

# Business & Beyond

A Saginaw Future Inc. Quarterly Publication.



Vol. 10 #3  
Fall 07

## Zatkoff Invests More Than \$500,000

Zatkoff Seals & Packings added 5,000 sq. ft. of warehouse space to its existing facility in the Bridgeview Center Industrial Park in the City of Zilwaukee. The company is a provider of gaskets, o-rings and molded rubber products for a wide variety of industries since 1959.

The company also purchased new racking systems to accommodate the increased inventory. The expansion project totaled \$552,000 in new investment, which will create one new job. Saginaw Future assisted Zatkoff and the community with an investment incentive.

Zatkoff Seals employs 11 people in Saginaw County and has more than 150 employees total. The company has three additional Michigan locations, three in Ohio and one in Indiana.

Zatkoff Seals supports a wide variety of customers throughout North America, Europe and Asia, and is an ISO9001:2000 certified gasket manufacturer with nearly 170,000 sq. ft. of operating space. The company has an electronically managed inventory system with 187,000 products valued at more than \$25 million. Projected revenues for 2007 are expected to value at more than \$85 million.

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Zatkoff Seals & Packings is located at 5925 Sherman Rd. in the City of Zilwaukee's Bridgeview Center Industrial Park.

## Allied Tool Expands to Meet Demand



Allied Tool & Machine Co. is located at 3545 Janes St. in Buena Vista Charter Township.

Allied Tool & Machine Co., located in Buena Vista Charter Township, is expanding in order to meet increased orders and new contracts.

The company purchased new machining and computer equipment, and has expanded one of its buildings, for a total investment of \$375,575. Allied Tool and Machine currently employs twenty-seven people and will add one full-time position as a result of the expansion.

Established in 1945, Allied Tool and Machine has decades of machining experience and annual sales of more than \$4.5 million. The company has more than 21,000 sq. ft. of floor space, which includes its machining area and an assembly area.

The company specializes in:

- Design and build of special machinery and test equipment
- Precision machining - CNC
- Prototype machining
- Bolt circle tooling and collets
- Gages
- Jigs, fixtures, etc.

Allied Tool & Machine also offers a quality inspection department to assure that customer parts are correct and meet quality expectations.

The company's major customers include Kennametal, Delphi Steering, Hemlock Semiconductor

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issue:**

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- SFI's Funding Campaign
- Third Investment for Ranger Tool
- \$16 Million Expansion for SVSU

ESTABLISHED IN 1992 **15** YEARS OF EXCELLENCE

## 2007 SFI Board of Directors

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Former Senior Credit Operations  
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### William G. Webber

President - Sargent Docks & Terminal, Inc.

### Martin V. Williams

Manager - Buena Vista Charter Township

*\*Denotes Executive Committee*

## New SFI Board Member

**Jeff Martin** has been selected to join the Saginaw Future Board of Directors. Martin is the Community Relations Leader for Michigan Operations at The Dow Chemical Company. He is responsible for managing strategic relationships with key stakeholders in the Mid-Michigan area and leading community outreach efforts that both support the objectives of Michigan Operations and enhance Dow's reputation.



Martin is also leading the implementation of Dow's 2015 Goal of "Contributing to Community Success" in the region and will work with site management on outreach efforts aimed at resolving legacy issues. Martin provides strategic counsel to help direct company sponsorships and philanthropic contributions in the greater Tri-County region.

Prior to joining Dow, Martin served on Governor Jennifer M. Granholm's administration as the Mid-Michigan Regional Director supporting both the governor and Lt. Governor John Cherry.

Martin was a Legislative Aide and District Representative for then State Representative A.T. Frank previous to joining the governor's staff. He also served in the United States Army.

Martin is a member of the Saginaw Valley State University Board of Control and is a board member for the Saginaw County, Bay Area and Midland Area Chamber's of Commerce.

## Allied Tool Expands to Meet Demand

*(Continued from page 1)*



*Allied Tool & Machine Co.'s expansion project included adding more manufacturing space.*

Corporation, The Dow Chemical Company and Superior Industries. Allied Tool & Machine received the 1998 *Quality Supplier of the Year* from the Hemlock Semiconductor Corporation.

