

SAGINAW FUTURE INC.

# DEVELOPMENT NEWS

A QUARTERLY PUBLICATION



**GM INVESTS  
ADDITIONAL \$50M**

**MORLEY DOUBLES  
ITS HQ FOOTPRINT**

**NEXTEER LAUNCHES  
SUNSTEER**



# Millions ANNOUNCED

for Saginaw County



General Motors - Saginaw Metal Casting Operations is located at 1629 N. Washington Ave. in the City of Saginaw.

## GM INVESTS ADDITIONAL \$50 MILLION

[www.gm.com](http://www.gm.com)

In Fall 2011, General Motors announced a \$215 million investment at its Saginaw Metal Casting Operations (SMCO). New equipment will be purchased for production of future engine block and head casting work, creating or retaining about 275 jobs. In order to install the new equipment, GM determined that an additional investment of \$50 million is needed to rehabilitate existing floor space. The company requested that the City of Saginaw establish a Plant Rehabilitation District and approve a real property tax abatement to support this additional investment. SFI assisted the company and the City with the application process, which was approved in July. SMCO has been a proud part of the Saginaw and regional economy since 1918. Today the plant builds a variety of aluminum engine blocks and cylinder heads for some of GM's hottest products, including the Chevy Silverado, Chevy Malibu and Buick LaCrosse.



Morley Companies, Inc. new data center is located at 4075 Bay Rd. in Saginaw Charter Township.

## MORLEY DOUBLES ITS HQ FOOTPRINT

[www.morley.net.com](http://www.morley.net.com)

Morley Companies, Inc. purchased the AT&T office complex in Saginaw Charter Township that was recently available due to AT&T's consolidation at its Downtown Saginaw regional headquarters. With its robust telecommunications, the complex will accommodate Morley's growing pipeline of future projects and is just blocks from its headquarters. An additional multi-million dollar investment in the facility and its technology to suit specific customer needs is planned. Morley also plans to hire 150 more people, in addition to the jobs they are trying to fill right now. Morley Companies now has 1,200 employees in Saginaw County making it the County's fifth largest employer. SFI assisted the company and the community with the establishment of an Industrial Development District in order to secure a local tax abatement. The Michigan Economic Development Corporation had previously approved a Michigan Economic Growth Authority incentive to support the project.



**SunSteer**

## NEW MARKET FOR KREMIN

[www.kremininc.com](http://www.kremininc.com)



Kremin, Inc. is located at 2926 Universal Dr. in Saginaw Charter Township

Kremin Inc. purchased nearly \$300,000 in new equipment that helped expand its current customer base and led to 11 new employees. The company also just completed ISO 9001 and I3585, which is a key quality component for entry into medical markets. In April, the company was recognized for making the 'Michigan 50 Companies to Watch' that recognizes Michigan's fastest growing 2nd stage companies. SFI assisted Kremin with a tax incentive and entrance to the State Trade Export Promotion (STEP) program. The MEDC STEP program provides grant funds to companies trying to increase product exports.

## NEW INVESTMENT FOR HI-TECH STEEL

[www.hitechsteel.com](http://www.hitechsteel.com)



Hi-Tech Steel Treating, Inc. is located at 2720 Roberts St. in the City of Saginaw.

Hi-Tech Steel Treating, Inc. invested more than \$280,000 for additional equipment and created two new jobs as a result of the project. The City of Saginaw-based company currently employs 80 employees with 53 of those being City residents. Established in 1984, Hi-Tech Steel provides heat treating services, such as Annealing, Carbonitriding, Flame Hardening, Induction Hardening, Neutral Hardening, Stress Relieving, Steam Treating, Deep Freezing, Straightening, Rotary Furnace Line, Vacuum Ferritic Nitro Carburizing, and more. The company is ISO 9001:2008. registered and has a second location in Tennessee.

## NEXTEER LAUNCHES SUNSTEER™

[www.nexteer.com](http://www.nexteer.com)



(left & center) Nexteer Sr. Vice President, Saginaw Division Chief Officer Sergio Rodriguez and President & COO Laurent Bresson.

