

New High-Tech Companies are Neighbors in Buena Vista

Micron Precision Machining

Micron Precision Machining is a new high-tech, start-up company in Buena Vista Charter Township. The company specializes in the manufacture of prototype and precision details from a wide range of metals and plastics.

Located at 3860 E. Washington Road, Micron Precision is adjacent to InCal Technologies, which is also a new company to the area.

"We're excited about the opportunities that the Saginaw region has to offer," said Micron Precision Machining President Darrin Krogman. "We pride ourselves on meeting critical and fast turnaround delivery requirements."

The company purchased \$410,000 worth of computer machining equipment to further expand its capabilities.

SFI is assisting the company and Buena Vista with an investment incentive. Micron currently employs 21 people, and will be adding six employees and retaining four as a result of the investment.

Micron Precision is ISO 9001:2000 certified and utilizes the latest in manufacturing software and machinery. The company is proficient with a number of advanced machines, such as the Haas Vertical

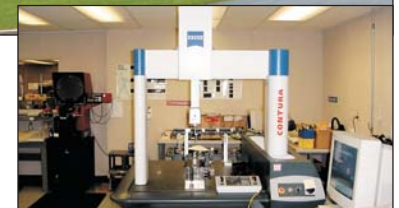
(continue to page 2)



Micron Precision Machining is located on 3860 E. Washington Road in Buena Vista Charter Township.



InCal Technologies is located on 3870 E. Washington Road in Buena Vista Charter Township.



InCal Technologies

InCal Technologies recently set up shop in its Buena Vista Charter Township location. The company specializes in providing dimensional calibration and Zeiss inspection coverage to meet customer needs.

The third party accredited facility, established in 2004, is equipped with the very latest and highest quality measurement equipment, as well as highly qualified personnel.

"We're a relatively new company, however our staff members are a group of highly skilled and experienced engineers and professionals," said InCal Technologies General Manager Tim Albers.

InCal Technologies is accredited by A2LA to ISO/IEC 17025. Saginaw Future is assisting the company and the community with an incentive on a \$75,000 investment and future job training needs.

The latest addition to the InCal inspection facility is a state-of-the-art Zeiss Contura CMM machine. This machine is recognized as one of the current world standards. It provides continuous probe contact scanning ability with reverse engineering capabilities through the use of three dimensional software.

InCal Technologies' temperature and humidity monitored laboratory enables precision measurements

(continue to page 2)



515 N. Washington Ave. - 3rd Floor
Saginaw, MI 48607
Phone: (989) 754-8222 Fax: (989) 754-1715
Web: www.saginawfuture.com
E-mail: info@saginawfuture.com

Inside
this
issue:

- New Chesaning Investments
- RLF Assists AHB Tooling
- Funding Saginaw's Future
- New Engineering Firm
- R&M Machine Tool Expands

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**Denotes Executive Committee*

Buena Vista Receives Public Works Grant

Buena Vista Charter Township will install approximately 2,000 feet of new 12 inch water main to alleviate a water quality issue experienced in the northeast portion of the township on the east side of I-75. The water quality issues arise from the need to loop the system and have been noted as a major concern by the Michigan Department of Environmental Quality.

Saginaw Future successfully applied for a \$142,900 grant from the Michigan Economic Development Corporation to support the project.

Residents in this vicinity have experienced low pressure in the past and are at risk during certain break scenarios of being without water for potentially extended periods of time.

Additionally, this project also supports a secondary feed into the Buena Vista Commerce Centre Industrial Park that serves a number of manufacturers. In the event a water demand was necessary for future development, the current condition of the system would in fact stifle development.

This project tremendously benefits numerous area residents and the businesses located in the industrial park by increasing the water quality and addressing safety issues.

The new water main loop will be extended on Hack Road, under I-75, and connect the east and west sections of the township.



Micron Precision Machining

(Continued from page 1)

Machining Centers, Electrical Discharge Machines, Mazak Quick Turn Lathes and a number of others.

Prototypes are important elements in the design process because they demonstrate form, fit and function. It converts the product concept from a drawing on paper to three-dimensional hardware that can demonstrate the product's function.

"By utilizing the latest in manufacturing software and machinery, our highly skilled workers are able to provide low cost, high quality products that meet critical deadlines," said Krogman.

