

SPRING 2012 VOL.15 #1

SAGINAW FUTURE INC.

# DEVELOPMENT NEWS

A QUARTERLY PUBLICATION

saginaw  
FUTURE



**AT&T INVESTS IN  
DOWNTOWN  
CONSOLIDATION  
FOR MI WORKS  
NEW FACILITY FOR  
DUPERON CORP.**

# Millions ANNOUNCED

*for Saginaw County*



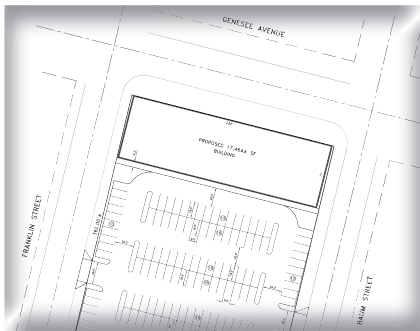
AT&T's regional headquarters are located at 309 S. Washington Ave. in Downtown Saginaw.

## **AT&T INVESTS IN DOWNTOWN SAGINAW**

[www.att.com](http://www.att.com)

AT&T will relocate 230 of its employees to its office in Downtown Saginaw, after a series of consolidation measures. The communications company will invest as much as \$1 million in building upgrades with the move that began this spring and will continue through the year. The investment represents the next step in a series of continuing upgrades to AT&T's regional headquarters located at 309 S. Washington Ave.

The City of Saginaw is supporting the project through assistance with needed employee parking. The company worked with the City of Saginaw and Saginaw Future to address project development issues. AT&T is also in final discussions to sell its Saginaw Charter Township facility.



The new Great Lakes Bay Michigan Works! facility will be located on E. Genesee Ave. and Baum St. in Downtown Saginaw.

## **CONSOLIDATION FOR MI WORKS**

[www.michiganworks.org](http://www.michiganworks.org)

Great Lakes Bay Michigan Works! will consolidate services from three locations and house approximately 45 employees on E. Genesee Ave. in the City of Saginaw. A newly constructed 17,500 sq. ft., one-story office building will replace several abandoned buildings and vacant parcels on E. Genesee near South Baum St. The agency's Board of Directors approved it entering into a lease with Saginaw developer Downtown Area Development (DAD) IV, LLC.

Demolition and environmental work is expected to begin after the City of Saginaw acts on a Brownfield incentive. Construction is targeted for completion for the end of 2012 and the total investment by DAD IV is expected to reach \$2.8 million. Great Lakes Bay Michigan Works! plans to consolidate its offices, including 614 Johnson St. and the computer training lab at 4038 Bay Rd., at the new Downtown Saginaw location.

2



## **\$5.6 MILLION IN CONTRACTING**

[www.SaginawFuture.com](http://www.SaginawFuture.com)



SFI's Procurement Manager, Delena Spates-Allen, has more than 20 years of contracting experience.

The Saginaw Future Procurement Technical Assistance Center (PTAC) assisted nine regional companies attain nearly \$5.6 million in government contracts in the first quarter of 2012

The PTAC educates businesses through formalized seminars and specific one-on-one consultations. The Saginaw Future PTAC provides no fee assistance to businesses that are interested in filling federal, state and local government contracts, which are multi-billion purchasers. The services offered by the Saginaw Future PTAC include bid matching service, market research, specifications and much more.

## **MTG INVESTS \$10 MILLION**

[www.merrilltg.com](http://www.merrilltg.com)



Merrill Tool and Machine, Inc. is located at 21659 W. Gratiot Road in the Village of Merrill.

Merrill Technologies Group (MTG) continues to grow and expand at its Merrill Tool and Machine, Inc. location. The company is investing more than \$10 million in building improvements, infrastructure development and new equipment.

The new investment will lead to the creation of 30 jobs in the Village of Merrill. MTG also purchased the former Assembly Test Worldwide building on Florence St. in the City of Saginaw, and plans to invest in new equipment and occupy the building. The company is an engineering solutions manufacturer that designs and builds metal products across many industries.

## **NEW GROWTH FOR ORCHID**

[www.orchid-orthopedics.com](http://www.orchid-orthopedics.com)



Orchid Unique Advanced Machining is located at 6688 Dixie Hwy. in Bridgeport Charter Township.

Orchid Unique Advanced Machining is a medical device manufacturer in Bridgeport Charter Township. The company is purchasing nearly \$3 million in new equipment that will assist the company in remaining competitive in new markets.