Saginaw Future assisted the company and the Buena Vista community with an investment incentive.

Allied affiliations include the National Tooling & Machining Association and Saginaw Valley Manufacturers Association.

## Zatkoff Invests More Than \$500,000

*(Continued from page 1)*

Zatkoff Seals & Packings was founded by Roger Zatkoff in 1959, when he began supplying products to manufacturing companies located near Detroit and Toledo. Previous to starting his business, Roger Zatkoff played football for the National Football League's Green Bay Packers.



## Two Saginaw Companies Apply for Tool & Die Recovery Zone Status

Saginaw Machine Systems and Wright-K Technology, Inc. have joined a collaborative of 15 companies competing for one of two remaining Tool & Die Recovery Zones. SFI, City of Saginaw and the Saginaw City Manager teamed up to assist the companies with the incentive program that is new to Saginaw.

The zones allow companies to operate free of most state and local taxes for up to 15 years. Amendments to the Michigan Renaissance Zone Act in 2005 allow existing zones to request the inclusion of additional companies.

"Tool and die shops have historically been an integral part of Michigan's economy, but intense foreign competition has created substantial challenges for the industry," James C. Epolito, president and CEO of the Michigan Economic Development Corporation and chair of the Michigan Strategic Fund board said.

"These tax-free designations help level the playing field by lowering operation costs and encouraging collaboration to help companies compete and keep these highly skilled jobs in Michigan."

In addition to the tax credit, the collaborative will provide networking opportunities, potential for joint purchasing and the introduction to new customers -- providing diversification and growth opportunities.



*James C. Epolito is the president and CEO of the Michigan Economic Development Corporation and chair of the Michigan Strategic Fund Board*

*Saginaw Machine Systems is located at 800 N. Hamilton St. in the City of Saginaw.*



**Saginaw Machine Systems** currently has 48 employees and is located in the City of Saginaw. The company is a designer and builder of standard and special machines, along with systems for metal cutting, die casting, leak testing and welding.

The Recovery Zone designation will help retain the business and its employees at its Saginaw location, which was established in 1983.

*Wright-K Technology, Inc. is located at 2025 E. Genesee Ave. in the City of Saginaw.*



**Wright-K Technology, Inc.** was established in 1982. The company is a designer, builder and rebuilder of special assembly, test, laser, welding and metal removal equipment. Wright-K also designs and builds prototypes and products, and provides personnel placement services.

The Recovery Zone designation will allow the company to retain five jobs and bring six new jobs to the City of Saginaw.

## Third Expansion for InCal



*InCal Technologies is located on 3870 E. Washington Road in Buena Vista Charter Township.*

InCal Technologies expanded for the third time over the past year at its recently opened location in Buena Vista Charter Township. The company invested nearly \$190,000 in capital improvements and the addition of machinery.

InCal Technologies specializes in providing dimensional calibration and Zeiss inspection coverage to meet customer needs. The third party accredited facility, established in 2004, is equipped with the very latest and highest quality measurement equipment, as well as highly qualified personnel.

InCal Technologies is accredited by A2LA to ISO/IEC 17025. The company's temperature and humidity monitored laboratory enables precision measurements to an accuracy range of .000005 of an inch.

The company provides commodity calibration management, sample approval inspection and is also adding electronic calibration to the scope of its services. Saginaw Future assisted InCal and the community with all three expansion projects.

## Saginaw Future Receives Partner Award

Saginaw Future Inc. recently was selected as one of Saginaw Midland Bay Michigan Works! Partners of the Year for 2007. Bay Future, Inc. and Midland Tomorrow were also honored.

The economic development organizations were praised for outstanding service to the region. The organizations recently worked on and continue to assist in the development of several major economic development projects. Michigan Works! noted the Hemlock Semiconductor Corporation expansion, proposed power plants in both Bay and Midland Counties and GM's investment in Saginaw Metal Casting Operations.