InCal Technologies

(Continued from page 1)

to an accuracy range of .000005 of an inch. The company provides commodity calibration management and sample approval inspection data including PPAP and GP-11 requirements that meet all TS16949 standards. The company is also adding electronic calibration to the scope of its services.

InCal selected the Buena Vista location for a number of reasons, from its easy I-75 access to the strong advanced manufacturing and support structure in the area. The company also added a second Buena Vista location at 3120 Sawyer Drive and will hire a total of 14 new employees at both of its facilities.

"Operating out of Saginaw County offers us a number of advantages," said Albers. "The area provides us with the necessary talent to guarantee excellent services to our clients and we wanted to be located near our client base."

New Chesaning Village and Township Investments

Rigger Lift by Klassic

Rigger Lift by Klassic is new to Saginaw County and is a high capacity rigger truck manufacturer that expanded its business from Davison to Chesaning Township.

The community rezoned property that was formerly home to Heritage Equipment on M-57, near the M-52 interchange. Rigger's Chesaning location has three employees and is expected to hire an additional three employees.

Rigger Lift invested \$125,000 and Saginaw Future assisted the company and the community with an investment incentive.

Rigger Lift products are used in diverse situations and in-the-field, such as die, mould and stamping facilities. Rigger machines are also used for construction projects, shipping and transport industry, rigging and millwright support, and plant relocations. In addition to its standard product lines, the company also produces customized lift equipment in order to meet specific or unique lift requirements.



Rigger Lift by Klassic's new location is in the former Heritage Manufacturing facility on M-57 in Chesaning Township.

Hehr Glass



The Hehr Glass Company recently purchased new equipment that will allow the company to provide a requested type of glass to its current customer base. Hehr Glass, located in the Village of Chesaning, is a division of Hehr International Inc.

Hehr Glass fabricates laminated transparency products for architectural and transportation applications. For personal and property protection in public or private spaces, the company produces traditional glass laminate constructions as well as sophisticated polycarbonate, glass-clad polycarbonate, bullet-resistant and smash proof laminates.

Hehr Glass, established in 1987, invested \$347,000 and is expected to hire nine employees due to the new product line.

The company's products are used in very diverse projects, such as zoos, aquariums, baseball parks, prisons and detention centers. Hehr Glass products can be found in overhead installations for building entrance canopies and skylights, open-air bus shelters, as well as in auto and transportation applications.

SFI provided investment incentive assistance and also helped the company with an expansion in 2000, which resulted in the hiring of 26 employees. Hehr Glass is one of four Hehr International glass divisions with locations in Newton Kansas, and Los Angeles and Pomona California.

Communities Approve Resolutions

City of Saginaw and Buena Vista

DELPHI

Charter Township leaders unanimously approved resolutions stating the willingness to transfer more than \$61 million in tax abatements from Delphi Corporation to a new buyer.

Both resolutions also declared a willingness to offer new incentives to create more jobs.

"Whether the plants sell or stay with a restructured Delphi, the best thing Buena Vista Township can do is to prepare," said Township Supervisor Dwayne A. Parker.

Delphi, which filed for Chapter 11 bankruptcy protection in October, is in the process of restructuring that may include the sale, downsizing or relocation of the two Saginaw County facilities.

The city and township approved the existing tax abatements in the mid-1990s. The resolutions do not actually transfer the tax incentives. The governing bodies would have to decide whether to approve the transfer once a purchaser is in place.

"We are more than willing to do anything possible to keep those jobs in Saginaw," said City Councilman Willie Haynes.

Saginaw Future assisted in the preparation and presentation of the resolutions and is currently working with the Michigan Economic Development Corporation, Senator Mike Goschka and Delphi on forwarding legislation enabling PA 328 (100% personal property tax abatements) to transfer to any subsequent owners.

RLF Assists AHB Tooling & Machinery, Inc.

AHB Tooling & Machinery, Inc. is expanding in Kochville Township, adding five new employees and investing \$240,000 in its operations that are headquartered in Saginaw County.

The company recently purchased a competitor in the Detroit area in order to expand its market presence in southeast Michigan, which led to the hiring of five new employees at its headquarters.

