

FALL 2013 VOL.16 #3

SAGINAW FUTURE INC.

# DEVELOPMENT NEWS

A QUARTERLY PUBLICATION

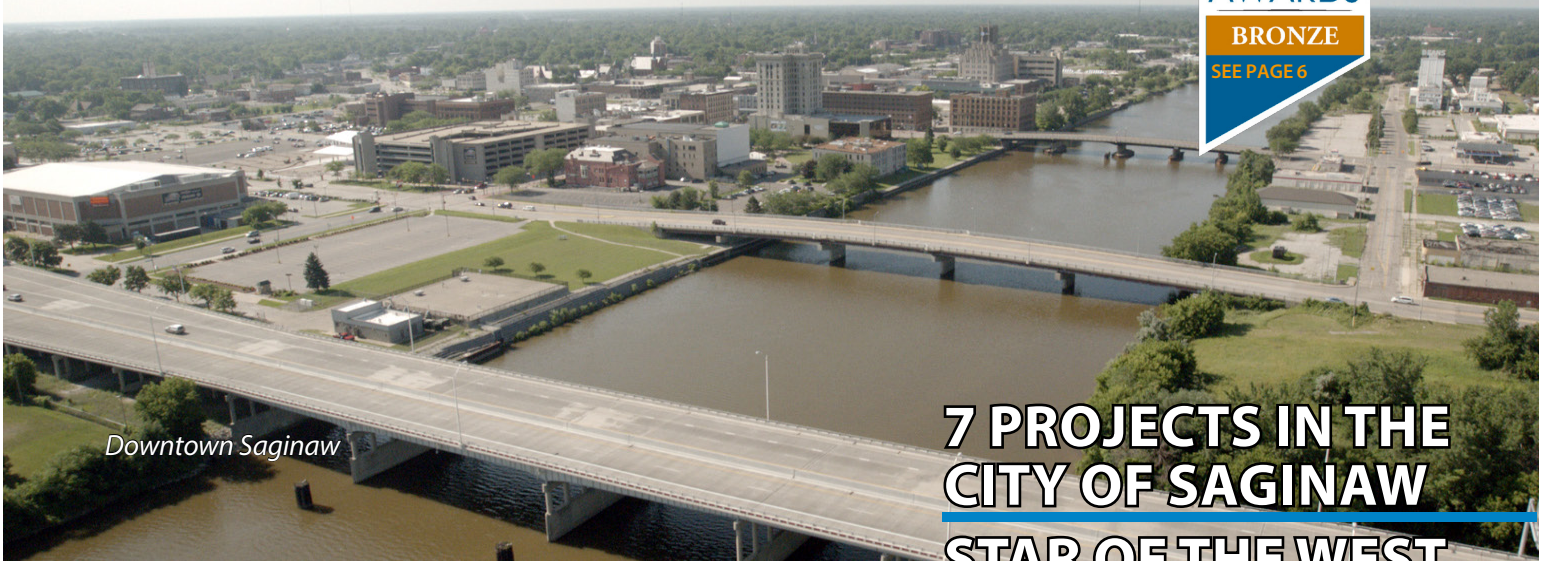


2013

INTERNATIONAL ECONOMIC  
DEVELOPMENT COUNCIL  
EXCELLENCE  
IN ECONOMIC DEVELOPMENT  
AWARDS

BRONZE

SEE PAGE 6



*Downtown Saginaw*

**7 PROJECTS IN THE  
CITY OF SAGINAW**

**STAR OF THE WEST  
GROWING AGAIN**

**SAGINAW CONTROL  
INVESTS MILLIONS**



*Saginaw Control and Engineering's headquarters and manufacturing facility in Saginaw Charter Township.*



# Millions ANNOUNCED

for Saginaw County



SCE's Corporate Office and manufacturing facility is located at 95 Midland Rd. in Saginaw Charter Township.

## SAGINAW CONTROL INVESTS MILLIONS

[www.saginawcontrol.com](http://www.saginawcontrol.com)

Saginaw Control & Engineering (SCE), located in Saginaw Charter Township, invested \$6.7 million in major equipment purchases that will help meet growing demand for its products in the marketplace. SCE has been providing standard and custom enclosures for 50 years and has grown exponentially to its current size of 265,000 sq. ft. The company uses state-of-the-art fabrication equipment and the highest quality paint and powder finishes available today. SCE has distribution centers in Ohio, Wisconsin, Tennessee and Nevada providing the ability to deliver its over 2,000 parts to all 48 continental states.