"As exemplified by their leadership roles in Vision Tri-County, a regional betterment group, the organizations look beyond county boundaries and work closely with each other on initiatives to benefit the entire region," said Ed Oberski, director of Saginaw Midland Bay Michigan Works!.

Bay Future, Midland Tomorrow and Saginaw Future work very closely with Michigan Works! The organizations collaborate through the sharing of relevant information, making joint visits to support area businesses and assisting Michigan Works! in providing local companies with job training funds.



(l-r) Steve Jonas, executive vice president of Saginaw Future Inc.; Frederick Hollister, president & CEO of Bay Future, Inc.; Cal Leuter, vice president of the Midland Tomorrow Board of Directors.

## SFI Recognized for Marketing Publication

Saginaw Future Inc. was recognized at an Economic Development Marketing Competition sponsored by the Michigan Economic Developers Association (MEDA).



Saginaw Future, representing a community between 100,001 to 500,000, received first-place for its annual report in the Print Marketing Materials Category. The report focuses on economic development projects for Saginaw County and provides a synopsis of the services SFI provides.

The annual report is made available in a number of forms to maximize readership. First it's presented as an insert in *The Saginaw News* and is received by more than 47,000 area subscribers. The report is then formatted and printed in-house as a publication targeting potential Saginaw County investors. Finally, the publication is made available in digital form at [www.saginawfuture.com](http://www.saginawfuture.com)

Submissions to the MEDA marketing competition were categorized by the size of the community represented by the economic development organization, with entry levels for communities of less than 100,000 people; of 100,001 to 500,000 people; and of over 500,000 people. Categories for review included print marketing materials, Web sites and display pieces. Submissions were evaluated based on creativity, content and branding.

## SFI President Reappointed to MEDC Board

JoAnn T. Crary, president of Saginaw Future Inc. has been reappointed by Governor Jennifer M. Granholm to the Michigan Economic Development Corporation (MEDC) Executive Committee. The MEDC is the economic development organization for the State of Michigan.



Crary will represent the private sector for a term expiring April 5, 2015. She was first appointed to the MEDC Executive Committee at its inception in April, 1999.

"JoAnn Crary is an important contributor to the MEDC Executive Committee," Governor Jennifer M. Granholm said.

"Her proven leadership and experience have been instrumental in bringing jobs and investment to Michigan. Through her continued service, she will help pilot our transitioning economy toward a vibrant future."

In addition to the MEDC Executive Committee, Crary is a member of its Finance Committee and is on the CEO's Practitioners Council. In 2006, she was elected to serve on the board of the International Economic Development Council.

Crary is also a board member for the Saginaw Community Foundation, Saginaw County Chamber of Commerce, Saginaw Valley State University Board of Fellows, Saginaw County Revolving Loan Fund Committee and a number of other public and private boards.



# Funding Saginaw's Future



## 2007 CONTRIBUTORS

### \$25,000 +

- Citizens Bank
- Covenant Healthcare
- Delphi Corporation

### \$10,000 - \$15,000

- Chase
- Consumers Energy
- The Dow Chemical Company
- Dow Corning Corporation
- GM Powertrain - SMCO
- HealthPlus of Michigan
- Mobile Medical Response, Inc.
- St. Mary's of Michigan

### \$4,000 - \$8,000

- Hemlock Semiconductor Corporation
- National City Bank
- The Saginaw News

### \$2,000 - \$3,000

- Aleris International
- Bank of America
- Bavarian Inn Restaurant & Lodge
- Braun, Kendrick, Finkbeiner PLC
- Champagne & Marx Excavating, Inc.
- Chemical Bank & Trust Co.
- CMI-Schneible Co.
- Communications Family Credit Union
- Corvus Nodular Interests, LLC
- Enterprise Automotive Systems
- Fabiano Brothers
- The Fast Tek Group LLC
- Frankenmuth Mutual Insurance Co.
- Garber Management Group
- International Materials Inc. & Saginaw Asphalt Paving Company
- John E. Green Company
- Means Industries, Inc.
- Memtron Technologies Co.
- Merrill Tool Holding Company
- Pumphord Construction Inc.
- Rehmann Robson, PC
- Riverfront Medical Realty
- Saginaw Labor-Management Co-op Committee (IBEW)
- Saginaw Midland Bay Michigan Works!
- Scientific Brake & Equipment Co.
- Spence Brothers
- Spicer Group
- Stevens Worldwide Van Lines
- The Straits Corporation
- Wolgast Corporation

