



# BUSINESS & BEYOND

A SAGINAW FUTURE INC. QUARTERLY PUBLICATION.

515 N. WASHINGTON AVE. - 3RD FLOOR  
SAGINAW, MI 48607

(989) 754-8222  
WWW.SAGINAWFUTURE.COM

VOLUME 8 NUMBER 3  
FALL 2005

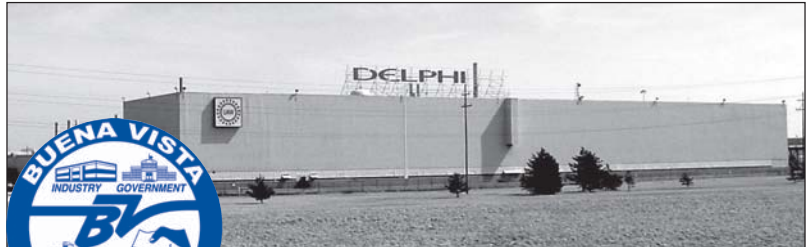
## BV Water Line Assists Delphi & Future Growth

A new \$680,000 water line in Buena Vista Charter Township will benefit Delphi - Saginaw Steering World Headquarters, the surrounding neighborhood's future development and send a positive message. Currently, there is only one privately owned, 16" diameter water main that supplies Delphi Steering with water.

Buena Vista Charter Township has agreed to assist in the construction of a second water line that is larger and will be available for future development. The line will be accessible along Hess Rd., east of I-75.

Teamwork led to the successful approval and development of the infrastructure project, with the Buena Vista Charter Township Board of Trustees approving the project and contributing \$170,000, and Delphi investing \$340,000 in the water line.

The Saginaw County Revolving Loan Fund also agreed to contribute \$170,000 in Community



Delphi Saginaw Steering World Headquarters is located on 3900 Holland Rd. in Buena Vista Charter Township.



Development Block Grants funds, which are available for projects that show an area-wide benefit in low to moderate income areas.

"A secondary water connection for Delphi Steering to avoid any chance of water service interruption simply makes sense," said Herbert Spence III, Saginaw County Revolving Loan Fund and Saginaw Future Inc. board member, "It's also an opportunity to send the message that Saginaw

*(continue to page 2)*

## Medical Device & Technology Initiative Launched

Saginaw Future Inc. launched its Medical Device & Technology Initiative (MDTI) at a recent Saginaw County Chamber of Commerce Percolator Breakfast. The initiative's mission is to attract, retain and assist in the expansion of the region's life science industries, medical device and diagnostic firms, and medical service providers.

SFI Medical Device & Technology Chairman and Secretary/Treasurer of the SFI Board of Directors Dr. Samuel Shaheen, Dr. Huntington Williams III

from The Washington Advisory Group and SFI President JoAnn Cray were the featured speakers.

More than 300 business people from the Saginaw

area attended the presentation that gave an overview of the steps leading up to the MDTI, the hiring of The Washington Advisory Group, a specialized consulting group, and the development of a strategic plan.

The first phase of the initiative is a fact-finding of the available resources and competitive advantages or challenges that the region possesses.

The fact-finding phase will guide the market research and provide a basis for strategy recommendations to SFI on opportunities for job creation and economic development in



Dr. Samuel Shaheen is the chairman of the SFI Medical Device & Technology Initiative.

*(continue to page 2)*

### Inside this issue:

- Medical Arts Condos
- New Freeland Shopping Center
- Funding Saginaw's Future
- Custom Foods Continues to Grow
- DuPeron Corporation Expanding

## 2005 SFI Board of Directors

**\*GARY GLAZA**

CHAIRMAN  
REGIONAL PRESIDENT - CITIZENS BANK

**\*FREDERIC FRAIZER**

PAST CHAIRMAN  
PAST PRESIDENT - ST. MARY'S OF  
MICHIGAN

**\*DR. SAMUEL SHAHEEN**

SECRETARY/TREASURER  
PRESIDENT - SSP ASSOCIATES, INC.

