



2020

29TH ANNUAL REPORT

Economic Development for
Saginaw County

www.SaginawFuture.com



2020 Expansions	Investment	Jobs
Amigo Mobility International	\$3,325,000	5
Cinderella Inc.	\$215,000	105
DuPont Healthcare Industries Materials Site	\$4,800,000	194
Frankenmuth Woolen Mill	\$1,200,000	17
Hemlock Semiconductor	\$26,400,000	~
Homestead Elements	\$250,000	4
Lake State Railway	\$16,000,000	~
Ms C and T's Learning Place	\$150,000	44
Nexteer Automotive	\$48,000,000	~
Rescue Ministries of Mid-Michigan	\$600,000	35
Sargent Docks & Terminal	\$1,080,000	3
Star of the West Milling Co-2	\$7,800,000	38
SVSU Downtown Center	~	~
Turn One	\$350,000	~
Urban Tennis Foundation	\$2,200,000	4
NEW INVESTMENT	\$111,670,717	449

2020 Attractions	Investment	Jobs
218 S. Washington Ave., Saginaw	\$1,250,000	8
Covenant HealthCare and Mary Free Bed	\$40,700,000	30
DTE Energy	\$100,000,000	3
Just the Essentials	\$75,000	15
Moltus Building Group	\$1,210,000	5
Prem Yoga and Wellness Studio	\$25,000	4
Saginaw Beauty Suites	\$95,000	16
Saginaw Public School District	\$100,000,000	~
Saginaw Sugar Beets	\$155,000	44
Youth Development Corporation	\$627,000	9
NEW INVESTMENT	\$244,137,000	134
2020 Michigan Small Business Relief Grants		
Business Grants		642
Jobs Created		837
Jobs Retained		3,053
TOTAL VALUE OF GRANTS	\$2,665,000	

RISE TO THE CHALLENGE

I am extremely proud to be a part of a community that has risen to so many challenges in 2020. When the number of COVID-19 cases increased and the outcry against social inequity grew and the flood water literally rose, so did we!

A key component to address these difficult situations was Saginaw Future and its incredible Board of Directors, which provided guidance and direction. In the confusion and isolation caused by COVID-19, SFI and the Saginaw County Chamber of Commerce were a crucial source of communication.

Small businesses, forced to close, needed relief and the State, business leaders and SFI responded with five grant programs. We also provided support for businesses impacted by the flood. SFI and the Chamber were a source of calm and a voice of change for improvements in diversity, equity and inclusion.

This document highlights much of SFI's hard work and the exceptional companies in Saginaw County, many of which have donated funds and provided PPE to our medical community and schools.

No one will ever forget 2020. I will remember it as a time when we rose together.

Mark Thompson

Chairman, Saginaw Future Inc. Board of Directors



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SAGINAW FUTURE INC.

(SFI) is in the business of energizing new investment and job growth in Saginaw County, MI, US.



MV

MISSION & VISION

To advance economic growth in Saginaw County. To be the leading organization in Saginaw County, providing proactive and focused economic development assistance, striving for diversified growth, job creation and retention, increased business investment and tax base, and a positive environment for businesses to thrive.

SE

SERVICES & EXPERTISE

Saginaw Future assists companies to secure or identify funding sources, incentive packaging, provides site location services, pursues government contracts, connects with export assistance job training and other resources. SFI also serves as an advocate for business investment projects, connects with resources to address workforce needs and serves as a community liaison, through our service contracts with local and state government partners. During 2020, SFI also promoted efforts to attract and develop talent.



OUR BEST
Service





Saginaw

MICHIGAN
Lansing

Toronto

Lake Ontario

Lake Erie

PENNSYLVANIA

NEW YORK

ALBANY

MASSACHUSETTS

STAFF

JoAnn Crary, CEcd - President

Steve Jonas, CEcd - Executive Vice President

Tom Miller Jr. - Vice President

Delena Spates-Allen - PTAC Director

Greg LaMarr - Communications & Marketing Director

Stephanie Bauer - Chief Financial Officer

Cassi Miller - Business Development Manager

Rebecca Younk - Procurement Technician

Alina Anderson - Assistant to the President

& Operations Coordinator

Ivy Braden - Investor Relations Specialist

ORGANIZATION DESCRIPTION

Established in 1992, SFI is a private, non-profit alliance of local businesses, the Saginaw County Chamber of Commerce, the County and City of Saginaw, 16 local municipalities, education, labor organizations and local foundations.

