

SAGINAW FUTURE INC. 2013 ANNUAL REPORT



**SAGINAW CONTROL
INVESTS MILLIONS**

**ZEHNDER'S SPLASH
VILLAGE EXPANSION**

**9 PROJECTS IN THE
CITY OF SAGINAW**

(top) Bob Van Deventer, Saginaw County Chamber of Commerce (bottom l-r) Robert Belleman, County of Saginaw; Darnell Earley, formerly with the City of Saginaw; Michael Hanley, County of Saginaw; Herbert Spence III, Spence Brothers; Todd Gregory, FirstMerit Bank; Matt Blasy, SMG; JoAnn Crary, Saginaw Future Inc.; Jim VanTiffin, FirstMerit Bank and Annette Rummel, Great Lakes Bay Regional Convention and Visitors Bureau



SAGINAW FUTURE INC.

CHAIRMAN LETTER & STATISTICS

2013 GAINS - 2014 OPPORTUNITIES



Over the past year, Saginaw Future Inc. (SFI) directly assisted a number of economic development advancements across Saginaw County.

\$9.7 million was invested in nine projects in the City of Saginaw - including three in downtown that helped jump start our urban center.

The Frankenmuth area had five projects that generated \$25.6 million in new investment, while Saginaw Charter Township had five projects that created 269 jobs. Additional investments impacted Buena Vista, Carrollton, Chesaning and Tittabawassee Township.

Those are a lot of numbers, but the bottom line result is more jobs for Saginaw County and the Great Lakes Bay Region and better communities that we live in. We are excited about the progress made in 2013, but even more so for opportunities in 2014. We will continue to market our community as an excellent place for new companies to invest in – with an emphasis on the newly developed Great Lakes Tech Park. At the same time, for our existing businesses, we will continue to provide excellent support and resources for exporting, development, and government contracts.

In 2013, the entire County and Region benefited from economic growth, and SFI is excited to help companies grow in a rapidly changing economic environment in 2014. Please do not hesitate to contact SFI for assistance with your growth plans!

D. Aaron Howald, Chairman
Saginaw Future Inc. Board of Directors

2013 EXPANSIONS	INVESTMENT	JOBS CREATED /RETAINED	
Amigo Mobility International, Inc.	\$450,000	5	
CIGNYS - Shields	\$263,930	79	
CIGNYS - Shields	\$565,541	73	
Community State Bank	\$30,000	2	
Covenant HealthCare	\$725,000	~	
Custom Design and Manufacturing	\$150,000	3	
Euclid Industries Inc.	\$725,000	2	
Freeland Bean and Grain Inc.	\$290,266	1	
Fullerton Tool Company	\$1,600,000	10	
Hehr Glass Company	\$1,000,000	78	
Kremin Inc. (City of Frankenmuth)	\$2,000,000	25	
Kremin Inc. (Saginaw Charter Township)	\$1,250,000	5	
Mid Michigan Truss & Components LLC	\$900,000	10	
Morley Companies, Inc.	Previously reported	250	
Nexteer Automotive	\$135,000,000	400	
Niche Design	\$100,000	15	
Saginaw Control & Engineering	\$6,712,988	10	
Solutions 4 Automation	\$27,380	1	
Spicer Group	\$700,000	10	
Star of The West Milling Company (City of Frankenmuth)	\$1,947,000	5	
Star of The West Milling Company (Frankenmuth Township)	\$1,200,000	5	
Stevens Worldwide Van Lines	\$2,600,000	25	
T. M. Klein & Sons Honey & Containers	\$100,000	2	
U.S. Graphite, Inc.	\$200,000	~	
Zehnder's Frankenmuth Splash Village Hotel and Waterpark	\$15,000,000	69	
TOTAL	\$173,537,105	1,085	
2013 ATTRACTIONS	INVESTMENT	JOBS CREATED	
Aunt Millie's Distribution Center	1,036,339	4	
Bancroft and Eddy Buildings	5,000,000	5	
Covenant Glen of Frankenmuth	5,500,000	35	
FirstMerit Bank Event Park	1,295,517	~	
Rogers Mantese & Associates, P.C.	~	~	
TOTAL	\$12,831,856	44	
STATISTICAL OVERVIEW		2013	1992-2013
Business Expansions	25	444	
Businesses Attracted	5	114	
Jobs Created/Retained	1,129	23,823	
Government Contracts	441	6,419	
Total Value of Contracts	\$24,361,955	\$344,327,545	
NEW INVESTMENT	\$186,368,961	\$6,512,108,640	

Saginaw Future Inc.