Global automotive supplier Nexteer Automotive announced it has expanded its product portfolio into the alternative energy market. The company's first product, SunSteer™, is a solar tracking actuator being built at the company's world headquarters in Saginaw Mich. Nexteer's engineering and manufacturing expertise was applied to the design and development of the device, allowing for world class reliability and performance in this emerging market. SunSteer™ is built in the U.S., with more than 90% U.S. content and greater than 50% of its content produced in Michigan, including the Great Lakes Bay Region.



Above - Dow Corning Corporation Healthcare Industries Materials Site, a manufacturer of silicon-based materials for the health care industry, invested more than \$2.5 million.



Dow Corning Corporation HIMS is located at 1635 N. Gleaner Rd. in Thomas Township.

## MILLIONS INVESTED AT HIMS

[www.dowcorning.com](http://www.dowcorning.com)

Dow Corning invested more than \$2.5 million at its Healthcare Industries Materials Site (HIMS) to purchase new equipment and make improvements to its facility. Established in 1963, HIMS employs approximately 175 people and will be adding one employee and retained 10 as a result of the project. Located on 328 acres in Thomas Township, the site is dedicated to supplying products to the healthcare industry for use in pharmaceutical tubing, pacemaker leads, drug-delivery patches and other pharmaceutical products. HIMS is registered and inspected by the U.S. Food and Drug Administration.



Rifkin Scrap Iron & Metal's new site is located at 1011 N. Washington Ave. in the City of Saginaw.

## NEW RIFKIN SITE CONTINUES TO GROW

[www.rifkin-co.com](http://www.rifkin-co.com)

Rifkin Scrap Iron & Metal Co. continues to grow at its new site located at 1011 N. Washington Ave. in the City of Saginaw. City Council approved a tax abatement to support investments of nearly \$400,000 in real property improvements and more than \$3 million for equipment. Established in 1941, the metal recycler is steadily transitioning from its original location on 1445 N. Niagara St. to its new location just south of GM-Saginaw Metal Casting Operations. The redevelopment of the 14-acre parcel began in 2007 with an extensive contamination clean-up process.



CIGNYS has locations in Bridgeport Charter Twp., City of Saginaw and Thomas Twp., MI.

## CIGNYS RECEIVES SUPPLIER AWARD

[www.cignys.com](http://www.cignys.com)

CIGNYS recently accepted the 2011 Raytheon Supplier Excellence Award at the annual Raytheon Supplier Conference held in Andover, MA. This award recognizes outstanding suppliers that have exceeded expectations with regard to on time delivery, quality and customer service. Raytheon Integrated Defense Systems has over 3,000 manufacturing and technical support suppliers, with CIGNYS and approximately 150 others being recognized as providing exemplary services. CIGNYS, has been manufacturing components for military and commercial products since 1919.



Above - The Great Lakes Tech Park located at M-52 and M-46 in Thomas Township is shovel ready! For more information go to [www.SaginawFuture.com](http://www.SaginawFuture.com)

## MAPRO LOCATES IN SAGINAW TWP

[www.maprotest.com](http://www.maprotest.com)



Mapro Technologies is located at 3175 Christy Way in Saginaw Charter Township.

Mapro Technologies is an engineering company that focuses on the design and manufacture of test equipment and assembly lines for the leading automotive component manufacturers (Tier 1) and other industrial sectors. SFI provided Mapro with site location assistance for its new regional office in Saginaw County. The company currently employs two engineers locally with two more positions to be filled in the future. Founded in 1998, Mapro Technologies is headquartered in Spain and has offices throughout the world.

## NEW BRIDGEPORT BUSINESS

[www.nightflightfireworks.com](http://www.nightflightfireworks.com)



Night Flight Fireworks is located at 6560 Dixie Hwy. in Bridgeport Charter Township.

Night Flight Fireworks is a new business located on Dixie Hwy. in Bridgeport Charter Township. The company is a wholesaler, retailer and the area's first permanent fireworks store after the change to the Michigan's fireworks law as of January 1, 2012. Night Flight provides wholesale products to pyrotechnic companies, which put on displays throughout the State of Michigan. The company has 10 employees and all of its State sales tax goes to help firefighters pay for their State-mandated training.

