

SAGINAW FUTURE INC.

DEVELOPMENT NEWS

A QUARTERLY PUBLICATION



INTERNATIONAL ECONOMIC
DEVELOPMENT COUNCIL



Accredited Economic Development Organization

Construction is progressing on a 213,500 sf FedEx Ground distribution center in Buena Vista.



**FEDEX EXPANSION
LAUNCHED**

SVRC Industries, Inc. is redeveloping the former Saginaw News building in Downtown Saginaw.



**\$1 MILLION GRANT
FOR SAGINAW DDA**

**WINEMAN GROWS IN
KOCHVILLE**

Millions ANNOUNCED

for Saginaw County



The FedEx Ground distribution center is located on M-81 in Buena Vista Charter Township, just east of the Buena Vista Commerce Centre.

HUGE FEDEX EXPANSION LAUNCHED

www.fedex.com/us

Construction has begun on a FedEx Ground distribution center in Buena Vista Charter Township. The new 213,500 sf facility will be near I-75 and M-81 (Washington Avenue) and is expected to be completed for move in by early Summer 2016.

The FedEx center is expected to employ 117 full and part time positions, with a majority of these positions (18 full time and 68 part time) retained from the current Buena Vista location. The company expects to invest nearly \$20.3 million in the new facility and equipment, including a state-of-the-art material handling system. Saginaw Future is assisting the company and Buena Vista community with an abatement on real property improvements. SFI also assisted with site location and development with the property owner and a commercial realtor, who represented FedEx.



SVRC Industries and the Downtown Saginaw Farmers Market will be located at 203 S. Washington Ave. in Downtown Saginaw.

\$1 MILLION GRANT FOR SAGINAW DDA

www.svrcindustries.com

The Saginaw Downtown Development Authority (DDA), now administered by Saginaw Future, received a \$1 million grant to help develop a group of downtown properties for the Downtown Saginaw Farmers Market group and SVRC Industries. The funding will come from the Michigan Department of Environmental Quality (DEQ) Brownfield Grant program. The Saginaw DDA requested the state grant to help cover the cost of environmental cleanup at the former Saginaw News and Firestone Tire buildings located at 203 S. Washington Ave. and 134 S. Water St.

The grant will be used to determine the extent of contamination, disposal of contaminated soil, capping, and partial building demolition according to the DEQ. The Saginaw DDA has partnered with the Downtown Saginaw Farmers Market and SVRC Industries to redevelop the building, including a year round farmers market, food hub, commercial kitchen space, ballroom and conference space and offices.



SFI Vice President of Urban Development and Special Initiatives Tom Miller Jr. spoke at the Reinventing Saginaw Symposium, where local, state and federal leaders met to celebrate the community's successes and talk about its future.

SARGENT DOCKS ADDS EQUIPMENT

www.sargentdocks.net



Sargent Docks & Terminal Inc. is located at 5606 N. Westervelt Rd. in the City of Zilwaukee.

Sargent Docks & Terminal is investing over two million dollars in upgrading its rail yard. The company is installing a new rail spur, which will allow for whole unit train access. The addition will greatly reduce the cost of shipping for Sargent Docks and its customers. The company provides bulk construction and agricultural materials by ship, rail and truck. The project was made possible by a grant from the Michigan Department of Transportation that will cover 50% of the cost of installing the new rail line. Sargent will hire two new employees as a result of the investment, with many more hires anticipated in the near future.

INCREASED DEMAND FOR CMS

cardinalmfg2006@yahoo.com



Cardinal Manufacturing Services is located at 1543 S. River Rd. in Zilwaukee Township.

Due to increased demand, Cardinal Manufacturing Services opened a second Saginaw County facility. After exhausting its search in Buena Vista Charter Township, where its original operation is located, Cardinal found a building in Zilwaukee Township and plans on having both facilities operational. SFI facilitated meetings with the Michigan Economic Development Corporation and Consumers Energy to assist with energy needs. Consumers will be installing a new gas line to serve Cardinal and a nearby business. Cardinal, an ISO 9001:2008 certified provider, invested \$300,000 into the facility and renovations, and has hired five new people.

INCAL ACQUIRES MACHINE SHOP

www.incaltech.com



InCal Technologies, Inc. is located at 3870 E. Washington in Buena Vista Charter Township.

