# **SAGINAW FUTURE**

# DEVELOPMENT NEWS

A QUARTERLY PUBLICATION





Automotive and State of Michigan Governor Rick Snyder





# Millions ANNOUNCED





(I-r) Nexteer Automotive President and CEO Robert Remenar, Michigan Governor Rick Snyder and Saginaw Future President JoAnn Crary.

## **CUSTOMER DEMAND DRIVES NEXTEER**

www.nexteer.com

Nexteer Automotive, a tier one automotive supplier committed exclusively to wheel-to-wheel advanced steering and driveline systems, recently announced a \$150 million investment at its Saginaw, Mich., operations. Increasing customer demand for fuel-efficient electronic power steering (EPS) technology is the driving force behind the investment, which will result in the retention of more than 1,000 jobs. "This significant investment is a reflection of Nexteer's ongoing commitment to the Great Lakes Bay Region and the state of Michigan and recognition of the work being done here by our highly skilled technical and UAW-represented

production teams," said Robert J. Remenar, Nexteer president and CEO. A major focus of the investment will be related to expanding and upgrading Nexteer's testing and validation capabilities. "Nexteer is a showcase of Michigan's world-class technology and manufacturing capabilities," said Michigan Governor Rick Snyder. "The announcement offers proof positive that foreign direct investment can combine with our own valuable industrial assets for new economic vitality for Michigan."



(I-r) GM SMCO Plant Manager Stephen Jenkins, GM Global Chief Manufacturing Officer Diana Tremblay & Michigan Governor Rick Snyder.

# **GM TO INVEST \$215 MILLION IN SMCO**

www.gm.com

General Motors will invest approximately \$215 million to tool the Saginaw Metal Casting Operations for production of future engine block and head casting work, creating or retaining about 275 jobs. "We look forward to continuing our long and proud heritage of in-house casting for key components," said Diana Tremblay, GM's global chief manufacturing officer. "We believe these operations really enhance our ability to provide more fuel-efficient engines to our customers around the globe." The plant, which currently has about 630 employees on two shifts, builds a variety of aluminum engine blocks and cylinder heads for some of

GM's hottest products, including the Buick LaCrosse and Chevy Malibu. SMCO has been a proud part of the Saginaw economy since 1918, providing jobs and community support for more than 90 years. During a plant event announcing the new work, Governor Rick Snyder presented Tremblay with a state proclamation declaring November 3 as "Chevy Centennial Day" in Michigan. Chevrolet enters its second century with significant global expansion and is on track to report the best annual sales in its 100-year history.



# NEW CATHOLIC FEDERAL BRANCH

www.cathfcu.com





Alan Watson is the president of Catholic Federal Credit Union.

Catholic Federal Credit Union recently announced plans to build a Downtown Saginaw branch that will be located at the corner of S. Washington Ave. and Holden St. The new 3,500 sq. ft. facility will feature expanded financial services space for deposits and loans, along with a drive-up ATM machine and drive thru lanes.

"We are very proud to be a part of the vibrant growth in this area," said Alan Watson, Catholic Federal president. "It is something our volunteers and staff see as coming back to our roots as the credit union began as St. Mary's Cathedral Federal Credit Union."

# NEW SAGINAW SENIOR HOUSING

www.saginaw-mi.com



The Bliss Park Senior Housing Center will be located at 111 N. Harrison St. adjacent to Covenant.

Bliss Park Senior Housing Center is a new development designed to serve the independent senior population (62 and older). The facility will consist of 35 apartments located at 111 N. Harrison St. adjacent to Covenant HealthCare, with a total project investment expected to reach nearly \$5 million.

The site was chosen because of its convenience for public transportation, medical services and access to government offices. Saginaw Future worked closely with the City of Saginaw, the Saginaw County Land Bank Authority and Covenant HealthCare to help site the project.

# NEW EQUIPMENT FOR BERNIER

www.bernierinc.com



Bernier Cast Metals, Inc. is located at 2626 Hess Ave. in the City of Saginaw.

Bernier Cast Metals Inc. purchased a new furnace and mixer to assist with castings that will help the company increase its sales with new and existing customers. Located at 2626 Hess Ave. in the City of Saginaw, Bernier produces sand castings in prototype, small and semi-production quantities.

Saginaw Future assisted the company and the City of Saginaw with an investment incentive. Bernier was established in 1945 and continues under fourth generation ownership and operation. Bernier castings can be made to the specific requirements for agricultural machines to wind turbines.







The Great Lakes Solar Technology Park is located at 705 N. Graham Rd. (M-52) just northwest of the M-46 and M-52 intersection in Thomas Township.



Freeland Bean and Grain Inc.'s headquarters and main facility is located at 1000 E. Washington Rd. in Tittabawassee Township.