## DENTAL GROUP EXPANDS IN CITY

[www.faucherdental.com](http://www.faucherdental.com)



The Great Lakes Family Dental Group is located at 427 N. Michigan Ave. in the City of Saginaw.

Faucher Dental Group recently merged with Great Lakes Family Dental to form the Great Lakes Family Dental Group located in the City of Saginaw. The Group plans to modernize its facility as well as add state-of-the-art equipment. SFI assisted the Dental Group through the process of acquiring an adjacent parcel that will be used for additional parking and demolishing a blighted structure that was on the property. A new parking lot, renovations and the addition of new equipment is expected to be completed over the summer.

# SAGINAW FUTURE INC.

## NEWS & INITIATIVES



### GOVERNMENT CONTRACTS

[www.SaginawFuture.com/Contracting.aspx](http://www.SaginawFuture.com/Contracting.aspx)

The Saginaw Future Procurement Technical Assistance Center (PTAC) assisted seven regional companies attain more than \$3.3 million in government contracts in the second quarter of 2012. The companies included medical device manufacturers, defense contractors and advanced manufacturing. The PTAC educates businesses through formalized seminars and specific one-on-one consultations. The Saginaw Future PTAC provides no fee assistance to businesses that are interested in filling federal, state and local government contracts worth billions.



### SUPPORTING ECONOMIC DEVELOPMENT

[www.SaginawFuture.com/Invest.aspx](http://www.SaginawFuture.com/Invest.aspx)

(l-r) Citizens Bank Community President Todd Gregory recently presented a contribution to Saginaw Future Inc. President JoAnn Cray and Chairman Richard J. Garber. Citizens Bank Wealth Management also helps fund the recently expanded [www.GreatLakesBaySites.com](http://www.GreatLakesBaySites.com) - a regional property database, which allows us to market over 734 properties to developers, site consultants and key decision makers. Citizens Bank is one of 215 SFI contributors, who support economic development in Saginaw County and the Great Lakes Bay Region, and are listed on the opposite page.



### ENERGY OF TOMORROW SEMINAR

[www.itc-holdings.com](http://www.itc-holdings.com)

The Great Lakes Bay Region held a future energy discussion, sponsored by ITC, to help our communities prepare for energy planning. The seminar provided municipal leaders, business owners and service providers with resources to understand current energy use and future growth, preparing for improvements, and bring awareness to existing infrastructure and improvements going on in the Region. Consumers Energy, ITC, DTE Energy and NextEra Energy Resources presented to nearly 100 attendees.

Use your smartphone QR-Code scanner to learn more about Saginaw Future!



### SAGINAW FUTURE 2012 PERFORMANCE REPORT

	2012 Goal	1st Quarter	2nd Quarter	YTD Total
Business Expansions	25	6	7	<b>13</b>
Businesses Attracted	5	0	3	<b>3</b>
Jobs Created/Retained	1,000	360	241	<b>601</b>
# of Gov't Contracts	400	168	75	<b>243</b>
Value of Gov't Contracts	\$18 M	\$5.6 M	\$3.3 M	<b>\$8.9 M</b>
Value of New Investment	NGE	\$20.1 M	\$59.3 M	<b>\$79.4 M</b>

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SAGINAW FUTURE INC.

# 2012 Saginaw Future Inc.

## CONTRIBUTORS

### \$30,000 +

- Covenant HealthCare
- Dow Corning Corporation and Hemlock Semiconductor Group
- Harvey Randall Wickes Foundation

### \$10,000 - \$20,000

- Citizens Bank
- Consumers Energy
- The Dow Chemical Company
- Garber Management Group
- HealthPlus of Michigan
- Mobile Medical Response, Inc.
- Nexteer Automotive
- Residence Inn/Springhill Suites by Marriott
- St. Mary's of Michigan

### \$4,000 - \$6,000

- Morley Companies, Inc.
- Morley Foundation
- PNC Foundation
- Pumford Construction, Inc.
- The Saginaw News
- Spence Brothers
- Wolgast Corporation