Star of the West's Frankenmuth facility is located at 121 East Tuscola in the City of Frankenmuth.

## STAR OF THE WEST GROWING AGAIN

[www.starofthewest.com](http://www.starofthewest.com)

Star of the West Milling Company is growing again and expects to begin construction of a new warehouse in the City of Frankenmuth later this year with completion in Spring 2014. The project's total investment is expected to be nearly \$2 million with five jobs retained. SFI assisted both the company and the community form a new Industrial Development District as well as providing tax abatement application assistance. Star of the West made a \$1.2 million investment in new storage facilities at its Frankenmuth Township location earlier in 2013. The company's overall daily flour milling capacity makes it the 17th largest miller in the U.S.



Rogers Mantese & Associates, P.C. is opening an office in the 1st State Bank Plaza.

## NEW LAW FIRM IN SAGINAW TOWNSHIP

[www.healthlex.com](http://www.healthlex.com)

Rogers Mantese & Associates, P.C., a full service business law firm, with a specialty for representing health care entities and individual providers, is opening a new office in Saginaw Township. The office will be located in the 1st State Bank Plaza at 4800 Fashion Sq. Blvd., Suite 200. With an office already located in Oakland County, Michigan, the firm has seen an uptick in clients from the Saginaw/Bay City region, driving its decision to establish an office in the area. The firm's attorneys have provided legal services to health care providers, individuals and businesses for many years, with each of the firm's principal attorneys in practice for more than 20 years.





Lidar Engineering dataset colored by intensity and elevation created by Spicer Group's Mobile Mapping System.

## NEW SPICER MOBILE MAPPING

[www.spicergroup.com](http://www.spicergroup.com)



Spicer Group, Inc.'s Mobile Mapping System allows for rapid collection of data for asset management.

Engineering firm Spicer Group, Inc. purchased a mobile lidar system, which is a remote sensing technology that measures distance by illuminating a target with a laser and analyzing the reflected light. The total project investment was over \$700,000 and will result in the creation of 10 jobs. Using the Leica Pegasus Mobile Mapping System, Spicer is now offering mobile mapping services nationwide and is the first firm in North America to offer these services. The key benefits of the system include survey-grade accuracy, 360° image coverage, reducing the need for traffic control measures, the unit can be mounted on all types of vehicles and more.

## NORTH SCHOOL TO BE REDEVELOPED

[www.covenanthealthcare.com](http://www.covenanthealthcare.com)



Closed in 2008, the former North School is located at 1101 N. Bond adjacent to Covenant HealthCare.

The former North School was closed in 2008 as part of the Saginaw Public School District consolidation plan, and has become blighted and identified as a neighborhood nuisance. The building will be acquired by Covenant HealthCare and demolished using State funds. The property will expand the Covenant Main Campus to help further accommodate the construction of the CMU College of Medicine. Saginaw Future worked with the Saginaw Public School District, City of Saginaw, and Covenant to help develop the project and the Saginaw County Land Bank to secure funds to demolish the building.

## NICHE DESIGN - CREATIVE PROS

[www.niche4design.com](http://www.niche4design.com)



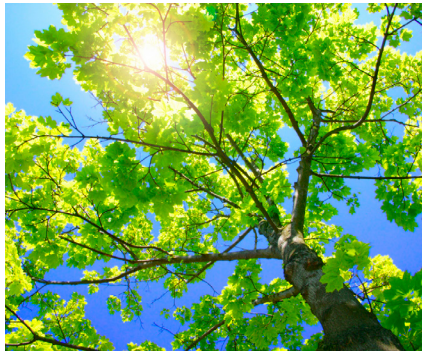
A Niche Design technician layers synthetic material on panels for the 9/11 Memorial to be installed at the World Trade Center site.