## **SOLAR TECH PARK BREAKS GROUND!**

www.MIGreatLakesBaySolar.com/Solar-Technology-Park

Saginaw County, the Region and the State recently celebrated the groundbreaking of the Great Lakes Solar Technology Park. Local leaders and economic developers worked with the State of Michigan to develop the 231-acre Solar Technology Park with parcels potentially available for no cost. Tax incentives and development assistance are also available. Strategically located within a mile of Hemlock Semiconductor, opportunities for collaboration and solar supply chain development are boundless.

The Solar Technology Park is located at 705 N. Graham Rd. (M-52) just northwest of the M-46 and M-52 intersection, 12 miles from I-75, I 3.5 miles from MBS International Airport and will soon have complete infrastructure in place. The Park has the potential to locate up to six solar manufacturing facilities that would create hundreds of direct and indirect jobs, along with millions of dollars in new investment and new tax base.

# **AGRIBUSINESS EXPANDS IN FREELAND**

www.freelandbeanandgrain.com

Freeland Bean and Grain Inc. purchased the former ConAgra Grain Elevator in Freeland, demolished the elevator and will construct new facilities. The company specializes in country grain and edible bean elevator storage, retail fertilizer and is a crop input dealer. Continued growth and new opportunities prompted the expansion project.

Project plans call for road upgrades to 5th St., which is the access road. Saginaw Future has been assisting the company and the community with seeking funds through the Michigan Department of Transportation, as well as financing programs that may be available. Freeland Bean and Grain will invest up to \$3 million in new construction that will lead to the creation of seven to 10 jobs. The Saginaw County Brownfield Redevelopment Authority also approved a Brownfield Redevelopment Plan that will assist with the development and contamination costs.



Above -ZENTX Media Group recently held a ground breaking ceremony for its new 12,000 sq. ft. facility, which will be located on W. Freeland Rd., adjacent to the MBS International Airport.

# \$2.4 MILLION IN NEW CONTRACTS

www.SaginawFuture.com



The PTAC recently held a Packaging and Marking seminar for the Department of Defense.

The Saginaw Future Procurement Technical Assistance Center (PTAC) assisted ten regional companies attain more than \$2.4 million in government contracts in the third quarter of 2011.

The PTAC educates businesses through formalized seminars and specific one-on-one consultations. The Saginaw Future PTAC provides no fee assistance to businesses that are interested in filling federal, state and local government contracts, which are multi-billion purchasers.

# NEW EQUIPMENT FOR CIGNYS

www.cignys.com



CIGNYS Corporation's Bridgeport Facility is located at 5763 Dixie Hwy.

CIGNYS Corporation, established in 1945, continues to invest at its Bridgeport Charter Township location. New Computer Numerical Control (CNC) equipment was purchased to meet the needs of its aerospace customers.

The company, with multiple Saginaw County locations, designs and manufacturers engineered products and components for Original Equipment Manufacturers. Saginaw Future assisted CIGNYS and the community with an investment incentive.

# GLASS PRODUCER INVESTS

www.hehrintl.com



Hehr International, Inc. is located at 1103 W. Pearl in the Village of Chesaning.

Hehr International, Inc. purchased a new cutting machine that will help the company supply larger glass products to its existing customer base, which is consumer durable goods, vans and recreational vehicles.

The Village of Chesaning-based company is also exploring new markets for specialized glass that can be used for panels in the solar energy industry. Hehr International was established in 1946 and has its headquarters in Los Angeles, CA.

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# SAGINAW FUTURE

# **NEWS & INITIATIVES**



## **NEW SAGINAW FUTURE BOARD MEMBER**

Chad Wurtzel - Representative for United Auto Workers Region I-D Wurtzel was appointed to the International UAW Staff of Region I-D as a Servicing Representative by UAW President Ron Gettlefinger in July of 2008. He currently services over 3,500 members at 15 UAW represented facilities throughout the Great Lakes Bay Region. Prior to joining the staff of the International Union, Wurtzel was employed at Delphi Chassis Systems Saginaw. He has a diverse background in manufacturing and labor relations with over 15 years experience, is a Navy veteran having served in the Persian Gulf and resides in Freeland with his family.



## **CRARY ELECTED AS COMMITTEE CHAIR**

www.iedconline.org

The Nominating Committee of the International Economic Development Council (IEDC) has elected JoAnn Crary, CEcD, President of Saginaw Future, as 2012 Chair of the External Member Relations Committee. The election took place during IEDC's 2011 Annual Conference. Crary also serves on the IEDC Board of Directors. Serving more than 4,500 members, the organization is the premier membership organization dedicated to helping economic development professionals create high-quality jobs, develop vibrant communities and improve the quality of life in their regions.