### \$2,000 - \$3,999

- 1st State Bank
- Bavarian Inn Restaurant & Lodge
- Bierlein Companies, Inc.
- Braun, Kendrick, Finkbeiner PLC
- Champagne & Marx Excavating, Inc.
- Charter Communications
- Chemical Bank
- CIGNYS Corporation
- JoAnn Crary
- Delta Steel, Inc.
- Dickinson Wright, PLLC
- Fabiano Brothers
- Frankenmuth Mutual Insurance Co.
- Great Lakes Bay Michigan Works!
- Hausbeck Pickle Company, Inc.
- IBEW Local #557
- Independent Bank
- John E. Green Company
- Means Industries, Inc.
- Memtron Technologies Co.
- Merrill Technologies Group
- MSA Ventures
- Rehmann
- Saginaw Valley State University
- Sargent Docks & Terminal, Inc. and Saginaw Rock Products
- Spicer Group
- SSP Associates, Inc.
- Stevens Worldwide Van Lines
- The Straits Corporation
- Three Rivers Corporation
- Wildfire Credit Union

### \$1,000 - \$1,999

- Absolute! Building Maintenance
- Alice E. Turner Memorial Trust
- Allen E. and Marie A. Nickless Memorial Foundation
- Amigo Mobility International, Inc.
- Catholic Federal Credit Union
- Delta College
- Fifth Third Bank
- Filtrona Porous Technologies
- Fullerton Tool Company
- Representative Ken and Veronica Horn
- ITC Holdings Corporation
- JCP, LLC
- Kochville Township DDA
- KUKA Assembly and Test Corp.
- Lake Huron Credit Union
- Mahar Tool Supply Company

- Martin Chevrolet Chrysler Jeep
- McDonald Pontiac-Cadillac-GMC Truck, Inc.
- Michigan CardioVascular Institute
- Midwestern Surgical Associates
- Mike Young Pontiac-Oldsmobile-GMC Truck
- Mistequay Group, Ltd.
- R&R Ready Mix, Inc.
- Rifkin Scrap Iron & Metal Co.
- Saginaw Bay Underwriters
- Saginaw Transit Authority Regional Services - STARS
- Standard Electric Company
- SVRC Industries, Inc.
- Synergy Medical Education Alliance
- Tri-Star Trust Bank
- United Auto Workers Region 1D
- Wickson-Link Memorial Foundation
- William A. Kibbe & Associates, Inc.
- Wolohan Enterprises Inc.
- Wright-K Technology, Inc.
- Yeo & Yeo

### \$301 - \$999

- A.C. Klopff Inc.
- Advanced Benefit Design Group
- Air Advantage, LLC
- AKT Peerless Environmental Services, LLC
- Delena & Ed Allen
- American Maintenance & Cleaning
- Andrews, Hooper & Pavlik PLC
- Boice Bird & Sons, Inc.
- BRONNER'S CHRISTmas WONDERLAND
- Burt Watson Chevrolet-Pontiac
- Central Warehouse Operations
- Chase
- Chesaning Manufacturing Co.
- Community State Bank
- Dale Carnegie Training
- Deisler Funeral Home
- Duperon Corporation
- E.A. Becker & Associates, Inc.
- Emil Rummel Insurance Agency, Inc.
- Employee Benefit Resources, Inc.
- Firehouse Soft Wash
- Frankenmuth Credit Union
- Future Insurance Agency
- Galen E. Wilson Petroleum Co.
- Gardner, Provenzano, Schauman & Thomas, P.C.
- Gilbert, Smith & Borrello, P.C.
- Great Lakes Loons/Michigan Baseball Foundation
- Hoyt Nursing & Rehab Centre
- JB Meinberg
- J.E. Johnson, Inc.
- Ken Westlund Properties
- King Communications, Inc.
- MacDonald Broadcasting Corp.
- Masud Labor Law Group
- Michigan Sugar Company
- Micron Precision Machining
- Midwest Machinery Movers, LLC
- NBS
- Nelson Trane
- Orchid Unique Advanced Machining
- R.C. Hendrick & Son, Inc.
- Remer Plumbing, Heating & A.C. Inc.
- Saginaw Labor Council AFL-CIO
- Saginaw Medical Federal Credit Union
- Schaefer Bierlein, Inc.
- Scientific Brake & Equipment
- Severance Tool Industries
- S.P.A.C.E., Inc.
- Star of the West Milling Company
- Martin Stark
- Trademark Commercial Group
- United Association Local 85
- Wilcox Professional Services, LLC

