

Business & Beyond

A Saginaw Future Inc. Quarterly Publication.



CIG Invests \$1 Million

Central Insulated Glass (CIG) has built a new facility on Dixie Hwy. in Bridgeport Charter Township. The company required a new facility to produce larger sizes of glass as customer demand increased.

Saginaw Future assisted CIG with its site search, an investment incentive available through Bridgeport and workforce development needs.

The total project investment is expected to exceed \$1 million and will result in nine jobs retained and two jobs created.

CIG is a wholesale glass manufacturer that was established in 2003. Its owners, John and Robin Eagan, have been successful in the glass producing industry for more than 25 years.

The company sees numerous opportunities because of the new facility and its location. The initial plan will be to further target Saginaw, Flint, Midland and Mid-Michigan, followed by the areas surrounding the region and Michigan's southern border areas.

CIG supplies glass products to commercial suppliers, window manufacturers and professional developers.

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Central Insulated Glass is located on Dixie Highway in Bridgeport Charter Township, just east of I-75.

Star of the West - a Growing Business



Star of the West Milling Co. headquarters are located at 121 E. Tuscola St. in the City of Frankenmuth.

Star of the West Milling Co. is expanding its Frankenmuth Township facilities, adding 643,000 bushels of additional storage and a grain dryer.

The total investment is expected to be more than \$2.2 million and five jobs will be retained. Saginaw Future assisted the company and the community with Star of the West's first investment incentive.

The company provides drying, processing and storage of grains. Star of the West is headquartered in the City Frankenmuth and has storage facilities throughout Saginaw County.

Built by the Hubinger family in 1870, sold to local farmers in 1903 and incorporated in 1920, Star of the West has seen continual growth in size and reputation over the years. The company has expanded from one mill to five flour mills in four different states and has elevators in seven countries.

The company handles wheat, corn, soybeans, processes edible beans and provides local farmers with their crop inputs.

Star of the West's 160 foot high silo in Frankenmuth holds 260,000 bushels of wheat, which is a 35 day supply for the mill. The company's overall daily flour

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**Denotes Executive Committee*

Right now, Michigan has \$30 million for companies like yours.

Go for it.

Michigan's \$2 billion 21st Century Jobs Fund is releasing \$30 million in awards. For details and to apply, visit our new website at TheMEDC.org/21CBizPlan.

Right now, we have a new round of financing from our \$2 billion 21st Century Jobs Fund that will inject a total of \$30 million into companies that choose to move to or expand in Michigan.

Here, we have access to robust research and engineering communities, a highly skilled workforce, world-class universities and a combination of affordability and lifestyle advantages few places can match.

The deadline for applications is June 4, 2008, so visit our new, improved website now to find out how Michigan can give your business the Upper Hand.



TheMEDC.org/21CBizPlan

MICHIGAN
ECONOMIC DEVELOPMENT CORPORATION
THE UPPER HAND

CIG Invests \$1 Million

(Continued from page 1)

Some of CIG's products include:

- Annealed and tempered insulated glass window units in clear, low-e and a variety of tints
- Heavy glass tops in a wide variety of patterns, tints, shapes and sizes
- Specialized fabrication of glass, mirror or plastic pieces in a variety of shapes, size and thicknesses
- Commercial items, such as door closures, pivots and tracks, along with windows and screens
- Custom high end applications and more.

Star of the West - a Growing Business

(Continued from page 1)

milling capacity makes it the 17th largest miller in the United States.

The agribusiness buys much of the State of Michigan's wheat crop in order to produce pastry flour used by the nation's major pie and cookie bakeries. One of its major clients is the nationally known Kellogg's cereal company of Battle Creek.

Star of the West's Flour Division produces a variety of flour for the food industry, including Cardinal Flour, Cracked Wheat, Light Bran Standard, Peerless Flour and Crushed Wheat.

The company's Edible Bean Division has been providing canners and packagers of edible beans with high quality products and services for many years. Some of its products include Navy, Black, Pinto, Kidney and a variety of other types of beans.