# **MARKETING OUR RESOURCES**

www.MIGreatLakesBaySolar.com

Saginaw Future President JoAnn Crary was a member of Governor Snyder's Michigan Trade Delegation Team that visited China recently. Crary focused on attracting solar supply chain investors to the Great Lakes Bay Region, promoting shovel-ready sites and our numerous advantages. Crary also met with major chinese investment companies and U.S. Embassy representatives interested in trade opportunities and agriculture.

Use your smartphone QR-Code scanner to learn more about Saginaw Future!



| SAGINAW FUTURE 2011 PERFORMANCE REPORT |           |             |             |             |           |
|--|-----------|-------------|-------------|-------------|-----------|
|  | 2011 Goal | 1st Quarter | 2nd Quarter | 3rd Quarter | YTD Total |
| Business Expansions                    | 25        | 5           | 7           | 4           | 16        |
| Businesses Attracted                   | 5         | 3           | 2           | 2           | 7         |
| Jobs Created/Retained                  | 1,000     | 927         | 778         | 67          | 1,772     |
| # of Gov't Contracts                   | 400       | 23          | 155         | 203         | 381       |
| Value of Gov't Contracts               | \$15 M    | \$75.2 M    | \$2.5 M     | \$2.4 M     | \$80.1 M  |
| Value of New Investment                | NGE       | \$10.95 M   | \$37.96 M   | \$10.26 M   | \$59.17 M |

# 2011 Saginaw Future

# CONTRIBUTORS

- \$30,000 + Covenant HealthCare
- Dow Corning Corporation and Hemlock Semiconductor Corporation Harvey Randall Wickes Foundation

#### \$25,000

- Frank N. Andersen Foundation Garber Management Group

#### \$10,000 - \$20,000

- Citizens Bank

- Consumers Energy
  The Dow Chemical Company
  HealthPlus of Michigan
  Mobile Medical Response, Inc.
- Nexteer Automotive
- Residence Inn/Springhill Suites by Marriott St. Mary's of Michigan

- \$4,000 \$6,000 Morley Companies, Inc. Morley Foundation PNC Foundation

- Pumford Construction, Inc.
- The Saginaw News
- Spence Brothers
- SSP Associates, Inc.

- \$2,000 \$3,999 Ist State Bank Bavarian Bavarian Inn Restaurant & Lodge
- Baylan IIII Restain and & Eduge Bierlein Companies, Inc. Braun, Kendrick, Finkbeiner PLC Champagne & Marx Excavating, Inc. Charter Communications Chemical Bank

- Clernical Bank
  CIGNYS Corporation
  JoAnn Crary
  Delta Steel, Inc.
  Dickinson Wright, PLLC
- Fabiano Brothers
  Frankenmuth Mutual Insurance Co.
- Great Lakes Bay Michigan Works! Hausbeck Pickle Company, Inc. IBEW Local #557

- Independent Bank

- John E. Green Company
  Means Industries, Inc.
  Memtron Technologies Co.
  Merrill Technologies Group
- MSA Ventures
- Rehmann
- Saginaw Valley State University Sargent Docks & Terminal, Inc. and Saginaw Rock Products Spicer Group Stevens Worldwide Van Lines

- The Straits Corporation
- Three Rivers Corporation
  Wildfire Credit Union
  Wolgast Corporation

- \$1,000 \$1,999 Absolute! Building Maintenance Alice E.Turner Memorial Trust
- Allen E. and Marie A. Nickless Memorial Foundation
- Amigo Mobility International, Inc.
  Association of Builders and Contractors

- Fifth Third Bank
  Filtrona Porous Technologies
  Fullerton Tool Company
  Representative Ken and Veronica Horn

- Representative Ken and Veronical InCal Technologies, Inc.
  ITC Holdings Corporation
  Kochville Township DDA
  KUKA Assembly and Test Corp.
  Lake Huron Credit Union
  Mahar Tool Supply Company
  Martin Chevrolet Chrysler Jeep
- Michigan CardioVascular Institute

- Midwestern Surgical Associates
  Mike Young Pontiac-Oldsmobile-GMC Truck
  Mistequay Group, Ltd.
  R&R Ready Mix, Inc.
  Rifkin Scrap Iron & Metal Co.
  Saginaw Bay Underwriters
  Saginaw Transit Authority Regional Services-STARS
  Standard Electric Company
  SVRC Industries, Inc.
  Syngery Medical Education Alliance

- SVRC Industries, Inc.
  Synergy Medical Education Alliance
  Tri-Star Trust Bank
  United Auto Workers Region ID
  Wickson-Link Memorial Foundation
  William A. Kibbe & Associates, Inc.
  Wolohan Enterprises Inc.
  Wright-K Technology, Inc.
  Yeo & Yeo

### \$301 - \$800

- A.C. Klopf Inc.
  Advanced Benefit Design Group
  AKT Peerless Environmental Services, LLC
  Delena & Ed Allen
- American Maintenance & Cleaning
- Andrews, Hooper & Pavlik PLC
- Audio Central Alarm

- Boice Bird & Sons, Inc.
  BRONNER'S CHRISTmas WONDERLAND
  Burt Watson Chevrolet-Pontiac
  Central Warehouse Company
  /Saginaw Diversified Services LLC
- Chesaning Manufacturing Co.