**MARK THOMPSON***

Chair - Mobile Medical
Response, Inc.

**KELLEY PEATROSS, PH.D.***

Vice Chair - Consumers Energy

**PHILIP DEMBOWSKI***

Secretary/Treasurer - Hemlock
Semiconductor Corporation

**DAN DRALLE***

Past Chair - Nexteer Automotive

**JOANN CRARY, CECD***

President - Saginaw Future Inc.

**VERONICA HORN***

Saginaw County Chamber of
Commerce

**TIM MORALES***

City of Saginaw

**MICHAEL WEBSTER***

Saginaw County Board of
Commissioners

**KEVIN ALBOSTA**

Covenant HealthCare

**WALTER BAKER**

UMBRAGROUP

**ROBERT BELLEMAN****

County of Saginaw

**NEAL W. BISHOP**

ITC Holdings Corp.

**STEPHANIE DUGGAN,
M.D., FACEP, CPE**

Ascension St. Mary's Hospital

**TROY FELTMAN**

Village of Chesaning

**PAUL FURLO**

Morley Companies, Inc.

*Denotes Executive Committee ** Denotes Ex Officio Member



HEATHER GALLEGOS

Dow



JENNY GENO, ED.S.

Saginaw Intermediate School District



BRIAN KEELER

Spence Brothers Construction



FLOYD KLOC**

City of Saginaw



KURT KUCK

KUKA Assembly and Test Corp.



ED LESNIAK

Fifth Third Bank



ROSE LICHT

Bridgeport Charter Township



TORRIE MCAFEE

Buena Vista Charter Township



ANGIE MILLER

Mid-Michigan Area Labor Council



BRENDA MOORE**

City of Saginaw



SETH PERIGO

Huntington Bank



JUSTIN POMERVILLE

UA Local 85 Plumbers, Steamfitters & HVACR Service Techs



CHRIS RISHKO**

Great Lakes Bay Michigan Works!



BRIDGET SMITH

City of Frankenmuth



JAMES TERRY

PF Markey



JAMES VANTIFLIN

Business Leader



CHAD WURTZEL

UAW Region 1-D



*Denotes Executive Committee

** Denotes Ex Officio Member

RELIEF GRANTS & CONTRACTOR OF THE YEAR

MICHIGAN SMALL BUSINESS RESTART PROGRAM GRANT APPLICATIONS

Since mid-March, 2020, Saginaw Future Inc. (SFI) has been immersed in programs to assist small businesses and non-profits that have been impacted by COVID-19

and the flood. SFI administered grant funds from the Michigan Economic Development Corporation and was able to assist 131 businesses and non-profits with an average grant of \$1,600.

The Consumers Energy Foundation also awarded \$200,000 to SFI, which was provided to 145 organizations, including 53% of the grants to women-owned businesses and 27% to minority owned businesses. John Sivey and Connie Kostrzewa, local business leaders, also contributed \$10,000 to support businesses and non-profits.

The Dow Foundation awarded \$80,000 in grants to SFI, which were provided to nine Saginaw County based non-

profits. Each of the three programs was administered by our staff, and no administration funds were received.

In the fall, 2020, SFI administered the Small Business Restart Grant program for Saginaw County and awarded 362 grants totaling \$2,175,000. At least 30% of the funds awarded under the program were required to be provided to women-owned, minority-owned or veteran-owned eligible businesses.

A total of 80% of the grants in Saginaw County were made to the targeted population. According to the grantees, a total of 836 new jobs are projected and businesses reported that 2,280 jobs were retained as a result of the grants.

