

SAGINAW FUTURE 2011 ANNUAL REPORT



**\$365 MILLION INVESTED
IN AUTOMOTIVE TECH**

**SAGINAW RIVERFRONT
RESURGENCE**

**30 ECONOMIC PROJECTS
FOR SAGINAW COUNTY**

**saginaw
FUTURE
20th
ANNIVERSARY**

SAGINAW FUTURE

CHAIRMAN LETTER & STATISTICS

CELEBRATING 20 YEARS OF GROWTH!



As we close on 2011, we celebrate the 20th Anniversary of Saginaw Future Inc. (SFI), which is the economic development organization for Saginaw County. Over the years, the organization has assisted 493 projects that led to more than \$6 billion invested and nearly 22,000 jobs created and retained.

The Great Lakes Bay Region and the State of Michigan have experienced significant economic changes both positive and challenging, but the leadership of the SFI Board of Directors and staff has always remained constant in its commitment. SFI continues to partner with business, labor, education and government to impact the local and regional economy.

We will promote our strong global corporations, enrich the business environment for our local companies and support new growth initiatives that will continue to develop the Great Lakes Bay Regional economy.

Please review the successful projects of 2011 that are a fitting way to cap off 20 years of growth for Saginaw County. I also encourage you to support Saginaw Future's economic development efforts!

Bruce Hill, Chairman
Saginaw Future Inc. Board of Directors

STATISTICAL OVERVIEW		
	2011	1992-2011
Business Expansions	22	391
Businesses Attracted	8	102
Jobs Created/Retained	3,137	21,854
Government Contracts	427	4,824
Value of Contracts	\$87,013,656	\$300,394,920
New Investment	\$452,137,076	\$6,074,393,728

VISION - To be recognized as the premier organization providing proactive and focused economic development assistance, striving for diversified growth, increased tax base and job creation/retention for all of Saginaw County.

MISSION - To increase economic opportunity in Saginaw County ensuring long term growth and prosperity by fostering investment primarily in advanced manufacturing, medical technology, renewable energy, hi-tech industries, tourism, professional services and other key industries.

2011 EXPANSIONS	INVESTMENT	JOBS CREATED /RETAINED
Air Advantage - 2	\$70,000,000	142
Bernier Cast Metals Inc.	\$175,000	~
CIGNYS Corporation - 2	\$874,731	2
Dow Corning Health Industries Materials Site	\$6,485,000	2
Dow Corning Solar Solutions Applications Center	\$1,448,500	27
Freeland Bean and Grain Inc.	\$3,000,000	10
GM Saginaw Metal Casting Operations	\$215,000,000	175
Hehr International Inc.	\$135,750	51
Incal Technologies, Inc.	\$120,000	25
Micron Precision Machining	\$200,000	2
Miller Mold Company	\$309,095	5
Morley Companies, Inc.	\$7,700,000	911
Nexteer Automotive - 2	\$120,000,000	1,650
R&M Machine Tool, Inc. - 2	\$287,000	7
Rifkin Scrap Iron & Metal Co.	\$3,000,000	~
Saginaw Pattern & Machine	\$700,000	35
Shred Experts LLC	\$1,102,000	12
Zentx Media Group	\$1,000,000	3
TOTAL	\$431,537,076	3,059
2011 ATTRACTIONS	INVESTMENT	JOBS CREATED
Bliss Park Senior Housing Complex - Wolgast Corporation	\$4,800,000	~
Catholic Federal Credit Union	\$1,300,000	4
Covenant HealthCare	\$3,000,000	10
Kapex Manufacturing LLC	~	4
Lodgco/Saginaw Hospitality LLC	\$9,350,000	30
Mid Michigan Truss & Components LLC	\$400,000	25
Midwestern Surgical Associates	\$1,600,000	~
Parts For Carts	\$150,000	5
TOTAL	\$20,600,000	78

2011 Saginaw Future

BOARD OF DIRECTORS



Bruce R. Hill*
Chairman
HealthPlus of Michigan



Ed Bruff* Immediate
Past Chairman
Covenant HealthCare



Richard J. Garber*
Vice Chairman Garber
Management Group



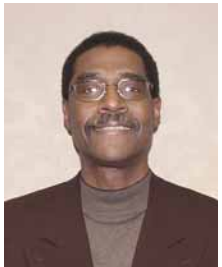
Michael P. Gannon*
Secretary/Treasurer
Nexteer Automotive



JoAnn Crary*
President
Saginaw Future Inc.