### \$1,000 - \$1,999

- 1st State Bank
- Acoustical Services, Inc.
- Alfe Heat Treating, Inc.
- Alloy Construction Service, Inc.
- Bierlein Companies & Apple Mountain
- CIGNYS
- Consumers Choice Credit Union
- Firstbank-Alma
- Frank M. Polasky, PLC
- Glastender, Inc.
- Hausbeck Pickle Company Inc.
- Independent Bank
- Lake Huron Credit Union
- Lendell Manufacturing Inc.
- Michigan CardioVascular Institute
- Midwestern Surgical Associates
- Morley Companies, Inc.
- R.C. Hendrick & Son, Inc.
- Saginaw Bay Underwriters
- Saginaw Powertrain Inc.
- Saginaw Transit Authority Regional Services (STARS)
- Saginaw Valley State University
- Sargent Docks & Terminal, Inc. and Saginaw Rock Products
- SECU Credit Union
- Standard Electric Co.
- SVRC Industries, Inc.
- Team One Credit Union
- Tri-Star Trust Bank
- United Auto Workers Region 1D

- Wanigas Federal Credit Union
- Wigen, Tincknell, Meyer & Assoc., Inc.
- Wilcox Professional Services, LLC
- William A. Kibbe & Associates, Inc.
- Wolohan Capital Strategies
- Wright-K Technology, Inc.
- Yeo & Yeo

### \$301 - \$500

- A.C. Klopff Inc.
- AKT Peerless Environmental Services, LLC
- Allied Office Interiors
- Andrews, Hooper & Pavlik PLC
- Chesaning Manufacturing Co.
- Community State Bank
- JoAnn Crary
- Davenport University
- Deisler Funeral Home
- Duperon Corporation
- Duro-Last Roofing, Inc.
- E.A. Becker & Associates, Inc.
- Frankenmuth Credit Union
- Future Insurance Agency
- Gardner, Provenzano, Schauman & Thomas, P.C.
- Gilbert, Smith & Borrello, P.C.
- Hall & Associates
- Hi-Tech Optical Inc.
- & Phase Liner of Michigan, Inc.
- Horizons Conference Center
- Keller Williams Realty
- LB Transportation Group - Omni Warehouse
- Masud Patterson Schutter & Peters, P.C.
- Michigan Production Machining, Inc.
- Michigan Sugar Company
- Mid-Valley Insurance and Financial
- Miles Petroleum & Propane, Inc.
- Northeastern Paint & Floor Covering Supply
- Orchid Unique Orthopedic Solutions
- Pinnacle Design
- Prining & Ewend
- Prudential Anderson, Lemmer & Wilson Inc. Real Estate
- Rifkin Scrap Iron & Metal Co.
- Saginaw Medical Federal Credit Union
- Severance Tool Industries
- Shawn & Leslie Sheridan
- Smith Bovill, PC
- S.P.A.C.E., Inc.
- Specialty Manufacturing Inc.
- SSP Associates, Inc.
- Star of The West Milling Company
- Synergy Medical Education Alliance
- Tri-City Office Machines
- Wilson Realty Inc.
- Wirt Financial Services, Inc.
- Wirt Saginaw Stone Dock
- Wm. F. Nelson Electric, Inc.
- Zatkoff Seals & Packings
- Zehnder's of Frankenmuth

