Business & Beyond

A Saginaw Future Inc. Quarterly Publication.

AKT Expands Services

AKT Peerless Environmental Services, LLC has acquired Chicago-based, Informed Energy Decisions, an energy auditing firm.

AKT Peerless founder Brian Eggers said the deal was more than a year in the making and fits with his company's goal to expand its reach in Illinois and the Chicago area, where a lucrative market exists for Brownfield redevelopment.

"We were already in the region, but not on this scale," he said.

Having reached \$7 million in sales in 2008, the Informed Energy Decisions acquisition may position AKT for many of the "green" opprotunities available today.

Projects promoting in environmentally stewardship have also led a number of AKT staff members to become Leadership in Energy & Environmental Design (LEED) accredited professionals. The expertise will allow AKT to provide energy consulting services for clients.

In addition to energy audits and saving, Informed

(continue to page 2)



AKT Peerless Environmental Services, LLC Downtown Saginaw office is located at 214 Janes Ave., which was a designated Cool City Project.

Agribusiness Continues to Grow

Spring 09



Star of the West Milling Co. headquarters are located at 121 E. Tuscola St. in the City of Frankenmuth.

Star of the West Milling Co. is expanding its Frankenmuth Township facilities, adding 312,000 bushels of additional storage and a grain dryer.

The company provides drying, processing and storing of grains and is headquartered in the City of Frankenmuth, with storage facilities throughout Saginaw County.

Total project costs are expected to be \$705,000 with five jobs retained at the site. Saginaw Future assisted the company and the community with expansion needs for the second year in a row.

In 2008, Star of the West added 643,000 bushels of additional storage and a grain dryer, investing more than \$2.2 million and retaining five jobs. The project was also in Frankenmuth Township.

Built by the Hubinger family in 1870, sold to local farmers in 1903 and incorporated in 1920, Star of the West has seen continual growth in size and reputation over the years.

The company has expanded from one mill to five flour mills in four different states and has elevators in seven countries. It handles wheat, corn, soybeans,

(continue to page 2)



ESTABLISHED IN 1992 **17** YEARS OF EXCELLENCE

2009 SFI Board of Directors

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President - Saginaw Future Inc. *Darnell Earley

Manager - City of Saginaw

AKT Expands Services

(Continued from page 1)

Energy specializes in property cost analysis, Energy Star certification, advice on energy-based tax incentives, green design consultation, rehabilitation and construction.

AKT Peerless will hire at least six new workers resulting from the merger.

The firm specializes in environmental consulting with four locations throughout the State. In 2004, the firm relocated its Saginaw office to the former Aubry Cleaners building on 212 Janes St. in Downtown Saginaw after extensive renovations were completed.

The \$500,000 investment was selected by the State of Michigan as a "Cool City" project and also included three loft apartments located on the second floor.

Aaribusiness Continues to Grow

(Continued from page 1)

processes edible beans and provides local farmers with their crop inputs.

Star of the West's 160 foot high silo in the City of Frankenmuth holds 260,000 bushels of wheat, which is a 35 day supply for the mill. The company's overall daily flour milling capacity makes it the 17th largest miller in the United States.

The agribusiness buys much of the State of Michigan's wheat crop in order to produce pastry flour used by the nation's major pie and cookie bakeries. One of its major clients is the nationally known Kellogg's cereal company of Battle Creek.

Star of the West also has a successful Flour Division and Edible Bean Division.

*Bob Van Deventer

President & CEO - Saginaw County Chamber of Commerce

Thomas Begin Area Manager - Consumers Energy Elliot S. Berton

City President - Chase

Michael P. Gannon **Director, Divisional Human Resources** Delphi Steering

Dick Garber President - Garber Management Group

President - Delta College NC Michael Hanley Representative - United Auto Workers

Jeffrey T. Martin

Community Relations Leader - The Dow **Chemical Company**

Paul T. Moore

Village Manager - Village of Birch Run Ed Oberski**

CEO - Great Lakes Bay Michigan Works!

Dr. Samuel Shaheen President - SSP Associates, Inc.

Joe Smith President - Saginaw Labor Council

Martin Stark** Community Leader and Volunteer

Jim VanTiflin Chairman of the Board - Citizens Bank (Tri Cities Region)

William G. Webber President - Sargent Docks & Terminal, Inc.