**\*DARNELL EARLEY**

INTERIM MANAGER - CITY OF SAGINAW

**\*JOANN CRARY**

PRESIDENT - SAGINAW FUTURE INC.

**\*TODD HARE**

CHAIRMAN - SAGINAW COUNTY BOARD OF  
COMMISSIONERS

**\*BOB VAN DEVENTER**

PRESIDENT & CEO - SAGINAW COUNTY  
CHAMBER OF COMMERCE

**ELLIOT S. BERTON**

FIRST VICE PRESIDENT/CITY  
PRESIDENT - BANK ONE

**GARRET GEER**

COMMUNITY RELATIONS LEADER - THE  
DOW CHEMICAL COMPANY

**GAVIN GOETZ**

EXTERNAL AFFAIRS MANAGER - SBC

**CHARLES GRAHAM**

MANAGER - CITY OF FRANKENMUTH

**BRUCE R. HILL**

VICE PRESIDENT HEALTH SYSTEM &  
PURCHASER RELATIONS - HEALTHPLUS  
OF MICHIGAN

**RICHARD LANE**

SUPERINTENDENT - SAGINAW  
INTERMEDIATE SCHOOL DISTRICT

**GARY SHEPHERD**

INTERNATIONAL REPRESENTATIVE -  
UNITED AUTO WORKERS

**JOE SMITH**

BUSINESS AGENT - TEAMSTERS  
LOCAL 486

**HERBERT SPENCE III**

VICE PRESIDENT & CFO - SPENCE  
BROTHERS

**RACHELLE R. VALDEZ**

COMMUNICATIONS DIRECTOR - DELPHI

**RICK VANDER WEELE**

PRESIDENT/GM - MEMTRON  
TECHNOLOGIES CO.

**MARTIN V. WILLIAMS**

TOWNSHIP MANAGER - BUENA VISTA  
CHARTER TOWNSHIP

*\*DENOTES EXECUTIVE COMMITTEE*

**NOTE:** SFI uses multiple mailing lists. If you receive a duplicate publication, please pass it on to an interested associate. Also contact us with any changes or additions.

For previous newsletters and/or additional Saginaw County publications go to [www.saginawfuture.com](http://www.saginawfuture.com)

## BV Water Line Assists Delphi & Future Growth

*(Continued from page 1)*

County wants Delphi in our community."

Buena Vista, which will sell 10-year municipal bonds to finance its share, will hire a contractor within a month to begin construction of a 20" diameter water line that will provide a secondary source of water to the existing smaller, decades old line.

"While we can't control the changes taking place in the global economy, we can have an impact on how our local community responds," said Spence.

Delphi, Saginaw County's largest employer, has already begun making preparations for the line, at a cost of over \$600,000.

Buena Vista, which purchases its water from the city of Saginaw, is negotiating with Delphi to have the company purchase water from the township. The change would nearly double the community's water purchasing from 390 million gallons per year to more than 750 million gallons per year.

## Medical Device & Technology Initiative Launched

*(Continued from page 1)*

the medical device field.

The second phase will be the development of a framework and action strategy that allows SFI to work cooperatively with the state of Michigan, capitalizing on the state's incentive programs designed to advance diversification.

Specific information will focus on accessing new markets, workforce training and retraining, manufacturing conversion, product commercialization and best practices of regions that have been successful in medical industry development.

An implementation plan will follow that will include timelines, resource requirements, performance measurements, a marketing plan aimed at recruiting targeted medical device manufacturing companies and recommended businesses to target for investment in the Saginaw region.