John E. Green Expands in Zilwaukee

John E. Green Company invested over \$500,000 in new equipment purchases and built an addition at its Bridgeview Center Industrial Park location in the City of Zilwaukee.

The company added over 6,000 sq. ft. of manufacturing space due to the increase in Hemlock Semiconductor Corporation contracts.

John E. Green is a highly regarded mechanical contractor that specializes in systems for industrial and commercial buildings; water coolant systems to regulate plant machinery; and heating, ventilation and cooling systems.

Next year will mark John E. Green's 100th anniversary, which also has offices in Ann Arbor, Detroit, Highland Park, Lansing, Marquette, Petoskey and Nashville, Tenn. The new Zilwaukee expansion led to the hiring of 14 employees for the family business now in its fourth generation.

Founder, John E. Green started the company with \$20 as a plumbing and heating business for residential customers in Highland Park. Now the company estimates that its 2007 revenue was \$280 million.

The company credits its success and growth to the diversification of clients over the years.



John E. Green Company's Zilwaukee facility is located at 777 Bridgeview South in the Bridgeview Center Industrial Park.

T.M. Klein Streamlines Production

T.M. Klein & Sons is a honey producer and specialty jar distributor located in Swan Creek Township. The company had been experiencing growth in its glass distribution business and honey production.

T.M. Klein and contractor Alan F. Schneider constructed a 4,608 sq. ft. building. The company also purchased new honey harvesting equipment. The total investment is \$225,000 and four jobs were created.

Established in 1976, T.M. Klein began when the family purchased its first hive of honeybees to pollinate the family garden and fruit trees.

The business has grown to approximately 950 colonies of bees. All of T.M. Klein apiaries (bee-yards) consist of 10 to 30 colonies and are dispersed throughout Mid-Michigan in order to pollinate plants.

Each apiary is checked on and maintained once every two weeks in summer, followed by harvesting the honey in August. Each jar is filled, capped, labeled and inspected by hand.

T.M. Klein also distributes a wide variety of specialized jars and containers for small to large wholesale accounts. The "E" friendly company uses all recyclable or reusable glass and plastics.



Pouring fresh honey at T.M. Klein & Sons, which is located at 11785 Wahl Rd. in Swan Creek Township.

Opportunity for Wright-K Technology

Wright-K Technology, Inc. recently purchased intellectual property, patents, equipment and inventory of a business being disassembled.

Wright-K, located on E. Genesee Ave. in the City of Saginaw, provides specialty machine design and fabrication, along with the building of testing, laser and metal removal equipment.

The company invested more than \$1 million in the acquisition of Newcor, which was in line to be disassembled and sold off by its previous owner that was not a manufacturing company.

Newcor had a solid reputation in the welding industry and approximately \$2 million in annual sales of spare parts production. Wright-K saw an opportunity to acquire the company, which complements and extends its capabilities.

The Saginaw County Revolving Loan Fund, administered by SFI, was able to assist in the development of the project through financing.

Established in 1982, Wright-K will add eight employees due to the acquisition and expansion. The company recently joined a collaborative of 15 companies, which was designated a Tool & Die Recovery Zone. The zones provide tax-based relief and diversification opportunities.



Wright-K Technology, Inc. is located at 2025 E. Genesee Ave. in the City of Saginaw.

Saginaw Future Inc. PTAC Assists Danaher

Danaher Motion's Thomson Saginaw facility recently won 77 government contracts valued at \$7.7 million. The Saginaw Future Inc. Procurement Technical Assistance Center (PTAC) assisted the manufacturer with bid matching, subcontracting opportunities and specification requirements.

Danaher Motion produces ball screws, ball splines, performance actuators and related components. The ISO 9001 rated company was established in 1987 and is located in the City of Saginaw.

The Saginaw Future PTAC also assisted CIGNYS and Chesaning Manufacturing Co. with successful government contract bids valued at nearly \$146,000 in the first quarter of 2008.

