Unique Instruments, Inc. is located on 6688 Dixie Highway in Bridgeport Charter Township.



The company is also expected to hire 50 new employees due to the expansion.

Saginaw Future facilitated meetings with the Michigan

Economic Development Corporation and local government resulting in a State Education Tax incentive, as well as a local tax incentive.

Unique produces a number of instruments used in various medical procedures, such as, spinal implants and bone screws, surgical drill bits for

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Inside this issue:

- Merrill Fabricators-New Facility
- Historic Building Being Restored
- Funding Saginaw's Future
- Team Effort Funds Dredging
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NOTE: SFI uses multiple mailing lists. If you receive a duplicate publication, please pass it on to an interested associate. Also contact us with any changes or additions.

For previous newsletters and/or additional Saginaw County publications go to www.saginawfuture.com

E. Genesee Ave. Project Moving Forward!

The city of Saginaw held a ground breaking ceremony for the East Genesee Avenue Corridor project on June 28, 2005.

The city of Saginaw is investing \$1.5 million to resurface the road, replace gutters and replace 100-year old sewer lines and connections. The road reconstruction project begins at Hartsuff St. and ends at E. Harold St.

The project is also made possible through a \$623,000 grant from the Department of Federal Housing and Urban Development distributed through the state of Michigan.

The city's portion of the funding comes from the water and sewer fund.



(l-r) Saginaw City Manager Cecil Collins, Champagne & Marx Excavating, Inc. Vice President Anne Coursey, State Representative Carl Williams, Saginaw Mayor Wilmer Jones Ham and Lt. Governor's Office Representative Jeff Martin.

Growth Leads to Duro-Last Roofing Investment

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of roofing projects for our company," said Duro-Last Chairman Jack Burt. "We take great pride in showcasing our operation to prospective customers and feel that our expansion and renovations will present a world-class facility and help demonstrate that Duro-Last is truly 'The World's Best Roof®'."

Saginaw Future assisted Duro-Last and the community with a tax incentive package that was approved by Buena Vista Charter Township and the Michigan Economic Development Corporation. The company was also awarded an Economic Development Job Training grant to train new and existing employees and a State Education Tax incentive.

The project is expected to be completed by the end of this year.

Duro-Last is a national roofing manufacturer with locations in Oscoda, Michigan; Grants Pass, Oregon; Jackson, Mississippi; and Sigourney, Iowa.

Unique Instruments - Biotech Success

(Continued from page 1)

dental and sports medicine procedures and surgical blades for total knee replacement surgery.

Unique Instruments has a number of certifications, such as, ISO Class 7 Certified (Class 10,000) Clean Room, ISO 9001:2000 Certified Quality System and ISO 13485:2003. Unique is also registered by the Food and Drug Administration.

This is the second recent investment for Unique. The company invested over \$2 million in 2003, for the transfer of equipment to its Bridgeport facility, which resulted in the hiring of nine people.

Merrill Fabricators to Construct New Facility

Merrill Fabricators, Inc. is constructing a new facility at 3010 Holland Ave. in Buena Vista Charter Township. The company, a subsidiary of Merrill Tool Holding Company, will also be purchasing \$1 million in new equipment.



Merrill Fabricators' primary business is metal fabrication for the machine tool industry. The company produces plate and tubing, steel and aluminum machine tool bases and related parts, as well as, stairways and platforms.

Merrill Fabricators will be investing \$1.95 million in the new 20,000 sq. ft. facility. The company expects to hire five new employees and retain 12 employees.



Merrill Fabricators is a ISO-9001:2000 registered company and was established in 1984. The company also has a 30,000 sq. ft. manufacturing and office facility in the city of Saginaw.

Saginaw Future Inc. was able to assist the company and the community with an Industrial Facilities Exemption on the property and equipment investment. Merrill Fabricators also received a Brownfield Single Business Tax credit from the Michigan Economic Development Corporation.

Plastatech Engineering Expanding in BV

Plastatech Engineering Ltd. is making major capital improvements at its Buena Vista Charter Township facility. The project will include the expansion of its facility and the purchase of new equipment.



Plastatech Engineering is located on 725 E. Morley Dr. in Buena Vista Charter Township.



Through the use of a vertically integrated manufacturing process, Plastatech manufactures coated, supported and unsupported vinyl, calendered PVC films, gravure printing and expanded suede.

Plastatech, a subsidiary of Duro-Last Roofing, Inc., anticipates hiring 10 new employees due to the expansion project.

