



Morley Companies to Add 350 Jobs

Morley Companies Inc. plans to add up to 350 new jobs and will invest \$4.5 million in Saginaw Charter Township to support the needs of a major new client.

"We're excited about bringing in this many jobs to Saginaw and Saginaw Township," said Richard J. Mott, a Morley vice president and chief financial officer. "This is going to be a significant project for the community."

The Michigan Economic Development Corporation awarded Morley Companies a five-year, \$2.8 million tax credit to beat out competing sites in Oregon, Texas and Canada. Saginaw Charter Township, home to Morley's headquarters on Schust and Fashion Square, also awarded a six-year tax break to the company for new equipment and fixtures in the planned building, the fourth to rise on the site.

All told, the tax exemption will save Morley about \$9,642, but the township will collect \$27,366 in new property taxes for a net gain of \$17,724. The jobs will roughly pay about \$50,000 in wages and benefits for a combined \$20 million payroll.

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Morley Companies, Inc. is located at One Morley Plaza in Saginaw Charter Township.

Garber and Saginaw Keep Buick



Garber Buick, a \$6.2 million flagship facility, is located at 5925 State St. in Saginaw Charter Township.

General Motors Corp. recently announced that it will discontinue plans to remove the Buick nameplate from Garber Buick, 5925 State St. in Saginaw Charter Township. Third-generation owner Richard Garber credits the community's proactive approach in getting GM to reverse its decision.

"I personally delivered over 1,200 letters of support to General Motors Headquarters in Detroit to show the unique relationship Garber Buick is privileged to share with its customers and our community," said Dick Garber, President of Garber Management Group.

GM is offering a conditional agreement to work with its channel strategy and Garber Buick is committed to General Motors goals and channel strategy in the Saginaw market.

"General Motors is respectful of the outstanding job Garber Buick has done in the past 100 years and of our history and legacy," stated Garber. "

"General Motors did listen to the overwhelming support shown by our customers, business leaders, and community citizens as well as our leaders in local, state and national government and have rescinded its

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(Tri Cities Region)

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President - Sargent Docks & Terminal, Inc.

*Denotes Executive Committee

**Denotes Ex Officio Members

Morley Companies to Add 350 Jobs

(Continued from page 1)



Construction at Morley Companies has already started.

The 32,750 sq. ft. facility will house a call center and a training area, where employees provide data collection and market research, along with call center services. Morley has two existing office buildings and a warehouse on the site.

This latest expansion comes on the heels of \$1.7 million investment by Morley Companies in 2008. The company added 90 jobs to support a hi-tech project that involves maintaining databases, statistics, associated reporting and call center data captures.

Saginaw Future and the Saginaw County Chamber of Commerce worked with area legislators to modify the current MEGA law, to include health care benefits in the eligibility criteria. This enabled Morley Companies to be the first in the State of Michigan to benefit from the law change and attract new business as a result.

The multi-faceted company provides group travel; business theater; interactive services; research; exhibit, displays and experiences; and performance improvement.

Garber and Saginaw Keep Buick

(Continued from page 1)

decision to cut ties with our dealership. We are very, very excited about this news."

Garber Buick, with its roots firmly planted in Saginaw, put together a unique and impressive business case.

The 102-year old dealership is one of the 13 original Buick Distributorships in the U.S., and in 1980 Dick Garber was the youngest volume Buick dealer in history at the age of 25. Garber Buick is one of the top 5 or 10 volume Buick dealers in the U.S. and received a "Superior" rating for sales effectiveness from GM.

The dealership also has the second highest customer satisfaction index (CSI) rating for all GM dealerships in the north central region of the U.S. Garber Buick is also known for its employee stability and commitment with 46% of the staff working for the dealership for over 10 years and 21% with over 20 years of service.

Today, under the umbrella of the Garber Management Group, the organization operates in three states (Michigan, Illinois and Florida) and consists of eight new vehicle dealerships representing 17 franchises and 15 independent used vehicle sales locations operating under the name of RightWay Automotive Credit.

Also under the umbrella of the Garber Management Group is the Saginaw Spirit Hockey Club, a member of the Ontario Hockey League. Together the organization employs nearly 700 people.

The Garber family and organization also have a long history of giving back to the community through volunteerism and financial resources.