Brigitte K. Braddock*
Saginaw County Board
of Commissioners



Darnell Earley*
City of
Saginaw



Bob Van Deventer
Saginaw County
Chamber of Commerce



Thomas Begin
Consumers
Energy



Chris Furlo
Morley
Companies, Inc.



Dr. Jean Goodnow
Delta
College



Aaron Howald
Hemlock Semiconductor
Corporation



Bill Huss
Dow Corning
Corporation



Jeffrey T. Martin
The Dow Chemical
Company



Paul T. Moore
Village of
Birch Run



Ed Oberski**
Great Lakes Bay
Michigan Works!



Joe Smith
Saginaw Labor
Council



Brian Stadler
Wolgast
Corporation



Martin Stark**
Business and
Community Leader



Russell Taylor
Thomas
Township



Jim VanTiflin
Citizens
Bank



William G. Webber
Sargent Docks &
Terminal, Inc.



Chad Wurtzel
United Auto Workers
Region 1-D



**NEW 2012
BOARD
MEMBERS**
Mary Lou Benecke
Dow Corning Corp.
Dan George
Covenant HealthCare
John Graham
St. Mary's of Michigan
John James
The Dow Chemical Co.

*Denotes Executive Committee

**Denotes Ex Officio Members

Millions INVESTED

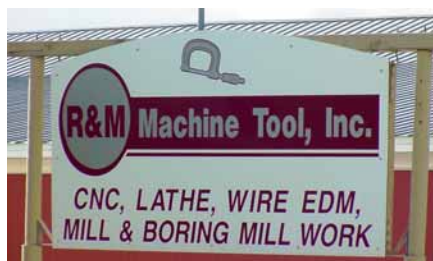
in Saginaw County



NEW COVENANT MEDEXPRESS

www.covenanthealthcare.com

Covenant HealthCare completed an 11,700 sq. ft. medical center in Hemlock that includes a walk-in MedExpress Urgent Care Clinic, laboratory services, imaging and diagnostics, physical medicine and rehabilitation and the office of Dr. Marc Davis. SFI assisted with location options, site comparisons and presented a new investment report. Demographic trends were compiled that included population findings, along with detailed traffic counts and maps.



R&M MACHINE DIVERSIFIES

www.rmmachine.com

R&M Machine Tool, Inc. is a Tittabawassee Township-based company that has new opportunities through diversification into the prosthetics market. Its original business focus was making parts for crash test dummies and now its titanium parts division is supplying joints for prosthetic hands and arms. R&M Machine purchased \$112,000 in new equipment, made a second investment of \$175,000 and the community supported the projects through incentives.



PARTS FOR CARTS IN FRANKENMUTH

www.partsforcarts.net

Amigo Mobility International, Inc. announced its newest division, Parts For Carts, as an industry-unique source for rebuilt motorized equipment parts through offering refurbished accessories, components and parts for electric shopping carts, electric floor sweepers and electric cart movers/retrievers. Customers save up to 50% off wholesale pricing on name brand parts such as batteries, tires, chargers, seats, brakes, controllers, motors and more.



LODGC0 DEVELOPING SAGINAW HOTELS

www.lodgco.net/hampton_inn_saginaw.htm

SFI has worked with Lodgco Inc. since mid-2010 regarding potential financing options for construction of the Saginaw Hampton Inn & Suites. The company invested approximately \$9.5 million in the new hotel, which opened in November, 2011 across from the Fashion Square Mall. Lodgco also purchased the Holiday Inn Express and Four Points Sheraton in Saginaw Charter Township and plans to upgrade those facilities.



AIR ADVANTAGE TAKES OFF

www.airadvantage.net



Air Advantage received \$64.25 million in federal American Recovery and Reinvestment Act funding to offer broadband service to customers in 13 counties throughout the region. Frankenmuth based Air Advantage estimates the project will serve about 698,000 people, 21,000 businesses, and 4,000 community institutions, while creating 142 jobs. The company secured additional funds through support from the Michigan Economic Development Corporation (MEDC). Air Advantage has added 20 new jobs and expects to add another 122 jobs to implement the federal project. The City of Frankenmuth, Frankenmuth Downtown Development Authority and SFI assisted the company with financing opportunities, supported the project during the process of securing the grant funds and identifying a site for the expansion.