Saginaw Future was able to assist the company and the community with a tax incentive and attaining an Economic Development Job Training grant through the Michigan Economic Development Corporation.

In addition to manufacturing high quality roofing membrane, the company produces materials for numerous end-use products within a wide variety of markets, including banner and billboard fabrics, RV and marine upholstery, and loose-leaf binders.

New Cool City Grant for Saginaw



Governor Jennifer M. Granholm recently announced another Cool City grant for the city of Saginaw. The \$30,000 grant will be used for a Downtown Saginaw study. The city will match the state grant either from the general budget or from separate development funds.

The plan will highlight Downtown Saginaw's strengths and challenges, such as parking, presented in a comprehensive format.

Currently, there are a number of organizations working towards the development of downtown, such as the Downtown Development Authority, E. Genesee Ave. Business Association, Michigan State University Extension, Neighborhood Renewal Service, Saginaw Riverfront Development Commission and the S. Washington Ave. Corridor Committee.

The plan is expected to better integrate each of the organization's efforts for improved cooperation.

The study to be conducted will also be compared to a downtown study from 1996. The comparison results are expected to bring to light successful development, challenges that still need to be addressed and how the downtown area has changed.

Opportunities for Disabled Veterans



The Michigan Department of Management & Budget's Acquisition Services Office is seeking innovative, competitive businesses owned by qualified veterans.

Companies can bid on any of 2,200 contracts that are valued at more than \$11.6 billion.

On July 20, 2005 Governor Granholm signed Public Act 91 into law. This law affords an all-else-equal preference for state-based companies owned by qualified disabled veterans.

It establishes a goal of awarding 3% of total state expenditures for goods, services and construction to qualified disabled veteran-owned companies.

Public Act 91 defines "Qualified Disabled Veteran" as a business entity that is 51% or more owned by one or more veterans with a service-connected disability.

If you are interested in bidding, please visit the "Doing Business with Michigan" Web site at www.michigan.gov/doingbusiness

For assistance, please contact Saginaw Future's Delena Spates-Allen at 989-757-2105 or e-mail dsallen@saginawfuture.com

Saginaw Historic Building Being Restored

Local businessman, Mike Perry, is breathing life into a historic building in Old Saginaw City. Perry is in the process of renovating the Schuch Hotel that was originally built in 1868.

The building, renamed Perry's Schuch Hotel, will house a bar and restaurant on the main level and loft apartments in the upper levels.

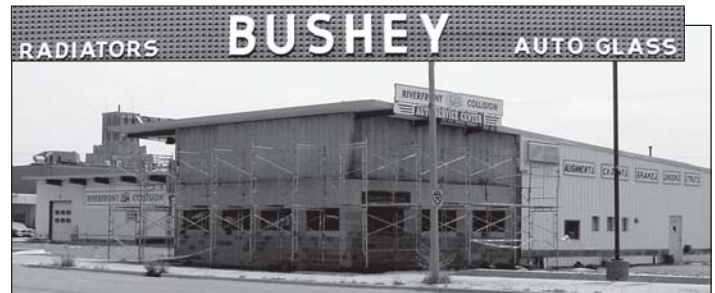
Perry invested \$500,000 in the project and will hire approximately 40 employees. Perry's Schuch Hotel is now open for "upscale casual dining." Saginaw Future is assisting the project and the city of Saginaw with parking issues and an environmental assessment.

The hotel is named after the Schuch family who purchased the building in 1912. John P. Schuch, who helped run the business with his father, was a Saginaw County sheriff, state senator and a founder of the Saginaw Valley Historical Society.



Perry's Schuch Hotel is located on 301 N. Hamilton St. in Old Saginaw City.

Bushey Radiator & Auto Glass Relocation Assists Hospital



Future location of Bushey Radiator & Auto Glass on W. Genesee Ave. in the city of Saginaw.

Bushey Radiator & Auto Glass (BRAG) is relocating to the former Riverfront Collision Auto Service Center on W. Genesee Ave. in the city of Saginaw. The move allows for future expansion of St. Mary's of Michigan's main campus.

BRAG's current facility is located on 715 S. Franklin St. in the city of Saginaw, just north of St. Mary's main campus and in an area that the medical campus would eventually like to expand into. A team effort that included Bushey Radiator & Auto Glass, St. Mary's, the city of Saginaw and Saginaw Future led to the relocation project.

BRAG will be moving to a renovated facility with the original plans calling for a \$525,000 investment and St. Mary's will have the necessary space for future expansion. Both projects benefit the city, which includes the redevelopment of a building that has been vacant for a number of years.