### SFI Medical Device & Technology Committee

- Dr. Samuel Shaheen, Chairman  
*Surgeon and Developer*
- Wayne Albrecht  
*Synergy Medical Educ. Alliance*
- Ed Bruff  
*Covenant HealthCare*
- Mark Burba  
*Unique Instruments, Inc.*
- Richard Garber  
*Garber Management Group*
- Gary Glaza  
*Citizens Bank*
- Bill Hardiman  
*Mich. CardioVascular Institute*
- Bruce Hill  
*HealthPlus of Michigan*
- Fred Hollister  
*Bay Future Inc.*
- Verne Hulce  
*Field Neurosciences Institute*
- Bill Huss  
*Dow Corning Corporation*
- Debra Kimble  
*Consultant*
- Marc McGill  
*County of Saginaw*
- Patty Mishic  
*The Dow Chemical Company*
- Rick Ohle  
*St. Mary's of Michigan*
- John Shallman  
*Michigan Economic Dev. Corp.*
- Steve Smith  
*Specialty Manufacturing Inc.*
- Scott Walker  
*Midland Tomorrow*

## Medical Arts Condos Add to S. Washington

Saginaw's medical sector continues to grow with the addition of the Riverfront Medical Arts Condominiums, a new medical and professional office building.

The \$2.8 million facility will be located at the corner of Atwater St. and S. Washington Ave.,

adjacent to the Michigan Cardio Vascular Institute. The state of Michigan provided funding support for the project through the Michigan Economic Development Corporation's Core Communities Fund.

Michigan Lt. Governor John Cherry joined community leaders for a recent Groundbreaking Ceremony.

"The revitalization that has taken place along Saginaw's S. Washington Ave. is a perfect example of public and private sector cooperation," said Lt. Governor John Cherry. "This project not only strengthens Saginaw's urban center, but also adds to its regional medical cluster."

Citizens Bank, which currently operates a branch on the site, will be one of two anchor tenants in the 20,000 sq. ft. Medical Arts Condominiums.

"Citizens Bank has a long-standing presence in Downtown Saginaw and it is very important to continue that presence by providing services to our customers at a quality banking facility," said Gary Glaza, regional president of Citizens Bank. "The new state-of-the-



The Riverfront Medical Arts Condominiums will be located on S. Washington Ave. adjacent to MCVI.

art branch will benefit our customers, at the same time it becomes another step in the rebuilding of our great city. The existing branch will remain open until construction of the new building is complete."

Anchor tenant, Tri-City Urology P.C., is made up of five physicians that specialize in the medical and surgical treatment of male and female urinary tract problems, and the male reproductive system.

"The location is perfectly situated between two major regional hospitals that will allow us to better serve our patients," said Dr. Steven L. Jensen, president of Tri-City Urology P.C. "We're proud to be part of the revitalization taking place on Saginaw's S. Washington Ave."

The city of Saginaw helped lay the foundation for the project when it assisted the development of the site in 2001, through the establishment of a Renaissance Zone, closing portions of Water St., rewriting parking ordinances and providing demolition funds.

## Harry W. Browne Airport Improvements

Saginaw County's Harry W. Browne Airport continues to make improvements to its infrastructure and its ability to provide first-rate services.

A number of infrastructure projects are underway and targeted for completion in 2005.

The Apron/Taxiway Project Phase II is a \$265,000 investment with a local share of \$16,000. The project includes the continuation of various facility upgrades and repairs, such as the rehabilitation of the main runway, taxi street, terminal apron and relocation of the fuel farm.

The installation of the new Instrument Landing System will allow pilots to land in poor visibility conditions.

All major construction, easements, and flight line clearance work has been completed and installation of the system's electronics are ongoing at the discretion of the Federal Aviation Administration.

The airport receives annual matching state funding for runway crack/seal repair and maintenance work, which has been undertaken.

Browne Airport is supported by a combination of hangar and farming rental fees, fuel sales commission, and a Saginaw County subsidy of approximately \$89,000.

A private contractor provides maintenance services and oversees daily operations of the airport.