Martin V. Williams Manager - Buena Vista Charter Township *Denotes Executive Committee **Denotes Ex Officio Members

Amigo Mobility Expands on Dixie Highway



Amigo Mobility International, Inc. is located at 6693 Dixie Highway in Bridgeport Charter Township.

Amigo Mobility International, Inc. based in Bridgeport Charter Township, recently added 20,000 sq. ft. and new equipment. Amigo invested more than \$750,000 and created six new jobs as a direct result of the expansion.

Saginaw Future assisted the company and the community with an investment incentive. In addition, SFI linked the company to the services and programs available through Great Lakes Bay Michigan Works!

The "friendly wheelchair" was invented by Allan Thieme in 1968. The Amigo helped to initiate the entire "three-wheeled power operated vehicle" industry.

Today, Amigo is the largest manufacturer of motorized shopping carts and leads the industry in quality motorized equipment for disabled and elderly consumers. As an original equipment manufacturer (OEM), Amigo also designs, manufactures and utilizes components to work with companies creating custom mobility solutions. The company assists with modular components, power assist units and devices using Amigo control/drive systems.

Merrill Technologies Group Targets Alternative Opportunities

Established in 1968, Merrill Technologies Group consists of three fully integrated companies working closely together to provide direct support to customers, and a newly launched fourth company.

Its foundation company, Merrill Tool & Machine (MTM), offers unique capabilities in a broad range of services, including machining, post processing, inspection, and testing.

MTM recently purchased nearly \$4.5 million in new equipment, primarily horizontal machining centers due to increased demand in the aerospace, wind and solar markets.

The company has expanded several times over the past five years and currently employs 450 people in the region. Officials anticipate hiring 10 more employees, because of the new investment.



The Merrill Tool & Machine location expanded by 20,000 sq. ft. in 2005.

Saginaw Future assisted the company with investment incentives and the Saginaw Future Inc. Procurement Technical Assistance Center (PTAC) is working with the company to secure more federal defense contracts.

The Saginaw Future PTAC facilitated tours of MTM, Merrill Aviation and Merrill Engineering & Integration for General Lott of the Michigan Economic Development Corporation in order to secure additional government contracts. Pleas see page 4 for more information on the Saginaw Future PTAC.

Merrill Technologies Group also consists of Merrill Fabricators, which opened in 1975 to offer additional manufacturing capability. A new state-of-the-art facility provides the latest in fabricating technology for nearly any sized part.

Merrill Engineering & Integration (formerly Merritech), is a machine build facility that was established in 1978 to expand in engineering and assembly.



Merrill Tool & Machine, Inc. is located at 21659 W. Gratiot Rd. in the Village of Merrill.

Merrill Engineering & Integration offers extensive experience in all types of assembly, manufacture, and testing systems. Merrill Aviation is the newest member of Merrill Technologies Group. It is a FAA Certified Repair Station and is in its infancy, see below for more information.

Merrill Aviation Taking Flight



Merrill Aviation is located at 20720 E. Gratiot Rd. in Jonesfield Township.

Merrill Aviation is located in Jonesfield Township at the site of the original Merrill Tool facility. The company made real property improvements needed to reopen the facility and bring it up to grade necessary to do aviation work.

Merrill Aviation received the needed certifications and is currently securing new business in the area landing gear repair and reworking.

Company leaders have projected huge growth potential in this industry and are also looking at the possibility providing specialized painting in the aviation industry. A number of companies send parts to remote locations for painting.

SFI assisted the company and the community with an investment incentive.

Merrill Aviation currently has three certified A&P maintenance technicians on site, with over 67 years of combined aerospace experience. Merrill Aviation specializes in complex parts machining, with ID/OD grinding, jig grinding, milling, or low temperature machining (EDM and waterjet).

Nearly \$6.6 Million in Government Contracts

The Saginaw Future Inc. Procurement Technical Assistance Center (PTAC) assisted seven regional companies attain nearly \$6.6 million in government contracts. The companies won a total of 58 federal government contracts in the first guarter of 2009.

The numerous products and services provided include specialized aerospace equipment, metal fabrication and medical device products.

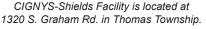
The federal government is a multi-billion dollar purchaser of goods and services. States and local governments are also major purchasers of products and services.

The Saginaw Future PTAC provides no fee assistance to businesses that are interested in tapping this market. Saginaw Future's Procurement Manager, Delena Spates-Allen, has over 20 years of expertise helping businesses acquire federal and state government contracts.