Niche Design specializes in custom millwork design and engineering for transportation, hospitality, sporting venues, museum exhibit displays and custom residential casework. The company was leasing a facility in the City of Saginaw and was seeking assistance to purchase it. SFI worked with the City of Saginaw to remediate zoning and assessment issues and Niche was able to acquire the facility that houses its 15-person staff. The design company fabricates functional interactive spaces for commercial environments such as airport and airline ticket counter stations, electronic ticketing kiosks and security stations.





*Last year SFI, its Regional partners and the MEDC were part of a pilot program to develop a framework for communities to adopt policies and procedures related to solar installation. Go to [www.SaginawFuture.com](http://www.SaginawFuture.com) to download the Renewable Energy Community Guidebook listed under Business & Economic Publications.*



## COUNTY APPROVES PACE DISTRICT

[www.leanandgreenmi.com](http://www.leanandgreenmi.com)

The Saginaw County Board of Commissioners unanimously passed a resolution to establish a Property Assessed Clean Energy (PACE) District for Saginaw County on October 15th. PACE allows commercial, industrial, multi-family and nonprofit property owners to use a special property tax assessment to secure longer term financing for energy efficiency improvements. Loan terms can be extended to the life of the system, typically at least 10-20 years, which allows owners to finance 100% of the project, free up cash flow, and likely eliminate the need for a down payment. For more information call 248-808-1420 or email [andy@levinenergypartners.com](mailto:andy@levinenergypartners.com)



## \$11.2 MILLION TO FIGHT BLIGHT

[www.michigan.gov](http://www.michigan.gov)

Governor Rick Snyder announced on August 20th that \$100 million in federal Hardest Hit funds will be allocated to five State of Michigan cities - Detroit, Grand Rapids, Flint, Pontiac and Saginaw. The allocation will be used for similar demolition programs. The City of Saginaw was awarded \$11.2 million that will pay for the demolition or the acquisition of 950 houses on the City's dangerous buildings ordinance list. Saginaw Future teamed up with the City of Saginaw and the Saginaw County Land Bank on a cooperative application and developed the plan for the overall program.

The first of 950 blighted houses to be demolished or acquired in the City of Saginaw.

## NEARLY \$12 MILLION IN CONTRACTS

[www.SaginawFuture.com](http://www.SaginawFuture.com)

The Saginaw Future Procurement Technical Assistance Center (PTAC) assisted 12 regional companies attain nearly \$12 million in government contracts in the third quarter of 2013. The companies included business service providers, medical device manufacturers, defense contractors and advanced manufacturing. The PTAC educates businesses through formalized seminars and specific one-on-one consultations, and assisted eight new clients with initial counseling sessions this quarter. The Saginaw Future PTAC provides no fee assistance to businesses interested in filling federal, state and local government contracts.







*Community State Bank celebrates with a recent ribbon cutting at its new Downtown Saginaw offices.*

## NEW MACHINERY FOR FULLERTON

[www.fullertontool.com](http://www.fullertontool.com)



Fullerton Tool Company is located at 121 Perry St. in the City of Saginaw.

Fullerton Tool Company continues to invest in technology and add to its growing workforce. The company recently hired 15 new employees and purchased new machinery valued at \$2 million. Fullerton Tool has been family-owned for over 70 years and manufactures solid carbide cutting tools for a vast variety of industries, including aerospace, firearms, medical, automotive, heavy equipment and more. The City of Saginaw-based company is ISO 9001:2008 certified and also invested \$1.4 million in 2012.

## NEW DOWNTOWN BANK OFFICES

[www.gotocsb.com](http://www.gotocsb.com)



The Downtown Saginaw Community State Bank offices are located at 301 E. Genesee Ave., Suite 101.

Community State Bank held a grand opening at its new Downtown Saginaw offices on September 10th. The location at the corners of N. Franklin and E. Genesee is helping to revitalize the area following several recent investments including the FirstMerit Bank Event Park, the new Great Lakes Bay Michigan Works Service Center and repurposing of the former Bancroft and Eddy buildings. The Bank offices will house a business development manager and a commercial/residential loan officer. SFI provided site location assistance.

## MANUFACTURER INVESTS IN CITY

[www.solutions-4-automation.com](http://www.solutions-4-automation.com)



Solutions 4 Automation is located at 2124 S. Michigan Ave. in the City of Saginaw.

