

Business & Beyond

A Saginaw Future Inc. Quarterly Publication.

Vol. 9 #3
Fall 06

BV Location for Winzer Corporation

A Winzer Corporation franchise has leased the former SFI Speculative Building. The 40,000 square foot facility is located in the Buena Vista Commerce Centre Industrial Park. Winzer is a 27-year-old national distributor of fasteners, auto repair products, maintenance supplies and chemicals.

The development and marketing of the pre-existing Speculative Building was a joint effort between the Buena Vista Charter Township Downtown Development Authority, BV Spec Building LLC and Saginaw Future Inc. The building itself was a partially constructed shell that was finished to meet Winzer's specific requirements in a short amount of time.

Founded in 1978 by owner Klaus Wuerth, Winzer Corporation has grown to be one of the industry's leading distributors of maintenance repair supplies. With its headquarters in Dallas Texas, the company has a network of independently owned franchises across the country.

In 1991, Winzer created the franchise program to give established fastener sales professionals the opportunity to own their own business. With the Winzer program, franchises have the ability to partner with a full line supplier, consolidate their vendors, broaden their product offering, and most importantly, maintain their independence.

Winzer Corporation is known for having over 48,000 in-stock products, a 99% fill-rate, a fully automated

(continue to page 2)



The Winzer Corporation is located in the Buena Vista Commerce Centre Industrial Park in Buena Vista Charter Township.



Frankenmuth Mutual to Expand!



Frankenmuth Mutual Insurance Company headquarters are located at One Mutual Avenue in the City of Frankenmuth.

Frankenmuth Mutual Insurance is expanding its corporate headquarters by 47,000 square feet. The company is investing \$10 million in the project, which is expected to create an initial 70 jobs with an estimated 130 more jobs to follow.

The Michigan Economic Development Corporation (MEDC) granted \$330,784 in federal Community Development Block Grant (CDBG) funds to the City of Frankenmuth to support the expansion. It will be used to upgrade a wastewater lift station and the force main serving the wastewater system. The city will contribute \$323,284 to the project that will benefit the entire community for years to come.

"Public infrastructure improvements are costly but necessary for future business growth," MEDC President and CEO James Epolito said. "Making it possible for one company to expand and increase employment enhances the ability of Frankenmuth to attract the next business investment."

The MEDC is able to award approximately \$40 million in federal CDBG funds each year. There are 1,655 local governments within the state eligible to apply for these funds. Project approval is based upon quality job creation and new investment.

Frankenmuth Mutual is a property and casualty insurance company with more than 500 employees and currently represented by over 350 independent

(continue to page 2)



515 N. Washington Ave. - 3rd Floor
Saginaw, MI 48607
Phone: (989) 754-8222 Fax: (989) 754-1715
Web: www.saginawfuture.com
E-mail: info@saginawfuture.com

Inside
this
issue:

- New Machinery for Memtron
- Global Search for HSC Expansion
- Funding Saginaw's Future
- New Saginaw County Grants
- MKR Purchases New Equipment

***Gary Glaza**

Chairman
Senior Credit Operations Mgr. - Citizens Bank

***Dr. Samuel Shaheen**

Senior Vice Chairman
President - SSP Associates, Inc.

***Herbert Spence III**

President & CEO - Spence Brothers

***Darnell Earley**

Manager - City of Saginaw

***JoAnn Crary**

President - Saginaw Future Inc.

***Todd Hare**

Member - Saginaw County Board of Commissioners

***Bob Van Deventer**

President & CEO - Saginaw County Chamber of Commerce

2006 SFI Board of Directors

Elliot S. Berton

President / City President - Chase

Rex Blackwell

Plant Manager - General Motors - Saginaw Sites

Ed Bruff

COO - Covenant HealthCare

Garret Geer

Community Relations Leader - The Dow Chemical Company

Gavin Goetz

External Affairs Manager - AT&T

Charles Graham

Manager - City of Frankenmuth

Bruce R. Hill

Vice President & Purchaser Relations - HealthPlus of Michigan

Bill Huss

Plant Manager - Dow Corning Healthcare Industries Materials Site

Richard Lane

Superintendent - Saginaw Intermediate School District

Gary Shepherd

International Representative - UAW

Joe Smith

Business Agent - Teamsters Local 486

Rachelle R. Valdez

Communications Director - Delphi

William G. Webber

President - Sargent Docks & Terminal, Inc.