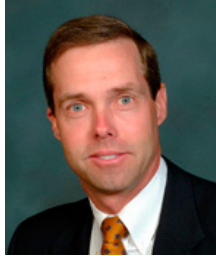
2013 BOARD OF DIRECTORS



Aaron Howald*
Chairman
Hemlock Semiconductor



Michael P. Gannon*
Former Chairman
Nexteer Automotive



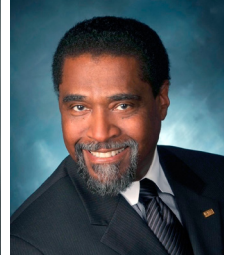
Richard J. Garber*
Past Chairman Garber
Management Group



Chris Furlo
Secretary/Treasurer
Morley Companies, Inc.



JoAnn Crary*
President
Saginaw Future Inc.



Darnell Earley*
Former Member
City of Saginaw



Tim Morales*
City of
Saginaw



Michael Hanley*
Saginaw County Board
of Commissioners



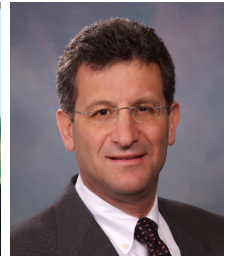
Bob Van Deventer*
Saginaw County
Chamber of Commerce



Thomas Begin
Consumers
Energy



Mary Lou Benecke
Retired Dow Corning
Corporation



Dan George
Covenant
HealthCare



Dr. Jean Goodnow
Delta
College



John Graham
St. Mary's
of Michigan



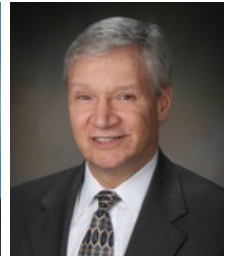
John James
The Dow Chemical
Company



Angela Miller
Saginaw Labor
Council



Paul T. Moore
Village of
Birch Run



Ed Oberski**
Great Lakes Bay
Michigan Works!



Joseph Perkins
Nexteer
Automotive



Joe Smith
Former Member
Saginaw Labor Council



Brian Stadler
Wolgst
Corporation



Martin Stark**
Business and
Community Leader



Russell Taylor
Thomas
Township



Jim Van Tiflin
FirstMerit
Bank



Chad Wurtzel
United Auto Workers
Region 1-D



Robert Yackel
Merrill Technologies
Group

NEW 2014 BOARD MEMBERS

Patrick Curry
Fullerton Tool Company

Bridget Sparrow
Dow Corning Corporation

Jeff Zittel
City of Zilwaukee

**Denotes Executive
Committee
Members*

***Denotes Ex Officio
Members*



Millions INVESTED

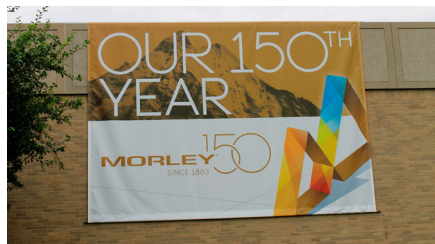
in Saginaw County



SAGINAW CONTROL INVESTED MILLIONS

www.saginawcontrol.com

Saginaw Control & Engineering (SCE), located in Saginaw Charter Township, invested \$6.7 million in major equipment purchases that will help meet growing demand for its products in the marketplace. SCE has been providing standard and custom enclosures for 50 years and has grown exponentially to its current size of 265,000 sq. ft.



MORLEY COMPANIES ADDS JOBS

www.morley.net

Morley Companies, Inc. announced that it had been awarded a significant, long-term contract with a Fortune 100 insurance company to deliver roadside assistance programs. The contract will require Morley to hire 250 additional employees to fill customer service, supervisor, human resources, IT and management positions.