The PTAC provides no fee assistance to businesses that are interested in tapping into federal, state and local government contracting, which are multi-billion purchasers of goods and services. Seminars designed to assist local companies pursue new opportunities are available along with one-on-one meetings. For more information contact Delena Spates-Allen at 989-754-8222 ext. 232 or e-mail, dsallen@saginawfuture.com



Danaher Motion's Thomson Saginaw facility is located at 628 N. Hamilton St. in the City of Saginaw.

Saginaw Future Recognized

Saginaw Future was recently recognized as one of the top economic development agencies in the nation by *Site Selection* magazine and CoreNet Global.



Site Selection recently selected its top local economic development groups in the U.S. for 2007 and SFI was listed among the country's top 20. SFI was also selected as a top economic group by *Site Selection* in 2006.

Local economic development groups were first ranked according to four objective categories: new jobs, new jobs per 10,000 residents, new investment amount and new investment per 10,000 residents. Then they were scrutinized for innovation, leadership and customer service.

Site Selection delivers expansion planning information to 44,000 executives of fast-growing firms.

The MEDC and SFI were honored with CoreNet Global's Economic Development Leadership Award for securing the \$1 billion expansion by Dow Corning's joint venture Hemlock Semiconductor Corporation in Saginaw County.

Each year, CoreNet Global recognizes leadership, best practices and innovations in economic development representing national, state, regional and local interests. CoreNet is the world's leading professional association for corporate real estate and workplace executives.

SFI's achievements were also noted by U.S. Senator Carl Levin in a letter of recognition.

New SFI Board Member

Paul T. Moore was elected to serve on the SFI Board representing Small Villages and Cities. He replaces Frankenmuth City Manager Charles Graham who served two consecutive three-year terms.



Moore has been the village manager for the Village of Birch Run and the director of the Birch Run Downtown Development Authority (DDA) since 2004.

His duties include the daily operations of the village, acting as the CFO for all village funds and has assists in the implementation of the DDA development plan.

Moore has an extensive background in automotive industry management, where he held a number of escalating positions at General Motors (GM).

Working in Flint from 1989 to 2000, Moore started as a manufacturing supervisor and cost accountant, advancing to factory analyst and was appointed forward programs analyst. In 2000, Moore was named a senior factory analyst managing all financial activities for Flint North Division Factory #10 and later became the manufacturing planner - V6 assembly operations. Moore managed the daily operations of engine assembly and analyzed key financial metrics.

Moore earned a bachelor's of science - industrial administration in finance/business management from the GMI Engineering & Management Institute in Flint Michigan, which is now Kettering University.