Martin V. Williams

Twp. Manager - Buena Vista Charter Twp.

**Denotes Executive Committee*

Rico Tool Company Invests in Future



Rico Tool Company, Inc. is located at 4450 Marlea Drive in Bridgeport Charter Township.

Rico Tool Company, Inc. continues to invest in its future. The company recently purchased \$110,000 in new machinery and is expected to add one employee as a result.

This is the second recent investment for the company. In 2004, Rico Tool invested \$241,000 in new Computerized Numerical Control (CNC) equipment due to increased demand for its products.

Rico Tool manufactures high speed and carbide round cutting tools for numerous types of machining.

Located in Bridgeport Charter Township, the company offers a large selection of catalog items for immediate shipment. Rico Tool also specializes in made-to-order tooling with one to two-day delivery in many cases.

The company was established in 1955 and has approximately 45 employees. Rico Tool is an ISO 9001 certified company.

Saginaw Future assisted Rico Tool and the community with an investment incentive.

BV Location for Winzer Corporation

(Continued from page 1)

warehouse system and extensive customer service.

The company continues to develop new techniques to help business owners expand their market, while constantly increasing efficiency, accuracy and customer satisfaction. This dedicated business philosophy has sparked a 48% growth over the last two years, in a market that has been relatively flat.

From automation to a 99% plus fill rate, Winzer is committed to providing quality products and services through efficient and accurate means. The integration of new customers through partnering has led to Winzer's leading position in an ever-changing marketplace.

Frankenmuth Mutual to Expand!

(Continued from page 1)

agencies.

The insurance company is constructing a new health and fitness center for its employees and the general public. Plans also call for additional and renovated office space.

Frankenmuth Mutual, founded in 1868, has been recognized by Ward Group as one of the top 50 property and casualty insurance companies in the United States 13 of the last 15 years.

"Frankenmuth Mutual Insurance has been an active investor in and partner with our community for nearly 150 years," Frankenmuth Mayor Gary Rupprecht said. "We are extremely appreciative of the Frankenmuth Mutual vision, investing in our local economy and continuing to provide for our quality of life."

New Machinery for Memtron Input Components

Memtron Input Components is purchasing new machinery to support client growth and needs. The company is investing \$175,500 and is expected to create three new jobs as a result.

This is the company's third major investment in the past six years, which total more than \$1.2 million. Memtron produces custom-designed input components including membrane switches, passive and active PC board-backed switches, elastomeric keypads, and touch screen integrated panels.

All of these components can be developed to withstand harsh weather, altitude, chemicals and rough handling. Memtron devices are used in a variety of applications from hospital and surgical equipment, to advanced manufacturing machinery.

The Frankenmuth based company is a unit of the Interface Technologies Group of Esterline Corporation and employs approximately 100 people. Memtron leverages 30 years of interface expertise to implement fast-turn prototypes and designs for low-cost manufacturing. The 45,000 square foot manufacturing facility is ISO 9001 2000 certified and maintains a dock-to-stock supplier status.



Memtron Input Components is located at 530 North Franklin Street in the City of Frankenmuth.

Ranger Tool Invests Nearly \$120,000

Ranger Tool & Die Co. has purchased a Haas 5-Axis VMF-4 Milling machine. The nearly \$120,000 investment will lead to the creation of two new jobs.

Since 1954, the privately owned company specializes in all varieties of stamped and machined prototypes, and product development parts.

Ranger Tool possesses a wide range of CNC and manual capabilities along with the ability to perform complex manufacturing processes with the latest technology.

A variety of up-to-date equipment such as CNC Mills, Lathes, Grinders, Wire and Ram EDMs, and CMM Inspection machines assist in the process. The company is ISO 9001:2000 compliant and has been ISO certified since 1999.

The City of Zilwaukee company is experienced in working with a wide variety of metals and plastics. Also, its Electronic Data Exchange system assists those who transfer data electronically and Ranger Tool has bar code capabilities.

Ranger Tool provides a range of machining services including: turning, two through five axis milling, RAM and wire EDM, contouring, drilling, tapping and internal and external thread grinding. Heat treating and plating can also be provided the company's certified vendors.