Saginaw Future has worked with Orchid Unique for a number of years, and assisted the company and the community with the tax abatement process. Orchid Unique is a worldwide leader in the contract design and manufacture of implants, instruments and innovative technologies for the orthopedic, dental and cardiovascular markets.





*Above - Duperon Corporation's new facility is 74,000 sq. ft. including office space and plans call for an office expansion.*



Duperon Corporation's new facility is located at 1200 Leon Scott St. in the City of Saginaw.

## **NEW FACILITY FOR DUPERON CORP.**

[www.duperon.com](http://www.duperon.com)

Duperon Corporation, which designs and manufactures water treatment devices, purchased the 1200 Leon Scott manufacturing facility in the City of Saginaw. Later this year the company will consolidate its operations to the one location. The City of Saginaw-based company was quickly outgrowing its two locations, including office space at 515 N. Washington Ave., and a manufacturing facility at 3973 E. Washington Rd. in Buena Vista Charter Township.

In 2010, Duperon grew 37% and saw growth of 26% in 2011. The Leon Scott facility is 74,000 sq. ft. and the company plans to add office space with a total of investment of over \$2.5 million. Duperon had 14 employees in 2007 and has 50 employees today, with plans to hire an additional five in the near future. The company was recently named a 'Michigan 50 Companies to Watch' by the Edward Lowes Foundation.



Mistequay Group Ltd. headquarters are located at 1156 N. Niagara St. in the City of Saginaw

## **MACHINERY & JOBS FOR MISTEQUAY**

[www.mistequaygroup.com](http://www.mistequaygroup.com)

Mistequay Group Ltd., has seen tremendous growth over the past two years that will result in the purchase of new machinery and additional jobs. A new \$400,000 milling center will allow the company to run various stages of end product on one machine, thereby reducing setup time.. The company has locations in the City of Saginaw, Saginaw Charter Township, Standish, Colorado, South Carolina and Wyoming.

Mistequay Group offers a variety of complex, diversified manufacturing expertise in high end machining for numerous industries worldwide. Its customer base includes aerospace, satellite, defense, heavy equipment, agriculture, automotive, hydraulics and medical. Saginaw Future assisted the company with identifying sources of assistance through the Michigan Economic Development Corporation (MEDC) Capital Group.



*Above - Saginaw City Manager Darnell Earley addresses attendees at the Bliss Park Housing Center groundbreaking ceremony at 111 N. Harrison St., adjacent to Covenant HealthCare in the City of Saginaw.*

## BUSINESS AWARDS FOR SAGINAW

[www.michigancelebrates.biz](http://www.michigancelebrates.biz)



Saginaw Township-based Kremin Inc. and SpeedConnect recently were named to the 'Michigan 50 Companies to Watch', an award sponsored by the Edward Lowes Foundation and presented by Michigan Celebrates Small Business. The U.S. Small Business Administration also selected City of Saginaw-based B&P Process Equipment and Systems, LLC as the Michigan and Midwest Regional Exporter of the Year and the Great Lakes Bay Region Small Business & Technology Development Center selected In the Groove as its Best Small Business of the Year.

## SOLAR TECH PARK UPDATE

[www.SaginawFuture.com](http://www.SaginawFuture.com)



The Great Lakes Solar Technology Park is located at the NW corner of M-52 and M-46 in Thomas Township.

The Great Lakes Bay Region is a focal point for the expanding solar industry. The Great Lakes Solar Technology Park, currently being developed just northwest of the M-46 and M-52 intersection in Thomas Township, is part of a long-term strategy of providing shovel ready sites for the solar supply industry. Construction crews are installing a new water main, sanitary sewer, lighting and a road. Thomas Township has also constructed a new water tower adjacent to the 231-acre park. Project completion is expected by early summer.

## CITY APPROVES SOLAR ARRAY

[www.saginaw-mi.com](http://www.saginaw-mi.com)



The City of Saginaw's Public Services Building is located at 1435 S. Washington Ave.

Saginaw City Council agreed to pursue a \$130,000 solar array to be installed on the roof of the City's Public Services building. Consumers Energy selected Saginaw to participate in its Experimental Advanced Renewable Program. The program ensures that Consumers Energy will purchase energy generated by Saginaw's 96 four foot by ten foot panels for up to 15 years. A \$35,000 Department of Energy grant and a \$95,000 energy loan through the County of Saginaw will cover the array's expense.