SAGINAW FUTURE GOVERNMENT CONTRACTOR OF THE YEAR

Amigo Mobility International, Inc. is a Bridgeport Charter Township-based manufacturer of mobility equipment. Amigo has worked with the Saginaw Future Procurement Technical Assistance Center (PTAC) for over 28 years. The PTAC assisted with training, researching potential Veteran Administration Hospitals that had not previously purchased Amigo scooters, and providing bid opportunities. Amigo also invested over \$2.1 million in a new building and \$1.2 million in new equipment, which is expected to create five new jobs.



EDUCATION & COMMERCIAL GROWTH



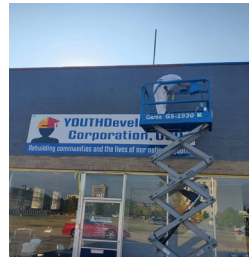
SVSU Downtown Center

is scheduled to open at 200 S. Washington Ave. in Riverfront Saginaw. It will be a base of operations for community engagement programs and is the first off-campus investment for SVSU in the Great Lakes Bay Region.



Saginaw Public School District

is constructing a new high school and elementary school buildings, as well as adding new technology and outdoor athletic facilities. Saginaw School District voters approved the \$100-million millage.



Youth Development Corporation

is a new non-profit, which teaches skilled trades to at-risk youth. The 7,080 sq. ft. training facility is located at 126 Weadock Ave. in Downtown Saginaw. The project was funded by a \$1.5 million federal grant.



218 S. Washington Ave., Saginaw

is a new three-story, mixed-use building under construction in Downtown Saginaw. The completed development will be home to first floor commercial tenant, The State Bank, and also includes four residential apartments on the upper floors. The project will result in an investment of \$1.25 million and the creation of eight new jobs.

FRANKENMUTH GROWTH

Star of the West Milling Co.

celebrated 150 years in business in 2020 and invested \$7.8 million, adding a new commercial bake lab and offices, and renovated the balance of space at 121 E. Tuscola in the City of Frankenmuth. The company also constructed a 10,800 sq. ft. processing building and tower. Star of the West is converting wheat into ready to eat flakes used for cereal, breakfast bars and granola.



Frankenmuth Woolen Mill

was established in 1894 and is investing \$1.2 million. The company will add a 4,500 sq. ft. expansion that will add production and warehouse space for its wool processing. The new space will allow for the consolidation of operations, increased efficiency and accommodate for growth. Frankenmuth Woolen Mill was also recognized as one of the 2020 awardees of the Michigan 50 Companies to Watch.



Just the Essentials (JTE)

is a new upscale retail operation providing craft beer, fine wine, premium spirits and beverage catering. Located in Frankenmuth's Uptown North Main, JTE was a \$75,000 investment and the creation of 15 jobs is projected.

KEY INVESTMENTS

DuPont Healthcare Industries Materials Site



expanded its Elastomer manufacturing process. The Thomas Township facility is dedicated to supplying products to the health care industry. The project includes \$4.8 million in new construction. Four new jobs will be created and 190 retained as a result of the project.

HEMLOCK SEMICONDUCTOR



invested \$26.4 million during 2020 in new equipment and technology. SFI assisted Hemlock Semiconductor with promoting solar module producers that use HSC polycrystalline.

MOLTUS BUILDING GROUP



purchased and renovated the former Wolfell's Ace Hardware building in Hemlock for its headquarters. Moltus expects to build on Richland Township owned land in the future.

MANUFACTURING IS IN OUR DNA



TURN ONE

builds high performance steering systems for NASCAR as well as for street car use. The company purchased a facility at 40 W. Morley Dr. in Buena Vista. SFI is assisting with a possible tax incentive.



CINDERELLA INC.

is a wholesale distributor of swimming pools and water products, and has operated in the City of Saginaw for 45 years. Cinderella made major renovations to its facility resulting in an investment of \$215,000.



HOMESTEAD ELEMENTS

is a manufacturing and distribution company focused on hospitality, health care and retail. In response to COVID-19, Homestead distributed PPE and sanitizer, and partnered with local companies to manufacture these items.