ZENTX BUILDING NEAR MBS AIRPORT

www.zentx.com



ZENTX Media Group, a full service graphics provider, has begun construction of a new building, which will be located adjacent to the MBS International Airport. It will house operations and production under one roof on a 10-acre site on W. Freeland Rd. in Tittabawassee Township. Currently ZENTX has two locations – with a main office in Freeland and a custom fabrication and production site located in the City of Midland. With approximately 12,000 sq. ft. at the new location, the company will have the space and capabilities for large-scale projects and mobile interactive spaces, in addition to everyday projects. ZENTX Media Group is investing a total of \$1 million and added three new positions. Saginaw Future assisted the company and the community with an incentive package.

GROWTH FOR SHRED EXPERTS

www.shredexperts.com



Shred Experts® LLC provides a secure means for destruction of sensitive paper documents. All confidential documents are shredded beyond recognition before they leave the customer's premise. Upon completion, a "certificate of destruction" is issued and the shredded paper is delivered to ReCompany in Saginaw, MI for recycling. Shred Experts® has serviced over 5,000 commercial and residential customers throughout Lower Michigan including medical, financial, legal, governmental, automotive, and industrial. The company has seen significant growth since 2010 with an investment of \$814,000 for building acquisition, expansion, new equipment and a fifth shredding truck. Four employees were hired as a direct result of the expansion project. Adjacent property has also been considered for possible expansion.



The new Catholic Federal Branch on S. Washington Ave. in the City of Saginaw will add to the recent resurgence along the Riverfront.



NEW CATHOLIC FEDERAL BRANCH

www.cathfcu.com

Catholic Federal Credit Union began construction of its Downtown Saginaw branch that will be located at the corner of S. Washington Ave. and Holden St. The 3,500 sq. ft. facility will feature expanded financial services space for deposits and loans, along with a drive-up ATM machine and drive thru lanes. SFI partnered with the City and County of Saginaw on site acquisition from the Saginaw County Land Bank, securing Site Assessment Funds and a Brownfield Plan.



MEDICAL OFFICES INCREASE SIZE

www.midwesternsurgical.com

Downtown Area Development LLC will increase the size of its new medical office building by 6,200 sq. ft. and invest an additional \$1.6 million. The building will be located on the 900 block of S. Washington Ave. in the City of Saginaw. Midwestern Surgical Associates will be located on the first floor and the second floor will offer 11,100 sq. ft. of available office space. Garber Management Group will expand into the existing Midwestern offices in the 999 S. Washington Ave. building.



RIFKIN PROJECT TAKING SHAPE

www.rifkin-co.com

Rifkin Scrap Iron & Metal Co. has finished site development work and started construction on its \$3 million nonferrous plant. SFI assisted the company with amending their Brownfield Tax Credit application and Industrial Facility Tax Exemption. This first of three phases has allowed the company to begin the transition from its current location on the Saginaw River to its new location on N. Washington Ave., just south of GM-Saginaw Metal Casting Operations.

NEW SAGINAW SENIOR HOUSING

www.wolgastcorporation.com

Bliss Park Senior Housing Center is a new development serving the independent senior population. It will consist of 35 apartments located at 111 N. Harrison St. adjacent to Covenant HealthCare. Saginaw Township-based Wolgast Corporation, operating under Westbrook Housing Development, will develop and operate the complex. SFI worked closely with the City of Saginaw, the Saginaw County Land Bank Authority and Covenant to help site the project.





Saginaw County, the Region and the State recently celebrated the groundbreaking of the Great Lakes Solar Technology Park, located at 705 N. Graham Rd. northwest of the M-46 and M-52 intersection in Thomas Township near Hemlock Semiconductor.

MORLEY KEEPS GROWING

www.morley.net.com



Morley Companies, Inc. continues to expand its data collection and research services, along with customer technical and support services for Fortune 100 clients. Due to additional business contracts, Morley has proposed the addition of 911 jobs (150 to 200 per year). Morley also expects to invest over \$7 million in real and personal property improvements in Saginaw Charter Township. SFI assisted the company through the State and local incentive process. Established in 1863, Morley earned acclaim as a hardware company. For the past 40 years, the company has provided group travel, displays and performance services to a diverse group of clients.