# SAGINAW FUTURE INC.

## NEW BOARD MEMBERS & REPORT



### MARY LOU BENECKE - DOW CORNING CORP.

Benecke is the recently retired Vice President of Public Affairs and Corporate Communications with primary responsibilities of providing executive leadership for Public Affairs and Corporate Communications efforts around the globe, managing Dow Corning's reputation among employees, media and the communities where Dow Corning employees live and work. She was also responsible for government relations for the State of Michigan, the U.S. federal government and the European Union.



### DAN GEORGE - COVENANT HEALTHCARE

George joined Covenant HealthCare in January 2008 as Vice President of Ambulatory Development. Prior to his employment with Covenant HealthCare, George was President & Chief Executive Officer of Hurley Health Services & Hurley PHO of Mid-Michigan, as well as Senior Vice President for Strategy & Business Development of Hurley Medical Center. George's career in healthcare management with Hurley Medical Center spanned over 28 years.



### JOHN GRAHAM - ST. MARY'S OF MICHIGAN

Graham is President and Chief Executive Officer of St. Mary's of Michigan Medical Center. Graham came to St. Mary's from North Oakland Medical Centers in Pontiac, where he also served as President and CEO. Before that, he was an executive of William Beaumont Hospitals for twenty years. Graham has also held executive level positions at St. Mary's Hospital of Livonia and Hurley Medical Center in Flint. In addition, he has spent four years at Hamad Hospitals in Doha, Qatar.



### JOHN JAMES - THE DOW CHEMICAL COMPANY

James is the Global Change Leader for Global Purchasing PTP. In this role, he is responsible for driving the Diamond Systems Change Management for the Purchasing Organization. James started his career in 1992 at Dow's Engineering and Construction Services. He has held various positions in Design Engineering, Reliability Engineering and Operations. Prior to his current role, he has also held various positions in Purchasing as a Buyer, Category Manager and Category Leader.

Use your QR-Code scanner to learn more about SFI!



### SAGINAW FUTURE INC. 2012 PERFORMANCE REPORT

	2012 Goal	1st Quarter	YTD Total
Business Expansions	25	6	<b>6</b>
Businesses Attracted	5	-	-
Jobs Created and Retained	1,000	360	<b>360</b>
Number of Government Contracts	450	168	<b>168</b>
Value of Government Contracts	\$18 M	\$5.55 M	<b>\$5.55 M</b>
Value of New Investment	NGE	\$20.13 M	<b>\$20.13 M</b>



SAGINAW FUTURE INC.

# 2012 Saginaw Future Inc.

## CONTRIBUTORS

### \$30,000 +

- Covenant HealthCare
- Dow Corning Corporation and Hemlock Semiconductor Group
- Harvey Randall Wickes Foundation

### \$10,000 - \$20,000

- Citizens Bank
- Consumers Energy
- The Dow Chemical Company
- Garber Management Group
- HealthPlus of Michigan
- Mobile Medical Response, Inc.
- Nexteer Automotive
- Residence Inn/Springhill Suites by Marriott
- St. Mary's of Michigan

### \$4,000 - \$6,000

- Morley Companies, Inc.
- Morley Foundation
- PNC Foundation
- Pumford Construction, Inc.
- The Saginaw News
- Spence Brothers
- Wolgast Corporation

### \$2,000 - \$3,999

- 1st State Bank
- Bavarian Inn Restaurant & Lodge
- Bierlein Companies, Inc.
- Braun, Kendrick, Finkbeiner PLC
- Champagne & Marx Excavating, Inc.
- Charter Communications
- Chemical Bank
- CIGNYS Corporation
- JoAnn Crary
- Delta Steel, Inc.
- Dickinson Wright, PLLC
- Fabiano Brothers
- Frankenmuth Mutual Insurance Co.
- Great Lakes Bay Michigan Works!
- Hausbeck Pickle Company, Inc.
- IBEW Local #557
- Independent Bank
- John E. Green Company
- Means Industries, Inc.
- Memtron Technologies Co.
- Merrill Technologies Group
- MSA Ventures
- Rehmann
- Saginaw Valley State University
- Sargent Docks & Terminal, Inc. and Saginaw Rock Products
- Spicer Group
- SSP Associates, Inc.
- Stevens Worldwide Van Lines
- The Straits Corporation
- Three Rivers Corporation
- Wildfire Credit Union