Nexteer Automotive



invested \$48 million in equipment, new technology and facility upgrades. While COVID-19 reduced demand volumes in the auto industry, Nexteer was one of the first to step up and produce PPE for area health care organizations.

Nexteer used its 3D printers in Saginaw and in Poland to make plastic masks and face shield headbands. They donated the supplies to nearby medical facilities. The site has a long history of helping the community and country in times of crisis, stepping in to support the country in WW1. SFI continues to work with Nexteer and the state on a Research & Development Tax Credit.



COVENANT
HealthCare
Restoring Hope and *Freedom*
Mary Free Bed
Rehabilitation Hospital Foundation

The Covenant HealthCare and Mary Free Bed joint venture is a \$40.7 million investment and when fully operational in mid-2021, the new rehabilitation hospital will bring 25-30 additional jobs to the City of Saginaw. Mary Free Bed is nationally recognized for achieving excellent patient satisfaction as well as rehabilitation outcomes. The 41-bed inpatient rehabilitation unit will include Inpatient Rehabilitation, Outpatient Rehabilitation, Orthotics and Prosthetics, Rehabilitation Physician Services and the Covenant Center for Autism.

Saginaw County Energy & Logistics Projects



DTE Energy

27 wind turbines in Jonesfield Twp. and a \$6 million substation. Total investment is \$100 million that will generate millions in tax revenue and land owner payments.



Sargent Docks & Terminal

\$300,000 office expansion. Sargent also had a \$780,000 expansion of its rail yard in the City of Zilwaukee. Received a \$375,000 MDOT grant.



Lake State Railway

\$16 million Investment to upgrade lines, locomotive workshop and headquarters in the City of Saginaw. Nearly \$7.9 million federal grant.

OUR BEST

Education & Commercial



SAGINAW BEAUTY SERVICES



located at 208 S. Michigan Ave. was fully renovated to include ten suites offering a variety of beauty services.



MS C AND T'S LEARNING PLACE



opened a second location in the City of Saginaw. The total investment was \$150,000 and 30 jobs were created.



PREM YOGA AND WELLNESS STUDIO



will be opening on Michigan Ave. in Old Town Saginaw. The building renovation resulted in an investment of \$25,000.



URBAN TENNIS FOUNDATION



is reconstructing the existing Garber Tennis Courts, including eight tennis courts, eight pickleball courts and a club house.



SAGINAW SUGAR BEETS



invested \$155,000 to convert an auto shop into five batting tunnels and hosted four tournaments that drew 2,300 families.



RESCUE MINISTRIES OF MID-MICHIGAN



built a 5,000 sq. ft. warehouse to store furniture for those who have resided in the shelter and are moving out on their own.

SERVICES & RESULTS

SFI collaborates with business, education, government and community partners to position Saginaw County as a great place to live, work and locate a business.

Our Results	2020	1992-2020
Business Expansions	16	626
Businesses Attracted	10	160
Jobs Created/Retained	583	30,229
Government Contracts	473	10,418
Total Value of Contracts	\$46,336,754	\$741,909,368
NEW INVESTMENT	\$355,807,000	\$7,694,347,141

COVID-19 & flood recovery information & tools for businesses & communities

1,000+ commercial & industrial properties marketed

234 Corporate Watch Calls
130 COVID-19 Specific Watch Calls

120 Leads
121 Communications
36 Business Development Research Reports

Coming Home Hiring Event
146 Registered Young Professionals
25 Regional Employers

SAGINAW FUTURE ADMINISTRATIVE SERVICES

County of Saginaw

- Great Lakes Tech Park
- Economic Development Corporation of the County of Saginaw
- Saginaw County Brownfield Redevelopment Authority
- Saginaw County Revolving Loan Fund

- Annual Economic Report
- Bond Rating Agency Research and updated economic data
- Sites/buildings for County's legal defense office
- Sites for Animal Control

City of Saginaw

- Management of the Saginaw Downtown Development Authority
- City of Saginaw Planning Department
- The Great Mural Project

Region 5

- Coordinate meetings for seven economic development organizations in eight-county region
- Represent Region 5 on MEDC Collaborative Development Council
- Lead projects for Region 5