The services offered by the Saginaw Future Inc. PTAC include bid matching service, market research, specifications and standards, federal acquisition regulations, subcontracting opportunities and much more. During 2008, the Saginaw Future Inc. PTAC helped area companies win a total of 222 government contracts with a total value of nearly \$34 million.

Consultation on exporting products and/or services internationally is also provided. The Saginaw Future PTAC educates businesses through formalized seminars and one-on-one consultations.

CIGNYS Invests in Bridgeport and Shields Locations



In 2009, CIGNYS invested nearly \$1 million in two of its three Saginaw County facilities.

CIGNYS was founded in 1919 under the name Saginaw Products Corporation and is a diverse manufacturer of a variety of products.

With facilities in Bridgeport, Saginaw and Shields, the group of companies share resources and talents that result in lean, competitive management and operational practices.

CIGNYS purchased new equipment for its Shields facility, investing \$543,115. The company added new vertical machining centers and water-jet systems, and has expanded in each of the last two years.

CIGNYS has also been working with the Saginaw Future PTAC - seeking new government contracting opportunities.

As of September 2007 and pursuant to the Arms Export Control Act and the International Traffic in Arms Regulations, The Office of Defense Trade Controls Compliance has registered CIGNYS as a corporation



CIGNYS-Bridgeport Facility is located at 5763 Dixie Highway in Bridgeport Charter Township.

authorized to engage in the United States in the business of manufacturing and exporting defense articles. Saginaw Future also assisted the company and the community with investment incentives.

CIGNYS-Bridgeport Facility also expanded again and purchased new milling centers and EDM machines. Since 2005, the company has invested more than \$1.4 million in its Bridgeport location creating nine jobs. CIGNYS-Bridgeport specializes in precision machining, prototypes, and test and assembly fixturing.

The CIGNYS family of companies specialize in:

- · Materials handling equipment
- Ground support equipment for the aerospace industry
- · A variety of special military products
- Special machines
- · Prototype stampings and tooling
- Advanced wear materials for the extrusion process industries.



momentum



Campaign for Tomorrow's Growth

Saginaw Future Inc. Contributors

\$30,000 + Dow Corning Corporation and Hemlock Semiconductor Corporation

\$25,000

Citizens Bank Covenant HealthCare

\$10,000 - \$20,000

- JPMorgan Chase Foundation
- Consumers Energy The Dow Chemical Company
- GM Powertrain SMCO HealthPlus of Michigan
- Mobile Medical Response, Inc. St. Mary's of Michigan

\$4,000 - \$5,000

National City Bank The Saginaw News

- \$2,000 \$3,999 Bank of America
- Bavarian Inn Restaurant & Lodge Bierlein Companies, Inc.
- Braun, Kendrick, Finkbeiner PLC Champagne & Marx Excavating, Inc. Charter Communications
- Chemical Bank CMI-Schneible Co.
- Communications Family Credit Union
- Enterprise Automotive Systems Fabiano Brothers
- Frankenmuth Mutual Insurance Co.
- Garber Management Group Great Lakes Bay Michigan Works! IBEW Local #557
- Independent Bank
- John E. Green Company Means Industries, Inc.
- Memtron Technologies Co.
- Merrill Technologies Group Morley Companies, Inc.
- Pumford Construction Inc.
- Rehmann
- Riverfront Medical Realty
- Spence Brothers
- Spicer Group Stevens Worldwide Van Lines
- The Straits Corporation
- Wolgast Corporation

\$1,000 - \$1,999

- 1st State Bank
- Acoustical Services, Inc. Amigo Mobility International, Inc.
- Art Sample Furniture CIGNYS
- JoAnn Crary
- Delta College Filtrona Porous Technologies
- Frank M. Polasky, PLC
- Fullerton Tool Company

- Glastender, Inc. Hausbeck Pickle Company Inc. InCal Technologies ITC Holdings Corporation Lake Huron Credit Union Michigan CardioVascular Institute
- Michigan Production Machining, Inc.

- Midwestern Surgical Associates Princing & Ewend Rifkin Scrap Iron & Metal Co. Saginaw Bay Underwriters
- Saginaw Transit Authority Regional
- Services (STARS) Saginaw Valley State University Sargent Docks & Terminal, Inc. and Saginaw Rock Products
- Scientific Brake & Equipment Co.
- SSP Associates, Inc. SVRC Industries, Inc.
- Synergy Medical Education Alliance Team One Credit Union

- Tri-Star Trust Bank United Auto Workers Region 1D
- Wanigas Credit Union Wigen, Tincknell, Meyer & Assoc., Inc. William A. Kibbe & Associates, Inc.