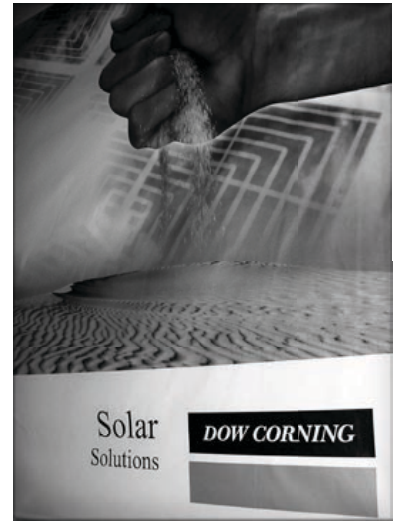
Dow Corning Invests \$3.5 Million in Solar Solutions Center

Dow Corning Corp. plans to invest another \$3.5 million at its Solar Solutions Application Center in Freeland. The investment will support continued research and development of new techniques to commercialize the use of silicones.

The company is working towards replacing organic materials in the construction of solar laminates, which then are made into solar modules. Demonstrating its commitment to drive solar power innovations, Dow Corning opened its Solar Solutions Application Center in 2008 to collaborate with customers to develop, evaluate and pilot materials solutions used to manufacture solar panels.

The 27,000 sq. ft., state-of-the-art facility represents a combined investment of \$6.5 million and includes a laboratory, pilot equipment and testing facilities. A team of more than 25 engineers and scientists staff the facility, which is designed to be expanded as needed to meet the needs of the growing solar and photovoltaic industry.

One of the only companies in the world able to provide silicon-based solutions throughout the entire photovoltaic value chain, Dow Corning is investing to expand its portfolio of total solution packages for solar cell manufacturing, module assembly and installation.



Saginaw Control & Engineering Invests



Saginaw Control & Engineering, Inc. is located at 95 Midland Rd. in Saginaw Charter Township

Saginaw Control & Engineering (SCE) will add at least four jobs to its ranks upon the installation of a \$430,000 welding machine.

Recently, the Saginaw Charter Township Board of Trustees approved an investment incentive on the new equipment that should save the company about \$4,900 over three years.

SCE has been serving the electrical industry since 1963 at its 255,000 sq. ft. manufacturing complex located at 95 Midland Rd. The company specializes in manufacturing both standard stock and custom designed enclosures, as well as precision sheet metal fabrications.

Its manufacturing and warehouse facility uses state-of-the-art fabricating equipment including the newest laser technology.

In addition to its manufacturing facility and warehouse, SCE has added a distribution center in Lenoir City, Tennessee; to accompany existing distribution centers in Aurora, Ohio; and Kenosha, Wisconsin.

\$3.7 Million Project for Star of the West



Star of the West Milling Co. headquarters are located at 121 E. Tuscola St. in the City of Frankenmuth.

Star of the West Milling provides drying, processing and storing of grains. The company is expanding and refurbishing its City of Frankenmuth headquarters with a total investment of \$3.7 million.

The company has storage facilities throughout Saginaw County. Saginaw Future has worked closely with the growing agribusiness, which invested in additional storage and a grain dryer at its Frankenmuth Township location this Spring.

In 2008, Star of the West added 643,000 bushels of additional storage and a grain dryer, investing more than \$2.2 million and retaining five jobs. The project was also in Frankenmuth Township.

Built by the Hubinger family in 1870, sold to local farmers in 1903 and incorporated in 1920, Star of the West has seen continual growth in size and reputation over the years.

The company has expanded from one mill to five flour mills in four different states and has elevators in seven countries. It handles wheat, corn, soybeans, processes edible beans and more.

More Than \$5.2 Million in Government Contracts

The Saginaw Future Inc. Procurement Technical Assistance Center (PTAC) assisted 11 regional companies attain more than \$5.2 million in government contracts. The companies won a total of 200 federal government contracts in the second quarter of 2009.

The numerous products and services provided include specialized aerospace equipment, medical device product, road construction and transportation products.

The federal government is a multi-billion dollar purchaser of goods and services. States and local governments are also major purchasers of products and services.

The Saginaw Future PTAC provides no fee assistance to businesses that are interested in tapping this market. Saginaw Future's Procurement Manager, Delena Spates-Allen, has over 20 years of expertise helping businesses acquire federal and state government contracts.