Ranger Tool & Die Co. is located at 317 S. Westervelt in the City of Zilwaukee.

New Saginaw Railway Company

Lake State Railroad's new City of Saginaw headquarters are located on North Washington Avenue.



Lake State Railway Company has acquired specific CSX Transportation rail properties in the City of Saginaw area, totaling approximately 67 miles. "The Saginaw Cluster" lines run northward from Mt. Morris to Saginaw, with branches to Bay City, Midland and Paines.

Lake State operates the Saginaw Cluster under the name, Saginaw Bay Southern (SBS), and began official operations in October. SBS also renovated former CSX offices on North Washington Avenue in the City of Saginaw, adjacent to the Potter Street Depot. The seven-figure investment and renovation is expected to create 25 new jobs.

Lake State currently operates significant rail properties immediately adjacent to these lines, particularly in the Bay City area. As a Lake State property, SBS customers will benefit from the presence of Lake State's local management, marketing, financial and administrative support.

Established in 1992, Lake State is a progressive short line railroad, operating about 225 miles of track in northern Michigan and handling in excess of 20,000 carloads annually.



Global Search for HSC Expansion

The Hemlock Semiconductor Corporation (HSC) has launched a worldwide search for a potential second manufacturing site to produce polycrystalline silicon to support the growing demand from the solar industry and electronics markets.

"The solar industry requires polycrystalline silicon to continue to develop the next generation of solar technologies," said Richard S. Doornbos, president and CEO of Hemlock Semiconductor Corporation.

HSC also provides materials used in the production of computers, cell phones and other electronic devices.

Company officials will evaluate locations throughout the globe with the goal of having the new facility operational within the next five years. Factors in selecting the new site include, cost of energy, tax considerations, incentive programs, labor and land



The existing Hemlock Semiconductor Corporation facility is located at 12334 Geddes Rd. in Hemlock.

costs, and the surrounding infrastructure.

Saginaw Future, in cooperation with a number of local and state agencies, has responded to the search process and is developing a specialized proposal to meet the company's unique needs.

HSC is the world's largest producer of polycrystalline silicon. In November 2005, the company began an expansion at its existing Hemlock facility to increase the site's annual capacity to 19,000 metric tons by 2009.

Establishing Personal Contact With Federal Agencies

Marketing directly to federal agencies can help you win government contracts. Most small business representatives are reluctant to contact the appropriate office or contracts officer and do not realize that they need permission to contact a federal agency.



So, where do you start? If your company offers supplies or equipment, most of your business can be done electronically. For services or construction, personal contact early in the acquisition process is suggested since those industry sectors tend to rely more heavily on direct relationships. Regardless of which industry you're in, it's always a good idea to develop close ties with the associated buyer(s) related to your commodity.

A good way to present your business is through a State of Qualifications (SOQ). Your SOQ is a business resume that reflects information about your company's capabilities. Each SOQ should outline, at a minimum, the following:

- Company name;
- Company contact information;
- A brief statement of your company's background;
- A list of the products/services and capabilities that are provided by your company;

(continue to page 5)

GAMA Partners Attend Automechanika

A Saginaw Future Inc. representative recently attended the Auto-mechanika International Trade Fair in Frankfurt Germany.



The leading worldwide trade fair for the automobile sector attracted over 165,000 visitors from 130 nations in September. With more than 60,000 visitors coming from outside Germany, the level of international attendees reached 40% and included more top decision makers than ever before.

Saginaw Future partnered with the newly formed Global Automotive Marketing Alliance (GAMA), which is a consortium of communities and companies working together to spotlight the automotive assets of a 14 county Mid-Michigan region. GAMA's goal is to diversify and increase the auto supplier base.

Representatives from Saginaw Future and GAMA met with international automotive suppliers to discuss potential business opportunities in Saginaw County and Mid-Michigan.

More than 4,600 exhibitors, 4% more than at the previous event, from 72 countries displayed their newest products and innovations.

GAMA is a program of the Center for Automotive Research and is supported by the Charles Stewart Mott Foundation and the WIRED Initiative (see page 6).