J. M. Kusch, Inc. John M. Jacobs Plumbing & Heating Inc. John V. Polomsky II, P.C.

The Mayan Agency MBS International Airport Commission

Saginaw Co. Employees Credit Union Saginaw Machine Systems

Teamtech Motorsports Equipment

Webster, Looby & Baumgarten, P.C. Zehnder & Associates, P.C.

Advanced Tex Screen Printing, Inc.

Dornbos Printing Impressions

for business.

the facility.

Spring

2009

In-Kind

King Communications Inc. MacDonald Broadcasting Company

Steve & Ann Jonas

Midwest Sales, Inc.

Pat's Food Center Pinnacle Design

National Pattern, Inc.

Panda Promotional Products

RA Monk Insurance Agency

TPI Powder Metallurgy Inc.

R&R Ready-Mix, Inc. Ramey's Janitorial Services

TBF Graphics/Digital

Terabyte Consulting

TSSF Architects, Inc. Wade Trim, Inc.

Zeilinger Wool, Co.

Zolton Law Offices

Maple Ridge Financial Mast, Foulds & Co., P.C.

Masud, Patterson, Schutter,

Local Government Contracts

Bridgeport Charter Township DDA Buena Vista Charter Township DDA

Peters & Vary, P.C. The Michigan Banner Step Above Enterprises -Jake's Old City Grill

Carrollton Township Chesaning Township City of Frankenmuth

City of Saginaw City of Zilwaukee County of Saginaw

Kochville Township

Richland Township

Spaulding Township Thomas Township

Village of Chesaning

Village of Merrill Village of St. Charles

Wealth Management

Foundation

Tittabawassee Township Village of Birch Run

Project Specific Contributors • Arnold & Gertrude Boutell Memorial

Fund administered by Citizens Bank

Robert E. Stark & Martin H. Stark

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Saginaw Public Market Renovated

ww.saginawpublicmarket.com

VENDORS CALL 989.751.9393

TO RESERVE YOUR SPACE

The Saginaw Public Market and Annex Banquet & Event Center is

located at 3435 Sheridan St. in Spaulding Township.

& Event Center have been renovated and reopened

Saginaw's city limits, the Saginaw Public Market offers

facilities and space for entrepreneurs and start-up

businesses. The market showcases products and

lease space on a weekly basis. The Public Market

has undergone an extensive facelift with a significant

investment made in the purchase and renovation of

Banquet & Event Center, which will be the only facility

financial assistance through the East Central Michi-

gan Planning and Development Region loan fund.

SFI works with East Central on loan projects and

additional economic development initiatives.

of this type in this geographical area.

Owners are in the process of renovating the

Besides a local lender, the company received

Currently 22 businesses, staffed by 37 people,

capabilities at a very reasonable rental rate.

The Saginaw Public Market and Annex Banquet

Located in Spaulding Township, just south of

Saginaw Charter Township

WNEM TV5

- Wolohan Enterprises Inc.
- Yeo & Yeo

\$301 - \$800

- A.C. Klopf Inc.
 Absolute! Building Maintenance
 Accurate Carbide Tool Co.
- AKT Peerless Environmental
- Services, LLC
- American Maintenance & Cleaning
- Andrews, Hooper & Pavlik PLC Audio Central Alarm
- Brandle Roofing & Sheet Metal Co. BRONNER'S CHRISTmas
- WONDERLAND
- Central Warehouse Company / Saginaw Diversified Services LLC
- Chesaning Manufacturing Co.
- Community State Bank Consumers Choice Credit Union
- Deisler Funeral Home Downtown Area Development LLC
- Duperon Corporation
- Duro-Last Roofing, Inc. E.A. Becker & Associates, Inc.
- Employee Benefit Resources, Inc. Firstbank-Alma
- Frankenmuth Credit Union
- Gardner, Provenzano, Schauman & Thomas, P.C.
- Gilbert, Smith & Borrello, P.C.

McNally-Nimmergood Co. Michigan Sugar Company Miles Petroleum & Propane, Inc. MIS Corporation - Michigan Molitor International

Muehlenbeck Distributing Co., Inc. Norton Accounting & Consulting One Source Office Products

Orchid Unique Orthopedic Solutions R.C. Hendrick & Son, Inc.