### Job Training Grants

Company	Program	Grant \$ Awarded	Workers Trained
Duro-Last Roofing, Inc.	MEDC / EDJT	\$30,500	61
Assembly Test & Technology	MEDC / EDJT	\$30,000	60
Plastatech Engineering Ltd.	MEDC / EDJT	\$5,000	10
<b>Total</b>		<b>\$65,500</b>	<b>131</b>

## State Ends No-Bid Contracts



Competition is the name of the game in Michigan contracting. Companies of all sizes and types have an equal shot at winning state contracts.

Michigan agencies require a diverse range of goods and services. In past years, the state of Michigan awarded contracts for approximately \$2 billion in goods and services, which included no-bid contracts and competitive contracts.

As of April 2005, all awarded contracts must be on a competitive basis.

Governor Jennifer M. Granholm has formally implemented the new policy, with the exception of goods or services that are needed in emergencies and cost less than \$25,000.

The Governor noted that state government spent more than \$592 million on no-bid contracts in 2000. Since then, an emphasis on competitive bidding saved the state about \$156 million.

The changes allow more local companies to bid on and win more state contracts.

For more information, contact Saginaw Future's Delena Spates-Allen at 989-757-2105 or e-mail [dsallen@saginawfuture.com](mailto:dsallen@saginawfuture.com)

## New Freeland Shopping Center

Tittabawassee Township's village of Freeland will soon be benefiting from a \$2.5 million downtown shopping center. A private development group has acquired a former auto dealership and a blighted retail center and plans to redevelop the site on Freeland's Midland Street/M-47.

The plan calls for two retail shopping centers with space for up to 16 merchants. The structural design includes ground level architectural block, stylized facades and overhangs for pedestrians.

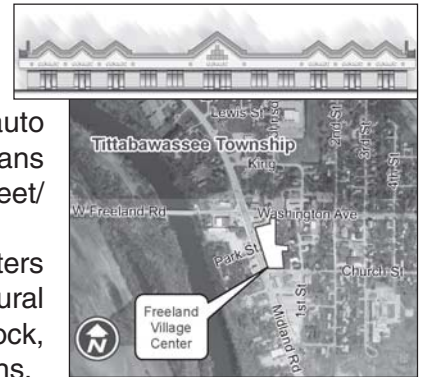
Approximately 50 jobs are expected to be created by the project that will provide additional shopping for Freeland's growing population.

Careful attention had to be taken in order to address site location challenges, cost feasibility and integration with the developing Freeland Downtown area.

The site sits on a section of M-47 that has a substantial daily traffic count, with a posted speed limit of 45 mph and does not have street parking.

These challenges led to the plan that will place the buildings back from the state highway, along with development of landscaping and greenbelt that will be aesthetically appropriate for the location. Building fronts will feature uniform lettering and there will be no signage adjacent to M-47.

In 2003, Freeland expanded its Downtown Streetscape, which included sidewalks, lighting, landscaping, enclosure of a drain and the burial of selected power lines, through a \$310,000 Community Development Block Grant.



## New Johnson Carbide Investment

Johnson Carbide Products, Inc. is introducing a TruLine family of composite tooling systems that feature polycrystalline diamond guide pads and long length-to-diameter ratios for all types of machine spindles.

The state-of-the-art tools are ultra-lightweight, chatter-free, stronger, perform at higher tolerances and improves finishes as compared to the carbide finished products.

The company is purchasing new Computerized Numerical Control (CNC) machinery that will open up new opportunities in the composite tooling industry with both aerospace and automotive applications. Johnson Carbide invested \$300,000 in the purchase of the new equipment and is expected to create two new jobs. Saginaw Future assisted the company and community with a local tax incentive.

Johnson Carbide, located in Buena Vista Charter Township, specializes in high precision solid carbide cutting tools and also provides tool renewing services that return worn tools to like-new condition.

Established in 1953, Johnson Carbide employs approximately 54 people and also had a \$1 million expansion in 2000.