Funding Saginaw's Future



CONTRIBUTORS

\$25,000 +

- Citizens Bank
- Covenant Healthcare
- Delphi Corporation

\$10,000 - \$15,000

- Bank One
- Consumers Energy
- Dow Corning Corporation
- GM Powertrain - SMCO
- HealthPlus of Michigan
- Hemlock Semiconductor Corporation
- Mobile Medical Response, Inc.
- St. Mary's of Michigan

\$4,000 - \$8,000

- The Dow Chemical Company
- National City Bank
- The Saginaw News
- Shaheen Development
(Future Insurance Agency, Horizons Conference Center, Midwestern Surgical Associates, Pinnacle Design, Ramada Inn & Suites, Riverfront Medical Realty LLC, SSP Associates, Inc.)

\$2,000 - \$3,000

- Aleris International
- Bavarian Inn Restaurant & Lodge
- Braun, Kendrick, Finkbeiner PLC
- Champagne & Marx Excavating, Inc.
- Chemical Bank & Trust Co.
- CMI-Schneible Co.
- Communications Family Credit Union
- Corvus Nodular Interests, LLC
- Enterprise Automotive Systems
- The Fast Tek Group LLC
- Frankenmuth Mutual Insurance Co.
- Garber Management Group
- Independent Bank
- International Materials Inc.
- John E. Green Company
- LaSalle Bank
- Means Industries, Inc.
- Memtron Input Components
- Merrill Tool Holding Company
(Merrill Fabricators, Inc., Merrill Tool & Machine, Inc., Merritech, Inc.)
- Pumford Construction Inc.
- Rehmann Robson, PC
- Saginaw Labor-Management Co-op Committee (IBEW)
- Scientific Brake & Equipment
- Spence Brothers
- Spicer Group
- Stevens Worldwide Van Lines
- The Straits Corporation
- Wolgast Corporation

\$1,000 - \$1,999

- 1st State Bank
- Alfe Heat Treating, Inc.
- Alloy Construction Service, Inc.
- Apple Mountain Realty
- Bierlein Companies & Apple Mountain
- CIGNYS - Bridgeport Facility
- Consumers Choice Credit Union
- Fabiano Brothers
- Firstbank-Alma
- Frank M. Polasky, PLC
- Glastender, Inc.
- Hausbeck Pickle Company Inc.
- Lake Huron Credit Union
- Lendell Manufacturing Inc.
- Michigan CardioVascular Institute
- Morley Companies, Inc.
- R.C. Hendrick & Son, Inc.
- Saginaw Bay Underwriters
- Saginaw Powertrain Inc.
- Saginaw Valley State University
- Sargent Docks & Terminal & Saginaw Rock Products
- SECU Credit Union
- Standard Electric Co.

- SVRC Industries, Inc.
- TCF Bank
- Team One Credit Union
- Tri-Star Trust Bank
- United Auto Workers
- Wanigas Federal Credit Union
- Wigen, Tincknell, Meyer & Assoc., Inc.
- Wilcox
- William A. Kibbe & Associates, Inc.
- Wolohan Lumber Co.
- Wright-K Technology, Inc.
- Yeo & Yeo, PC CPA

\$301 - \$500

- A.C. Klopff Inc.
- AKT Peerless Environmental Services
- Allied Office Interiors
- Andrews, Hooper & Pavlik PLC
- Chesaning Manufacturing Co.
- Community State Bank
- JoAnn Crary
- Davenport University
- Deisler Funeral Home
- Duperon Corporation
- Duro-Last Roofing, Inc.
- E.A. Becker & Associates, Inc.
- Gardner, Provenzano, Schauman & Thomas, P.C.
- Gilbert, Smith & Borrello, P.C.
- Hall & Associates
- Hi-Tech Optical Inc. & Phase Liner of Michigan, Inc.
- Hi-Tech Steel Treating, Inc.
- Keller Williams Realty
- LB Transportation Group
- Majestic Van
- Masud Patterson Schutter & Peters, P.C.
- Michigan Production Machining, Inc.
- Michigan Sugar Company
- Mid-Valley Insurance and Financial
- Miles Petroleum & Propane, Inc.
- Northeastern Paint & Floor Covering Supply
- Orchid Unique Orthopedic Solutions
- Princing & Ewend
- Prudential Anderson, Lemmer & Wilson Inc. Real Estate
- Rifkin Scrap Iron & Metal Co.
- Saginaw Medical Federal Credit Union
- Severance Tool Industries
- Shawn & Leslie Sheridan
- Smith Bovill, PC
- Specialty Manufacturing Inc.
- S.P.A.C.E., Inc.
- Star of The West Milling Company
- Synergy Medical Education Alliance
- Tri-City Office Machines
- Wade Trim, Inc.
- Wilson Realty Inc.
- Wirt Financial Services, Inc.
- Wirt Saginaw Stone Dock
- Wm. F. Nelson Electric, Inc.
- Zatkoff Seals & Packings
- Zehnder's of Frankenmuth