Saginaw Medical Federal Credit Union

S.P.A.C.E., Inc. Standard Electric Company Star of the West Milling Company

Trademark Commercial Group William F. Nelson Electric, Inc

Zatkoff Seals & Packings Zehnder's of Frankenmuth

\$50 - \$300 Delena and Ed Allen

Beattie Master Pool & Spa Business Innovations Group Cinderella, Inc. CMW Real Estate, Inc.

Concrete Cutting Specialists Freeland Bean & Grain

Future Insurance Agency General Machine Service Hoyt Nursing & Rehab Centre

Business & Beyond

5

Bailey Construction

Wirt Financial and Leasing Services Wirt Saginaw Stone Dock Wright-K Technology, Inc.

Severance Tool Industries Shinners & Cook, PC

The Trane Company

Thiel Electric

Iron Workers Local 25 KUKA Assembly and Test Corp. LB Transportation Group - Omni Warehouse Mahar Tool Supply Co., Inc. Masud, Patterson, Schutter, Peters & Vary, PC. McDillw Kingmengened Co.

- Hi-Tech Optical Inc. & Phase Liner of Michigan, Inc. Horizons Conference Center HYMMCO, LLC
- Iron Workers Local 25

Save the Date!

Manufacturing Diversification Summit

to be held in the Great Lakes Bay/Mid-Michigan Region

Manufacturing Diversification Summits are drawing standing room only crowds across the State of Michigan. Mark your calendars and save the date for the Manufacturing Diversification Summit to be held in the Great Lakes Bay/Mid-Michigan Region.

Wednesday, June 17, 2009 Location - To be held in the Great Lakes Bay/Mid-Michigan Region Details will be sent as they develop.

Manufacturing Diversification summits co-sponsored by Michigan Economic Development Corporation (MEDC) local partners are drawing sell-out crowds of manufacturers seeking to explore and break into new lines of business.

Nearly 600 attended summits in Troy and Grand Rapids in February to hear about opportunities from experts in aerospace, defense, medical devices, and alternative energy. Parts for utility-grade wind turbines, including the massive blades, are a growing sector for Michigan companies, they were told.

Craig Wolff of the Michigan Aerospace Manufacturers Association said Michigan has 7,420 jobs in aerospace with sales of \$434 million, with room to grow. Major General Bradley Lott, a retired Marine now directing the MEDC's Defense Contract Coordination



Center (dc3), the nation's only such program, urged manufacturers to go for military contracts.

"We have \$100 billion in maintenance and repair programs for the next seven years," he said, adding that his target for 2010 is \$3 billion in defense business for Michigan. Participants who demonstrate the potential to diversify are eligible to receive a \$10,000 matching grant to assist in the diversification process.

For additional information go to: www.michiganadvantage.org/diversification/

Michigan Solar Advantage Update

In order to meet growing demands, the global solar industry is rapidly expanding its research and manufacturing capabilities.

Growing solar industry firms are making decisions now about where to site Research & Development and manufacturing facilities and the Great Lakes Bay Region is aggressively moving to position itself as a major hub of that activity.

In order to be competitive in attracting solar industry companies to the region, we must be able to quickly provide: unique financial incentives, land acquisition and infrastructure assistance, demonstrate Michigan solar technologies, workforce training in solar technology and access to significant local Research & Development expertise and capacity.

To address these issues, the Great Lakes Bay Region is asking for support from Michigan policymakers. Areas of focus include: shovel ready sites,



(I-r) Scott Walker, CEO of Midland Tomorrow; JoAnn Crarv. CEcD. President of Saginaw Future Inc. and Fred Hollister, CEcD, President and CEO of Bay Future, Inc.

funding for local initiatives from the American Recovery and Reinvestment Act (see page 7) and specific workforce training.

The region is also seeking legislative changes that will enable Michigan communities to provide financial incentives for attracting solar industry companies. Go to www.MiSolarAdvantage.com for more information.

\$28 Million Nursing Facility for SVSU

Students and community leaders recently celebrated the groundbreaking of the new College of Nursing and Health Sciences building at Saginaw Valley State University (SVSU). Funding was provided by the State of Michigan and SVSU totaling \$28 million.

The College of Nursing and Health Sciences will house the schools of nursing, occupational therapy, kinesiology and social work. Construction of the stateof-the-art facility is underway, and the laboratory and classroom facility may open in the summer of 2010. "About 2,000 SVSU students are enrolled in health-



Students and community leaders gathered for the ground breaking of the new SVSU College of Nursing and Health Sciences building.

science fields and attend classes in scattered locations across campus," said SVSU President Eric Gilbertson. "The new building will provide a central location."