*Johnson Carbide Products, Inc. is located at 1422 S. 25th St. in Buena Vista Charter Township.*



# Funding Saginaw's Future

## Contributors To Date

- 1st State Bank
- A.C. Klopff Inc.
- *Advanced Tex Screenprinting, Inc.*
- AKT Peerless Environmental Services
- Alfe Heat Treating, Inc.
- Allied Office Interiors
- Alloy Construction Services, Inc.
- Apple Mountain
- *Apple Mountain Realty*
- B & K Corporation
- Bank One
- Bavarian Inn Restaurant & Lodge
- Bierlein Companies, Inc.
- *Jaye Byrne Blakely*
- Brandle-Morford Associates
- Braun, Kendrick, Finkbeiner PLC
- Bridgeport Charter Township DDA
- Buena Vista Charter Township
- Carrollton Township
- Centennial Technologies, Inc.
- Champagne & Marx Excavating, Inc.
- Chemical Bank & Trust Co.
- Village of Chesaning
- Chesaning Manufacturing Co.
- Chesaning Township
- Cinderella Inc.
- Citizens Bank
- CMI-Schneible Co.
- CMW Real Estate, Inc.
- Community State Bank
- Consumers Energy
- Corvus Nodular Interests, LLC
- Covenant HealthCare
- JoAnn Cray
- DeGroat Keenan Commercial
- Deisler Funeral Home
- Delphi Corporation
- Dornbos Printing Impressions
- The Dow Chemical Company
- Dow Corning Corporation
- Duperon Corporation
- Duro-Last Roofing Inc.
- Employee Benefit Resources, Inc.
- Enterprise Automotive Systems
- Fabiano Brothers
- Fast Tek Group LLC
- Fifth Third Bank
- Firstbank - Alma
- City of Frankenmuth
- Frankenmuth Mutual Insurance Co.
- Future Insurance Agency
- Garber Management Group
- Gardner, Provenzano & Schauman, P.C.
- Gilbert, Smith & Borrello, P.C.
- Glasterder, Inc.
- GM Powertrain - SMC0
- John E. Green
- Hall & Associates
- Hausbeck Pickle Co.
- HealthPlus of Michigan
- Hemlock Semiconductor Corporation
- R.C. Hendrick & Son, Inc.
- Hi-Tech Optical Inc.
- Hi-Tech Steel Treating, Inc.
- Horizons Conference Center
- Hoyt Nursing & Rehab Centre
- IBEW Local Union #557
- IMCO Aleris Recycling
- Independent Bank
- International Materials Inc.
- Investech, Inc.
- Steve and Ann Jonas
- Keller Williams Realty
- William A. Kibbe & Associates, Inc.
- King Communications Inc.
- Kochville Township DDA
- J.M. Kusch, Inc.
- L and B Transportation Group
- LaSalle Bank
- MacDonald Broadcasting Co.
- Mahar Tool Supply Co., Inc.
- Majestic Van
- *Janet Ione Martineau*
- Masud, Patterson, & Schutter, P.C.
- The Mayan Agency
- *MBS International Airport*
- Means Industries, Inc.
- Memtron Technologies
- Village of Merrill
- Merrill Fabricators, Inc.
- Merrill Tool & Machine, Inc.
- Merritech, Inc.
- Metropolis / The Saginaw Banner
- Michigan CardioVascular Institute
- Michigan Production Machining, Inc.
- Michigan Property Consultants LLC
- Michigan Sugar Company
- Mid-Valley Insurance and Financial
- Midwest Sales, Inc.
- Midwestern Surgical Associates
- Miles Petroleum & Propane, Inc.
- Minsor Powertrain Systems, LLC
- Mobile Medical Response, Inc.
- Morley Companies, Inc.
- National City Bank
- Wm. F. Nelson Electric, Inc.
- Northeastern Paint & Floor Covering Supply
- Phase Liner of Michigan, Inc.
- Pinnacle Design
- Frank M. Polasky, PLC
- Pringing & Ewend
- Pumford Construction Inc.
- Ramada Inn & Suites
- Rehmann Robson, PC
- Richland Township
- Rifkin Scrap Iron & Metal Co.
- Riverfront Medical Realty LLC
- City of Saginaw
- County of Saginaw
- Saginaw Bay Underwriters
- Saginaw County Employees Credit Union
- Saginaw Industrial Center
- The Saginaw News
- Saginaw Rock Products Co.
- Saginaw Charter Township
- Saginaw Valley State University
- St. Mary's of Michigan
- Sargent Docks & Terminal, Inc.
- Schaefer Technologies, Inc.
- Scientific Brake & Equipment
- *Severance Tool Industries, Inc.*
- *Shaheen Development*
- Shinners & Cook, PC
- Smith, Bovill, PC
- Solutions Plus Inc.
- S.P.A.C.E., Inc.
- Spaulding Township
- Spence Brothers Construction
- Spicer Group
- SpringHill Suites
- SSP Associates, Inc.
- Village of St. Charles
- Standard Electric Co.
- Star of the West Milling Company
- Stevens Worldwide Van Lines
- The Straits Corporation
- SVRC Industries, Inc.
- Synergy Medical Education Alliance
- TBF Graphics Digital
- Team One Credit Union
- Thomas Township
- Tittabawassee Township
- Tri-City Office Machines
- Tri-Star Trust Bank
- TSSF Architects, Inc.
- UAW Region 1-D
- Unique Instruments, Inc.
- Webster, Looby & Baumgarten, PC
- Wellington Limited
- Wigen, Tincknell, Meyer & Assoc., Inc.
- Wilcox
- Wirt Financial Services, Inc.
- Wirt Saginaw Stone Dock
- WNEM TV5
- Wolgast Corporation
- Wolohan Lumber Co.
- Wright-K Technology, Inc.
- Yeo & Yeo, PC CPA
- Zatkoff Seals & Packings
- Zehnder's of Frankenmuth
- Zeilinger Wool, Co.
- City of Zilwaukee TIFA