The services offered by the Saginaw Future Inc. PTAC include bid matching service, market research, specifications and standards, federal acquisition regulations, subcontracting opportunities and much more. During 2008, the Saginaw Future Inc. PTAC helped area companies win a total of 222 government contracts with a total value of nearly \$34 million.

The Saginaw Future Inc. PTAC educates businesses through formalized seminars and specific one-on-one consultations.



Siler Precision Grows in Merrill



Siler Precision Machine, Inc. continues to develop and grow its Village of Merrill facility through the purchase of a new piece of equipment.

This is the company's sixth investment since 2002, expanding nearly every year, despite the challenging economy.

Previous projects included several purchases of Computer Numerical Control (CNC) equipment, a CNC Milling Center, updating office space, meeting rooms and its main lobby to accommodate its growing business.

Siler Precision was established in 1994 when owners converted a vacant car dealership into a tool and die facility.

The company manufactures specific dies, tools, die sets and industrial molds for manufacturers, and specializes in precision and CNC machining.

The company's machinists are also known for drilling, boring, lathe and mill work, as well as ID and OD grinding.

Saginaw Future has worked closely with Siler and was able to assist the company and the community with tax incentives.

New Equipment for Prints Plus



Prints Plus is located at 2301 N. Michigan Ave. in the City of Saginaw.

Prints Plus Inc. located in the City of Saginaw has invested in new equipment to expand its capabilities.

The company purchased an Océ 350GT UV Flatbed Printer, which will allow the business to produce near-photographic quality prints on rigid and flexible media for sign and display graphic applications.

Prints Plus invested \$140,000 and created two additional positions as a result of the project and the equipment will allow the company to maintain a competitive pace with the industry.

Saginaw Future assisted the printer and the community with the investment incentive.

Prints Plus specializes in large format commercial printing, copying, blueprints, signage and more.

A 32-year in-house printer for the former Baker Perkins Inc. in Saginaw, Norman LaBrenz opened Prints Plus in 1989 after the factory shut down.

In 2000, he doubled the size of his business with a 2,772 sq. ft. expansion and has purchased new equipment in 2006 and 2008, valued at more than \$225,000.

momentum



Campaign for Tomorrow's Growth Saginaw Future Inc. Contributors

\$30,000 +
• Dow Corning Corporation and Hemlock Semiconductor Corporation

\$25,000
• Citizens Bank
• Covenant HealthCare

\$10,000 - \$20,000
• JPMorgan Chase Foundation
• Consumers Energy
• The Dow Chemical Company
• GM Powertrain - SMCO
• HealthPlus of Michigan
• Mobile Medical Response, Inc.
• St. Mary's of Michigan

\$4,000 - \$5,000
• National City Bank
• The Saginaw News

\$2,000 - \$3,999
• Bank of America
• Bavarian Inn Restaurant & Lodge
• Bierlein Companies, Inc.
• Braun, Kendrick, Finkbeiner PLC
• Champagne & Marx Excavating, Inc.
• Charter Communications
• Chemical Bank
• CMI-Schneible Co.
• Communications Family Credit Union
• Enterprise Automotive Systems
• Fabiano Brothers
• Frankenmuth Mutual Insurance Co.
• Garber Management Group
• Great Lakes Bay Michigan Works!
• IBEW Local #557
• Independent Bank
• John E. Green Company
• Means Industries, Inc.
• Memtron Technologies Co.
• Merrill Technologies Group
• Morley Companies, Inc.
• Pumford Construction Inc.
• Rehmann
• Riverfront Medical Realty
• Spence Brothers
• Spicer Group
• Stevens Worldwide Van Lines
• The Straits Corporation
• Wolgast Corporation

\$1,000 - \$1,999
• 1st State Bank
• Acoustical Services, Inc.
• Amigo Mobility International, Inc.
• Art Sample Furniture
• CIGNYS
• JoAnn Crary
• Delta College
• Filtrona Porous Technologies
• Frank M. Polasky, PLC
• Fullerton Tool Company
• Glastender, Inc.
• Hausbeck Pickle Company Inc.
• InCal Technologies
• ITC Holdings Corporation
• Lake Huron Credit Union
• Michigan CardioVascular Institute
• Michigan Production Machining, Inc.
• Midwestern Surgical Associates
• Prining & Ewend
• Rifkin Scrap Iron & Metal Co.
• Saginaw Bay Underwriters
• Saginaw Transit Authority Regional Services (STARS)
• Saginaw Valley State University
• Sargent Docks & Terminal, Inc. and Saginaw Rock Products
• Scientific Brake & Equipment Co.
• SSP Associates, Inc.
• SVRC Industries, Inc.
• Synergy Medical Education Alliance
• Team One Credit Union