DEMAND DRIVE NEXTEER

www.nexteer.com



Nexteer Automotive, a tier one automotive supplier committed exclusively to wheel-to-wheel advanced steering and driveline systems, recently announced a \$150 million investment at its Saginaw operations. Increasing customer demand for fuel-efficient electronic power steering technology is the driving force behind the investment, which resulted in the retention of more than 1,000 jobs. A major focus of the investment will be related to expanding and upgrading Nexteer's testing and validation capabilities. Nexteer is the only steering supplier with R&D, testing and validation capabilities entirely in-house. Buena Vista Charter Township and the MEDC supported the company with incentives.

GM INVESTS IN SAGINAW

www.gm.com



General Motors will invest approximately \$215 million to tool the Saginaw Metal Casting Operations (SMCO) for production of future engine block and head casting work, creating or retaining 275 jobs. The plant, which currently has approximately 630 employees on two shifts, builds a variety of aluminum engine blocks and cylinder heads for some of GM's hottest products, including the Buick LaCrosse and Chevy Malibu. Chevrolet achieved its best annual sales in its 100-year history and GM is the world's leading auto company. SMCO has been a proud part of the Saginaw economy since 1918, providing jobs and community support for more than 90 years.



Opportunity Great Lakes Bay was a successful Regional tour and career networking event that targeted 150 new or soon-to-be college graduates interested in employment in the Great Lakes Bay Region.



NEW LOCATION FOR SAGINAW PATTERN

jim@saginawpattern.com

Saginaw Pattern & Machine is a tier one supplier of aluminum molds for foam seats, head rests, arm rests and other foam products for the automotive industry. Due to growth, the company constructed a new 17,000 sq. ft. facility in the Champagne Industrial Park in Kochville Township. The operation employs 32 people and added three workers. SFI assisted during the transfer of its former location to SVSU and in various aspects of the \$700,000 expansion.



MID MICHIGAN TRUSS STARTS UP

matt@midmichigantruss.com

Mid Michigan Truss & Components LLC manufactures and designs metal plate connected floor and roof trusses. The company also stocks, designs, and supplies engineered wood products. Mid Michigan Truss recently purchased a vacant building in Carrollton Township, invested more than \$400,000 in equipment and hired 25 staff members. Mid Michigan Truss plans to add an additional 15 employees, starting next construction season.



SPECIALIZED GLASS PRODUCER INVESTS

www.hehrintl.com

Hehr International, Inc. purchased a new cutting machine that will help the company supply larger glass products to its existing customer base, which is consumer durable goods, vans and recreational vehicles. The company is also exploring new markets for specialized glass that can be used for panels in the solar energy industry. The Village of Chesaning provided abatement support for the investment.



NEW EQUIPMENT FOR MICRON

www.micronpm.com

Micron Precision Machining invested over \$200,000 in new equipment purchases, which upgraded its inspection and milling department. The company added a new Zeiss Coordinate Measuring Machine and a Haas Vertical Machining Center. Micron Precision is located in Buena Vista Charter Township, has 27 employees and added two positions as a result of this project. It specializes in prototype and precision details from metals to plastics.



Solar panels were recently installed at TheDow Event Center, which will provide energy to help power the facility. The project was made possible through a renewable energy demonstration grant.

NEW SOLAR LAB EQUIPMENT

www.dowcorning.com



Dow Corning Corporation invested in its Solar Solutions Applications Center in Tittabawassee Township. Dow Corning is committed to helping lower the cost of electricity through several programs focused on the solar industry. One of these programs, Solar Encapsulants, is commercializing new ways to use silicones to replace existing organic materials in the construction of solar laminates, which are then made into solar modules. The \$1.45 million investment is primarily for new lab equipment. This industrial scale R&D facility allows Dow Corning to collaborate with customers to get products to market faster. Tittabawassee Township approved a 12 year tax abatement for the investment.

CIGNYS CONTINUES TO INVEST

www.cignys.com



CIGNYS Corporation, established in 1945, purchased equipment at two of its facilities for a total investment of nearly \$875,000. The company invested in a new paint line and forklifts for its City of Saginaw location and new Computer Numerical Control (CNC) equipment was purchased for the Bridgeport Charter Township site to meet the needs of its aerospace customers. The company, with multiple Saginaw County locations, designs and manufacturers engineered products and components for Original Equipment Manufacturers. Bridgeport and the City of Saginaw both provided tax incentives for the new equipment.