\$50 - \$300

- B & K Corporation
- Centennial Technologies, Inc.
- Cinderella, Inc.
- CMW Real Estate, Inc.
- DeGroat Keenan Commercial
- Employee Benefit Resources, Inc.
- Fifth Third Bank
- Home Builders Association of Saginaw Inc.
- Hoyt Nursing & Rehab Centre
- Investech, Inc.
- J. M. Kusch, Inc.
- Steve & Ann Jonas
- King Communications Inc.
- MacDonald Broadcasting Co.
- Mahar Tool Supply Co., Inc.
- The Mayan Agency
- MBS International Airport Commission
- Michigan Property Consultants LLC
- Midwest Sales, Inc.
- National Pattern, Inc.
- Pat's Food Center
- Saginaw County Employee Credit Union
- TSSF Architects, Inc.

- Webster, Looby & Baumgarten, P.C.
- Zeilinger Wool, Co.

In-Kind

- Advanced Tex Screen Printing, Inc.
- Dornbos Printing Impressions
- Metropolis/The Michigan Banner
- SPI Innovations
- TBF Graphics/Digital
- Things Remembered
(Fashion Square Mall location)
- WNEM TV5

Local Government Contracts

- Bridgeport Charter Township
- Buena Vista DDA
- Carrollton Township
- Chesaning Township
- City of Frankenmuth
- City of Saginaw
- City of Zilwaukee
- County of Saginaw
- Kochville Township
- Richland Township
- Saginaw Charter Township
- Spaulding Township
- Thomas Township

- Tittabawassee Township
- Village of Chesaning
- Village of Merrill
- Village of St. Charles

Saginaw Region Biomedical Device Initiative

- AT&T Foundation
- Citizens Bank Trust
- Michigan Economic Development Corporation
- Morley Foundation
- Saginaw Community Foundation
- Saginaw County Revolving Loan Fund

Project Specific Contributors

- Frankenmuth Jaycees
- World Expo of Beer
- Harvey Randall Wickes Foundation
- Martin H. Stark
- Melvin L. & Hilda J. Zuehke Charitable Foundation
- North Coast Technology Investors, LP
- Robert E. Stark & Martin H. Stark Foundation
- Wickson-Link Memorial Foundation

Establishing Personal Contact With Federal Agencies

(continued from page 4)

- A list identifying key personnel within your company;
- A list of previous projects (one or two most recent) with a brief description of each;
- Any additional capabilities for the company;
- A list of business references (one to three maximum).

Once you have a completed SOQ, making contact is next. The Saginaw Future Inc. Procurement Technical Assistance Center (PTAC) can provide you with a listing of federal agencies along with contact information.

Another option is to contact the person identified on the synopsis, bid lead, or solicitation that you are interested in. Have a list of questions ready and be prepared to answer any questions about your company.

You can also make contact with the agency and ask to speak with a Small Business Specialist. Almost all federal agencies have a Small Business Specialist established to support small business.

Consider a point of contact as a door into the buying office and always remember that the Saginaw Future PTAC can help you locate and open that door.

For more information, contact Delena Spates-Allen at 989-757-2105 or e-mail dsallen@saginawfuture.com

New Saginaw County Training and Infrastructure Grants

WIRED Initiative - Regional Job Training Opportunities



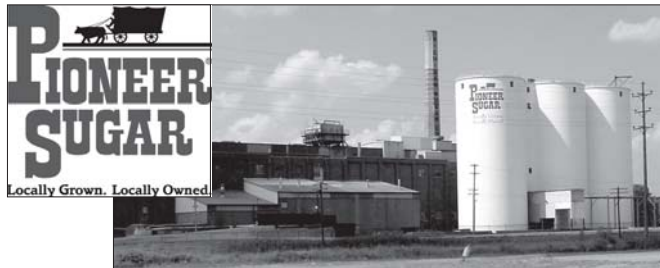
The new federally funded Workforce Innovation in Regional Economic Development (WIRED) initiative has been launched to train workers for future jobs in advanced manufacturing, alternative energy, life sciences and homeland security.