• Tri-Star Trust Bank
• United Auto Workers Region 1D
• Wanigas Credit Union
• Wigen, Tincknell, Meyer & Assoc., Inc.
• William A. Kibbe & Associates, Inc.
• Wolohan Enterprises Inc.
• Yeo & Yeo

\$301 - \$800
• A.C. Klopf Inc.
• Absolute! Building Maintenance
• Accurate Carbide Tool Co.
• AKT Peerless Environmental Services, LLC
• American Maintenance & Cleaning
• Andrews, Hooper & Pavlik PLC
• Audio Central Alarm
• Brandle Roofing & Sheet Metal Co.
• BRONNER'S CHRISTMAS WONDERLAND
• Central Warehouse Company / Saginaw Diversified Services LLC
• Chesaning Manufacturing Co.
• Community State Bank
• Consumers Choice Credit Union
• Deisler Funeral Home
• Downtown Area Development LLC
• Duperon Corporation
• Duro-Last Roofing, Inc.
• E.A. Becker & Associates, Inc.
• Employee Benefit Resources, Inc.
• Firstbank-Alma
• Frankenmuth Credit Union
• Gardner, Provenzano, Schaubman & Thomas, P.C.
• Gilbert, Smith & Borrello, P.C.
• Hi-Tech Optical Inc. & Phase Liner of Michigan, Inc.
• Horizons Conference Center
• HYMMCO, LLC
• Iron Workers Local 25
• KUKA Assembly and Test Corp.
• LB Transportation Group - Omni Warehouse
• Mahar Tool Supply Co., Inc.
• Masud, Patterson, Schutter, Peters & Vary, P.C.
• McNally-Nimmergood Co.
• Michigan Sugar Company
• Miles Petroleum & Propane, Inc.
• MIS Corporation - Michigan
• Molitor International
• Muchlenbeck Distributing Co., Inc.
• Norton Accounting & Consulting
• One Source Office Products
• Orchid Unique Orthopedic Solutions
• R.C. Hendrick & Son, Inc.
• Remer Plumbing, Heating & A.C. Inc.
• Saginaw Medical Federal Credit Union
• Severance Tool Industries
• Shinnors & Cook, PC
• S.P.A.C.E., Inc.
• Standard Electric Company
• Star of the West Milling Company
• The Trane Company
• Thiel Electric
• Trademark Commercial Group
• William F. Nelson Electric, Inc.
• Wirt Financial and Leasing Services
• Wirt Saginaw Stone Dock
• Wright-K Technology, Inc.
• Zatkoff Seals & Packings
• Zehnder's of Frankenmuth

\$50 - \$300
• Delena and Ed Allen
• Bailey Construction
• Beattie Master Pool & Spa
• Business Innovations Group
• Cinderella, Inc.
• CMW Real Estate, Inc.
• Concrete Cutting Specialists
• Freeland Bean & Grain
• Future Insurance Agency
• General Machine Service
• Hoyt Nursing & Rehab Centre
• J. M. Kusch, Inc.

• John M. Jacobs Plumbing & Heating Inc.
• John V. Polomsky II, P.C.
• Steve & Ann Jonas
• King Communications Inc.
• MacDonald Broadcasting Company
• Maple Ridge Financial
• Mast, Foulds & Co., P.C.
• The Mayan Agency
• MBS International Airport Commission
• Mid Valley Insurance
• Midwest Sales, Inc.
• National Pattern, Inc.
• Panda Promotional Products
• Pat's Food Center
• Pinnacle Design
• RA Monk Insurance Agency
• R&R Ready-Mix, Inc.
• Ramey's Janitorial Services
• Saginaw Co. Employees Credit Union
• Saginaw Machine Systems
• TBF Graphics/Digital
• Teamtech Motorsports Equipment
• Terabyte Consulting
• TPI Powder Metallurgy Inc.
• TSSF Architects, Inc.
• Wade Trim, Inc.
• Webster, Looby & Baumgarten, P.C.
• Zehnder & Associates, P.C.
• Zeilinger Wool, Co.
• Zolton Law Offices