HIMS HEALTHY INVESTMENT

www.dowcorning.com



Dow Corning Corporation recently invested in its Health Industries Materials Site (HIMS) on Geddes Rd. in Thomas Township. The project included purchasing new machinery and equipment, and adding more clean room space totaling nearly \$6.5 million. Established in 1964, HIMS is the only Dow Corning site dedicated to supplying products to the health care industry. The facility is registered and inspected by the U.S. Food and Drug Administration as a producer of bulk pharmaceutical ingredients. These products are used by customers around the world to manufacture a wide variety of health care products. Thomas Township assisted with a 50% personal property abatement.

THOUSANDS OF JOBS

IN SAGINAW COUNTY



NEW EQUIPMENT FOR BERNIER

www.bernierinc.com

Bernier Cast Metals Inc. purchased a new furnace and mixer to assist with castings that will help the company increase its sales with new and existing customers. Located at 2626 Hess Ave. in the City of Saginaw, Bernier produces sand castings in prototype, small and semi-production quantities. Saginaw Future assisted the company and the City of Saginaw with an investment incentive for the project.



AGRIBUSINESS EXPANDS IN FREELAND

www.freelandbeanandgrain.com

Freeland Bean and Grain Inc. purchased the former ConAgra Grain Elevator in Tittabawassee Township, demolished the elevator and will construct new facilities. The company specializes in country grain and edible bean elevator storage, retail fertilizer and is a crop input dealer. Project plans call for road upgrades to 5th St., which is the access road. SFI has been assisting the project by seeking funds through the State and financing.



INCAL EXPANDS FOR THIRD TIME

www.incaltech.com

InCal Technologies, Inc. expanded for the third time in two years. The company added over \$60,000 in new equipment to its inspection and calibration department. InCal Technologies also expanded its Buena Vista Charter Township facility on M-81 to accommodate the new equipment. The company added two new positions as a direct result of this project. InCal Technologies specializes in providing Dimensional Calibration and Zeiss Inspection coverage.



NEW TECHNOLOGY FOR MILLER MOLD

www.millermold.com

Miller Mold Co. manufactures aluminum molds and dies, as well as special tooling for the thermoform plastics industry. Miller Mold invested nearly \$310,000 that will create up to five new jobs. The company continues to upgrade its equipment and software programs to reduce setup, down-time, eliminate errors and increase efficiencies. Saginaw Charter Township provided a personal property tax abatement for the project.



KAPEX LOCATES IN SAGINAW

kapex.jiml@gmail.com

Kapex Manufacturing LLC is a machining and fabrication shop, which currently has a manufacturing location in southeast Michigan. Kapex contacted SFI to assist in establishing a Saginaw County site and a search was conducted using www.MIGreatLakesBaySites.com, which resulted in a location on Christy Way in Saginaw Charter Township. Kapex has relocated four engineering and purchasing staff members.

2011 Saginaw Future

CONTRIBUTORS

\$30,000 +

- Covenant HealthCare
- Dow Corning Corporation and Hemlock Semiconductor Corp.
- Harvey Randall Wickes Foundation

\$25,000

- Frank N. Andersen Foundation
- Garber Management Group

\$10,000 - \$20,000

- Citizens Bank
- Consumers Energy
- The Dow Chemical Company
- HealthPlus of Michigan
- Mobile Medical Response, Inc.
- Nexteer Automotive
- Residence Inn/Springhill Suites by Marriott
- St. Mary's of Michigan

\$4,000 - \$6,000

- Morley Companies, Inc.
- Morley Foundation
- PNC Foundation
- Pumford Construction, Inc.
- The Saginaw News
- Spence Brothers
- SSP Associates, Inc.