### \$50 - \$300

- B & K Corporation
- Bright Wilkins Investments
- Alliance BWIA, LLC
- Centennial Technologies, Inc.
- Cinderella, Inc.
- CMW Real Estate
- DeGroat Keenan Commercial
- Employee Benefit Resources, Inc.
- Hoyt Nursing & Rehab Centre
- Investech, Inc.
- J. M. Kusch, Inc.
- Steve & Ann Jonas
- King Communications Inc.
- MacDonald Broadcasting Company
- Mahar Tool Supply Co., Inc.
- The Mayan Agency
- MBS International Airport Commission
- Midwest Sales, Inc.
- National Pattern, Inc.
- Pat's Food Center
- Saginaw Co. Employees Credit Union
- Shinners & Cook, PC
- TSSF Architects, Inc.
- Wade Trim, Inc.

- Webster, Looby & Baumgarten, P.C.
- Zeilinger Wool, Co.

### In-Kind

- Advanced Tex Screen Printing, Inc.
- Dornbos Printing Impressions
- The Michigan Banner
- NetSource One, Inc.
- SFI Innovations
- Step Above Enterprises (Jake's Old City Grill)
- TBF Graphics/Digital
- WNEM TV5

### Local Government Contracts

- Bridgeport Charter Township
- Buena Vista DDA
- Carrollton Township
- Chesaning Township
- City of Frankenmuth
- City of Saginaw
- City of Zilwaukee
- County of Saginaw
- Kochville Township
- Richland Township
- Saginaw Charter Township
- Spaulding Township
- Thomas Township

- Tittabawassee Township
- Village of Chesaning
- Village of Merrill
- Village of St. Charles

### SFI Medical Device & Technology Initiative

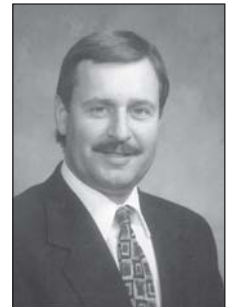
- AT&T Foundation
- Citizens Bank Trust
- Covenant Active Medical Staff
- Michigan Economic Development Corp.
- Morley Foundation
- North Coast Technology Investors, LP
- Saginaw Community Foundation
- Saginaw County Revolving Loan Fund

### Project Specific Contributors

- Frankenmuth Jaycees World Expo of Beer
- Harvey Randall Wickes Foundation
- Martin H. Stark
- Melvin L. & Hilda J. Zuehlke Charitable Foundation
- Robert E. Stark & Martin H. Stark Foundation
- Wickson-Link Memorial Foundation

## A Letter on SFI's Funding Campaign

I'm sure you've heard about the major investments in Saginaw County by Hemlock Semiconductor and GM - Saginaw Metal Casting Operations.



They are just some of the most recent examples of the thousands of new jobs and billions of dollars in new investment Saginaw Future Inc. has helped bring to Saginaw County.

That growth has created momentum ... and that momentum helps other businesses in Saginaw County.

SFI contributors have helped play a key role in SFI's success. Just as we have counted on you to help us build momentum in the past, I hope we can count on you to help maintain it for Saginaw County's economic future.

I am asking you to invest in our Campaign for Tomorrow's Growth. It's a three-year, \$2 million effort that will use our momentum to accelerate Saginaw County's economic growth.

Your assistance will help other businesses – and, ultimately, your business – keep on growing.

If you'd like more information or have specific questions about the effort, feel free to contact SFI at 989-754-8222 or [info@saginawfuture.com](mailto:info@saginawfuture.com)

Thank you for your support!

Herbert Spence III  
Campaign Chairman, SFI Vice Chairman

## Third Investment for Ranger Tool & Die

Ranger Tool & Die Co. has completed its third investment in less than a year. The company purchased \$103,448 worth of Zeiss Contura CNC machining equipment, due to increased demand for its products.

Ranger Tool's latest purchase, which will result in the hiring of a new employee, puts the total investment amount by the company at just under \$350,000 for the year.

Ranger Tool is located at 317 S. Westervelt Rd. in the City of Zilwaukee. Saginaw Future assisted the company and community with investment incentives for all three projects.