momentum



Campaign for Tomorrow's Growth Saginaw Future Inc. Contributors

- \$35,000+**
 - Dow Corning Corporation and Hemlock Semiconductor Corporation
- \$25,000**
 - Citizens Bank
 - Covenant HealthCare
 - Delphi Corporation
- \$10,000 - \$15,000**
 - Chase
 - Consumers Energy
 - The Dow Chemical Company
 - GM Powertrain - SMCO
 - HealthPlus of Michigan
 - Mobile Medical Response, Inc.
 - St. Mary's of Michigan
- \$4,000 - \$5,000**
 - National City Bank
 - The Saginaw News
- \$2,000 - \$3,999**
 - Aleris International
 - Bank of America
 - Bavarian Inn Restaurant & Lodge
 - Bierlein Companies, Inc.
 - Braun, Kendrick, Finkbeiner PLC
 - Champagne & Marx Excavating, Inc.
 - Chemical Bank
 - CMI - Schneible Co.
 - Communications Family Credit Union
 - Corvus Nodular Interests, LLC
 - Enterprise Automotive Systems
 - Fabiano Brothers
 - Frankenmuth Mutual Insurance Co.
 - Garber Management Group
 - IBEW Local #557
 - Independent Bank
 - John E. Green Company
 - Means Industries, Inc.
 - Memtron Technologies Co.
 - Merrill Tool Holding Company
 - Morley Companies, Inc.
 - Pumford Construction Inc.
 - Rehmann Robson, PC
 - Riverfront Medical Realty
 - Saginaw Midland Bay Michigan Works!
 - Scientific Brake & Equipment Co.
 - Spence Brothers
 - Spicer Group
 - Stevens Worldwide Van Lines
 - The Straits Corporation
 - Wolgast Corporation
- \$1,000 - \$1,999**
 - 1st State Bank
 - Acoustical Services, Inc.
 - Alfe Heat Treating, Inc.
 - Alloy Construction Service, Inc.
 - Amigo Mobility International, Inc.
 - Art Sample Furniture
 - CIGNYS
 - JoAnn Crary
 - Delta College
 - Frank M. Polasky, PLC
 - Fullerton Tool Company
 - Glastender, Inc.
 - Hausbeck Pickle Company Inc.
 - InCal Technologies
 - International Materials Inc. & Saginaw Asphalt Paving Company
 - Lake Huron Credit Union
 - Lendell Manufacturing, Inc.
 - Michigan Cardiovascular Institute
 - Michigan Production Machining, Inc.
 - Midwestern Surgical Associates
 - Prancing & Ewend
 - Rifkin Scrap Iron & Metal Co.
 - Saginaw Bay Underwriters
 - Saginaw Powertrain Inc.
 - Saginaw Transit Authority
 - Regional Services (STARS)
 - Saginaw Valley State University
 - Sargent Docks & Terminal and Saginaw Rock Products
 - SVRC Industries, Inc.
- \$301 - \$800**
 - Synergy Medical Education Alliance
 - Team One Credit Union
 - Tri-Star Trust Bank
 - United Auto Workers Region 1D
 - Wanigas Credit Union
 - Wigen, Tincknell, Meyer & Assoc., Inc.
 - Wilcox Professional Services, LLC
 - William A. Kibbe & Associates, Inc.
 - Wolohan Enterprises Inc.
 - Wright-K Technology, Inc.
 - Yeo & Yeo
- \$301 - \$800**
 - A.C. Klopff Inc.
 - Absolute! Building Maintenance
 - Accurate Carbide Tool Co.
 - AKT Peerless Environmental Services, LLC
 - Andrews, Hooper & Pavlik PLC
 - American Maintenance & Cleaning
 - Audio Central Alarm
 - B & K Corporation
 - Brandle Roofing & Sheet Metal Co.
 - Chesaning Manufacturing Co.
 - Community State Bank
 - Consumers Choice Credit Union
 - Deisler Funeral Home
 - Duperon Corporation
 - Duro-Last Roofing, Inc.
 - E.A. Becker & Associates, Inc.
 - Employee Benefit Resources, Inc.
 - Firstbank-Alma
 - Frankenmuth Credit Union
 - Future Insurance Agency
 - Gardner, Provenzano, Schauman & Thomas, P.C.
 - Gilbert, Smith & Borrello, P.C.
 - Hi-Tech Optical, Inc.
 - & Phase Liner of Michigan, Inc.
 - Horizons Conference Center
 - HYMMCO, LLC.
 - Iron Workers Local 25
 - LB Transportation Group - Omni Warehouse
 - Mahar Tool Supply Co., Inc.
 - Masud, Patterson, Schutter & Peters, P.C.
 - McNally - Nimergood Co.
 - Michigan Sugar Company
 - Miles Petroleum & Propane, Inc.
 - MIS Corporation - Michigan
 - Molitor International
 - Muehlenbeck Distributing Co.
 - Norton Accounting & Consulting
 - One Source Office Products
 - Orchid Unique Orthopedic Solutions
 - Pinnacle Design
 - Prudential Anderson, Lemmer & Wilson Inc. Real Estate
 - Ramey's Janitorial Services
 - R.C. Hendrick & Son, Inc.
 - Remer Plumbing, Heating & Air Conditioning, Inc.
 - Saginaw Medical Federal Credit Union
 - Severance Tool Industries
 - Shinnors & Cook, PC
 - S.P.A.C.E., Inc.
 - SSP Associates, Inc.
 - Star of The West Milling Company
 - The Trane Company
 - Thiel Electric
 - Total Solutions Group
 - Trademark Commercial Group
 - Tri-City Office Machines
 - William F. Nelson Electric, Inc.
 - Wilson Realty Inc.
 - Wirt Financial Services, Inc.
 - Wirt Saginaw Stone Dock
 - Zatkoff Seals & Packings
 - Zehnder's of Frankenmuth
- \$50 - \$300**
 - Delana and Ed Allen
 - Bailey Construction
 - Beattie Master Pool & Spa
 - Business Innovations Group
 - Century 21 Signature Realty
 - Cinderella, Inc.