SFI, Saginaw County Chamber, area business and legislative leaders, and SVSU backers have supported the project for a number of years. The new facility will help meet the nursing demand, give opportunities for young people and support the Great Lakes Bay Region's medical facilities.



Governor Jennifer M. Granholm and Ed Oberski, CEO of the Great Lakes Bay Michigan Works!, explain new job training opportunities.

The American Recovery and Reinvestment Act was signed into law in early 2009 and consists of \$787 billion. The Economic Recovery Package is to be devoted to tax cuts equaling \$288 billion (37%), \$144 billion (18%) is allocated to state and local fiscal relief, and \$355 billion (45%) is allocated to federal social programs and federal spending programs.

The purpose is to jumpstart the economy, lay the foundation for a 21st century economy, increase national competitiveness and create or save more than 3.5 million jobs over the next two years.

Regionally, nearly \$5 million has already been allocated to the Great Lakes Bay Michigan Works! to train up to 1,500 disadvantaged young people. The funding will help train young adults in basic learning skills to providing stipends to help defrav the cost of college courses.

SFI is monitoring stimulus programs and will provide details as opportunities develop. For more information go to www.michigan.gov/recovery

SFI Corporate Watch Calls

Partnering with the Michigan Economic Development Corporation (MEDC), Saginaw Future staff members visited the following companies through the Corporate Watch program in the first quarter of 2009.

If you would like to request a meeting with SFI and MEDC representatives, please call 989-754-8222 ext. 231 or e-mail info@SaginawFuture.com

- AKT Peerless Environmental Services, LLC
- Bad River Outdoors
- Central Warehouse Company
- CIGNYS
- Covenant HealthCare
- Delta College **Corporate Services**
- The Dow Chemical Company
- Dow Corning Corporation
- Dynamic Corvettes
- Enterprise Automotive Systems
- Exotic Automation & Supply/Parker
- Family Health Services
- The Fashion Square Mall
- Fifth Third Bank
- Frankenmuth Industrial
 Wolverine Pattern & Services

- GM Saginaw Metal **Casting Operations**
- Gosen Tool & Machine, Inc.
- Hemlock Semiconductor Corporation
- InCal Technologies
- Land Development Contractors LLC
- Merrill Aviation
- Merrill Tool & Machine, Inc.
- Merritech, Inc.
- Miller Mold Company
- National Roofing & Sheet Metal
- Private Developer
- Rehmann
- Severance Tool Industries
- St. Mary's of Michigan
- Star of the West Milling Co.
- Synergy Medical **Education Alliance**
- Thomson Industries
- Wineman Technology, Inc.
- Machine

Saginaw Future Inc.

515 N. Washington Ave., 3rd Floor Saginaw, MI 48607

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We're rearranging / the solar system

Be at the center of a new global energy hub. We're making changes to the solar system. We're gathering the brightest stars in the solar industry. And they're ready to revolve around you and your needs. A longtime magnet for chemical and technology industries, the Great Lakes Bay Region offers complete solar supply chain access, workforce expertise and advanced manufacturing capability. Locate in the Great Lakes Bay Region the center of a new system.



MISOLARADVANTAGE.COM

Saginaw future inc. 2009 Pertormance Report					
	2009 <u>Goal</u>	First <u>Quarter</u>	Second <u>Quarter</u>	Third <u>Quarter</u>	YTD <u>Total</u>
Business Expansions	25	6	-	-	6
Businesses Attracted	7	1	-	-	1
Jobs Created	600	68	-	-	68
# of Gov't Contracts	200	58	-	-	58
Value of Gov't Contracts	\$12 M	\$6.6 M	-	-	\$6.6 M
Value of New Investment	NGE	\$6.6 M	-	-	\$6.6 M

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NOTE: Saginaw Future Inc. uses multiple mailing lists, if you receive a duplicate newsletter, please pass it on to an interested associate.

Also, please contact Saginaw Future with address changes or with any new additions to the mailing list.

For previous newsletters and/or additional Saginaw County publications, go to SaginawFuture.com

Saginaw Future Inc. Staff

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- Steve Jonas, CEcD Executive Vice President
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- Tom Miller Economic Development Specialist

- Greg LaMarr Communications Manager
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- Sarah Richardson Procurement Technician
- Melissa Reinert Intern