Solutions 4 Automation is a designer and builder of custom automation and test equipment that recently invested in new CNC equipment. The company began with two employees and has grown to 24. Solutions first leased the former Dial Tent & Awning building on S. Michigan Ave., purchased it in 2011 and has made substantial improvements to its interior. SFI assisted the company and the community with the creation of an Industrial Development District in 2011 and most recently with a tax abatement application for its new CNC machinery.

# SAGINAW FUTURE INC.

## NEWS AND INITIATIVES



(l-r) Paul Krutko, IEDC; JoAnn Crary, SFI; Bryan T. Daniels, IEDC

### SFI RECEIVES EXCELLENCE AWARD

[www.SaginawFuture.com](http://www.SaginawFuture.com)

SFI received a Bronze Excellence in Economic Development Award for its 2012 project in the category of Business Retention Single Event for communities with populations of 25,000 – 200,000 from the International Economic Development Council. Through its Corporate Watch Call program, SFI became aware of and was able to assist projects for AT&T and Morley Companies, Inc. AT&T consolidated in Downtown Saginaw bringing jobs, foot traffic and energy. Morley Companies purchased the AT&T building in Saginaw Charter Township, which went from having a potentially vacant building to a new technical support center.



### NEW SFI BOARD APPOINTMENTS

Saginaw Future Inc. Vice Chair **Aaron Howald** has been appointed Chair of the Saginaw Future Board of Directors after Michael P. Gannon's departure from the Board. Gannon is pursuing overseas endeavors. Howald has served on the Board since 2011 and is the Vice President, Chief Financial Officer & Treasurer for the Hemlock Semiconductor Group.



The Saginaw Future Inc. Nominating Committee recommended that **Chris Furlo** become the Vice Chair of the Saginaw Future Board of Directors and retain his position as Secretary/Treasurer. Furlo has agreed to serve in both positions and also Co-Chairs the Saginaw Future Fundraising Committee. He is the Executive Vice President of Morley Companies, Inc.



Nexteer Automotive's **Joe Perkins** was selected to fill the vacant seat on the SFI Board. Perkins was appointed Nexteer's Senior Vice President and Chief Financial Officer in December 2012. Under his current role, Perkins is responsible for Nexteer's treasury, capital funding and structure, accounting and financial reporting, financial planning and analysis. In addition, he is responsible for risk management, financial controls and taxation.

Use your smartphone QR-Code scanner to learn more about Saginaw Future!



### SAGINAW FUTURE INC. 2013 PERFORMANCE REPORT

	2013 Goal	1st Quarter	2nd Quarter	3rd Quarter	YTD Total
Business Expansions	25	4	4	8	16
Businesses Attracted	5	3	1	1	5
Jobs Created/Retained	1,000	353	149	58	560
Clients Awarded Contracts	30	8	7	5	20
Value of Contracts	\$19.5 M	\$5.9 M	\$4.7 M	\$11.4 M	\$22 M
Value of New Investment	NGE	\$25.13 M	\$10.21 M	\$10.24 M	\$45.58 M



SAGINAW FUTURE INC.



# 2013 Saginaw Future Inc.

## CONTRIBUTORS

### \$25,000 +

- Covenant HealthCare
- Dow Corning Corporation and Hemlock Semiconductor Group
- Harvey Randall Wickes Foundation

### \$10,000 - \$20,000

- Consumers Energy
- The Dow Chemical Company
- DML Management
- Frankenmuth Springhill Suites by Marriott
- Frankenmuth Fairfield Inn by Marriott
- Saginaw TownePlace Suites by Marriott
- Saginaw Springhill Suites by Marriott
- Saginaw Residence Inn by Marriott
- Fifth Third Bank
- FirstMerit Bank
- Garber Management Group
- HealthPlus of Michigan
- Mobile Medical Response, Inc.
- Nexteer Automotive
- St. Mary's of Michigan
- Trinklein Farms

### \$4,000 - \$7,000

- MLive Media Group - The Saginaw News
- Morley Companies, Inc.
- Morley Foundation
- PNC Foundation
- Pumford Construction, Inc.
- Spence Brothers
- Wolgast Corporation