InCal Technologies, Inc. is growing after acquiring a CNC precision machine shop. InCal was primarily a service company and now provides manufacturing to better serve current customer demands for a one-stop company that builds, inspects, and calibrates gages all in-house. InCal is also seeing increased business opportunities in calibrating new in-state and out-of-state customer equipment at its facility. SFI connected the company with Delta College and Michigan Works!, which provided a job training grant. Five employees will receive training at Delta's accelerated CNC training program, with a potential five more to come.



The much-anticipated Riverview Brownstones on Hamilton St., located in Old Town Saginaw, broke ground in July. Go to www.riverviewbrownstones.com for more info.



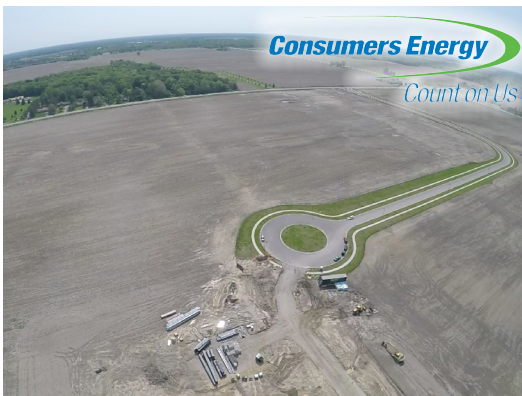
Wineman Technology, Inc. is located at 1668 Champagne Dr. N in Kochville Township.

WINEMAN GROWS IN KOCHVILLE

www.winemantech.com

Wineman Technology, Inc. was established in 1991 by Jim Wineman and has grown to 50 professional and skilled trades employees. The company specializes in test systems and test cell applications with a focus on dynamometer and hydraulic test systems, real-time control and data acquisition, hardware-in-the-loop simulation, and custom test machines.

Wineman has been experiencing rapid growth necessitating expansion of the business and the acquisition of the former American Hack and Band building adjacent to its location. SFI facilitated meetings with the company and Kochville Township officials to discuss the expansion and needs as Wineman's Clarkston facility was also an option for the expansion. The projected total investment in the building and equipment will be \$1.2 million that will lead to the creation of approximately 20 jobs.



The FREE Shovel-Ready Great Lakes Tech Park is located at 705 N. Graham Rd. in Thomas Township.

CONSUMERS ADDS TO INFRASTRUCTURE

www.consumersenergy.com

Consumers Energy is a very important economic development ally in meeting the needs of existing and incoming businesses. The utility company provides the electric and natural gas infrastructure, economic development services and incentive information necessary to help Saginaw County and Regional businesses expand and grow. Consumers most recently provided gas and electric infrastructure in the Great Lakes Tech Park that will serve Fullerton Tool West and other park occupants.

The total investment is expected to be nearly \$500,000 with Consumers Energy providing \$420,000 and the Michigan Economic Development Corporation and Fullerton Tool providing additional funds to support infrastructure development. The FREE Shovel-Ready Tech Park still has 200 acres available for development. For more information, go to www.GreatLakesTechnologyPark.com

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SAGINAW FUTURE INC.



SELECTUSA

White House Forum on Economic Development with (l-r) Paul Krutko, Ann Arbor Spark; Irene Spanos, Oakland County Economic Development; Vinai Thummulapaly, SelectUSA; JoAnn Crary, Saginaw Future Inc. and Ron Kitchens, Southwest MI First.

SAGINAW ARMORY EXPANSION

www.nationalguard.com www.navy.mil



(center l-r) Saginaw Mayor Dennis Browning and Manager Tim Morales cut the ceremonial ribbon.

The Michigan Army National Guard leased a portion of the Navy Operations Support Center located at 3500 Douglass St. in the City of Saginaw. The project includes 52,000 sf of multi-functional space, a large paved parking area, outdoor lighting and approximately five acres of property was purchased from the City. The facility is now home to the Headquarters of the First Battalion, 125th Infantry, which provides mission command for 809 soldiers, and the Navy Operations Support Center. Additional plans call for the expansion of the parking area.

74 CONTRACTS AWARDED

www.SaginawFuture.com



OUR GOVERNMENT
CONTRACTING EXPERTISE IS
YOUR COMPETITIVE EDGE

The Region 5 PTAC is located at 515 N. Washington Ave., 3rd floor in Downtown Saginaw.