- CMW Real Estate, Inc.
 - Concrete Cutting Specialists
 - Freeland Bean & Grain
 - General Machine Service
 - Hoyt Nursing & Rehab Centre
 - Investech, Inc.
 - J. M. Kusch, Inc.
 - John M. Jacobs Plumbing & Heating Inc.
 - Steve & Ann Jonas
 - King Communications Inc.
 - MacDonald Broadcasting Company
 - Maple Ridge Financial
 - Mast, Foulds & Co., P.C.
 - The Mayan Agency
 - MBS International Airport Commission
 - Micron Precision Machining
 - Midwest Sales, Inc.
 - National Pattern, Inc.
 - Panda Promotional Products
 - Pat's Food Center
 - RA Monk Insurance
 - R & R Ready-Mix, Inc.
 - Saginaw County Employee Credit Union
 - Saginaw Machine Systems
 - TBF Graphics/Digital
 - Teamtech Motorsports Equipment
 - Terabyte Consulting
 - TPI Powder Metallurgy Inc.
 - TSSF Architects, Inc.
 - Wade Trim, Inc.
 - Webster, Looby & Baumgarten, P.C.
 - Zeilinger Wool, Co.
 - Zehnder & Associates, PC
 - Zolton Law Offices
- In-Kind
- Advanced Tex Screen Printing, Inc.
 - Dornbos Printing Impressions
 - The Michigan Banner
 - Step Above Enterprises-Jake's Old City Grill
 - WNEM TV5
- Local Government Contracts
- County of Saginaw
 - City of Saginaw
 - Bridgeport Charter Township DDA
 - Buena Vista Charter Township DDA
 - Carrollton Township
 - Chesaning Township
 - City of Frankenmuth
 - City of Zilwaukee
 - Kochville Township
 - Richland Township
 - Saginaw Charter Township
 - Spaulding Township
 - Thomas Township
 - Tittabawassee Township
 - Village of Birch Run
 - Village of Chesaning
 - Village of Merrill
 - Village of St. Charles
- Project Specific Contributors
- Arnold & Gertrude Boutell Memorial Fund administered by Citizens Bank Wealth Management
 - AT&T Foundation
 - North Coast Technology Investors, LP
 - Robert E. Stark & Martin H. Stark Foundation

AT&T Supports Community Initiatives



(l-r) SFI Board Member Bob Van Deventer, SFI Board Chairman Herbert Spence III, SFI President JoAnn Crary, SFI Board Member Martin V. Williams, AT&T Michigan President Gail Torreano, SFI Economic Development Specialist Thomas Miller, SFI Executive Vice President Steve Jonas and AT&T External Affairs Director Gavin Goetz.

Saginaw Future Inc., the Disability Network of Mid-Michigan and the Food Bank of Eastern Michigan are all beneficiaries, along with 22 other nonprofit organizations in the state, of AT&T Inc. philanthropy.

Gail Torreano, president of AT&T Michigan, presented grant funds to Saginaw Future - \$20,000, The Disability Network, a Midland-based group that provides training and support for people with disabilities - \$10,000 and the Child Abuse and Neglect Council of Saginaw - \$15,000.