### \$2,000 - \$3,999

- 1st State Bank
- Bavarian Inn Restaurant & Lodge
- Bierlein Companies, Inc.
- Braun, Kendrick Attorneys At Law
- Champagne & Marx Excavating, Inc.
- Charter Communications
- Chemical Bank
- CIGNYS Corporation
- JoAnn Crary
- Dickinson Wright, PLLC
- Fabiano Brothers
- Frankenmuth Insurance
- Great Lakes Bay Michigan Works!
- Hausbeck Pickle Company, Inc.
- IBEW Local 557 / NECA
- Independent Bank
- John E. Green Company
- Means Industries, Inc.
- Memtron Technologies Co.
- Merrill Technologies Group
- MSA Ventures
- Rehmann
- Saginaw Valley State University
- Sargent Docks & Terminal, Inc. and Saginaw Rock Products
- Spicer Group
- SSP Associates, Inc.
- Stevens Worldwide Van Lines
- The Straits Corporation
- Three Rivers Corporation
- Wildfire Credit Union

### \$1,000 - \$1,999

- Absolute! Building Maintenance
- Alice E. Turner Memorial Trust
- Allen E. and Marie A. Nickless Memorial Foundation
- Amigo Mobility International, Inc.
- ASI Building Products
- Catholic Federal Credit Union
- CMU Healthcare
- Delta College
- Filtrona Porous Technologies
- Fullerton Tool Company
- GM Powertrain - Saginaw Metal Casting Operations
- ITC Holdings Corporation

- JCP, LLC
- Kochville Township DDA
- Kremin Inc.
- KUKA Assembly and Test Corp.
- Lake Huron Credit Union
- Mahar Tool Supply Company
- Martin Chevrolet Chrysler Jeep
- McDonald Pontiac-Cadillac-GMC Truck, Inc.
- Michigan CardioVascular Institute
- Mid Michigan Truss & Components
- Midwestern Surgical Associates
- Mike Young Pontiac-Oldsmobile-GMC Truck
- Mistequay Group, Ltd.
- Norton Accounting and Consulting
- R&R Ready Mix, Inc.
- Remer Plumbing, Heating & Air Conditioning, Inc.
- Rifkin Scrap Iron & Metal Co.
- Saginaw Bay Underwriters
- Saginaw Transit Authority Regional Services - STARS
- Scientific Brake & Equipment
- Standard Electric Company
- SVRC Industries, Inc.
- Team One Credit Union
- Tri-Star Trust Bank
- United Auto Workers Region 1D
- Wickson-Link Memorial Foundation
- William A. Kibbe & Associates, Inc.
- Wolohan Enterprises Inc.
- Wright-K Technology, Inc.
- Yeo & Yeo

### \$301 - \$999

- A.C. Klopff Inc.
- AGD Management McDonald's Corporation
- AKT Peerless Environmental Services, LLC
- Delena & Ed Allen
- American Maintenance & Cleaning
- Andrews, Hooper & Pavlik PLC
- Art Sample Home Furnishings in Saginaw
- Associated Builders and Contractors, Inc. - Greater Michigan Chapter
- Boice Bird & Sons, Inc.
- BRONNER'S CHRISTMAS WONDERLAND
- Chase
- Chesaning Manufacturing Co.
- Community State Bank
- Corrigan Oil Co.
- Dale Carnegie Training
- Deisler Funeral Home
- Duperon Corporation
- Duro-Last Roofing, Inc.
- Emil Rummel Insurance Agency, Inc.
- Employee Benefit Resources, Inc.
- Endurance Carbide
- Enterprise Holdings (Rent-A-Car)
- Firehouse Soft Wash
- Frankenmuth Credit Union
- Future Insurance Agency
- Gardner, Provenzano, Thomas & Luplow P.C.
- Gilbert, Smith & Borrello, P.C.
- Gosen Tool & Machine, Inc.
- Great Lakes Loons/Michigan Baseball Foundation
- Howard Structural Steel, Inc.
- Hoyt Nursing & Rehab Centre
- JB Meinberg
- J.E. Johnson, Inc.
- John V. Polomsky II, P.C.
- King Communications, Inc.
- MacDonald Broadcasting Corp.
- Masud Labor Law Group
- Meggitt
- Michigan Sugar Company
- Micron Precision Machining, Inc.
- Midwest Machinery Movers, LLC
- NBS
- Orchid Bridgeport
- R.C. Hendrick & Son, Inc.
- Jack Rummel (Advanced Benefit Design Group)
- Saginaw Labor Council AFL-CIO
- Saginaw Medical Federal Credit Union

