SUMMER VOL.14 #2

# SAGINAW FUTURE DEVELOPMENT NEWS

A QUARTERLY PUBLICATION



# Millions INVESTED

# in Saginaw County



#### **NEXTEER DRIVING INNOVATION**

www.nexteer.com

Nexteer Automotive continues to invest in its Saginaw operations in Buena Vista Charter Township. Since the first half of 2010, the company invested over \$20 million to update operations and increase capacity at its 400 acre campus. Investment in Nexteer's Saginaw headquarters allows the company to remain competitive and increase its global footprint, which in turn, brings stability to its employees and to the Great Lakes Bay Region.

As Saginaw County's largest private employer, Nexteer continues to expand employment at its world head-quarters. Since Pacific Century Motors acquired the company in November of 2010, Nexteer has added over 650 jobs in Saginaw, bringing the total on campus to 4,200. Its employees are very passionate about supporting their communities, local charities and businesses, playing a vital role not only in the company's success, but also the success of the entire Great Lakes Bay Region. Nexteer has 60 plus global customers that include GM, Ford, Chrysler, Fiat, Toyota, PSA Peugeot Citroen and manufacturers in India, China and South America.



#### **HIMS - HEALTHY INVESTMENT**

www.dowcorning.com

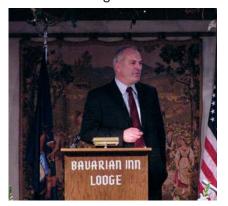
Dow Corning Corporation recently invested in its Health Industries Materials Site (HIMS) on Geddes Rd. in Thomas Township. The expansion included purchasing new machinery and equipment, and adding more clean room space totaling nearly \$6.5 million. Established in 1964, HIMS is the only Dow Corning site dedicated to supplying products to the health care industry.

The facility is registered and inspected by the United States Food and Drug Administration as a producer of bulk pharmaceutical ingredients. These products are used by customers around the world to manufacture a wide variety of health care related products, including pharmaceutical tubing, pacemaker leads, drug-delivery patches, home diagnostic kits for renal patients, antigas antifoams and other pharmaceutical products.



# AIR ADVANTAGE TAKES OFF

www.airadvantage.net



Scott Zimmer, President of Air Advantage, made the project announcement.

Air Advantage received \$64.25 million in federal ARRA funding to offer broadband service to customers in 13 counties throughout the region. Frankenmuth based Air Advantage estimates the project will serve about 698,000 people, 21,000 businesses, and 4,000 community institutions, while creating 142 jobs.

The company is pursuing additional private match funds, with nearly \$5 million in assets deployed to date. The City of Frankenmuth and SF assisted the company with financing opportunities, supported the project during the process of securing the grant funds and finding a site for the expansion.

# NEW SITE FOR SAGINAW PATTERN

(989) 752-5514



Footings are being poured for the new Saginaw Pattern building in Kochville Township.

Saginaw Pattern is an automotive Tier I supplier of aluminum molds for foam seats, head rests, arm rests and other foam products for the automotive industry. A majority of products are exported to Europe, Mexico and Canada.

Due to growth, the company is constructing a new 17,000 sq. ft. facility in the Champagne Industrial Park in Kochville Township. The two shift operation employs 32 people and the plan is to add three additional workers. SF assisted with the sale of its former location to Saginaw Valley State University and in various aspects of the \$700,000 expansion.

# R&M MACHINE DIVERSIFICATION

www.rmmachine.com



R&M Machine Tool, Inc. is located at 7920 Webster Rd. in Tittabawassee Township.

R&M Machine Tool, Inc. is a Tittabawassee Township-based company that has new opportunities through diversification into the prosthetics market. Its original business focus was making parts for crash test dummies and now its titanium parts division is supplying joints for prosthetic hands and arms.

R&M Machine purchased \$112,000 in new equipment and the community provided an investment incentive. Company leaders expect to see continued growth in this medical device market and may increase employment and add nearly \$750,000 in new equipment over the next year.

SAGINAW FUTURE

# SAGINAW FUTURE

## INITIATIVES



#### **OPPORTUNITY GREAT LAKES BAY TOUR**

www.michiganadvantage.org

Opportunity Great Lakes Bay was a successful Regional tour and career networking event that targeted new or soon-to-be college graduates interested in employment. More than 150 young professionals began the day at The H Hotel in Midland for a kick-off breakfast and a tour of Midland. A career networking fair with 40 companies and a lunch was held at Apple Mountain in Freeland, which was followed by a tour of Saginaw County. A closing mixer was held at Bay City's Delta College Planetarium, after completing its community tour.



### **SMALL BUSINESS OUTREACH TOUR**

afdaf

The U.S. Small Business Association Small Business Outreach Tour was recently hosted by Delta College and the Michigan Small Business & Technology Development Center. The Tour was a coalition of small business resources working in collaboration to provide information and assistance that directly impacts small businesses. The Outreach Tour featured 11 presentations including financing options by Saginaw Future Executive Vice President Steve Jonas. Nearly 100 attendees were present, and SF and its Regional Partners featured economic services at a booth.



#### **GLB REGIONAL PROGRESS REPORT**

www.greatlakesbay.org

The Great Lakes Bay Regional Alliance hosted its first regional progress update at the Midland Center for the Arts, to promote its brand and to welcome it newest member, Isabella County. Regional collaboration was highlighted, including the \$48 million passenger terminal at MBS International Airport, which is expected to open in 2013. Regional organizations had display booths to inform attendees on numerous developments, from economic growth to tourism.

Use your smartphone QR-Code scanner to learn more about Saginaw Future!