The Saginaw County Revolving Loan Fund, which is administered by Saginaw Future, assisted the project by providing a working capital loan. AHB Tooling & Machinery is an industrial supplier specializing in abrasives, bandsaw blades, carbide inserts, coolants, saw machines, mills, lathes, drill presses and sanders.

AHB Tooling & Machinery was founded in 1995 and since 2002 has added new product lines such as Mitsubishi Carbide, Blaser Swisslube Coolant band saws and Wilton mills and lathes. The company employs approximately 20 people and gross sales are expected to grow at 15% to 20% per year as AHB focuses its sales efforts on the southeastern and middle portions of Michigan.



AHB Tooling & Machinery, Inc. is located at 1658 Champagne Drive North in Kochville Township.



Federal Contract Business Opportunities Seminar

At this seminar, Eleanor Holland, director of the Office of Small Business Programs at Defense Supply Center Columbus (DSCC), will present information on doing business with the Defense Logistics Agency (DLA).

Topics to be addressed include:

- DLA background
- How to get started selling to the Defense Supply Centers (Columbus, Richmond & Philly)
- Socio-economic and small business goals and set aside programs
- Business System Modernization (BSM) – the impact of implementing new computer systems
- Finding opportunities – it's all online today! <https://www.dibbs.bsm.dla.mil>
- Finding and downloading drawing and technical data
- Alternate offers – how to submit data packages on items bought by manufacturer and part number
- New labeling requirements: Radio Frequency Identification (RFID)
- Where do I go for more help?

The DLA purchases spare parts to support military services, such as, land, maritime and aerospace weapon systems and vehicle components.

For a complete list of commodities, go to:
www.supply.dla.mil/build_fsc.asp

Doing Business with the Defense Logistics Agency



When: Wednesday, October 4, 2006
8:30 am - 1:00 pm

Where: Frankenmuth Bavarian Inn Lodge
Mosel Room
1 Covered Bridge Lane
Frankenmuth, MI

Cost: \$15.00

Includes: Continental breakfast and lunch

Contact: Delena Spates-Allen at 989-757-2105
or e-mail dsallen@saginawfuture.com

Sponsors: Genesee Regional Chamber of
Commerce
Procurement Technical Assistance
Centers
Saginaw Future Inc.
Thumb Area Michigan Works!

Seating is limited!

Funding Saginaw's Future



CONTRIBUTORS

\$25,000 +

- Citizens Bank
- Covenant Healthcare
- Delphi Corporation

\$10,000 - \$15,000

- Bank One
- Consumers Energy
- Dow Corning Corporation
- GM Powertrain - SMCO
- HealthPlus of Michigan
- Hemlock Semiconductor Corporation
- Mobile Medical Response, Inc.
- St. Mary's of Michigan

\$4,000 - \$8,000

- The Dow Chemical Company
- National City Bank
- The Saginaw News
- Shaheen Development
(Future Insurance Agency, Horizons Conference Center, Midwestern Surgical Associates, Pinnacle Design, Ramada Inn & Suites, Riverfront Medical Realty LLC, SSP Associates, Inc.)

\$2,000 - \$3,000

- Aleris International
- Bavarian Inn Restaurant & Lodge
- Braun, Kendrick, Finkbeiner PLC
- Champagne & Marx Excavating, Inc.
- Chemical Bank & Trust Co.
- CMI-Schneible Co.
- Communications Family Credit Union
- Corvus Nodular Interests, LLC
- Enterprise Automotive Systems
- The Fast Tek Group LLC
- Frankenmuth Jaycees World Expo of Beer
- Frankenmuth Mutual Insurance Co.
- Garber Management Group
- Independent Bank
- International Materials Inc.
- John E. Green Company
- LaSalle Bank
- Means Industries, Inc.
- Memtron Input Components
- Merrill Tool Holding Company
(Merrill Fabricators, Inc., Merrill Tool & Machine, Inc., Merritech, Inc.)
- Pumford Construction Inc.
- Rehmann Robson, PC
- Saginaw Labor-Management Co-op Committee (IBEW)
- Scientific Brake & Equipment
- Spence Brothers
- Spicer Group
- Stevens Worldwide Van Lines
- The Straits Corporation
- Wolgast Corporation