NEW FACILITY FOR AUNT MILLIE'S

www.auntmillies.com

Aunt Millie's Bakeries constructed a million-dollar wholesale and distribution center that includes office space at 3800 Fashion Square Blvd. in Saginaw Charter Township. Aunt Millie's also opened a small retail operation. The Saginaw Charter Township facility services the Great Lakes Bay Region, along with middle and northern Michigan.



NEW LAW FIRM IN SAGINAW TOWNSHIP

www.healthlex.com

Rogers Mantese & Associates, P.C., a full service business law firm, with a specialty for representing health care entities and individual providers, opened a new office in Saginaw Charter Twp. The office is located in the 1st State Bank Plaza at 4800 Fashion Sq. Blvd., Suite 200. With its main office in Oakland County, the firm opened the new location to better service its Great Lakes Bay Region clients.



KREMIN INVESTS \$1.25 MILLION

www.kremininc.com

Kremin Inc. invested in its Saginaw Charter Township facility. The company expanded its Onyx Tooling inventory for the Stone CNC fabricating industry with sales expanding in Europe, Australia and New Zealand, along with continued strong demand in North America. Kremin received a working capital loan to support its growth from the Saginaw County Revolving Loan Fund, which is administered by SFI.

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SAGINAW FUTURE INC.



EUCLID INDUSTRIES EXPANDED

www.euclidindustries.com



Euclid Industries, Inc. added to its existing facility at 165 W. Morley Dr. to provide additional space for Dunnage services. Total investment of \$725,000 led to the creation of two new jobs. Established in 1978, Euclid Industries is an independently owned and operated local company. Its core competencies include Assembly, Machining, Logistics, Engineering, Packaging and Thermal System Solutions.

With three locations in the Great Lakes Bay Region, the company provides 50 plus years of experience in the design and build of hydraulic dampening systems (shocks and struts), power transmissions and manufacturing processes. Euclid also provides high and low volume production machining runs, along with lean manufacturing methods for assembly with built in electronic function testing.

NEXTEER NOW LARGEST EMPLOYER

www.nexteer.com



Nexteer Automotive has invested over \$300 million in Saginaw County since 2010 to support the growing demand for its products, including production of Electric Power Steering for GM's 1/2 ton pick up trucks and SUVs, which began in 2013. Headquartered in Buena Vista Charter Township, Nexteer added 400 jobs in 2013 to support its growth. Now with 4,540 total employees in Saginaw County, Nexteer is the largest manufacturer and the County's largest employer.

Nexteer Automotive is a global leader in advanced steering and driveline systems. With a 100-year history, Nexteer became an independent operation in late 2010. By 2012, the company was the fifth largest steering supplier globally, the largest steering supplier in the United States and the third largest halfshaft supplier globally in terms of revenue.

STEVENS INVESTS IN OFFICE RETROFIT

www.stevensworldwide.com



Stevens Worldwide Van Lines, located at 527 W. Morley Dr. in Buena Vista Charter Township, invested \$2.6 million in office renovations and new equipment. The expansion project led to the creation of 25 new jobs. Stevens retrofitted its offices to utilize new technology to create a collaborative and dynamic workspace. The retrofit also reinforces the company brand and improved efficiencies.

The 108-year old company provides a full range of moving and storage services including long distance, local and container moving. Stevens is ISO 9001 quality certified and has nearly 150 agent locations throughout the U.S. and an international division. The Michigan Economic Development Corporation and Saginaw Future provided information and program referrals to support the project.

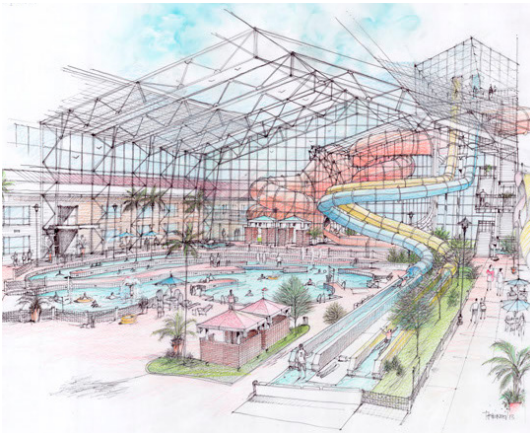


In 2013, Saginaw Future Inc. directly assisted five economic development projects in the Frankenmuth area including Zehnder's Splash Village.