## Specific Project Commitments

- Citizens Bank Trust
- Michigan Economic Development Corporation
- Morley Foundation
- SBC Foundation
- Saginaw Community Foundation
- Saginaw County Revolving Loan Fund
- Robert E. Stark & Martin H. Stark Foundation
- Harvey Randall Wickes Foundation
- Wickson-Link Memorial Foundation
- Melvin L. & Hilda J. Zuehlke Charitable Foundation

## New Katrina Contracting Center



The U.S. Department of Commerce has created an interagency contracting center designed to guide small and minority-owned businesses that are having difficulty winning federal contracts to aid in Hurricane Katrina reconstruction.

To address coordination challenges, representatives of several agencies involved in rebuilding the Gulf Coast, from the Department of Defense to the Small Business Administration, will staff the Hurricane Contracting Information Center.

The center will facilitate contacts with the agencies involved in reconstruction, but will not be awarding the contracts.

To register with the agencies and receive basic information on doing business with the federal government go to [www.rebuildingthegulfcoast.gov](http://www.rebuildingthegulfcoast.gov)

Representatives from the agencies will also staff a call center to provide information on contracting opportunities.

If you are interested in providing your products and/or services, please contact the call center at 1-888-4USADOC.

## Corporate Watch Calls

**Saginaw Future Inc. staff members visited 35 companies through the Corporate Watch program between July 1, 2005 and September 30, 2005.**

Accoustical Services Inc.

Chesaning Manufacturing Co.

CIGNYS - Bridgeport Facility

CMI Schneible Co.

Cyestore

Dow Corning Corporation

Eaton Corporation - 2

Euclid Industries, Inc.

Fast Tek Group LLC

Great Lakes Crossroad

Heartland Health Care Center of Saginaw

Hemlock Semiconductor Corporation

Howard Structural Steel Inc.

Johnson Carbide Products, Inc.