The Region 5 Procurement Technical Assistance Center (PTAC) assisted 10 regional companies attain 74 government contracts in the first quarter valued at more than \$4 million. Impacted industry sectors include advanced and medical device manufacturing, and aerospace contractors. The Region 5 PTAC provides no fee assistance to businesses interested in filling federal, state and local government contracts. The PTAC educates businesses through seminars and specific one-on-one consultations, and assisted 14 new clients with initial counseling.

2ND LOCATION FOR MICHIGAN BRAND

www.michiganbrand.net



Michigan Brand, Inc.'s second facility is located at 320 Heinlein Strasse in the City of Frankenmuth.

Michigan Brand, Inc. is a wholesaler and packager of specialty meat products that began in the early 1980's. The company, with a location in Bay City, supplies 32 franchise locations in various states and expects to increase to over 60. The Bay City facility had reached capacity, so the company added a second location in the City of Frankenmuth that was already FDA certified. Total investment is expected to be \$4.8 million and 94 jobs will be created, with support from the MEDC Business Development Fund, financing and a tax abatement.

SAGINAW FUTURE INC.

NEWS AND INITIATIVES



(l-r) Bob Van Deventer, Saginaw County Chamber of Commerce; Michael Hanley, Saginaw County Board of Commissioners; JoAnn Crary, Saginaw Future Inc.; Jeff Finkle, International Economic Development Council; Veronica Horn, Saginaw County Chamber of Commerce; Tim Morales, City of Saginaw

SAGINAW FUTURE ACCREDITED

www.iedconline.org

The International Economic Development Council (IEDC) announced that Saginaw Future Inc. has been recognized as one of 44 economic development organizations accredited by the IEDC as an Accredited Economic Development Organization (AEDO). The program is a comprehensive peer review process that measures economic development organizations against commonly held standards in the profession. The AEDO program consists of two phases: documentation review and an onsite visit. Each phase is designed to intensely evaluate all phases of the organization.

SAGINAW RIVERFRONT TRAIL LOOP

www.greatlakesbaytrails.com

An easement on a Saginaw School District property along N. Niagara was approved by the School District and City Council that will benefit a long-term effort to build a trail network along both banks of the Saginaw River. The unused parking lot at 1920 N. Niagara is located across the street from Saginaw Arts & Sciences Academy. The Saginaw Riverfront Commission will coordinate a plan to replace the lot with an open grassy area and remove all barriers blocking the view of the river. The ultimate goal is to tie the trail with the Saginaw County Rail Trail and the Great Lakes Bay Regional Trail.



The trail addition is located at 1920 N. Niagara across the street from Saginaw Arts & Sciences Academy and stretches from W. Genesee to Congress.

GREAT BUILDINGS GREAT SITES

www.GreatLakesBaySites.com

Buena Vista Town Center is 33 acres of available land ready for development owned by Buena Vista Charter Township. Formerly the Fort Saginaw Mall, the location is a highly desirable just off I-75, this site has historically been enormously successful as a retail destination and center of civic life. The Township is positioned to once again realize success and build on it. For more info scan the QR-Code, go to www.GreatLakesBaySites.com or contact SFI at info@SaginawFuture.com or 989-754-8222 x 231.



Rendering of the Buena Vista Town Center located at 3235 Holland Ave. in Buena Vista Charter Township.

Use your smartphone QR-Code scanner to learn more about Saginaw Future!



SAGINAW FUTURE INC. 2015 PERFORMANCE REPORT

	2015 Goal	1st Qtr	2nd Qtr	YTD Total
Business Expansions	25	4	6	10
Businesses Attracted	6	3	1	4
Jobs Created & Retained	1,000	78	243	321
# of Contracts Awarded	350	116	74	190
Value of Contracts	\$22 M	\$3.7 M	\$4 M	\$7.7 M
Value of New Investment	NGE	\$19.3 M	\$28.7 M	\$48 M

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SAGINAW FUTURE INC.

2015 Saginaw Future Inc.

CONTRIBUTORS

\$30,000 +

- Covenant HealthCare
- Dow Corning Corporation and Hemlock Semiconductor Group
- Harvey Randall Wickes Foundation
- Margaret Jane Stoker Charitable Trust administered by FirstMerit Private Bank

\$25,000 - \$30,000

- The Dow Chemical Company

\$10,000 - \$20,000

- Consumers Energy
- Fifth Third Bank
- FirstMerit Bank
- Frank N. Andersen Foundation
- Garber Management Group
- Mobile Medical Response, Inc.
- Nexteer Automotive
- St. Mary's of Michigan
- Trinklein Farms