Renovation work on the former Riverfront Collision is expected to be completed later this summer with BRAG relocating in the fall. Saginaw Future contributed through securing grants for environmental work and facilitated the relocation process.

Bushey Radiator & Auto Glass provides car and truck repair, including diagnostics, electric windows and doors, brakes, engine tune-ups and replacements.

Funding Saginaw's Future Contributors To Date

- 1st State Bank
- A.C. Klopff Inc.
- AKT Peerless Environmental Services
- Alfo Heat Treating, Inc.
- Allied Office Interiors
- Alloy Construction Services, Inc.
- Apple Mountain
- B & K Corporation
- Bank One
- Bavarian Inn Restaurant & Lodge
- Bierlein Companies, Inc.
- Brandle-Morford Associates
- Braun, Kendrick, Finkbeiner PLC
- Bridgeport Charter Township DDA
- Buena Vista Charter Township
- Carrollton Township
- Centennial Technologies, Inc.
- Champagne & Marx Excavating, Inc.
- Chemical Bank & Trust Co.
- Village of Chesaning
- Chesaning Manufacturing Co.
- Chesaning Township
- Cinderella Inc.
- Citizens Bank
- CMI-Schneible Co.
- CMW Real Estate, Inc.
- Community State Bank
- Consumers Energy
- Corvus Modular Interests, LLC
- Covenant HealthCare
- JoAnn Crary
- DeGraat Keenan Commercial
- Deisler Funeral Home
- Delphi Corporation
- Dornbos Printing Impressions
- The Dow Chemical Company
- Dow Corning
- Duperon Corporation
- Duro-Last Roofing Inc.
- Employee Benefit Resources, Inc.
- Enterprise Automotive Systems
- Fabiano Brothers
- Fast Tek Group LLC
- Fifth Third Bank
- Firstbank - Alma
- City of Frankenmuth
- Frankenmuth Mutual Insurance Co.
- Future Insurance Agency
- Garber Management Group
- Gardner, Provenzano & Schauman, P.C.
- Gilbert, Smith & Borrello, P.C.
- Glastender, Inc.
- GM Powertrain - SMCO
- John E. Green
- Hall & Associates
- Hausbeck Pickle Co.
- HealthPlus of Michigan
- Hemlock Semiconductor Corporation
- R.C. Hendrick & Son, Inc.
- Hi-Tech Optical Inc.
- Hi-Tech Steel Treating, Inc.
- Horizons Conference Center
- Hoyt Nursing & Rehab Centre
- IBEW Local Union #557
- IMCO Aleris Recycling
- Independent Bank
- International Materials Inc.
- Investech, Inc.
- Steve and Ann Jonas
- Keller Williams Realty
- William A. Kibbe & Associates, Inc.
- King Communications Inc.
- Kochville Township DDA
- J.M. Kusch, Inc.
- L and B Transportation Group
- MacDonald Broadcasting Co.
- Mahar Tool Supply Co., Inc.
- Majestic Van
- Masud, Patterson, & Schutter, P.C.
- The Mayan Agency
- Means Industries, Inc.
- Memtron Technologies
- Village of Merrill
- Merrill Fabricators, Inc.
- Merrill Tool & Machine, Inc.
- Merritech, Inc.
- Metropolis / The Saginaw Banner
- Michigan CardioVascular Institute
- Michigan Production Machining, Inc.
- Michigan Property Consultants LLC
- Michigan Sugar Company
- Mid-Valley Insurance and Financial
- Midwest Sales, Inc.
- Midwestern Surgical Associates
- Miles Petroleum & Propane, Inc.
- Minsor Powertrain Systems, LLC
- Mobile Medical Response, Inc.
- Morley Companies, Inc.
- National City Bank
- Wm. F. Nelson Electric, Inc.
- Northeastern Paint & Floor Covering Supply
- Phase Liner of Michigan, Inc.
- Pinnacle Design
- Frank M. Polasky, PLC
- Prancing & Ewend
- Pumford Construction Inc.
- Ramada Inn & Suites
- Rehmann Robson, PC
- Richland Township
- Rifkin Scrap Iron & Metal Co.
- Riverfront Medical Realty LLC
- City of Saginaw
- County of Saginaw
- Saginaw Bay Underwriters
- Saginaw County Employees Credit Union
- Saginaw Industrial Center
- The Saginaw News
- Saginaw Rock Products Co.
- Saginaw Charter Township
- Saginaw Valley State University
- St. Mary's of Michigan
- Sargent Docks & Terminal, Inc.
- Schaefer Technologies, Inc.
- Scientific Brake & Equipment
- Shimmers & Cook, PC
- Smith, Bovill, PC
- Solutions Plus Inc.
- S.P.A.C.E., Inc.
- Spaulding Township
- Spence Brothers Construction
- Spicer Group
- SpringHill Suites
- SSP Associates, Inc.
- Village of St. Charles
- Standard Electric Co.
- Standard Federal Bank
- Star of the West Milling Company
- Stevens Worldwide Van Lines
- The Straits Corporation
- SVRC Industries, Inc.
- Synergy Medical Education Alliance
- T&F Graphics Digital
- Team One Credit Union
- Thomas Township
- Tittabawassee Township
- Tri-City Office Machines
- Tri-Star Trust Bank
- TSSF Architects, Inc.
- UAW Region 1-B
- Unique Instruments, Inc.
- Webster, Looby & Baumgarten, PC
- Wellington Limited
- Wigan, Tinncknell, Meyer & Assoc., Inc.
- Wilcox
- Wirt Financial Services, Inc.
- Wirt Saginaw Stone Dock
- WNEM TV5
- Wolgast Corporation
- Wolohan Lumber Co.
- Wright-K Technology, Inc.
- Yoo & Yoo, PC CPA
- Zatkoff Seals & Packings
- Zehnder's of Frankenmuth
- Zeilinger Wool, Co.
- City of Zilwaukee TIFA