\$30,000+ Leadership Circle

- Arnold & Gertrude Boutell Memorial Fund administered by Huntington Bank
- Covenant HealthCare
- Harvey Randall Wickes Foundation
- Nexteer Automotive

\$20,000+ Platinum Partner

- Consumers Energy Foundation
- Dow
- Garber Automotive Group:
Garber Buick
Garber Chevrolet Saginaw
Garber Chrysler Dodge Jeep Ram
Garber Nissan Hyundai

- Huntington Bank
- KUKA Assembly and Test Corp.
- UMBRAGROUP

\$5,000 + Bronze Partner

- DML Management
Frankenmuth Springhill Suites by Marriott
Frankenmuth Fairfield Inn by Marriott
Saginaw TownePlace Suites by Marriott
Saginaw Springhill Suites by Marriott
Saginaw Residence Inn by Marriott
- DTE Energy
- Frankenmuth Insurance
- Fullerton Tool Company
- Hausbeck Pickles & Peppers
- Frankenmuth Bavarian Inn Inc.
- Glastender, Inc.
- Graham Construction
- IBEW Local 557
- Isabella Bank
- John E. Green Company
- KeyBank
- Kurek Tool Inc.
- Lake State Railway Company
- LB Transportation Group
- McDonald Auto Group
- Merrill Technologies Group
- Mid Michigan Truss & Components LLC
- PF Markey
- Pumford Construction, Inc.

\$1,000 + SFI Patron

- A & B Electric
- A&D Home Health Care
- AHB Tooling & Machinery, Inc.
- Air Advantage, LLC
- Allen E. and Marie A. Nickless Memorial Foundation
- Amigo Mobility International, Inc.
- Beattie Master Pool & Spa
- Blue Thumb
- Braun Kendrick
- BRONNER'S CHRISTmas WONDERLAND
- Caravan Facilities Management, LLC



SAGINAW FUTURE INC. 2020 INVESTORS

- Hemlock Semiconductor Operations LLC
- Morley Companies, Inc.

\$15,000+ Gold Partner

- Ascension St. Mary's Hospital
- Local 85 Plumbers, Steamfitters and HVACR Service
- Mobile Medical Response, Inc.
- Shaheen Development
Century 21 Realty
Future Insurance Agency
Horizons Conference Center
MSA Ventures
Pinnacle Design

\$10,000 + Silver Partner

- Cignys
- Fifth Third Bank

- Independent Bank
- ITC Holdings Corporation
- LIUNA Local 1098
- Morley Foundation
- PNC Foundation
- Saginaw Control and Engineering
- Saginaw Valley State University
- Spence Brothers
- TCF Bank
- UAW Region I-D

\$2,500 + Ambassador

- 1st State Bank
- Bierlein Companies, Inc.
- Champagne & Marx Excavating, Inc.
- Covenant Active Medical Staff
- Duperon Corporation
- Fabiano Brothers
- Frank N. Andersen Foundation
- R&R Ready Mix Inc.
- Rehmman
- Saginaw Bay Underwriters
- Saginaw River Development LLC
- Sargent Docks/Saginaw Rock Products
- Shively Bros Inc.
- Shred Experts
- Smith Bovill Attorneys
- Spicer Group
- Standard Electric Company
- Star of the West Milling Company
- Stevens Worldwide Van Lines
- Tri-Star Trust Bank
- William McNally Family Foundation
- Wolgast Corporation
- Zehnder's of Frankenmuth

- Chesaning Manufacturing Co./dba Jetool
- CMU Medical Education Partners
- Crossroads Title
- Dale Carnegie Training
- Delta College
- Dickinson Wright
- Duro-Last, Inc.
- Employee Benefit Resources
- Endurance Carbide
- EZ Pro Delivery, Inc.
- Fischer Family Funeral Services
- Frankenmuth Credit Union
- Gardner, Provenzano, Thomas & Luplow P.C.
- Howard Structural Steel, Inc.
- J. R. Heineman & Sons
- Jolt Credit Union
- Kapex Manufacturing LLC

- King Communications
- Mahar Tool Supply Company, Inc.
- MBS International Airport
- Means Industries, Inc.
- Michigan Sugar Company
- Mike Young Buick GMC
- NBS Commercial Interiors
- Qualified Staffing
- R&M Machine Tool, Inc.
- R.C. Hendrick & Son, Inc.
- Remer Plumbing, Heating & Air Conditioning, Inc.
- Serra Chevrolet of Saginaw + Serra Toyota of Saginaw
- Severance Tool Industries, Inc.

