

# Saginaw Future Financial Assistance

## **We want your business!**

We want your company to expand or relocate here. Saginaw Future and Saginaw County will work together with you to develop a package you can't refuse.

## **Revolving Loan Funds**

The County of Saginaw and City of Saginaw both have revolving loan funds available to assist companies. Descriptions of the programs are listed below:

- The Saginaw County Revolving Loan Fund (RLF) is available for companies making new investment and creating jobs in Saginaw County. Funds may be used for working capital or fixed assets. Eligible businesses are manufacturing companies, high tech firms, or distributors. The program is administered by Saginaw Future and all applications are reviewed by the County Revolving Loan Fund Board.
- Saginaw Economic Development Corporation (SEDC) is a loan fund available for projects within the City of Saginaw. New investment and job creation is essential. Funds may be used for fixed capital or inventory purchase and are subordinate to bank financing.

## **Industrial Development Revenue Bonds (IDRB)**

- The Industrial Revenue Bond program is tax exempt financing for fixed asset purchases. The Saginaw County Economic Development Corporation (EDC) authorizes issuance of the bonds that are sold to single or multiple investors.
- The Michigan Economic Development Corporation (MEDC) also has a statewide program to issue IDRB's through the Michigan Strategic Fund. Saginaw Future Inc.'s staff can assist in pursuing these tax-exempt bonds from either source.

## **Small Business Administration 504 (SBA 504)**

- A Small Business Administration loan program providing long-term fixed rate financing for the acquisition or construction of fixed assets. Projects are financed through a unique public/private partnership that involves private lenders financing 50% of project costs, MCDC (Michigan Certified Development Corporation) covering up to 40% of project costs, and small businesses investing at least 10% of project costs.
- The SBA 504 Loan Program offers two loan terms, ten and twenty years, carry a fixed rate equal to a five-year treasury bond plus 1.75%, and a twenty-year loan carries an interest rate equal to a ten-year treasury bond plus 2.1%.
- The SBA 504 Loan Program is primarily designed to assist healthy, expanding businesses that have been in operation for two years or more.

## **Small Business Administration 7(a) Guaranteed Loan (SBA 7(a))**

- The SBA 7(a) assists small businesses in obtaining a loan guarantee to enhance conventional financing. When conventional sources have been exhausted, small profit-making businesses that operate in retail, construction, wholesale, manufacturing and other services may apply for SBA 7(a) assistance.

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- Businesses apply for SBA 7(a) guarantee through a bank that submits the application to the SBA's Michigan office. The SBA 7(a) provides working capital for the acquisition of inventory, financing receivables, and diminishing debts. Along with working capital, the SBA 7(a) covers fixed assets.

### Additional Capital Resources

- Capital Market Development - Michigan is focusing intently on growing its capital markets through creative programs to establish the necessary funding support for companies to get the Upper Hand in emerging markets.
- The BlueWater Angels is a network of more than 30 high-net worth individuals and select organizations interested in investing capital in promising companies with the expectation of receiving a substantial return on their investment. While ROI is absolutely the primary goal for BlueWater Angels (BWA), the group also recognizes the value of supporting the entrepreneurial community for the economic benefit of the entire mid Michigan region and the state.

### We are here to help!

Saginaw Future is prepared to develop a customized financial assistance package to meet your company's specific needs. Please contact us at [info@SaginawFuture.com](mailto:info@SaginawFuture.com) for more information.

Established in 1992, **Saginaw Future** (SF) is a public-private alliance of local businesses, the County of Saginaw, City of Saginaw, 16 local municipalities and the Saginaw County Chamber of Commerce. SF's strategic partners also include education, labor and government. Since its beginning, SF has remained dedicated to fostering quality job creation through expansion of local industry and attraction of new business projects to the community.