Meet the Buyers Forum



The SFI and Flint Genesee Economic Growth Alliance Procurement & Technical Assistance Centers, in conjunction with the state of Michigan will be hosting the "Meet the Buyers Forum."

Buyers and purchasing personnel from the State of Michigan Department of Management and Budget, as well as federal, state, and local agencies from Genesee, Shiawassee, Saginaw, Bay, and Midland Counties have been invited.

Meet the Buyers Forum

- Thursday, Sept. 15, 2005
- 8:00 a.m. to 12:00 p.m.
- FREE to attend
- Genesys Conference & Banquet Center
- 801 Health Park Blvd., Grand Blanc, MI

Specific Project Commitments

- Citizens Bank Trust
- Michigan Economic Development Corporation
- Morley Foundation
- SBC Foundation
- Saginaw Community Foundation
- Saginaw County Revolving Loan Fund
- Robert E. Stark & Martin H. Stark Foundation
- Harvey Randall Wickes Foundation
- Wickson-Link Memorial Foundation
- Melvin L. & Hilda J. Zuehlke Charitable Foundation

Companies and purchasing agents will meet in structured working sessions to facilitate procurement opportunities. Helping to identify and foster procurement opportunities with small, women, veteran and minority owned businesses.

To register, please contact Saginaw Future's Delena Spates-Allen at 989-757-2105 or e-mail dsallen@saginawfuture.com

Corporate Watch Calls

Saginaw Future Inc. staff members visited 39 companies through the Corporate Watch program between April 1, 2005 and June 30, 2005.

4-D (Division of Old Castle)

Acoustical Services Inc.

Aleris International

Alfe Heat Treating, Inc.

B & K Corporation

Best Western of Birch Run

Central Insulated Glass

Cignys - Bridgeport Facility

Custom Foods Inc.

Delta College Corporate Services

Dixie Cut Stone & Marble, Inc.

DTI - Assembly & Test

Duperon Corporation

Dynamic Corporation

Hemlock Semiconductor Corporation

Johnson Carbide Products, Inc.

Kurek Tool, Inc.

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Team Effort Funds River Dredging

Funding for Saginaw River dredging is on course. A group of federal, state, local and private sector organizations teamed up on the project to benefit the local economy.

The U.S. Corps of Engineers will pay for the dredging itself, with the federal share of the dredging and disposal being roughly \$2.5 million.

The Michigan Economic Development Corporation (MEDC) approved \$1.3 million for the project on behalf of the state. An additional \$333,000 comes from the Saginaw County Revolving Loan Fund, administered by SFI and \$334,000 from the Saginaw County River Alliance.

"We are pleased with the leadership shown by the Governor's office and the MEDC on this complex project. It will keep an important shipping channel open for major agricultural and construction industries for years to come,"



said James Koski, public works commissioner of Saginaw County.

Saginaw has the eighth-largest port in Michigan and about 4.6 million tons of river commerce annually.

The U.S. Army Corps of Engineers plans to remove decades of silt that has built up on the river's bottom. The channel has become so shallow in spots that freighters have been forced to lighten their loads.