\$1,000 - \$1,999

- 1st State Bank
- Alfe Heat Treating, Inc.
- Alloy Construction Service, Inc.
- Apple Mountain Realty
- Bierlein Companies & Apple Mountain
- CIGNYS - Bridgeport Facility
- Consumers Choice Credit Union
- Fabiano Brothers
- Firstbank-Alma
- Frank M. Polasky, PLC
- Glastender, Inc.
- Hausbeck Pickle Company Inc.
- Lake Huron Credit Union
- Lendell Manufacturing Inc.
- Michigan CardioVascular Institute
- Morley Companies, Inc.
- R.C. Hendrick & Son, Inc.
- Saginaw Bay Underwriters
- Saginaw Powertrain Inc.
- Saginaw Valley State University
- Sargent Docks & Terminal & Saginaw Rock Products

- SECU Credit Union
- Standard Electric Co.
- SVRC Industries, Inc.
- TCF Bank
- Team One Credit Union
- Tri-Star Trust Bank
- United Auto Workers
- Wanigas Federal Credit Union
- Wigen, Tincknell, Meyer & Assoc., Inc.
- Wilcox
- William A. Kibbe & Associates, Inc.
- Wolohan Lumber Co.
- Wright-K Technology, Inc.
- Yeo & Yeo, PC CPA

\$301 - \$500

- A.C. Klopff Inc.
- AKT Peerless Environmental Services
- Allied Office Interiors
- Andrews, Hooper & Pavlik PLC
- Chesaning Manufacturing Co.
- Community State Bank
- JoAnn Crary
- Davenport University
- Deisler Funeral Home
- Duperon Corporation
- Duro-Last Roofing, Inc.
- E.A. Bicker & Associates, Inc.
- Gardner, Provenzano, Schauman & Thomas, P.C.
- Gilbert, Smith & Borrello, P.C.
- Hall & Associates
- Hi-Tech Optical Inc. & Phase Liner of Michigan, Inc.
- Hi-Tech Steel Treating, Inc.
- Keller Williams Realty
- LB Transportation Group
- Majestic Van
- Masud Patterson Schutter & Peters, P.C.
- Michigan Production Machining, Inc.
- Michigan Sugar Company
- Mid-Valley Insurance and Financial
- Miles Petroleum & Propane, Inc.
- Northeastern Paint & Floor Covering Supply
- Orchid Unique Orthopedic Solutions
- Princing & Ewend
- Prudential Anderson, Lemmer & Wilson Inc. Real Estate
- Rifkin Scrap Iron & Metal Co.
- Saginaw Medical Federal Credit Union
- Severance Tool Industries
- Shawn & Leslie Sheridan
- Smith Bovill, PC
- Specialty Manufacturing Inc.
- S.P.A.C.E., Inc.
- Star of The West Milling Company
- Synergy Medical Education Alliance
- Tri-City Office Machines
- Wade Trim, Inc.
- Wilson Realty Inc.
- Wirt Financial Services, Inc.
- Wirt Saginaw Stone Dock
- Wm. F. Nelson Electric, Inc.
- Zatkoff Seals & Packings
- Zehnder's of Frankenmuth

\$50 - \$300

- B & K Corporation
- Centennial Technologies, Inc.
- Cinderella, Inc.
- CMW Real Estate, Inc.
- DeGroat Keenan Commercial
- Employee Benefit Resources, Inc.
- Fifth Third Bank
- Home Builders Association of Saginaw Inc.
- Hoyt Nursing & Rehab Centre
- Investech, Inc.
- J. M. Kusch, Inc.
- Steve & Ann Jonas
- King Communications Inc.
- MacDonald Broadcasting Co.
- Mahar Tool Supply Co., Inc.
- The Mayan Agency
- MBS International Airport Commission
- Michigan Property Consultants LLC
- Midwest Sales, Inc.
- National Pattern, Inc.
- Pat's Food Center

- Saginaw County Employee Credit Union
- TSSF Architects, Inc.
- Webster, Looby & Baumgarten, P.C.
- Zeilinger Wool, Co.