*(continue to page 7)*

## Custom Foods Continues to Grow

Custom Foods Inc. continues to grow its agribusiness facility in the city of Saginaw.

The company is investing more than \$146,000 in new equipment and office renovations at its location on Kendrick Street.

Custom Foods specializes in the grading and brining of pickles for commercial use. The company purchased 136 fiberglass storage/brining tanks to replace outdated wooden tanks.

The project also calls for adding a second floor and storage space to its office facility, along with renovations to its existing offices. An additional employee is expected to be hired due to the expansion.

Besides its 14 full-time employees, Custom Foods takes on approximately 100 seasonal employees, often times hiring students and others who rely on



*Custom Foods Inc. is located at 634 Kendrick St. in the city of Saginaw.*

seasonal employment.

Saginaw Future assisted Custom Foods and the community with an Industrial Facilities Exemption Certificate, which is an incentive for new equipment purchases and building renovations.

This is the second major investment for the company in recent years. In 2002, Custom Foods invested \$300,000 in its storage area, added 67 new pickle processing tanks and created three new positions.

## New Equipment for Cignys Bridgeport

The Cignys - Bridgeport Facility, formerly Shear Tool, made a significant investment with the purchase of a vertical machining center. The facility specializes in precision machining, prototypes, and assembly and test equipment.

Cignys - Bridgeport invested over \$241,000 in the new machining center, which will result in the creation of two new jobs. SFI was able to assist the company, which has approximately 50 employees, and the community with a tax incentive.

The Cignys - Bridgeport Facility, along with Saginaw Products and Saginaw Caster & Wheel in the city of Saginaw, and Shields Manufacturing in Thomas Township, are divisions of the Cignys Corporation.



*The Cignys - Bridgeport Facility, formerly Shear Tool, is located at 5763 Dixie Highway.*



Cignys has had a presence in the city of Saginaw for over 85 years and its Bridgeport facility was first established 60 years ago.

The Cignys Corporation's manufacturing and product base has expanded to include materials handling equipment, ground support equipment for the aerospace industry and specialized military products.

The company also produces specialty machines, prototype stampings and tooling, and advanced wear materials for extrusion processes.

## Duperon Corporation Expanding

The Duperon Corporation is expanding into product assembly with a \$700,000 investment that includes product assembly space.

The company specializes in the production of municipal trashracks, flex-rakes and conveyor systems used for the removal of water borne debris with applications that include wastewater, storm water, pump stations and industrial intakes.

In the past, Duperon was primarily a design company with production being sub-contracted to manufacturers. Due to increased demand for products, the company recognized an opportunity to expand into product assembly. Duperon required manufacturing space, additional inventory and working capital.

SFI assisted the company with a \$300,000 loan application through East Central Michigan Planning & Development Region's Auto Community Adjustment Program. The company anticipates the investment of an additional \$400,000 and the creation of eight new jobs as a result of the project.

In 2004, Duperon relocated its multi-million dollar headquarters operations to the Saginaw Commerce Tower on the Saginaw Riverfront.

Duperon has contracts with private sector clients like Campbell's Soup and California wineries, while the majority of its clients are utilities, municipalities and governmental agencies.



*Duperon Corporation headquarters are located in the Saginaw Commerce Tower at 515 N. Washington Ave.*

## New Saginaw Businesses and Locations

**Clor Cycle** is a new full service, repair and performance-work motorcycle shop, located on 125 S. Miller Road in Thomas Township.

**EarthFirst** is a new curbside recycling business for Saginaw residents, located on 2502 N. Bond St. in the city of Saginaw.

**Elissa Rose Banquet Center** is a new 2,700 sq. ft. banquet facility in the city of Saginaw, located at 215 N. Park St., just off of Johnson and 2nd St.

**Michigan Small Business & Technology Development Center, Region 5** has relocated to to the Business Opportunity Center on the campus of Delta College. The renovated H wing is shared with Delta Corporate Services and the Delta College Workforce Development Center.