\$2,000 - \$3,999

- 1st State Bank
- Bavarian Inn Restaurant & Lodge
- Bierlein Companies, Inc.
- Braun, Kendrick, Finkbeiner PLC
- Champagne & Marx Excavating, Inc.
- Charter Communications
- Chemical Bank
- CIGNYS Corporation
- JoAnn Crary
- Delta Steel, Inc.
- Dickinson Wright, PLLC
- Fabiano Brothers
- Frankenmuth Mutual Insurance Co.
- Great Lakes Bay Michigan Works!
- Hausbeck Pickle Company, Inc.
- IBEW Local #557
- Independent Bank
- John E. Green Company
- Means Industries, Inc.
- Memtron Technologies Co.
- Merrill Technologies Group
- MSA Ventures
- Rehmann
- Saginaw Valley State University
- Sargent Docks & Terminal, Inc.
- and Saginaw Rock Products
- Spicer Group
- Stevens Worldwide Van Lines
- The Straits Corporation
- Three Rivers Corporation
- Wildfire Credit Union
- Wolgast Corporation

\$1,000 - \$1,999

- Absolute! Building Maintenance
- Alice E. Turner Memorial Trust
- Allen E. and Marie A. Nickless Memorial Foundation
- Amigo Mobility International, Inc.
- Catholic Federal Credit Union
- Delta College
- Fifth Third Bank
- Filtrona Porous Technologies
- Fullerton Tool Company
- Representative Ken and Veronica Horn
- ITC Holdings Corporation
- Kochville Township DDA
- KUKA Assembly and Test Corp.
- Lake Huron Credit Union
- Mahar Tool Supply Company
- Martin Chevrolet Chrysler Jeep
- Midwestern Surgical Associates
- Mike Young Pontiac-Oldsmobile-GMC Truck
- Mistequay Group, Ltd.
- R&R Ready Mix, Inc.
- Rifkin Scrap Iron & Metal Co.
- Saginaw Bay Underwriters
- Saginaw Transit Authority Regional Services - STARS
- Standard Electric Company
- SVRC Industries, Inc.
- Synergy Medical Education Alliance
- Tri-Star Trust Bank
- United Auto Workers Region 1D
- Wickson-Link Memorial Foundation
- William A. Kibbe & Associates, Inc.
- Wolohan Enterprises Inc.
- Wright-K Technology, Inc.
- Yeo & Yeo

\$301 - \$800

- A.C. Klopff Inc.
- Advanced Benefit Design Group
- Air Advantage, LLC
- AKT Peerless Environmental Services, LLC
- Delena & Ed Allen
- American Maintenance & Cleaning
- Andrews, Hooper & Pavlik PLC
- Boice Bird & Sons, Inc.
- BRONNER'S CHRISTMAS WONDERLAND
- Burt Watson Chevrolet-Pontiac
- Central Warehouse Operations
- Chase
- Chesaning Manufacturing Co.
- Dale Carnegie Training
- Deisler Funeral Home
- Duperon Corporation
- E.A. Becker & Associates, Inc.
- Emil Rummel Insurance Agency, Inc.
- Employee Benefit Resources, Inc.
- Firehouse Soft Wash

- Frankenmuth Credit Union
- Future Insurance Agency
- Galen E. Wilson Petroleum Company
- Gardner, Provenzano, Schauman & Thomas, P.C.
- Gilbert, Smith & Borrello, P.C.
- Home Builders Association of Saginaw
- Hoyt Nursing & Rehab Centre
- JB Meinberg
- J.E. Johnson, Inc.
- JCP, LLC
- Ken Westlund Properties
- King Communications, Inc.
- MacDonald Broadcasting Corp.
- Masud Labor Law Group
- Michigan Sugar Company
- Midwest Machinery Movers, LLC
- NBS
- Nelson Trane
- Orchid Unique Advanced Machining
- R.C. Hendrick & Son, Inc.
- Remer Plumbing, Heating & A.C. Inc.
- Saginaw Labor Council AFL-CIO
- Saginaw Medical Federal Credit Union
- Schaefer Bierlein, Inc.
- Scientific Brake & Equipment
- Severance Tool Industries
- S.P.A.C.E., Inc.
- Star of the West Milling Company
- Trademark Commercial Group
- United Local 85 Plumbers & Steamfitters
- Wanigas Credit Union
- Wilcox Professional Services, LLC
- William F. Nelson Electric, Inc.
- The Wirt-Rivette Group
- Zatkoff Seals & Packings
- Zehnder's of Frankenmuth

- G.E. Insulation Company
- General Machine Service
- Global Recruiters of Saginaw
- Hi-Tech Optical Inc.
- Insulex Panel Systems, Inc.
- John M. Jacobs Plumbing & Heating Inc.
- John V. Polomsky II, P.C.
- Steve & Ann Jonas
- The Mayan Agency
- MBS International Airport Commission
- Michigan Property Consultants
- Panda Promotional Products
- Pat's Food Center
- RA Monk Insurance Agency
- Ray Builders
- TBF Graphics/Digital
- Terabyte Consulting
- TPI Powder Metallurgy Inc.
- Wade-Trim
- Webster, Looby & Baumgarten, P.C.
- Zehnder & Associates, P.C.