Since 1954, the privately owned company has specialized in all varieties of stamped and machined prototypes, and product development parts. A variety of up-to-date equipment, such as CNC mills, lathes, grinders, wire and ram EDMs, and CMM inspection machines assist in the process. The company is ISO 9001:2000 compliant and has been ISO certified since 1999.

The company is experienced in working with a wide variety of metals and plastics. Its Electronic Data Exchange system assists those who transfer data electronically and Ranger Tool has bar code capabilities.



Ranger Tool & Die Co. is located at 317 S. Westervelt Rd. in the City of Zilwaukee.

## "Laser Focus" on Helping Michigan Companies

Retired U.S. Marine Corps Major General Bradley M. Lott has established a new state office with a "laser focus" on helping Michigan companies obtain contracts with the Department of Defense and Homeland Security.



General Bradley M. Lott is the head of Michigan's new Defense Contract Coordination Center.

Lott was hired in July to head Michigan's new Defense Contract Coordination Center, (DC3) administered by the Michigan Economic Development Corporation (MEDC) as part of Governor Jennifer M. Granholm's 21st Century Jobs Fund and funded through a one-time \$10 million appropriation.

In his new role, Lott will work with the MEDC to develop and implement a business plan for the new office and establish an outreach program that matches Michigan businesses with contract opportunities.

"The DC3 will work to support the PTACs," said Lott. He described the Procurement Technical Assistance Centers as "the warriors on the frontline" in helping Michigan companies compete for defense and homeland security contracts.

For more information contact the Saginaw Future Inc. Procurement Technical Assistance Center

- Delena Spates - Allen
- Phone: 989-754-8222 ext. 232
- E-mail: dsallen@saginawfuture.com
- Fax: 989-754-1715

## Worker Training Grants

COMPANY	AMOUNT	GRANT TYPE
Covenant HealthCare	\$10,000	Saginaw Midland Bay Michigan Works!
Delphi Energy & Chassis	\$10,000	Saginaw Midland Bay Michigan Works!
Delphi Steering	\$20,000	Saginaw Midland Bay Michigan Works!
GM-Saginaw Metal Casting Operations	\$50,000	Saginaw Midland Bay Michigan Works!
Hemlock Semiconductor Corporation	\$40,000	Saginaw Midland Bay Michigan Works!
Means Industries, Inc.	\$5,000	Saginaw Midland Bay Michigan Works!
Merrill Technologies	\$5,000	Saginaw Midland Bay Michigan Works!
St. Mary's of Michigan	\$10,000	Saginaw Midland Bay Michigan Works!
<b>TOTAL</b>	<b>\$150,000</b>	

## \$16 Million Renovation & Expansion for SVSU

Saginaw Valley State University (SVSU) recently held a grand re-opening celebration of Pioneer Hall. Originally built in 1978, the engineering building underwent a \$16 million renovation and addition.

The event began with a Workforce Innovation in Regional Economic Development (WIRED) symposium titled "Pioneering Mid-Michigan's Economic Future Through Innovation, Education and Engineering." The keynote speaker was Emily Stover DeRocco, Assistant Secretary of Labor and Employment Training for the U.S. Department of Labor, who was followed by a panel discussion of SVSU faculty and endowed chairs.

The event culminated in a grand re-opening celebration of Pioneer Hall that featured remarks by Arnold Allemang, a senior advisor and member of the board of directors for The Dow Chemical Company. The facility features state-of-the-art electrical and mechanical engineering laboratories in disciplines such as robotics, analog and digital circuits, biomaterials, performance racing and a foundry.

Pioneer Hall's original 45,000 sq. ft. has been completely renovated with 30,000 sq. ft. being added. Funding for the project comes from the State of Michigan (\$12 million) and SVSU (\$4 million).



SVSU recently unveiled its renovated and expanded engineering building - Pioneer Hall.

## SFI Corporate Watch Calls

Partnering with the Michigan Economic Development Corporation, Saginaw Future Inc. staff members visited 38 companies through the Corporate Watch program between July 1, 2007 and September 30, 2007.