### \$1,000 - \$1,999

- Absolute! Building Maintenance
- Alice E. Turner Memorial Trust
- Allen E. and Marie A. Nickless Memorial Foundation
- Amigo Mobility International, Inc.
- Catholic Federal Credit Union
- Delta College
- Fifth Third Bank
- Filtrona Porous Technologies
- Fullerton Tool Company
- Representative Ken and Veronica Horn
- ITC Holdings Corporation
- Kochville Township DDA
- KUKA Assembly and Test Corp.
- Lake Huron Credit Union
- Mahar Tool Supply Company

- Martin Chevrolet Chrysler Jeep
- McDonald Pontiac-Cadillac-GMC Truck, Inc.
- Michigan CardioVascular Institute
- Midwestern Surgical Associates
- Mike Young Pontiac-Oldsmobile-GMC Truck
- Mistequay Group, Ltd.
- R&R Ready Mix, Inc.
- Rifkin Scrap Iron & Metal Co.
- Saginaw Bay Underwriters
- Saginaw Transit Authority Regional Services - STARS
- Standard Electric Company
- SVRC Industries, Inc.
- Synergy Medical Education Alliance
- Tri-Star Trust Bank
- United Auto Workers Region ID
- Wickson-Link Memorial Foundation
- William A. Kibbe & Associates, Inc.
- Wolohan Enterprises Inc.
- Wright-K Technology, Inc.
- Yeo & Yeo

### \$301 - \$999

- A.C. Klopff Inc.
- Advanced Benefit Design Group
- Air Advantage, LLC
- AKT Peerless Environmental Services, LLC
- Delena & Ed Allen
- American Maintenance & Cleaning
- Andrews, Hooper & Pavlik PLC
- Boice Bird & Sons, Inc.
- BRONNER'S CHRISTMAS WONDERLAND
- Burt Watson Chevrolet-Pontiac
- Central Warehouse Operations
- Chase
- Chesaning Manufacturing Co.
- Dale Carnegie Training
- Deisler Funeral Home
- Duperon Corporation
- E.A. Becker & Associates, Inc.
- Emil Rummel Insurance Agency, Inc.
- Employee Benefit Resources, Inc.
- Firehouse Soft Wash
- Frankenmuth Credit Union
- Future Insurance Agency
- Galen E. Wilson Petroleum Co.
- Gardner, Provenzano, Schuman & Thomas, P.C.
- Gilbert, Smith & Borrello, P.C.
- Hoyt Nursing & Rehab Centre
- JB Meinberg
- J.E. Johnson, Inc.
- JCP, LLC
- Ken Westlund Properties
- King Communications, Inc.
- MacDonald Broadcasting Corp.
- Masud Labor Law Group
- Michigan Sugar Company
- Micron Precision Machining
- Midwest Machinery Movers, LLC
- NBS
- Nelson Trane
- Orchid Unique Advanced Machining
- R.C. Hendrick & Son, Inc.
- Remer Plumbing, Heating & A.C. Inc.
- Saginaw Labor Council AFL-CIO
- Saginaw Medical Federal Credit Union
- Schaefer Bierlein, Inc.
- Scientific Brake & Equipment
- Severance Tool Industries
- S.P.A.C.E., Inc.
- Star of the West Milling Company
- Martin Stark
- Trademark Commercial Group
- United Association Local 85
- Wilcox Professional Services, LLC
- William F. Nelson Electric, Inc.

- The Wirt-Rivette Group
- Zatkoff Seals & Packings
- Zehnder's of Frankenmuth

### \$50 - \$300

- A.C. Coppelino Insurance Agency
- Abbs Retirement Planning Advisors
- AGD Management Corporation McDonald's Office
- Alloy Construction Service, Inc.
- Bailey Construction
- Beattie Master Pool and Spa
- Bernier Cast Metals Inc.
- Brandle Roofing & Sheet Metal Company
- Centennial Technologies, Inc.
- Century 21 Signature Realty
- Community State Bank
- Concrete Cutting Specialists, Inc.
- Diversified Physical Therapy Specialists
- Firstbank - Alma
- Freeland Bean and Grain Inc.
- Gaertner's Greenhouses and Flower Shops
- G.E. Insulation Company
- General Machine Service
- Global Recruiters of Saginaw
- Hi-Tech Optical Inc.
- Insulex Panel Systems, Inc.
- John M. Jacobs Plumbing & Heating Inc.
- John V. Polomsky II, P.C.
- Steve & Ann Jonas
- The Mayan Agency
- MBS International Airport Commission
- Michigan Property Consultants
- Panda Promotional Products
- Pat's Food Center
- RA Monk Insurance Agency
- Ray Builders
- State Farm Insurance - Howard Szaroletta
- TBF Graphics/Digital
- Terabyte Consulting
- TPI Powder Metallurgy Inc.
- Wade-Trim
- Webster, Looby & Baumgarten, P.C.
- Zehnder & Associates, P.C.