ZEHNDER'S SPLASH VILLAGE EXPANSION

www.zehnders.com/hotel/splashvillage.htm

Zehnder's Splash Village Hotel and Waterpark is making a significant investment in the City of Frankenmuth. The Michigan Strategic Fund provided grant funds to improve the waste-water collection system at the south end of the City, which will support a \$20 million expansion of Zehnder's Splash Village. SFI assisted the company and community with the grant application and is administering the grant. The project is expected to create 69 new full time jobs. The 29,000 sq. ft. of additional waterpark space will be housed under an atrium-style structure with a retractable roof. Some of the features depicted will be a four-person family raft ride, action river, speed slide, surf rider, zero entry activity pool, private cabanas, concession area and an outdoor pool patio.



COVENANT GLEN TO CREATE 35 JOBS

www.covenanthealthcare.com www.wirtrivettegroup.com

In partnership, the Wirt-Rivette Group, KEVA Investments and Covenant HealthCare broke ground on the living community of Covenant Glen of Frankenmuth. Scheduled to open in the Spring of 2014, the 35,000 sq. ft. facility will be comprised of 45 rooms, 15 dedicated to memory care and 30 assisted living beds. This \$5 million investment aims to provide residents of Covenant Glen the support and independence they need to enjoy a worry-free life. The facility operations will be managed through Johnsha Corporation, under the leadership of John Czarnecki and will have 35 full and part-time employees. Covenant Glen will offer an "all inclusive" care service that combines the privacy of one's own residence, with support services in one package.



TWO PROJECTS FOR STAR OF THE WEST

www.starofthewest.com

Star of the West Milling Company had two expansion projects in 2013. The company invested \$1.2 million in new storage facilities at 2416 S. Gera Road in Frankenmuth Township, which was supported by a tax abatement. The company also began construction of a new warehouse in the City of Frankenmuth with completion slated for Spring 2014. The project's total investment is expected to be nearly \$2 million with five jobs retained. SFI assisted both the company and the community form a new Industrial Development District, as well as providing tax abatement application assistance. The company's overall daily flour milling capacity makes it the 17th largest miller in the U.S. One of its major clients is the nationally known Kellogg's cereal company of Battle Creek.



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SAGINAW FUTURE INC.



Mid Michigan Truss expanded in Carrollton Township.

KREMIN GROWS IN FRANKENMUTH

<http://kremininc.com>



Kremin, Inc. is building a much needed 19,000 sq. ft. production facility in the Frankenmuth Business Park. The location will be the first tenant in the Park. Investment is estimated at \$2 million and will create 25 new jobs.

The company is a dual ISO 9001:2008 and 13485:2003 certified contract manufacturer serving customers in the Aerospace, Defense, Energy, Transportation and other industries. The City of Frankenmuth and Frankenmuth Economic Development Corporation are developing the Park at 5000 S. Gera Rd.

The Michigan Economic Development Corporation approved nearly \$250,000 in grant funds along with \$583,345 from the City for public improvements. SFI assisted with the application and is administering the grant. Kremin's Saginaw Charter Township also expanded its capabilities.

CUSTOM DESIGN EXPANDS

989-754-9962



Custom Design and Manufacturing is currently constructing an addition to its manufacturing facility located at 3673 Carrollton Rd. in Carrollton Township.

The new structure will house a paint booth for powder coating custom manufactured parts. Established in 1996, Custom Design and Manufacturing produces machine guards and specialized parts, along with fabricating structural metal products. The total investment for the expansion project is \$150,000 and Custom Design will add three new employees to its staff of 12.

As part of its Corporate Watch Call Program that serves existing Saginaw County manufacturers and companies, SFI met with company representatives and local officials. SFI was able to assist the company and Carrollton Township with the tax abatement process to support the new investment.

10 JOBS FOR MID MICHIGAN TRUSS

989-755-4000



In order to better serve its growing customer base, Mid Michigan Truss & Components LLC is currently constructing a 7,000 sq. ft. addition to its facility. The company is located at 2795 Harrison St. in Carrollton Township. The total budget for the project, including construction and equipment, is estimated at \$900,000.