In-Kind
• Advanced Tex Screen Printing, Inc.
• Dornbos Printing Impressions

• Masud, Patterson, Schutter, Peters & Vary, P.C.
• The Michigan Banner
• Step Above Enterprises
• Jake's Old City Grill
• WNEM TV5

Local Government Contracts
• Bridgeport Charter Township DDA
• Buena Vista Charter Township DDA
• Carrollton Township
• Chesaning Township
• City of Frankenmuth
• City of Saginaw
• City of Zilwaukee
• County of Saginaw
• Kochville Township
• Richland Township
• Saginaw Charter Township
• Spaulding Township
• Thomas Township
• Tittabawassee Township
• Village of Birch Run
• Village of Chesaning
• Village of Merrill
• Village of St. Charles

Project Specific Contributors
• Arnold & Gertrude Boutell Memorial Fund administered by Citizens Bank Wealth Management
• AT&T Foundation
• Robert E. Stark & Martin H. Stark Foundation

U.S. Commerce Secretary Announces Saginaw Future and Partners Award



U.S. Commerce Secretary Gary Locke recently announced that Saginaw Future Inc., (SFI) the Michigan Economic Development Corporation (MEDC) and the Saginaw County Chamber of Commerce (SCCC) received the 2009 Excellence in Economic Development Award for Excellence in Environmental or Energy Economic Development for their commitment to research-based, market driven economic development.

"SFI, the MEDC and the SCCC represent the best and brightest in 21st century economic development," Locke said. "Excellence Award winners exemplify the importance of supporting regional strategies to ensure American communities succeed in the global marketplace and create higher-skill, higher-wage jobs."

The economic development team worked together to assist Dow Corning Corp. and Hemlock Semiconductor Corporation (HSC) in a global site search in late 2007 for its next poly-silicon expansion project. The competitive challenges were in areas such as energy, infrastructure and shovel ready sites.

The effort resulted in a HSC investment of up to \$1 billion and 300 new permanent jobs and 800 construction jobs to expand poly-silicon production.

**New Saginaw Future
Inc. Board of
Director Members**



Bregitte K. Braddock
Chair - Saginaw County Board
of Commissioners



Thomas Begin
Area Manager -
Consumers Energy



Dick Garber
President -
Garber Management Group



Michael Hanley
Representative -
United Auto Workers



Ed Oberski
CEO - Great Lakes Bay
Michigan Works!



Martin Stark
Business and
Community Leader



Jim VanTiflin
Former Chairman of the Board -
Citizens Bank (Tri Cities Region)

Saginaw Valley HealthCare Opens

Covenant HealthCare and Saginaw Valley State University (SVSU) recently opened a new medical facility that serves SVSU students and the general public. Located on campus at the corner of Bay and Pierce Roads, Saginaw Valley HealthCare has 10,000 sq. ft. of floor space.

SVSU provided the funding for the \$2.6 million project and will recoup the cost over time from Covenant as part of the health care provider's 10-year operating agreement.

With some 2,700 students expected to live on campus and a total enrollment of nearly 10,000 this fall, Dean of Student Affairs Merry Jo Brandimore says SVSU had a need to provide greater health services. "This state-of-the-art facility will support students as they negotiate their collegiate experience by focusing on keeping them healthy," she said.

Saginaw Valley HealthCare includes a MedExpress urgent care facility, family practice office and lab, and X-ray services. The facility is open Monday through Saturday from 8 am - 8 pm and Sunday from 9 am - 6 pm. In addition to the service delivery benefits, the facility also will serve as a "learning laboratory" where SVSU students in the College of Health and Human Services will be able to gain valuable clinical experience.



Saginaw Valley HealthCare is located at 2970 Pierce Road on the campus of Saginaw Valley State University.