- William F. Nelson Electric, Inc.
- The Wirt-Rivette Group
- Zatkoff Seals & Packings
- Zehnder's of Frankenmuth

### \$50 - \$300

- A.C. Coppolino Insurance Agency
- Abbs Retirement Planning Advisors
- AGD Management Corporation McDonald's Office
- Alloy Construction Service, Inc.
- Bailey Construction
- Beattie Master Pool and Spa
- Bernier Cast Metals Inc.
- Brandle Roofing & Sheet Metal Company
- Centennial Technologies, Inc.
- Century 21 Signature Realty
- Concrete Cutting Specialists, Inc.
- Diversified Physical Therapy Specialists
- Firstbank - Alma
- Freeland Bean and Grain Inc.
- Gaertner's Greenhouses and Flower Shops
- G.E. Insulation Company
- General Machine Service
- Global Recruiters of Saginaw
- Hi-Tech Optical Inc.
- Insulex Panel Systems, Inc.
- John M. Jacobs Plumbing & Heating Inc.
- John V. Polomsky II, P.C.
- Steve & Ann Jonas
- The Mayan Agency
- MBS International Airport Commission
- Michigan Property Consultants
- Panda Promotional Products
- Pat's Food Center
- RA Monk Insurance Agency
- Ray Builders
- State Farm Insurance - Howard Szaroletta
- TBF Graphics/Digital
- Terabyte Consulting
- TPI Powder Metallurgy Inc.
- Wade-Trim
- Wanigas Credit Union
- Webster, Looby & Baumgarten, P.C.
- Zehnder & Associates, P.C.

### In-Kind

- Advanced Tex Screen Printing, Inc.
- Atlas Advertising
- Dornbos Printing Impressions
- The Michigan Banner
- Michigan Office Solutions
- Prancing & Ewend
- Shred Experts
- Step Above Enterprises-Jake's Old City Grill
- WNEM TV5

### Local Government Contracts

- Bridgeport Charter Township DDA
- Buena Vista Charter Township DDA
- Carrollton Township
- Chesaning Township
- City of Frankenmuth
- City of Saginaw
- County of Saginaw
- Richland Township
- Saginaw Charter Township
- Thomas Township
- Tittabawassee Township
- Village of Birch Run
- Village of Chesaning
- Village of Merrill
- Village of St. Charles

### Project Specific Contributors

- AT&T Foundation
- Arnold & Gertrude Boutell Memorial Fund administered by Citizens Bank Wealth Management
- Saginaw Community Foundation

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## Saginaw Future Inc.

515 N. Washington Ave., Third Floor  
Saginaw, MI 48607

NON PROFIT ORG  
US POSTAGE  
**PAID**  
SAGINAW MI  
PERMIT # 57

## BOARD OF DIRECTORS

### **Richard J. Garber\*** - Chairman

Garber Management Group

### **Bruce Hill\*** - Past Chairman

HealthPlus of Michigan

### **Michael P. Gannon\*** - Vice Chairman

Nexteer Automotive

### **Aaron Howald\*** - Secretary/Treasurer

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### **Bregitte K. Braddock\***

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### **Paul T. Moore**

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### **Ed Oberski\*\***

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### **Martin Stark\*\***

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### **Russell Taylor**

Thomas Township

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Citizens Bank

### **Chad Wurtzel**

United Auto Workers Region 1-D

\*Denotes Executive Committee

\*\*Denotes Ex Officio Members

## STAFF

JoAnn Crary, CECD - *President*

Steve Jonas, CECD - *Executive Vice President*

Delena Spates-Allen - *Procurement Manager*

Tom Miller - *Economic Development Specialist*

Greg LaMarr - *Communications Manager*

Stephanie Bauer - *Accountant*

Sara Straight - *Procurement Technician*

Sherrie Gray - *Executive Assistant*

Lindsey Zion - *Economic Development Assistant*

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Property: [www.GreatLakesBaySites.com](http://www.GreatLakesBaySites.com)



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