The Mid-Michigan Innovation Alliance began implementing the three-year \$15 million WIRED grant, which is one of 13 grants awarded nationally by the U.S. Department of Labor. The Innovation Alliance includes Saginaw, Midland and Bay Counties, and 10 additional counties, along with the Charles Stewart Mott Foundation, Genesee County Economic Development Agency and Michigan State University.

A key element of the Mid-Michigan proposal is the refocusing of automotive supplier firms on emerging and growing manufacturing markets as well as alternative energy development. The initiative focuses on driving regional competitiveness through talent development, job growth and new opportunities for American workers.

The WIRED team will provide teachers with fuel cell training, provide graduate education in hybrid technologies and educate health care workers. Construction trades and advanced manufacturing training, entrepreneurship training and preparing Michigan businesses for diversified, global automotive marketing will also be addressed.

State Funds Biodiesel Study



Michigan Sugar Company's Carrollton Township facility is located at 341 Sugar Street.

The Michigan Sugar Company is exploring possible uses for its Carrollton Township facility. Company officials suspended beet processing in Carrollton in late February 2005 due to consolidation efforts, but still use the plant as a distribution center.

The Michigan State Department of Agriculture awarded a \$65,000 grant to Michigan Sugar to study the possibility of biodiesel production at the facility. SFI assisted in the grant application process.

"We will use the grant money to hire engineers with experience in biodiesel facilities to see if it is feasible to build and operate a biodiesel plant at the Carrollton facility," said Ray F. VanDriessche, director of community and government relations for the sugar company.

The outcome of the study will determine the number of employees and how many bushels of soybeans it would take to operate such a facility, as well as how much fuel crews could produce there.

Nationwide, there are 87 biodiesel plants in operation, with 64 under construction and 13 existing sites undergoing expansion.

Johnson Street Project Approved

A \$3.5 million reconstruction of Johnson Street from Washington Avenue to Sixth Street and streetscape project in Downtown Saginaw has been fully funded.

The renovation project will transform five blocks of Johnson Street that includes frontage of The DowEvent Center. Johnson Street will be reconstructed from Washington Avenue to Sixth Street that includes the replacement of 100-year old water mains.

In conjunction with the road reconstruction, the city will install streetscape amenities from Washington Avenue to Second Street. The plans call for decorative street lights, colored sidewalks and crosswalks, stone half-walls, park benches and landscaping. The current five lane boulevard cross section, from Washington to Second, will be converted into a three lane road with a continuous center-turn lane.

Besides being more visually pleasing, the new configuration will improve pedestrian congestion and provide a more safe flow in and out of events at The Dow.

Federal and state grants account for \$2.69 million of the project's funding. Approximately \$460,000 is being provided by the City of Saginaw's water surplus fund and \$340,000 is from the state gasoline and weight tax that is allocated to the city.

Construction is expected to begin in April 2007 and be completed in October 2007.



MKR Fabricating Purchases New Equipment

MKR Fabricating purchased a new steel roll bending machine. The custom steel fabrication company provides bendings, rolling, shearing, welding, sawing and punching services for the production of machinery and parts.

MKR's \$176,535 investment will lead to the creation of two new jobs. Saginaw Future assisted the company and the community with an investment incentive.

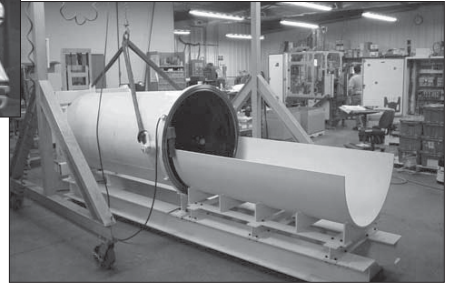
The Buena Vista Charter Township based company was established in 1987 and has approximately 18 employees.

MKR can machine virtually any size job and stocks most materials, including Mild Steel up to six inches, Stainless Steel up to one and a half inches and AR400 Steel up to two inches.