The Recovery Act at Work in Saginaw County



Creating "Green" Jobs

Home Weatherization: 793 Saginaw County homes

- Saginaw County Community Action Committee: \$5,432,665

Energy Efficiency Conservation Block Grants

- City of Saginaw: \$566,200
- Saginaw Twp: \$166,800

Supporting Families

Emergency Food and Shelter

- United Way of Saginaw: \$89,187

The Emergency Food Assistance Program (TEFAP)

- Saginaw County Community Action Committee: \$85,397

Community Services Block Grants

- Saginaw County Community Action Committee: \$952,734

STOP Violence Against Women Grants

- Underground Railroad Inc., Saginaw: \$37,824

Senior Nutrition Services

- Area Agency on Aging – Region 7: \$220,781
(NOTE: This agency serves communities in Bay, Clare, Gladwin, Gratiot, Huron, Isabella, Midland, Saginaw, Sanilac, and Tuscola Counties)

Strengthening Communities

Public Safety Grants

- Bridgeport Twp: \$20,139
- Buena Vista Twp: \$75,352
- City of Saginaw: \$842,803
- Saginaw County: \$57,731
- Saginaw Twp: \$42,627
- Thomas Twp: \$14,433

MI Dept. of Transportation (for specific project info visit www.michigan.gov/mdot)

- Road Construction/Infrastructure Projects: \$13,398,000

Community Development Block Grants

- City of Saginaw: \$668,347

Community Health Center Grants

- Health Delivery: \$664,492

Community Health Center Capital Grants

- Health Delivery: \$2,035,315

Public Housing Improvements

- Saginaw Housing Commission: \$1,241,682

Section 8 Housing Assistance Payments

- Westchester Village North/West: \$127,120

Rural Transit Grants

- Indian Trails: \$9,000

Veteran's Medical Center Improvements

- Aleda E Lutz Veterans Affairs Medical Center: \$8,819,224

Protecting Natural Resources

- Chesaning Dam: \$142,000

Enhancing Educational Opportunities

K-12 allocations for Saginaw County

- 46 grants valued at \$18,379,553

Work Study Grants

- Delta College: \$52,393
- Saginaw Valley State University: \$62,720

Workforce Investment Act (WIA) Funds:

Education, Job Training, and Placement Services

- Great Lakes Bay Michigan Works!: \$4,793,304
(NOTE: Serves Midland, Bay and Saginaw Counties)

Tax Benefits for Michigan Businesses!

The tax provisions in the American Recovery and Reinvestment Act will provide significant relief for businesses, saving Michigan business owners approximately \$1.4 billion in federal taxes over the next three years.

Businesses are generally allowed to claim a deduction for the wear and tear on business capital (machines, equipment, computers, tractors, etc.). The deduction, called depreciation, is calculated over the useful life of the capital. For tax year 2009, businesses that make expenditures on new capital will be allowed to immediately write-off 50 % of those expenditures as a deduction against current income. This represents an extension of a similar provision enacted in 2008.

Small businesses are allowed to recover the cost of certain capital investments more quickly by immediately expensing rather than depreciating new capital investments over time. Expensing allows the business to recover the cost of the investment more quickly through a lower tax bill. The benefits of expensing are limited to \$125,000 of total expenditures and are phased out for firms that have total capital expenditures of more than \$500,000 per year.

For 2009, the amount of new expenditures that may be eligible for expensing is raised to \$250,000, and businesses may have up to \$800,000 in aggregate investment expenditures and still qualify for the full expense amount. For more information, please call SFI's Tom Miller at 989-754-8222 x 238 or e-mail tmiller@SaginawFuture.com

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We're **rearranging**
 the **solar system**

Be at the center of a new global energy hub. We're making changes to the solar system. We're gathering the brightest stars in the solar industry. And they're ready to revolve around you and your needs. A longtime magnet for chemical and technology industries, the Great Lakes Bay Region offers complete solar supply chain access, workforce expertise and advanced manufacturing capability. Locate in the Great Lakes Bay Region - the center of a new system.

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Saginaw Future Inc. 2009 Performance Report

	2009 Goal	First Quarter	Second Quarter	Third Quarter	YTD Total
Business Expansions	25	6	7	-	13
Businesses Attracted	7	1	-	-	1
Jobs Created	600	68	358	-	426
# of Gov't Contracts	200	58	200	-	258
Value of Gov't Contracts	\$12 M	\$6.6 M	\$5.2 M	-	\$11.8 M
Value of New Investment	NGE	\$6.6 M	\$12.3 M	-	\$18.9 M

NOTE: Saginaw Future Inc. uses multiple mailing lists, if you receive a duplicate newsletter, please pass it on to an interested associate.

Also, please contact Saginaw Future with address changes or with any new additions to the mailing list.

For previous newsletters and/or additional Saginaw County publications, go to SaginawFuture.com

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