- Allied Tool & Machine Co.
- B & K Corporation
- B & P Process Equipment and Systems
- Bierlein Companies, Inc.
- Caraustar Industrial & Consumer Products Group - 2
- Creative Kitchens
- Damico Development
- Delphi
- The Dow Chemical Company
- Dow Corning Corporation
- Enterprise Automotive Systems
- Fort Saginaw LLC
- Freeland Bean & Grain Inc.
- Gase Baking Co.
- Hemlock Semiconductor Corp.
- HSS Material Management Solutions
- InCal Technologies
- John E. Green Company
- KLC Enterprises Inc.
- LS Power
- Means Industries, Inc.
- Memtron Technology Co.
- Merrill Fabricators, Inc.
- Michigan Sugar Company
- Mistequay Group Ltd.
- MKR Fabricating
- North Coast Technology Investors, LP
- Patisserie
- Ranger Tool & Die Co.
- River City Tile & Stone
- Saginaw Control & Engineering, Inc.
- Saginaw Medical Park - 2
- Saginaw Township Soccer Association
- Synergy Medical Education Alliance
- Wilcox Associates, Inc.
- Zero Tolerance, Inc.

## TRW to Lease Delphi Chassis

TRW Automotive will lease Delphi Corp.'s brake manufacturing facility in Saginaw and hire the majority of its 700 hourly workers, the companies recently announced.

As part of the deal,

TRW will purchase brake-making equipment from the Saginaw plant and from Delphi factories in Spring Hill, Tennessee and Oshawa, Ontario for \$27.6 million (U.S.).

"Equipment will be moved to Saginaw from the other two plants," said Delphi spokesman Brad Jackson, "Both Spring Hill and Oshawa will remain open, but Delphi intends to sell or close them."

"Under the pact, which is subject to U.S. Bankruptcy Court approval, TRW would manufacture brake assembly components including modules, calipers and rotors for General Motors vehicles," said TRW automotive spokesman Manley Ford. TRW hopes to be running the plant by January 2008.

"TRW will also buy some inventory from Delphi," Ford said. The company also will hire additional engineers at the Saginaw facility and will make further investments in the plant, according to Ford. The Delphi workers in Saginaw would continue under their labor contract with Delphi once they are hired by TRW.



The brake manufacturing facility is located at 2328 E. Genesee Ave. in the City of Saginaw.



## Saginaw Future Inc.

515 N. Washington Ave., 3rd Floor  
Saginaw, MI 48607

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US POSTAGE  
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SAGINAW MI  
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## The Saginaw Valley Quick Facts



Saginaw County was ranked fourth out of 83 Michigan counties for Percent of Workforce Employed In Information Technology according to a recent study by Michigan State University.

## Saginaw Future Inc. 2007 Performance Report

	<u>2007 Goal</u>	<u>First Quarter</u>	<u>Second Quarter</u>	<u>Third Quarter</u>	<u>YTD Total</u>
Business Expansions	24	6	7	6	19
Businesses Attracted	7	3	1	-	4
Jobs Created	500	46	526	9	581
# of Gov't Contracts	200	44	130	51	225
Value of Gov't Contracts	\$5 M	\$407,086	\$487,424	\$897,930	\$1.79 M
Value of New Investment	NGE	\$12.74 M	\$1.072 B	\$1.22 M	\$1.085 B

NOTE: Saginaw Future Inc. uses multiple mailing lists, if you receive a duplicate newsletter, please pass it on to an interested associate.

Also, please contact Saginaw Future with address changes or with any new additions to the mailing list.

For previous newsletters and/or additional Saginaw County publications, go to [www.saginawfuture.com](http://www.saginawfuture.com)

## Saginaw Future Inc. Staff

- JoAnn Crary  
*President*
- Steve Jonas  
*Executive Vice  
President*
- Delena Spates-Allen  
*Manager Procurement  
& Exporting*
- Tom Miller  
*Economic Development  
Specialist*
- Greg LaMarr  
*Marketing Coordinator*
- Stephanie Bauer  
*Accountant*
- Lisa Dobbins  
*Office Manager*