- Schaefer & Bierlein, Inc.
- Severance Tool Industries
- S.P.A.C.E., Inc.
- Star of the West Milling Company
- Martin Stark
- Trademark Commercial Group
- United Association Local 85
- William F. Nelson Electric, Inc.
- The Wirt-Rivette Group
- Zatkoff Seals & Packings
- Zehnder's of Frankenmuth

### \$50 - \$300

- Abbs Retirement Planning Advisors
- Alloy Construction Service, Inc.
- Bailey Construction
- John & Stephanie Bauer
- Beattie Master Pool and Spa
- Bernier Cast Metals Inc.
- Brandle Roofing & Sheet Metal Company
- Century 21 Signature Realty
- Commerce Center Partnership
- Concrete Cutting Specialists, Inc.
- Diversified Physical Therapy Specialists
- Firstbank - Alma
- Freeland Bean and Grain Inc.
- G.E. Insulation Company
- General Machine Service, Inc.
- Michael Hanley & Associates LLC dba Big Ugly Fish
- Hi-Tech Optical, Inc.
- Steve & Ann Jonas
- Kapex Manufacturing LLC
- Looby Baumgarten, P.C.
- The Mayan Agency
- MBS International Airport Commission
- Panda Promotional Products
- Pat's Food Center
- RA Monk Insurance Agency
- Ray Builders
- Terabyte Consulting
- TPI Powder Metallurgy Inc.
- United Financial Credit Union
- Wade-Trim
- Wanigas Credit Union
- Zehnder & Associates, P.C.

### In-Kind

- Advanced Tex Screen Printing, Inc.
- Atlas Advertising
- Dornbos Printing Impressions
- The Michigan Banner
- Mitchell Motorcoach
- New Horizons Computer Training Center
- Shred Experts
- TBF Graphics
- WNEM TV5

### Local Government Contracts

• County of Saginaw	\$200,000
• City of Saginaw	\$102,500
• Buena Vista Charter Township DDA	\$10,000
• Saginaw Charter Township	\$6,000
• Thomas Township	\$6,000
• City of Frankenmuth	\$4,900
• Tittabawassee Township	\$3,000
• Bridgeport Charter Township DDA	\$2,000
• Carrollton Township	\$1,800
• Richland Township	\$1,000
• Village of Chesaning	\$600
• Chesaning Township	\$500
• Village of Birch Run	\$500
• Village of Merrill	\$500
• Spaulding Township	\$400
• Village of St. Charles	\$250

### Project Specific Contributors

- AT&T Foundation
- Arnold & Gertrude Boutell Memorial Fund administered by FirstMerit Private Bank
- Frances Goll Mills Memorial Fund administered by FirstMerit Private Bank

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**Saginaw Future Inc.**  
515 N. Washington Ave., 3rd Floor  
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**Richard J. Garber\* - Past Chairman**

Garber Management Group

**Chris Furlo\* - Vice Chairman and Secretary/Treasurer**

Morley Companies, Inc.

**JoAnn Crary\* - President**

Saginaw Future Inc.

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City of Saginaw

**Michael Hanley\***

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Saginaw County Chamber of Commerce

**Thomas Begin**

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Dow Corning Corporation (retired)

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**Dr. Jean Goodnow**

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The Dow Chemical Company

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**Joe Smith**

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**Martin Stark\*\***

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**Russell Taylor**

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**Jim VanTiflin**

Citizens Bank

**Chad Wurtzel**

United Auto Workers Region 1-D

**Robert Yackel**

Merrill Technologies Group

\*Denotes Executive Committee

\*\*Denotes Ex Officio Members

## STAFF

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Steve Jonas, CECD - *Executive Vice President*

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Delena Spates-Allen - *PTAC Program Manager*

Greg LaMarr - *Communications Manager*

Stephanie Bauer - *Accountant*

Sarah Straight - *Procurement Technician*

Sherrie Gray - *Executive Assistant*

Natalie Schiefer - *Assistant Economic Developer*

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