**Northwood University - Saginaw Outreach Center** has relocated its Saginaw Outreach Center to 5815 Bay Road, Suite 500 in Kochville Township (former All American Ford Dealership).

**River City Design Center** is a new floor to ceiling and kitchen to bath design center located on 2685 Tittabawassee Rd. in Saginaw Township.

**Saginaw Family Health Center** is a nurse practitioner-run health center providing discounted office visits for those without health insurance on 6321 Normandy Drive, Suite 4 in Saginaw Township.

**Short Cut to Fitness For Men** is an exercise and fitness center for men, located on 4040 Bay Road in Saginaw Township.

*In an effort to promote positive news in Saginaw County, Saginaw Future Inc. has listed the above businesses. However, SFI does not endorse any products and/or services. E-mail info@saginawfuture.com to potentially list your new company or relocation in an SFI publication.*

## Corporate Watch Calls

*(continued from page 6)*

LaFarge Corporation

Means Industries, Inc.

Memtron Technologies Co.

Michigan Department of Management & Budget

Michigan Sugar Company - 2

Mobile Medical Response, Inc.

New Covenant Inc.

Premier Beams

Prints Plus Inc.

Rifkin Steel & Aluminum Company

Rigger Classic Lifts

Saginaw Marina Inc.

Silver Creek Custom Millwork

SSP Associates, Inc.

Stock Building Supply

SVRC Industries - 2

Terabyte Consulting LLC

YMCA

**Saginaw Future Inc.**  
 515 N. Washington Ave., 3rd Floor  
 Saginaw, MI 48607

NON PROFIT ORG  
 US POSTAGE  
**PAID**  
 SAGINAW MI  
 PERMIT # 57

**DEGROAT KEENAN**  
**COMMERCIAL**  
 BROKERAGE & CONSULTING

**The Saginaw Valley**  
**Industrial Building**  
 Commerce Centre Industrial Park



FOR SALE: \$2,000,000 FOR LEASE \$5.00 PSF NNN

LAND:  
 Lot 16 3.62 Acres

LAND OPTION:  
 Lot 15 3.57 Acres  
 (not included in price)

BUILDING:  
 39,550 sq ft Open space

CEILING HEIGHT:  
 20' Clear span 26'-6" peak



BUILD TO SUIT AVAILABLE: Yes  
 BUILDING ALLOWANCE: Yes  
 PARKING LOT: Paved  
 ZONING: Industrial  
 UTILITIES: All Available  
 HIGHWAY ACCESS: I-75  
 COUNTY: Saginaw  
 TWP/CITY: Buena Vista

For more information, please contact:  
**DeGroat Keenan Commercial**  
 • 5140 State Street, Suite 201  
 • 989-792-2192 Office  
 • 989-792-3831 Fax  
 • 989-295-0353 Cell Phone

**GRETCHEN WITHERSPOON**  
 Gretchenw@charter.net

**Saginaw Future Inc. Staff**

- JoAnn Crary  
*President*
- Steve Jonas  
*Executive Vice President*
- Delena Spates-Allen  
*Manager Procurement & Exporting*
- Tom Miller  
*Economic Dev. Specialist*
- Greg LaMarr  
*Marketing Coordinator*
- Stephanie Bauer  
*Accountant*
- Lisa Dobbins  
*Office Manager*

**SFI 2005 Performance Report**

	<b>2005 Goal</b>	<b>First Quarter</b>	<b>Second Quarter</b>	<b>Third Quarter</b>	<b>YTD Total</b>
Business Expansions	21	5	11	6	22
Businesses Attracted	6	2	1	1	4
Jobs Created	475	119	230	63	412
# of Gov't Contracts	180	46	54	50	150
Value of Gov't Contracts	\$7.5 M	\$838,620	\$638,262	\$2.512 M	\$3.989 M
Value of New Investment	NGE	\$111.682 M	\$21.109 M	\$6.688 M	\$139.479 M