\$4,000 - \$8,000

- Chemical Bank
- DML Management
- Frankenmuth Springhill Suites by Marriott
- Frankenmuth Fairfield Inn by Marriott
- Saginaw TownePlace Suites by Marriott
- Saginaw Springhill Suites by Marriott
- Saginaw Residence Inn by Marriott
- HealthPlus of Michigan
- ITC Holdings Corporation
- Merrill Technologies Group
- MLive Media Group - The Saginaw News
- Morley Companies, Inc.
- PNC Foundation
- Shaheen Development
- Spence Brothers
- Wolgast Corporation

\$2,000 - \$3,999

- 1st State Bank
- AT&T
- Bavarian Inn Restaurant & Lodge
- Bierlein Companies, Inc.
- Champagne & Marx Excavating, Inc.
- CIGNYS Corporation
- JoAnn Crary
- Dickinson Wright, PLLC
- Duperon Corporation
- Enterprise Holdings (Rent-A-Car)
- Fabiano Brothers
- Frankenmuth Insurance
- Fullerton Tool Company
- Great Lakes Bay Michigan Works!
- Hausbeck Pickle Company, Inc.
- IBEW Local 557 / NECA
- Independent Bank
- John E. Green Company
- Lake State Railway Company
- McDonald Auto Group
- Means Industries, Inc.
- Michigan Sugar Company
- Rehmann
- Saginaw Valley State University
- Sargent Docks & Terminal, Inc. and Saginaw Rock Products
- Spicer Group
- Stevens Worldwide Van Lines
- The Straits Corporation
- Three Rivers Corporation
- Tri-Star Trust Bank
- Wildfire Credit Union

\$1,000 - \$1,999

- Allen E. and Marie A. Nickless Memorial Foundation
- Amigo Mobility International, Inc.
- ASI Building Products
- BRONNER'S CHRISTMAS WONDERLAND

- Catholic Federal Credit Union
- CMU Healthcare
- Delta College
- Filtrona Porous Technologies
- Glastender, Inc.
- GM - Saginaw Metal Casting Operations
- JCP, LLC
- Kochville Township DDA
- Kremin Inc.
- KUKA Assembly and Test Corp.
- Mahar Tool Supply Company
- Martin Chevrolet Chrysler Jeep
- Michigan CardioVascular Institute
- Mid Michigan Truss & Components LLC
- Mike Young GMC, Inc.
- Mistequay Group, Ltd.
- Norton Accounting and Consulting
- Pumford Construction, Inc.
- R&R Ready Mix, Inc.
- Rifkin Scrap Iron & Metal Co.
- Saginaw Bay Underwriters
- Saginaw Transit Authority Regional Services - STARS
- Scientific Brake & Equipment
- Solutions 4 Automation
- Standard Electric Company
- Suniva, Inc.
- SVRC Industries, Inc.
- Team One Credit Union
- United Auto Workers Region ID
- William A. Kibbe & Associates, Inc.
- Wolohan Enterprises Inc.
- Wright-K Technology, Inc.
- Yeo & Yeo

\$301 - \$999

- A.C. Klopff Inc.
- Absolute! Building Maintenance
- Aerotek
- Air Advantage, LLC
- AKT Peerless Environmental Services, LLC
- Delena & Ed Allen
- Alloy Construction Service, Inc.
- American Maintenance & Cleaning Services
- Andrews, Hooper & Pavlik PLC
- Art Sample Home Furnishings in Saginaw
- Associated Builders and Contractors, Inc. - Greater Michigan Chapter
- Braun Kendrick
- Century 21 Signature Realty
- Chesaning Manufacturing Co.
- Community State Bank
- Corrigan Oil Co.
- Dale Carnegie Training
- Deisler Funeral Home
- Duro-Last Roofing, Inc.
- Emil Rummel Insurance Agency, Inc.
- Employee Benefit Resources, Inc.
- Firehouse Soft Wash
- Frankenmuth Credit Union
- Gardner, Provenzano, Thomas & Luplow P.C.
- Gosen Tool & Machine, Inc.
- Great Lakes Loons/Michigan Baseball Foundation
- Hi-Tech Optical, Inc.
- Howard Structural Steel, Inc.
- Hoyt Nursing & Rehab Centre
- Steve & Ann Jonas
- King Communications, Inc.
- MacDonald Broadcasting Corp.
- Masud Labor Law Group
- MBS International Airport
- Meggitt
- Memtron Technologies Co.
- Midwest Machinery Movers, LLC
- NBS
- Nelson Trane
- Orchid Bridgeport Orthopedic Solutions LLC
- R.C. Hendrick & Son, Inc.
- Saginaw Labor Council AFL-CIO