### In-Kind

- Advanced Tex Screen Printing, Inc.
- Atlas Advertising
- Dornbos Printing Impressions
- The Michigan Banner
- Michigan Office Solutions
- Pringing & Ewend
- Shred Experts
- Step Above Enterprises-Jake's Old City Grill
- WNEM TV5

### Local Government Contracts

- Bridgeport Charter Township DDA
- Buena Vista Charter Township DDA
- Carrollton Township
- Chesaning Township
- City of Frankenmuth
- City of Saginaw
- County of Saginaw
- Richland Township
- Saginaw Charter Township
- Thomas Township
- Tittabawassee Township
- Village of Birch Run
- Village of Chesaning
- Village of Merrill
- Village of St. Charles

### Project Specific Contributors

- AT&T Foundation
- Margaret Stoker Charitable Trust administered by Citizens Bank Wealth Management
- Saginaw Community Foundation

## Saginaw Future Inc.

515 N. Washington Ave., Third Floor  
Saginaw, MI 48607

NON PROFIT ORG  
US POSTAGE  
**PAID**  
SAGINAW MI  
PERMIT # 57

## BOARD OF DIRECTORS

### **Richard J. Garber\*** - Chairman

Garber Management Group

### **Bruce Hill\*** - Past Chairman

HealthPlus of Michigan

### **Michael P. Gannon\*** - Vice Chairman

Nexteer Automotive

### **Aaron Howald\*** - Secretary/Treasurer

Hemlock Semiconductor Group

### **Bregitte K. Braddock\***

Saginaw County Board of  
Commissioners

### **JoAnn Crary\*** - President

Saginaw Future Inc.

### **Darnell Earley\***

City of Saginaw

### **Bob Van Deventer\***

Saginaw County Chamber of Commerce

### **Thomas Begin**

Consumers Energy

### **Mary Lou Benecke**

Dow Corning Corporation

### **Chris Furlo**

Morley Companies, Inc.

### **Dan George**

Covenant HealthCare

### **Dr. Jean Goodnow**

Delta College

### **John Graham**

St. Mary's of Michigan

### **John James**

The Dow Chemical Company

### **Paul T. Moore**

Village of Birch Run

### **Ed Oberski\*\***

Great Lakes Bay Michigan Works!

### **Joe Smith**

Saginaw Labor Council

### **Brian Stadler**

Wolgast Corporation

### **Martin Stark\*\***

Business and Community Leader

### **Russell Taylor**

Thomas Township

### **Jim VanTiflin**

Citizens Bank

### **Chad Wurtzel**

United Auto Workers Region 1-D

\*Denotes Executive Committee

\*\*Denotes Ex Officio Members

## STAFF

JoAnn Crary, CECD - *President*

Steve Jonas, CECD - *Executive Vice President*

Delena Spates-Allen - *Procurement Manager*

Tom Miller - *Economic Development Specialist*

Greg LaMarr - *Communications Manager*

Stephanie Bauer - *Accountant*

Sara Straight - *Procurement Technician*

Sherrie Gray - *Executive Assistant*

Lindsey Zion - *Economic Development Assistant*

## CONTACT

### **Saginaw Future Inc.**

515 N. Washington Ave., Third Floor

Saginaw, MI 48607 USA

Phone: (989) 754-8222

Fax: (989) 754-1715

E-mail: [info@SaginawFuture.com](mailto:info@SaginawFuture.com)

Eco Dev: [www.SaginawFuture.com](http://www.SaginawFuture.com)

Solar: [www.MIGreatLakesBaySolar.com](http://www.MIGreatLakesBaySolar.com)

Property: [www.MIGreatLakesBaySites.com](http://www.MIGreatLakesBaySites.com)



[www.facebook.com/SaginawFuture](http://www.facebook.com/SaginawFuture)