Mid Michigan Truss has already added 10 new full-time jobs as a result of the project. The company manufactures and designs metal plate connected floor and roof trusses. It also stocks, designs, and supplies engineered wood products, including I-joists and LVL.

SFI became aware of the needs of this project through its proactive Corporate Watch Call program designed to serve existing Saginaw County manufacturers and companies. SFI assisted the company and the Carrollton Township community with planning and zoning.



In 2013, Saginaw Future Inc. directly assisted nine economic development projects in the City of Saginaw including three in Downtown.



NEW SPICER MOBILE MAPPING

www.spicergroup.com

Engineering firm Spicer Group, Inc. purchased a mobile lidar system, which is a remote sensing technology that measures distance by illuminating a target with a laser and analyzing the reflected light. The project investment was over \$700,000 and resulted in the creation of 10 jobs. Using the Leica Pegasus Mobile Mapping System, Spicer is now offering mobile mapping nationwide.



NEW MACHINERY FOR FULLERTON

www.fullertontool.com

Fullerton Tool Company continues to invest in technology and add to its workforce. The company hired 10 new employees and purchased new machinery valued at \$1.6 million. Fullerton has been family-owned for over 70 years and manufactures solid carbide cutting tools for a vast variety of industries, including aerospace, firearms, medical, automotive and more.



NICHE DESIGN - CREATIVE PROFESSIONALS

www.niche4design.com

Niche Design specializes in custom millwork design and engineering for transportation, hospitality, sporting venues, museum displays and custom residential casework. The company was leasing a facility in the City of Saginaw. SFI worked with the City to remediate zoning and assessment issues and Niche was able to acquire the facility that houses its 15-person staff.



SOLUTIONS 4 AUTOMATION INVESTS

www.solutions-4-automation.com

Solutions 4 Automation is a designer and builder of custom automation and test equipment that recently invested in new CNC equipment. The company began with two employees and has grown to 24. Solutions began by leasing its facility on 2124 S. Michigan Ave., purchased it in 2011 and has since made substantial improvements to its interior.



MORE RENOVATIONS AT US GRAPHITE

www.usgraphite.net

U.S. Graphite, Inc. is a long-time City of Saginaw manufacturer of proprietary mechanical carbide components for OEM mechanical device companies. The company invested \$200,000 in property improvements to its 1620 Holland Ave. building. The renovation project included resurfacing of exterior walls, HVAC systems and a new roof.



SAGINAW FUTURE INC.



FirstMerit Bank Event Park Grand Opening.

NEW DOWNTOWN BANK OFFICES

www.gotocsb.com



Community State Bank held a grand opening at its new Downtown Saginaw offices in the Commerce Center building. The location at the corner of N. Franklin and E. Genesee Ave. is helping to revitalize the area following several recent investments including the FirstMerit Bank Event Park, the new Great Lakes Bay Michigan Works Service Center and repurposing of the former Bancroft and Eddy buildings. The new Community State Bank offices house a business development manager and a commercial/residential loan officer. SFI assisted with site location.

FIRSTMERIT BANK EVENT PARK OPENS

www.doweventcenter.com



The FirstMerit Bank Event Park held a ribbon cutting ceremony this summer, which was quickly followed by the Michigan Rock 'n Rib Fest and Saginaw Wonderfest. The 5,500-seat Event Park provides both pavilion and lawn seating. Acting on a request from the County of Saginaw, SFI continues to assist the Building Authority and The Dow Event Center (SMG staff) in attaining final funding for the project and recently secured \$75,000 from the Michigan Council for Arts and Cultural Affairs. SMG manages the venue, including booking, planning, marketing and maintenance.

BIG PLANS FOR BANCROFT & EDDY

<http://bancroftrentals.com/>



The Bancroft and Eddy Buildings are being redeveloped in Downtown Saginaw. Lakeshore Management was the successful bidder in a process that included solicitations from around the country by the Michigan State Housing Development Authority. Lakeshore is investing \$5 million to renovate both structures that feature commercial space on the first floor of both buildings and market rate residential on the remaining floors. SFI assisted the company with an Obsolete Property Rehabilitation Act, State grant, parking plan and property acquisition.