- Saginaw Medical Federal Credit Union
- Schaefer & Bierlein, Inc.
- Severance Tool Industries
- David Shooltz
- S.P.A.C.E., Inc.
- Star of the West Milling Company
- Martin Stark
- Trademark Commercial Group
- United Association Local 85
- William F. Nelson Electric, Inc.
- The Wirt-Rivette Group
- Woody's Draught House
- WTA Architects
- Zatkoff Seals & Packings
- Zehnder's of Frankenmuth

\$50 - \$300

- A.C. Coppolino Insurance Agency
- Abbs Retirement Planning Advisors
- Adecco Staffing
- Tom Bailey Construction, Inc.
- John & Stephanie Bauer
- Beattie Master Pool and Spa
- Bernier Cast Metals Inc.
- Brandle Roofing & Sheet Metal Company
- Commerce Center Partnership
- Concrete Cutting Specialists, Inc.
- Freeland Bean and Grain Inc.
- G.E. Insulation Company
- General Machine Service, Inc.
- Michael Hanley & Associates LLC dba Big Ugly Fish
- John V. Polomsky II, P.C.
- Kapex Manufacturing LLC
- Looby Baumgarten, P.C.
- The Mayan Agency
- McDonald's - Tony & Geri D'Anna
- Mercantile Bank of Michigan
- Panda Promotional Products
- Pat's Food Center
- RA Monk Insurance Agency
- Shinnery & Cook, P.C.
- Spaulding Manufacturing Inc.
- STT Security Services
- Terabyte Consulting
- TPI Powder Metallurgy Inc.
- Trillium Staffing Solutions
- United Financial Credit Union
- Wade-Trim
- Wanigas Credit Union
- Zehnder & Associates, P.C.

In-Kind

- Advanced Tex Screen Printing, Inc.
- Dornbos Printing Impressions
- Jake's Old City Grill
- Mitchell Motorcoach
- New Horizons Computer Training Center
- Shred Experts
- WNEM TV5

Local Government Contracts

• County of Saginaw	\$200,000
• City of Saginaw	\$102,500
• Buena Vista Charter Twp DDA	\$6,000
• Saginaw Charter Township	\$6,000
• Thomas Township	\$6,000
• City of Frankenmuth	\$4,900
• Tittabawassee Township	\$3,000
• Bridgeport Charter Twp DDA	\$2,000
• Carrollton Township	\$1,800
• Richland Township	\$1,000
• Village of Chesaning	\$600
• Chesaning Township	\$500
• City of Zilwaukee	\$500
• Village of Birch Run	\$500
• Village of Merrill	\$500
• Spaulding Township	\$400
• Village of St. Charles	\$250

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BOARD OF DIRECTORS

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Nexteer Automotive

Aaron Howald* - Past Chairman

Dow Corning Corporation

Dan George* - Vice Chairman

Covenant HealthCare

Patrick Curry* - Secretary/Treasurer

Fullerton Tool Company, Inc.

JoAnn Crary* - President

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Saginaw County Board of Commissioners

Tim Morales*

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Bob Van Deventer*

Saginaw County Chamber of Commerce

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Saginaw Valley State University

Jeffrey Martin

The Dow Chemical Company

Angela Miller

Saginaw Labor Council

Ed Oberski**

Great Lakes Bay Michigan Works!

Daryl Poprave

ITC Holdings Corp.

David Shooltz

Fifth Third Bank

Bridget Sparrow

Dow Corning Corporation

Brian Stadler

Wolgast Corporation

Russell Taylor

Thomas Township

Mark Thompson

Mobile Medical Response, Inc.

Jim VanTiflin**

FirstMerit Bank

Chad Wurtzel

United Auto Workers Region 1-D

Robert Yackel

Merrill Technologies Group

Jeff Zittel

City of Zilwaukee

*Denotes Executive Committee

**Denotes Ex Officio Members

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Tom Miller, Jr. - *VP Urban Development & Special Initiatives*

Delena Spates-Allen - *PTAC Program Manager*

Greg LaMarr - *Communications Manager*

Stephanie Bauer - *Accountant*

Sarah Straight - *Procurement Technician*

Laura McClean - *Project Coordinator*

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Twitter: @SaginawFuture