AT&T officials also announced that the company will give \$25,000 to the Food Bank of Eastern Michigan, which includes Saginaw County in its 21-county service area. The contributions bring the AT&T total philanthropic commitment to more than \$450,000 to support Michigan nonprofit organizations.

Region Continues to Benefit from HSC

The Saginaw Valley region continues to benefit from Hemlock Semiconductor Corporation's (HSC) billion-dollar expansion project in Thomas Township. HSC, a Dow Corning joint venture, has leased the long-vacant, former Thompson Boat building in the Village of St. Charles.

The company is using the 100,000 sq. ft. facility for warehousing operations to temporarily store new equipment that will eventually be located at its Hemlock facility.

In addition to the new investment, the HSC project benefits the regional economy in a number of other ways. Nearly 70 area contractors are building new additions to the facility that will ultimately create 500 jobs and produce cutting edge product. The polycrystalline silicon made in Hemlock will be used in electronic and solar devices all over the world.

The HSC expansion has also impacted a number of local companies that supply HSC with products or services. Businesses, such as R&R Ready-Mix and John E. Green Company that are included in this publication, credit increased work for HSC as the reason behind each of those companies' recent expansions.

The billion-dollar development and the projects directly related to it has also substantially increased tax base on a local, county and state level.



New R&R Ready-Mix Facility in Hemlock



R&R Ready-Mix Inc.'s Hemlock location is located at 432 Pine St.

R&R Ready-Mix Inc. is expanding and growing at its Hemlock location. The company invested nearly \$1.7 million in the site and for the purchase of new equipment.

R&R Ready-Mix demolished its old structures, located at 432 Pine St., and is erecting a new state-of-the-art facility that will also include storage.

The company attributes the expansion to its increased work with and the expansion taking place at Hemlock Semiconductor Corporation, which is R&R's primary customer.

R&R Ready-Mix plans to hire three additional workers as a result of the new investment. Saginaw Future assisted the community with developing a tax abatement policy and the company with its first ever investment incentive.

The concrete manufacturer provides building materials, such as ready-mixed concrete, cement and concrete blocks, tiles and flagstones, sand and gravel.

HSC Recognized for Expansions



(l-r) MEDC President and CEO James Epolito, Dow Corning Corp. State Government Relations Manager Mary Lou Benecke, HSC Expansion Coordinator Greg Skufca, HSC President & CEO Rick Doornbos, Dow Corning Corp. CFO and Americas Area President Don Sheets and Governor Jennifer M. Granholm.

Hemlock Semiconductor Corporation continues to be globally recognized for the magnitude of its two expansion projects in 2005 and 2007.

Not only are the expansions recognized for its economic impact on the region, but also for cutting-edge research, smart business practices, innovative products and public/private partnerships that were all part of the development process.

Recent HSC awards include:

- 2005 and 2007 Blockbuster Deal by *Site Selection* magazine
- 2005 and 2007 SFI Economic Excellence Award
- 2007 State of Michigan Diversification Achievement Award
- 2007 *Trade & Industry Development's* Corporate Investment & Community Impact Award

Covenant Invests in Cardiac Care

Covenant HealthCare continues to invest in its facilities, technology and talent. The regional medical facility recently completed a \$7 million expansion and diagnostic equipment upgrade at its main campus.

Covenant Heart Specialists is located at 800 Cooper Ave. in the City of Saginaw. It's a two-story, 15,000 sq. ft. facility that houses magnetic resonance imaging equipment and expanded cardiology services.

Five cardiologists have joined Covenant, forming the new Covenant Heart Specialists cardiology practice, along with J. Miles McClure, MD.

The group provides a full spectrum of cardiology care, from echocardiograms and stress testing to interventional procedures such as angioplasty and ballooning. The new cardiologists include Firas Alani, MD; M. Luay Alkotob, MD; Scott R. Martin, MD; Pramod K. Sanghi, MD and X. Alan Zhu, MD.