COVENANT EXPANDING MAIN CAMPUS

www.covenanthealthcare.com

The former North School was closed as part of the Saginaw Public School District 2008 consolidation plan, became blighted and identified as a neighborhood nuisance. It was acquired by Covenant HealthCare and will be demolished using grant funds. The property will expand Covenant's Main Campus to help accommodate the construction of the CMU College of Medicine.



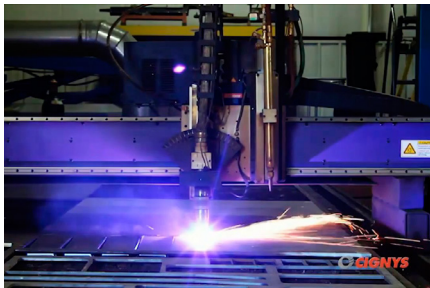
HUNDREDS OF JOBS



AMIGO ADDS TO ITS HEADQUARTERS

www.myamigo.com

Amigo Mobility International, Inc., which manufactures power operated vehicles/mobility scooters, added 9,000 sq. ft. to its Bridgeport Charter Township headquarters. Its subsidiary, Parts for Carts, which sells accessories, components and recertified parts for motorized shopping carts, cart retrievers and floor scrubbers, will be housed in the addition. SFI assisted Amigo and the community with an Industrial Development District and tax abatement.



TWO PROJECTS FOR CIGNYS

www.cignys.com

CIGNYS invested nearly \$830,000 in two expansion projects at its Shields location. CIGNYS added hydraulic bandsaws, a robotic welder, a spinner blast machine and additional machinery that helps the company increase efficiencies and competitiveness. Founded in 1919 and with three Saginaw County locations, CIGNYS is ISO 9001:2000 Registered: AS9100 Registered and ITAR (International Traffic in Arms Regulations) Registered.



HEHR GLASS INVESTED \$1 MILLION

<http://hehrintl.com/glass.htm>

The Hehr Glass Company is a division of Hehr International Inc., which manufactures glass for the RV and durable consumer goods markets. The company is expanding and diversifying into new markets offering screen printed shower doors and windows. As a result, Hehr Glass built an addition to its existing building and installed new equipment. Total investment is approximately \$1 million with 74 jobs retained and four jobs were created.



T. M. KLEIN & SONS EXPANDED

tmksns@gmail.com

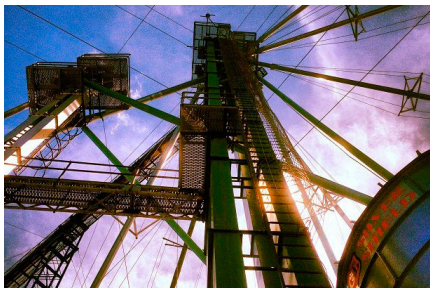
T. M. Klein & Sons Honey & Containers added an additional building and cold storage at its site in Swan Creek Township due to increased demand for honey. T.M. Klein bottles honey from its own colonies and from other Michigan beekeepers who bring their raw product to the Kleins for processing. The company sells its own private label of honey as well as unlabeled jars to stores and markets in Michigan.



FREELAND BEAN AND GRAIN INVESTS

www.freelandbeanandgrain.com

Freeland Bean and Grain Inc. purchased a new enclosed grain drying system, which will help the company be more eco-friendly by eliminating dust. The company also anticipates future capital investments to be made at its new 5th St. location in Tittabawassee Township for a total investment of almost \$300,000. Freeland Bean specializes in country grain and edible bean elevator storage, retail fertilizer and is a crop input dealer.



Saginaw Future Inc.