In-Kind

- Advanced Tex Screen Printing, Inc.
- Dornbos Printing Impressions
- Metropolis/The Michigan Banner
- SPI Innovations
- TBF Graphics/Digital
- Things Remembered (Fashion Square Mall location)
- WNEM TV5

Local Government Contracts

- Bridgeport Charter Township
- Buena Vista DDA
- Carrollton Township
- Chesaning Township
- City of Frankenmuth
- City of Saginaw
- City of Zilwaukee
- County of Saginaw
- Kochville Township
- Richland Township
- Saginaw Charter Township

- Spaulding Township
- Thomas Township
- Tittabawassee Township
- Village of Chesaning
- Village of Merrill
- Village of St. Charles

Saginaw Region Biomedical Device Initiative

- AT&T Foundation
- Citizens Bank Trust
- County of Saginaw
- Michigan Economic Development Corporation
- Morley Foundation
- Saginaw Community Foundation
- Saginaw County Revolving Loan Fund

Project Specific Contributors

- Harvey Randall Wickes Foundation
- Martin H. Stark
- Melvin L. & Hilda J. Zuehke Charitable Foundation
- Robert E. Stark & Martin H. Stark Foundation
- Wickson-Link Memorial Foundation

Government Contracting Forum for Military Veterans



The Procurement Technical Assistance Centers and Saginaw Future Inc. invite all Michigan veteran business owners and entrepreneurs to participate in this business opportunity training event.

Veterans who attend the training will have the opportunity to participate in educational workshops focused on topics like federal certification programs, government contracting, business development or start-up, financing and bonding. Veterans will also be provided with time to meet with veteran business owners and government agencies for match-making and networking opportunities.

When: Thursday, November 9, 2006
8:30 am - 4:00 pm

Where: Holiday Inn
Gateway Centre
5353 Gateway Centre
Flint, MI

Cost: FREE

Contact: Delena Spates-Allen at 989-757-2105
ore-mail dsallen@saginawfuture.com

Between 75 and 100 veteran-owned small businesses are expected to attend.

New Engineering Firm in the City of Saginaw

K&K Technology, Inc. is a start-up engineering and design firm in the City of Saginaw that is investing \$100,000.

The company, which serves the advanced manufacturing industry, is currently leasing 1,000 sq. ft. of office space. K&K Technology is located in the William A. Kibbe & Associates Inc. building on 1475 S. Washington Ave.

The firm intends to hire three full-time and two part-time employees. The additional staff is directly related to new customers and contracts.

In order to attain working capital to sustain this new development, K&K Technology received a loan from the East Central Michigan Revolving Loan Fund (ECMRLF), which provides low interest gap financing for small- to medium-size companies. East Central



K&K Technology is located in the William A. Kibbe & Associates building on 1475 S. Washington Ave. in the City of Saginaw.

Michigan Planning & Development Region assists local economic development and governmental agencies in 14 counties including Saginaw County.

Saginaw Future assisted K&K Technology with its loan application and submission to ECMRLF.

CIGNYS Corp. Invests in Two Locations



CIGNYS Corporation, with four divisions, has been active in Saginaw County for 86 years.



The CIGNYS Corporation will be investing in two of its Saginaw County facilities.

The corporation produces specialty machines, prototype stampings and tooling, and advanced wear materials for extrusion processes. CIGNYS also manufactures materials handling equipment, ground support equipment for the aerospace industry and specialized military products.

The corporation is purchasing equipment for its Bridgeport Facility and Shields Manufacturing division in Thomas Township. Saginaw Products and Saginaw Caster & Wheel in the City of Saginaw make-up the other divisions of CIGNYS.

The new equipment will allow the corporation to extend its product line. CIGNYS will invest \$307,904 and hire four new employees. Saginaw Future is assisting the corporation with investment incentives in Thomas Township and Bridgeport Charter Township.

For over 86 years, CIGNYS has had a presence in Saginaw County.

General Machine Service Invests



General Machine Service is located on 494 E. Morley Drive in Buena Vista Charter Township.



General Machine Service is investing \$145,000 in new equipment in order to advance and develop its client base.

The company, located in Buena Vista Charter Township's Morley Industrial Park, expects to hire four employees as a result of the investment.

Saginaw Future is assisting General Machine and Buena Vista with an investment incentive. The company is purchasing a new Omax waterjet machine that provides more capabilities to meet client needs.

General Machine was established in 1979 and employs approximately 38 workers. Located on 494 East Morley Drive, the company specializes in blueprint tooling that meets customer specifications and workholding manufacturing that increases productivity and accuracy.

The company also provides production machining formed to exact standards and verified, along with engineering service capabilities that are unique to each customer.