In-Kind

- Advanced Tex Screen Printing, Inc.
- Atlas Advertising
- Dornbos Printing Impressions
- The Michigan Banner
- Michigan Office Solutions
- Mitchell Motorcoach, Ltd.
- Princing & Ewend
- Shred Experts
- Step Above Enterprises - Jake's Old City Grill
- WNEM TV5

Local Government Contracts

- Bridgeport Charter Township DDA
- Buena Vista Charter Township DDA
- Carrollton Township
- Chesaning Township
- City of Frankenmuth
- City of Saginaw
- County of Saginaw
- Richland Township
- Saginaw Charter Township
- Thomas Township
- Tittabawassee Township
- Village of Birch Run
- Village of Chesaning
- Village of Merrill
- Village of St. Charles

Project Specific Contributors

- AT&T Foundation
- Great Lakes Loons/Michigan Baseball Foundation
- Margaret Stoker Charitable Trust administered by Citizens Bank Wealth Management
- Robert E. Stark & Martin H. Stark Foundation
- Saginaw Community Foundation

SAGINAW FUTURE PTAC

CONTRACTOR OF THE YEAR

MILLIONS IN CONTRACTS

www.SaginawFuture.com



The federal government is a multi-billion dollar purchaser of goods and services. State and local governments are also major

purchasers of products and services.

The Saginaw Future Procurement Technical Assistance Center (PTAC) provides no fee assistance to businesses that are interested in tapping this market. The services offered by the Saginaw Future PTAC include bid matching, market research, specifications and standards, federal acquisition regulations, subcontracting opportunities and much more.

During 2011, the Saginaw Future PTAC helped 33 regional companies win a total of 427 government contracts with a total value of more than \$87 million. The numerous products and services provided include aerospace equipment, military defense materials, medical device products, road construction and transportation products.

The Procurement Center educates business representatives through formalized seminars and specific one-on-one consultations. The Saginaw Future PTAC sponsored or co-sponsored 12 seminars that were designed to assist local companies by expanding company markets and pursuing new opportunities.

MERRILL TOOL & MACHINE INC.

www.merrilltool.com



Merrill Tool & Machine Inc. is the 2011 Saginaw Future PTAC Contractor of the Year. The specialty CNC machine shop and metal fabricator

received more than \$100 million in government contracts. The company is an engineering solutions manufacturer that designs and builds metal products across many industries. Currently Merrill Tool & Machine has contracts for projects with the DOD and major defense contractors. In addition the Merrill Institute of Welding was created to meet the demanding need for certified welders. Merrill Fabricators, Inc. received a DOL grant to train 40 unemployed workers to become a Level 1 AWS Certified Welder and put them to work. This year Merrill Technologies Group has invested \$12 million in capital improvements and hired 60 new employees.

For more than four decades, Merrill Tool & Machine has been a leader in precision machining. The company specializes in complex geometries, tight tolerances and large parts. Merrill Tool has the latest and most technologically advanced CNC equipment for turning, milling, boring and grinding, as well as water-jet and EMC capabilities. Merrill Tool & Machine is part of the Merrill Technologies Group, headquartered in Saginaw whose other three companies include Merrill Fabricators, Merrill Engineering & Integration, and Merrill Aviation.

SAGINAW FUTURE STAFF



Back l-r Tom Miller, Delena Spates-Allen, JoAnn Cray, Greg LaMarr, Steve Jonas
Front l-r Sarah Straight, Sherrie Gray, Stephanie Bauer, Lindsey Zion

CONTACT US

Saginaw Future Inc.

515 N. Washington Ave., Third Floor
Saginaw, MI 48607 USA

Phone: (989) 754-8222

Fax: (989) 754-1715

E-mail: info@SaginawFuture.com

Eco Dev: www.SaginawFuture.com

Solar: www.MIGreatLakesBaySolar.com

Sites: www.MIGreatLakesBaySites.com

www.facebook.com/SaginawFuture

Use your smartphone
QR-Code scanner to
learn more about
Saginaw Future Inc.!