Previously Covenant, Saginaw County's largest employer, invested in a new emergency care center that comprises over 163,000 sq. ft. The \$24 million investment offers the latest in state-of-the-art technology and medical care, and complements other recent investments by Covenant that total over \$51 million.



A medical technician reviews diagnostics at the new Covenant Heart Specialists facility.

SFI Corporate Watch Calls

Partnering with the Michigan Economic Development Corporation, Saginaw Future staff members visited 35 companies through the Corporate Watch program between January 1, 2008 and March 31, 2008.

- 4D Visuals
- Alloy Construction Service
- B&K Corporation
- Blue Water Tile
- Capital Granite & Stoneworks
- Central Insulated Glass
- Central Michigan University
- Danaher Motion
- Dow Corning Corporation
- Duro-Last Roofing, Inc.
- Field Neuroscience Institute
- Fullerton Tool Company
- General Motors
- Hausbeck Pickle Company Inc.
- Hemlock Semiconductor Corp.
- John E. Greene Company
- McDonald's Corporation
- Mid-Michigan Energy
- Mistequay Group Ltd.
- Napolitano Bakery
- Orchid Unique Orthopedic Solutions
- Prints Plus Inc.
- Private Developer
- R&R Ready-Mix Inc.
- Saginaw Charter Township
- Star of the West Milling Company
- T.M. Klein & Sons
- Team One Credit Union
- Thomas Village Development Co.
- TRW Automotive
- William A. Kibbe & Assoc.
- Wineman Technologies, Inc.
- Wright-K Technology, Inc.
- Zehnder's of Frankenmuth
- Zero Tolerance

SFI Wants You!

Saginaw Future Inc. wants you to sign up for SFI E-News and electronic communications!

SFIE-News include economic projects assisted by SFI, and other significant investments in the region.

Learn about the latest government contract seminars through the Saginaw Future Inc. Procurement Technical Assistance Center. Also, stay informed on the educational opportunities being offered by local business organizations like the Saginaw Valley Manufacturers' Association.

Stay on top of new economic incentive tools in Michigan, statewide business competitions like the 21st Century Jobs Fund and business opportunities, such as NextEnergy's solar generator RFP.

For information on all of the latest business opportunities register your e-mail address, if you haven't already. Be sure to add your co-workers, clients, staff and friends.

Simply go to www.saginawfuture.com/publications.htm and add your contact information to the form at the bottom of the Web page.

Also make sure SFI e-mails end up in your inbox, not your bulk or junk folders. Add sfi@saginawfuture.com to your e-mail address book or trusted-sender list. If you have any questions, contact Greg LaMarr at 989-754-8222 ext. 231 or e-mail glamarr@saginawfuture.com



Saginaw Future Inc.

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The Saginaw Valley Quick Facts



Delta College was recently named as one of the country's top 10 tech-savvy community colleges for 2007 by the Center for Digital Education and the American Association of Community Colleges.

Saginaw Future Inc. 2008 Performance Report

| | 2008 Goal | First Quarter | Second Quarter | Third Quarter | YTD Total |
|--------------------------|----------------------|--------------------------|---------------------------|--------------------------|----------------------|
| Business Expansions | 24 | 6 | - | - | 6 |
| Businesses Attracted | 7 | 1 | - | - | 1 |
| Jobs Created | 500 | 31 | - | - | 31 |
| # of Gov't Contracts | 200 | 111 | - | - | 111 |
| Value of Gov't Contracts | \$5 M | \$7.88 M | - | - | \$7.88 M |
| Value of New Investment | NGE | \$9.98 M | - | - | \$9.98 M |

NOTE: Saginaw Future Inc. uses multiple mailing lists, if you receive a duplicate newsletter, please pass it on to an interested associate.

Also, please contact Saginaw Future with address changes or with any new additions to the mailing list.

For previous newsletters and/or additional Saginaw County publications, go to www.saginawfuture.com

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