SFI Corporate Watch Calls

Partnering with the Michigan Economic Development Corporation, Saginaw Future Inc. staff members visited 32 companies through the Corporate Watch program between April 1, 2006 and June 30, 2006.

From manufacturers like Duro-Last to St. Mary's of Michigan in Saginaw County's expanding medical field, SFI is available to assist companies of various size and type.

- B & P Process & Equipment
- BayTech Industries, Inc.
- Caraustar Industrial & Consumer Products Group
- Centennial Technologies Inc.
- Central Insulated Glass
- Chesaning Manufacturing Co.
- CIGNYS - Saginaw
- Covenant HealthCare
- Davenport University
- DDI Engineering
- Delphi Energy & Chassis
- Delphi Saginaw Steering
- Department of Labor & Economic Growth
- The Dow Chemical Company
- Dow Corning Corporation
- Duperon Corporation
- Duro-Last Roofing, Inc.
- Falconer Machining
- Frankenmuth Mutual Insurance
- Glastender, Inc.
- Gosen Tool & Machine, Inc.
- Hemlock Semiconductor Corporation
- InCal Technologies
- Micron Precision Machining
- Mistequay Group Ltd.
- Priority Health
- Saginaw Powertrain Inc.
- Specialty Manufacturing Inc.
- SSP Associates, Inc.
- St. Mary's of Michigan
- Standing Wheelchair Company
- U.S. Graphite, Inc.

R&M Machine Tool Expands in Freeland

R&M Machine Tool, Inc. located in Tittabawassee Township's Village of Freeland, is investing \$82,500. The new expansion project provides floor space for black oxidization of parts.



R&M Machine Tool, Inc. is located on 7920 Webster Road in Freeland.

R&M Machine currently employs 23 workers and expects to add a new employee due to the investment. Saginaw Future assisted the company and the community with an investment incentive.

Established in 1996, R&M Machine specializes in CNC machining, precision and general machining, as well as, jig, ID OD and surface grinding. The company also has arc and gas welding capabilities, and provides drilling, boring, lathe and mill work.

Sherriff-Goslin Co. Returns to Saginaw



Sherriff-Goslin Co. is located on 5175 Westervelt Rd. in the City of Zilwaukee.

Sherriff-Goslin Co. has returned to its roots in Saginaw County. The roofing company has recently opened a City of Zilwaukee location after closing an office in 1980.

Saginaw native Fred Sherriff began the roofing company in 1906 in Battle Creek and one of the companies first branches was a Saginaw location.

Sherriff-Goslin is one of the largest roofing companies in the State of Michigan, with 25 branches in the state, Indiana and Ohio. The company had approximately \$28 million in annual sales in 2005.

The Zilwaukee branch, located on 5175 Westervelt Rd., has seven workers and three support staffers with the company's main focus being residential and church customers.

Sherriff-Goslin utilizes the Art-Loc® shingle system, which is an interlocking type of shingle, allowing the shingle to be held down at six different points. The shingles are tested for fire, impact, wind and algae resistance.

Three generations of Sherriff and Goslin family members have worked for and are still involved in the business.

Saginaw Future Inc.

515 N. Washington Ave., 3rd Floor
Saginaw, MI 48607

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The Saginaw Valley Quick Facts



Saginaw is home to the largest group of cardiologists and cardiovascular surgeons in the State of Michigan - *Michigan CardioVascular Institute.*

Saginaw Future Inc. 2006 Performance Report

	<u>2006 Goal</u>	<u>First Quarter</u>	<u>Second Quarter</u>	<u>Third Quarter</u>	<u>YTD Total</u>
Business Expansions	22	5	7	-	12
Businesses Attracted	6	1	4	-	5
Jobs Created	500	67	57	-	124
# of Gov't Contracts	190	19	52	-	71
Value of Gov't Contracts	\$6 M	\$1.521 M	\$1.301 M	-	\$2.822 M
Value of New Investment	NGE	\$1.869 M	\$2.685 M	-	\$4.554 M

NOTE: Saginaw Future Inc. uses multiple mailing lists, if you receive a duplicate newsletter, please pass it on to an interested associate.

Also, please contact Saginaw Future with address changes or with any new additions to the mailing list.

For previous newsletters and/or additional Saginaw County publications, go to www.saginawfuture.com

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