- Dale Carnegie Training
  Deisler Funeral Home
  Duperon Corporation
  E.A. Becker & Associates, Inc.

- E.A. Becker & Associates, Inc.
  Emil Rummel Insurance Agency, Inc.
  Employee Benefit Resources, Inc.
  Firehouse Soft Wash
  Frankenmuth Credit Union
  Future Insurance Agency
  Galen E. Wilson Petroleum Company
  Gardner, Provenzano, Schauman & Thomas, P.C.
  Gilbert, Smith & Borrello, P.C.
  Home Builders Association of Saginay
- Home Builders Association of Saginaw Hoyt Nursing & Rehab Centre JB Meinberg J.E. Johnson, Inc. JCP, LLC

- Ken Westlund Properties
  King Communications, Inc.
  MacDonald Broadcasting Corporation
- Masud Labor Law Group
- Michigan Sugar Company Midwest Machinery Movers, LLC
- NBS
- Nelson Trane One Source Office Products

- Orehid Unique Advanced Machining R.C. Hendrick & Son, Inc.
  Remer Plumbing, Heating & A.C. Inc.
  Saginaw Labor Council AFL-CIO
  Saginaw Medical Federal Credit Union
  Schaefer Bierlein, Inc.
  Scientific Brake & Equipment

- Severance Tool Industries S.P.A.C.E., Inc. Star of the West Milling Company

- Trademark Commercial Group
  United Local 85 Plumbers & Steamfitters
  Wanigas Credit Union
  Wilcox Professional Services, LLC

- William F. Nelson Electric, Inc.
  The Wirt-Rivette Group
  XPEDX Division of International Paper Company
  Zatkoff Seals & Packings
  Zehnder's of Frankenmuth
- · A.C. Coppolino Insurance Agency

- Abbs Retirement Planning Advisors

- Abbs Retirement Planning Advisors
  AGD Management Corporation
  McDonald's Office
  Alloy Construction Service, Inc.
  Bailey Construction
  Beattie Master Pool & Spa
  Bernier Cast Metals, Inc.
  Brandle Roofing & Sheet Metal Company
  Centennial Technologies, Inc.
  Century 21 Signature Realty
  Community State Bank
  Concrete Cutting Specialists, Inc.
  Diversified Physical Therapy Specialists
  Firstbank Alma
  Freeland Bean & Grain
- Freeland Bean & Grain
- Gaertner's Greenhouses and Flower Shops G.E. Insulation Company General Machine Service Global Recruiters of Saginaw

- Global Recruiters of Saginaw
  Hi-Tech Optical Inc.
  Insulex Panel Systems, Inc.
  John M. Jacobs Plumbing & Heating Inc.
  John V. Polomsky II, P.C.
  Steve & Ann Jonas
  Mast, Foulds & Co., P.C.
  The Mayan Agency
  MBS International Airport Commission
  Panda Promotional Products
  Par's Food Conter

- Pat's Food Center RA Monk Insurance Agency Ramey's Janitorial Services Ray Builders Rex Corporation State Farm Insurance

- TBF Graphics/Digital Terabyte Consulting
- TPI Powder Metallurgy Inc. TSSF Architects
- Wade-Trim
  Webster, Looby & Baumgarten, P.C.
  Zehnder & Associates, P.C.
  Zeilinger Wool, Co.

- Advanced Tex Screen Printing, Inc.
- Advanced text Screen Finding,
  Atlas Advertising
  Dornbos Printing Impressions
  The Michigan Banner
  Michigan Office Solutions
  Mitchell Motorcoach, Ltd.
- Princing & Ewend
  Shred Experts
  Step Above Enterprises Jake's Old City Grill
  WNEM TV5

- Local Government Contracts
- Bridgeport Charter Township DDA Buena Vista Charter Township DDA
- Carrollton Township
  Chesaning Township
  City of Frankenmuth
  City of Saginaw
  City of Zilwaukee

- City of Zilwaukee
  County of Saginaw
  Richland Township
  Saginaw Charter Township
  Spaulding Township
  Thomas Township
  Tittabawassee Township
  Village of Birch Run
  Village of Chesaning
  Village of Merrill
  Village of St. Charles Village of St. Charles
- Project Specific Contributors AT&T Foundation Great Lakes Loons/Michigan Baseball
- Foundation Margaret Stoker Charitable Trust administered
- by Citizens Bank Wealth Management Robert E. Stark & Martin H. Stark Foundation
- Saginaw Community Foundation



### **Saginaw Future**

515 N. Washington Ave., Third Floor Saginaw, MI 48607

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