2013 CONTRIBUTORS

\$30,000 +

- Covenant HealthCare
- Dow Corning Corporation and Hemlock Semiconductor Group
- Harvey Randall Wickes Foundation

\$10,000 - \$20,000

- Consumers Energy
- The Dow Chemical Company
- DML Management
Frankenmuth Springhill Suites by Marriott
Frankenmuth Fairfield Inn by Marriott
Saginaw TownePlace Suites by Marriott
Saginaw Springhill Suites by Marriott
Saginaw Residence Inn by Marriott
- Fifth Third Bank
- FirstMerit Bank
- Garber Management Group
- HealthPlus of Michigan
- Mobile Medical Response, Inc.
- Nexteer Automotive
- St. Mary's of Michigan
- Trinklein Farms

\$4,000 - \$7,000

- MLive Media Group - The Saginaw News
- Morley Companies, Inc.
- Morley Foundation
- PNC Foundation
- Pumford Construction, Inc.
- Spence Brothers
- Wolgast Corporation

\$2,000 - \$3,999

- 1st State Bank
- Bavarian Inn Restaurant & Lodge
- Bierlein Companies, Inc.
- Braun, Kendrick Attorneys At Law
- Champagne & Marx Excavating, Inc.
- Chemical Bank
- CIGNYS Corporation
- JoAnn Crary
- Dickinson Wright, PLLC
- Enterprise Holdings (Rent-A-Car)
- Fabiano Brothers
- Frankenmuth Insurance
- Great Lakes Bay Michigan Works!
- Hausbeck Pickle Company, Inc.
- IBEW Local 557 / NECA
- Independent Bank
- John E. Green Company
- Means Industries, Inc.
- Memtron Technologies Co.
- Merrill Technologies Group
- MSA Ventures
- Rehmann
- Saginaw Valley State University
- Sargent Docks & Terminal, Inc. and Saginaw Rock Products
- Spicer Group
- SSP Associates, Inc.
- Stevens Worldwide Van Lines

- The Straits Corporation
- Three Rivers Corporation
- Wildfire Credit Union

\$1,000 - \$1,999

- Absolute! Building Maintenance
- Alice E. Turner Memorial Trust
- Allen E. and Marie A. Nickless Memorial Foundation
- Amigo Mobility International, Inc.
- ASI Building Products
- Catholic Federal Credit Union
- CMU Healthcare
- Delta College
- Filtrona Porous Technologies
- Fullerton Tool Company
- GM Powertrain - Saginaw Metal Casting Operations
- ITC Holdings Corporation
- JCP, LLC
- Kochville Township DDA
- Kremin Inc.
- KUKA Assembly and Test Corp.
- Lake Huron Credit Union
- Mahar Tool Supply Company
- Martin Chevrolet Chrysler Jeep Truck, Inc.
- Michigan CardioVascular Institute
- Midwestern Surgical Associates
- Mike Young GMC, Inc.
- Mistequay Group, Ltd.
- Norton Accounting and Consulting
- R&R Ready Mix, Inc.
- Remer Plumbing, Heating & Air Conditioning, Inc.
- Rifkin Scrap Iron & Metal Co.
- Saginaw Bay Underwriters
- Saginaw Transit Authority Regional Services - STARS
- Scientific Brake & Equipment
- Solutions 4 Automation
- Standard Electric Company
- SVRC Industries, Inc.
- Team One Credit Union
- Tri-Star Trust Bank
- United Auto Workers Region ID
- Wickson-Link Memorial Foundation
- William A. Kibbe & Associates, Inc.
- Wolohan Enterprises Inc.
- Wright-K Technology, Inc.
- Yeo & Yeo

\$301 - \$999

- A.C. Klopff Inc.
- Advanced Benefit Design Group
- AGD Management McDonald's Corporation
- AKT Peerless Environmental Services, LLC
- Delena & Ed Allen
- American Maintenance & Cleaning
- Andrews, Hooper & Pavlik PLC

\$50 - \$300

- Abbs Retirement Planning Advisors
- Alloy Construction Service, Inc.
- Bailey Construction
- John & Stephanie Bauer
- Beattie Master Pool and Spa
- Bernier Cast Metals Inc.