Children's Museum Another Step Closer

The Mid-Michigan Children's Museum is another step closer to breaking ground on its new 30,000 sq. ft. facility.

The Hausbeck Pickle Company, Inc., with locations in the city of Saginaw and Spaulding Township, recently contributed \$25,000 for the proposed museum on W. Genesee Ave. in the city of Saginaw.

Funding for the Children's Museum is now over the \$2.1 million mark, with pledges made by individuals, corporations and local foundations. The construction bid process has been completed, with the intention of breaking ground in 2005.

Museum organizers have stressed that this is a regional project developed for and by Bay, Midland and Saginaw Counties. Midland's



Rendering of the Mid-Michigan Children's Museum in the city of Saginaw.

Apothecary Shoppe Pharmacies also recently pledged \$25,000.

The donated property for the museum is strategically located in the center of the largest population base of the Tri-Counties.

The Children's Museum will feature 11 different hands-on galleries that will be regularly updated.

For more information and/or to contribute to the Mid-Michigan Children's Museum, call (989) 399-6626, e-mail ckreft@midmicm.org or go to www.midmicm.org

New Opportunities for Wineman Technology

Wineman Technology, Inc. (WTI) recently completed a 6,100 sq. ft. addition to its corporate facility in response to high demand for its services.

This expansion will allow WTI to continually increase capacity in order to better meet the growing needs of its customers.



Wineman Technology Inc. is located on 1668 Champagne Drive, N. in Saginaw Township.

“Our business growth, due to new opportunities both nationally and internationally, has made it necessary to expand our facility,” said Jim Wineman, CEO of Wineman Technology, Inc.

“Our company growth is a direct result of the quality products and services that we provide due to the strong work ethic of our employees. We are very optimistic of our future.”

WTI, formed in early 1991, specializes in the design and build of specialty test machines. Today, with offices in Michigan and Ohio, the company services a global client base and offers turn-key computer based test and measurement equipment, training and database development.

The company invested \$300,000 in its new expansion, creating 10 new jobs. Wineman's Saginaw facility is staffed by 45 engineers, designers, and technicians.

WTI also provides complete design, build, and debug of turnkey systems, along with software, mechanical and electrical engineering.

Kurek Tool Celebrates 40-Year Anniversary

On June 22, 2005 Kurek Tool, Inc. celebrated its 40th anniversary. The company, located on 4735 Dixie Highway in Bridgeport Charter Township, held an openhouse to mark the occasion.

“We’re proud of our company’s strong history in Saginaw County,” said JoAnn Kurek of Kurek Tool, Inc.

The Michigan Economic Development Corporation and SFI presented the company with a plaque in recognition of its accomplishments.

“As we transition to a third generation, we are still committed to our community, our industry and the local economy” added Jane Kurek-Sills of Kurek Tool, Inc. “We are excited about the future.”

Kurek Tool provides machining services and detail work. It also produces tools, gages, fixtures, prototypes, and assemblies. The company continues to build on its strong foundation. In 2002, the company invested \$181,500 to purchase new equipment that broadened and created two new jobs.



(l-r) John Kurek Jr. and Jerry Kurek, who along with their father, John Kurek Sr., founded the company in 1965.

Corporate Watch Calls

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Lafave Saw Service Inc.

Mahar Tool Supply Co, Inc.

Merrill Fabricators, Inc.

Mobile Medical Response - 2

NetSource One

Perry's Schuch Hotel

Pumford Construction Inc.

Rifkin Steel & Aluminum Company - 2

Sabreline

Saginaw Centre

Saginaw Control & Engineering, Inc.

Saginaw Marina Inc.

Saginaw Powder Coating, Inc.

Savoy Bar & Grill

Specialty Manufacturing Inc.

SSP Associates, Inc.

State of Michigan - Saginaw Offices

The Bird's Nest

Wilcox Engineering

Wineman Technology, Inc.

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Economic Development for Saginaw County



Financial & Incentive Packaging
Site Location Assistance
Market Area Expansion
Industrial Site Development
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- Stephanie Bauer
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- Lisa Dobbins
Office Manager

SFI 2005 Performance Report

	2005 Goal	First Quarter	Second Quarter	Third Quarter	YTD Total
Business Expansions	21	5	11	-	16
Businesses Attracted	6	2	1	-	3
Jobs Created	475	119	230	-	349
# of Gov't Contracts	180	46	54	-	100
Value of Gov't Contracts	\$7.5 M	\$838,620	\$638,262	-	\$1.477 M
Value of New Investment	NGE	\$111.682 M	\$21.109 M	-	\$132.791 M