The company can work within exacting tolerances



MKR Fabricating is located at 1600 Terminal Drive in Buena Vista Charter Township.



and also produces prototypes along with custom assembly. The company's Web site and CAD capabilities allow for immediate print exchange and MKR drivers deliver statewide.

Recently MKR was contracted to fabricate crushing equipment used in the mining and sugar industries.

SFI Corporate Watch Calls

Partnering with the Michigan Economic Development Corporation, Saginaw Future Inc. staff members visited 30 companies through the Corporate Watch program between July 1, 2006 and September 30, 2006.

From manufacturers like Siler Precision to Specialty Manufacturing in Saginaw County's expanding medical device field, SFI is available to assist companies of various size and type.

- B & K Corporation
- Bourdow Trucking Co.
- Cuzz Athletics
- Danaher Motion
- Dow Corning Corporation HIMS
- Dow Corning Corporation
- Duperon Corporation
- Fast Tek Group LLC
- Hemlock Semiconductor Corporation - 2
- LaFave Saw Service Inc.
- M. Curry Corporation
- Memtron Input Components - 2
- Michigan Pallet Inc.
- Michigan Sugar Co.
- MKR Fabricating
- North Coast Technology Investors, LP
- Ranger Tool & Die Co.
- Rhinevault-Olsen
- Rico Tool Company, Inc.
- Saginaw Industrial Center
- Siler Precision Machine, Inc.
- Specialty Manufacturing Inc.
- SSP Associates, Inc.
- SWS-Trimac, Inc.
- The Saginaw News
- The Standing Company
- Tri-City Office Machines
- Zero Tolerance

Siler Precision Continues to Reinvest



Siler Precision Machine, Inc. is located at 136 East Saginaw Road in the Village of Merrill.



Siler Precision Machine, Inc. continues to reinvest in its future. The company recently purchased a new \$121,000 milling center that led to the addition of a new employee.

This is the third major equipment purchase for Siler Precision in the past five years, totaling over \$500,000.

Saginaw Future has worked closely with Siler as it continues to grow and expand in new markets. SFI was able to assist both the company and the community with an investment incentive.

Siler Precision manufactures product specific dies, tools, die sets and industrial molds for manufacturers. The company specializes in precision and CNC machining. Siler's machinists are also known for drilling, boring, lathe and mill work, as well as, ID and OD grinding.

Siler Precision was established in 1994 in the Village of Merrill when owners converted a vacant car dealership into a tool and die facility. The company has seen steady growth of its customer base ever since.

Saginaw Future Inc.

515 N. Washington Ave., 3rd Floor
Saginaw, MI 48607

NON PROFIT ORG
US POSTAGE
PAID
SAGINAW MI
PERMIT # 57

The Saginaw Valley Quick Facts



Saginaw County is 23rd in the nation in sugarbeets harvested, 28th in the nation in dry edible beans harvested and third in soybeans harvested in the State of Michigan.

Saginaw Future Inc. 2006 Performance Report

	<u>2006 Goal</u>	<u>First Quarter</u>	<u>Second Quarter</u>	<u>Third Quarter</u>	<u>YTD Total</u>
Business Expansions	22	5	7	6	18
Businesses Attracted	6	1	4	2	7
Jobs Created	500	67	57	253	377
# of Gov't Contracts	190	27	43	37	107
Value of Gov't Contracts	\$6 M	\$1.73 M	\$1.301 M	\$1.063 M	\$4.094 M
Value of New Investment	NGE	\$1.869 M	\$2.685 M	\$10.70 M	\$15.25 M

NOTE: Saginaw Future Inc. uses multiple mailing lists, if you receive a duplicate newsletter, please pass it on to an interested associate.

Also, please contact Saginaw Future with address changes or with any new additions to the mailing list.

For previous newsletters and/or additional Saginaw County publications, go to www.saginawfuture.com

Saginaw Future Inc. Staff

- JoAnn Crary
President
- Steve Jonas
Executive Vice President
- Delena Spates-Allen
Manager Procurement & Exporting
- Tom Miller
Economic Development Specialist
- Greg LaMarr
Marketing Coordinator
- Stephanie Bauer
Accountant
- Lisa Dobbins
Office Manager