- Brandle Roofing & Sheet Metal Company
- Century 21 Signature Realty
- Commerce Center Partnership
- Concrete Cutting Specialists, Inc.
- Diversified Physical Therapy Specialists
- Firstbank - Alma
- Freeland Bean and Grain Inc.
- G.E. Insulation Company
- General Machine Service, Inc.
- Michael Hanley & Associates LLC dba Big Ugly Fish
- Hi-Tech Optical, Inc.
- Steve & Ann Jonas
- Kapex Manufacturing LLC
- Looby Baumgarten, P.C.
- The Mayan Agency
- MBS International Airport Commission
- Panda Promotional Products
- Pat's Food Center
- RA Monk Insurance Agency
- Ray Builders
- Terabyte Consulting
- TPI Powder Metallurgy Inc.
- United Financial Credit Union
- Wade-Trim
- Wanigas Credit Union
- Zehnder & Associates, P.C.

In-Kind

- Advanced Tex Screen Printing, Inc.
- Atlas Advertising
- Dornbos Printing Impressions
- The Michigan Banner
- Mitchell Motorcoach
- New Horizons Computer Training Center
- Shred Experts
- TBF Graphics
- WNEM TV5

Local Government Contracts

- | | |
|------------------------------------|-----------|
| • County of Saginaw | \$200,000 |
| • City of Saginaw | \$102,500 |
| • Buena Vista Charter Township DDA | \$10,000 |
| • Saginaw Charter Township | \$6,000 |
| • Thomas Township | \$6,000 |
| • City of Frankenmuth | \$4,900 |
| • Tittabawassee Township | \$3,000 |
| • Bridgeport Charter Township DDA | \$2,000 |
| • Carrollton Township | \$1,800 |
| • Richland Township | \$1,000 |
| • Village of Chesaning | \$600 |
| • Chesaning Township | \$500 |
| • Village of Birch Run | \$500 |
| • Village of Merrill | \$500 |
| • Spaulding Township | \$400 |
| • Village of St. Charles | \$250 |

Project Specific Contributors

- AT&T Foundation
- Arnold & Gertrude Boutell Memorial Fund administered by FirstMerit Private Bank
- Frances Goll Mills Memorial Fund administered by FirstMerit Private Bank

SAGINAW FUTURE PTAC

CONTRACTOR OF THE YEAR

MILLIONS IN CONTRACTS

www.SaginawFuture.com



The federal government is a multi-billion dollar purchaser of goods and services. State and local governments are also major purchasers of products and services. The Saginaw Future Procurement

Technical Assistance Center (PTAC) provides no fee assistance to businesses that are interested in tapping this market. The services offered by the Saginaw Future PTAC include bid matching, market research, specifications and standards, federal acquisition regulations, subcontracting opportunities and much more.

During 2013, the Saginaw Future PTAC helped 34 regional companies win a total of 441 government contracts with a total value of more than \$24 million. The numerous products and services provided include aerospace equipment, military defense materials, medical device products, road construction and transportation products.

The PTAC educates company representatives through nine formalized sponsored or co-sponsored seminars and specific one-on-one consultations.

DURO-LAST ROOFING, INC.

www.duro-last.com

Duro-Last Roofing, Inc. is the 2013 Saginaw Future PTAC Contractor of the Year. The world's largest manufacturer of prefabricated roofing systems received 51 government contracts valued in the millions.



Duro-Last began in 1978 and its Founder, John R. Burt, used his experience in fabricating pool liners to develop a new roofing membrane that is still in use today. The Duro-Last Roofing System, contractor installation team, customer service and warranty all set the quality standards for the roofing industry.

Over the years, Duro-Last has expanded not only its manufacturing facilities, but its product line to accommodate customer roofing needs. There are currently four Duro-Last plants, including Saginaw County, MI (Corporate Headquarters); Grants Pass, Oregon; Jackson, Mississippi; and Sigourney, Iowa. In addition to producing the Duro-Last roofing system, the company manufactures the Duro-Shield® metal retrofit roofing system, and the Duro-Last Cool Zone® roofing system.

SAGINAW FUTURE INC. STAFF

CONTACT US

2013

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VISION - To be recognized as the premier organization providing proactive and focused economic development assistance, striving for diversified growth, increased tax base and job creation/retention for all of Saginaw County.

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Use your smart
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MISSION - To increase economic opportunity in Saginaw County ensuring long term growth and prosperity by fostering investment primarily in advanced manufacturing, medical technology, renewable energy, hi-tech industries, tourism, professional services and other key industries.

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