- Wolohan Realty LLC
- Wright-K Technology, Inc.
- Yeo & Yeo CPAs and Business Consultants

\$100 + SFI Supporters

- A.C. Coppolino Insurance Agency
- A.C. Klopff Inc.
- AKT Peerless
- Al-Fe Heat Treating
- American Maintenance and Cleaning Services
- Andrews Hooper Pavlik PLC
- Answer Heating & Cooling, LLC
- Art Sample Furniture

- Schaefer & Bierlein Chrysler Dodge Jeep Ram Fiat
- The Standing Company
- The State Bank
- TPI Powder Metallurgy Inc.
- Trademark Commercial
- Trillium Staffing Solutions
- Turn One
- Wanigas Credit Union
- Wineman Technology, Inc.
- WTA Architects
- Zatkoff Seals & Packings
- Zehnder & Associates, PC

- Frankenmuth Chamber of Commerce and Convention & Visitors Bureau
- NetSource One, Inc.
- Reimold Printing Corporation
- WNNM-TV5

Local Government Contracts

• County of Saginaw	\$200,000
• City of Saginaw	\$102,500
• Saginaw DDA	\$38,000
• City of Saginaw Planning Department	\$25,000
• Saginaw Charter Township	\$7,500
• City of Frankenmuth	\$6,125



- Solutions 4 Automation
- SPACE, Inc.
- Saginaw Transit Authority Regional Services – STARS
- Robert E. Stark & Martin H. Stark Foundation
- SVRC Industries, Inc.
- Team One Credit Union
- Terabyte Consulting
- The Mayan Agency
- The Straits Corporation
- The Wirt-Rivette Group
- Three Rivers Corporation
- U.S. Graphite
- Warner Norcross + Judd LLP
- Wickson-Link Memorial Foundation
- Wildfire Credit Union
- William A. Kibbe & Associates, Inc.

- Bernier Cast Metals, Inc.
- Deisler Funeral Home
- Emil Rummel Agency, Inc.
- ForceCo LLC
- Freeland Bean & Grain
- Great Lakes Loons
- Health Advantage Credit Union
- InCal Technologies
- Looby Baumgarten, P.C.
- Masud Labor Law Group
- Mid-Michigan Area Labor Council
- Mistequay Group, Ltd.
- Norton + Kidd Accounting & Consulting, P.C.
- Panda Promotional Products
- RA Monk Insurance
- Jim and Beth (Bernthal) Reindel
- Rifkin Scrap Iron & Metal

PTAC Funding

- Michigan Economic Development Corporation
- U.S. Department of Defense

Sponsors

- AT&T
- Consumers Energy
- DTE Energy
- East Michigan Council of Governments
- Great Lakes Bay Michigan Works!
- Michigan Economic Development Corporation
- Nexteer Automotive

In-Kind

- Award and Sports
- Dornbos Printing Impressions

- Buena Vista Charter Township DDA \$6,000
- Thomas Township \$6,000
- Bridgeport Charter Township DDA \$3,500
- Tittabawassee Township \$3,000
- Carrollton Township \$1,800
- Kochville Township DDA \$1,500
- Village of St. Charles \$1,000
- Village of Chesaning \$600
- Chesaning Township \$500
- City of Zilwaukee \$500
- Richland Township \$500
- Village of Birch Run \$500
- Village of Merrill \$500
- Spaulding Township \$400



ANNUAL REPORT SPONSOR

Consumers Energy

Count on Us®

saginow
FUTURE



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