SAGINAW FUTURE 2011 PERFORMANCE REPORT				
	2011 Goal	1st Quarter	2nd Quarter	YTD Total
Business Expansions	25	5	7	12
Businesses Attracted	5	3	2	5
Jobs Created/Retained	1,000	927	768	1,695
# of Gov't Contracts	400	23	155	178
Value of Gov't Contracts	\$15 M	\$75.2	\$2.5	\$77.7 M
Value of New Investment	NGE	\$10.95 M	\$34.6 M	\$45.55 M



## 2011 Saginaw Future

## **CONTRIBUTORS**

- \$30,000 +
   Covenant HealthCare
- Dow Corning Corporation and Hemlock Semiconductor Corporation
- Harvey Randall Wickes Foundation

#### \$25,000

- Frank N. Andersen Foundation
- Garber Management Group

#### \$10,000 - \$20,000

- Citizens Bank
- Consumers Energy The Dow Chemical Company
- HealthPlus of Michigan
- Mobile Medical Response, Inc.
- Nexteer Automotive
- Residence Inn/Springhill Suites by Marriott St. Mary's of Michigan

#### \$4,000 - \$6,000

- Morley Companies, Inc.
- Morley Foundation
  Pumford Construction, Inc.
  The Saginaw News
  Spence Brothers
  SSP Associates, Inc.

#### \$2,000 - \$3,999

- 1st State Bank
- Bavarian Inn Restaurant & Lodge
- Bierlein Companies, Inc.
- Braun, Kendrick, Finkbeiner PLC
- Champagne & Marx Excavating, Inc.
  Charter Communications
  Chemical Bank
  CIGNYS Corporation

- JoAnn Crary Delta Steel, Inc.
- Dickinson Wright, PLLC
- Fabiano Brothers
- Frankenmuth Mutual Insurance Co.
- Great Lakes Bay Michigan Works! Hausbeck Pickle Company, Inc.
- IBEW Local #557

- Independent Bank
  John E. Green Company
  Means Industries, Inc.
  Memtron Technologies Co.
  Merrill Technologies Group
- MSA Ventures
- Rehmann
- Saginaw Valley State University Sargent Docks & Terminal, Inc. and Saginaw Rock Products
- and Sagnaw NOCK FROUDLIS Spicer Group Stevens Worldwide Van Lines The Straits Corporation Three Rivers Corporation Wildfire Credit Union Wolgast Corporation

#### \$1,000 - \$1,999

- Absolute! Building Maintenance Alice E. Turner Memorial Trust
- Allen E. and Marie A. Nickless Memorial Foundation
- Amigo Mobility International, Inc.
- Association of Builders and Contractors
- Delta College Fifth Third Bank

- Fifth Third Bank
  Filtrona Porous Technologies
  Fullerton Tool Company
  Representative Ken and Veronica Horn
  InCal Technologies, Inc.
  ITC Holdings Corporation
  Kochville Township DDA
  KUKA Assembly and Test Corp.
  Lake Huron Credit Union
  Mahar Tool Supply Company

- Mahar Tool Supply Company Martin Chevrolet Chrysler Jeep

Michigan CardioVascular Institute

- Midwestern Surgical Associates Mike Young Pontiac-Oldsmobile-GMC Truck Mistequay Group, Ltd. R&R Ready Mix, Inc.
- Rifkin Scrap Iron & Metal Co.
- Saginaw Bay Underwriters
- Saginaw Transit Authority Regional Services-STARS
- Standard Electric Company

- Standard Electric Company
  SVRC Industries, Inc.
  Synergy Medical Education Alliance
  Tri-Star Trust Bank
  United Auto Workers Region ID
  Wickson-Link Memorial Foundation
  William A. Kibbe & Associates, Inc.
- Wolohan Enterprises Inc.
- Wright-K Technology, Inc. Yeo & Yeo

#### \$301 - \$800

- A.C. Klopf Inc.
- Advanced Benefit Design Group AKT Peerless Environmental Services, LLC
- Delena & Ed Allen American Maintenance & Cleaning Andrews, Hooper & Pavlik PLC Audio Central Alarm

- Boice Bird & Sons, Inc.
  BRONNER'S CHRISTmas WONDERLAND
- Burt Watson Chevrolet-Pontiac
- Central Warehouse Company /Saginaw Diversified Services LLC
- Chesaning Manufacturing Co.

- Dale Carnegie Training
  Deisler Funeral Home
  Duperon Corporation
  E.A. Becker & Associates, Inc.
- Emil Rummel Insurance Agency, Inc. Employee Benefit Resources, Inc.
- Firehouse Soft Wash Frankenmuth Credit Union
- Future Insurance Agency
- Galen E. Wilson Petroleum Company Gardner, Provenzano, Schauman & Thomas, P.C.
- Gilbert, Smith & Borrello, P.C.
- Home Builders Association of Saginaw Hoyt Nursing & Rehab Centre JB Meinberg J.E. Johnson, Inc. JCP, LLC

- Ken Westlund Properties
- King Communications, Inc.
- MacDonald Broadcasting Corporation
- Masud Labor Law Group
- Michigan Sugar Company Midwest Machinery Movers, LLC
- **NBS**
- Nelson Trane
  One Source Office Products
  Orchid Unique Advanced Machining
  R.C. Hendrick & Son, Inc.
  Remer Plumbing, Heating & A.C. Inc.
  Saginaw Labor Council AFL-CIO

- Saginaw Medical Federal Credit Union
- Schaefer Bierlein, Inc. Scientific Brake & Equipment

- Severance Tool Industries S.P.A.C.E., Inc. Star of the West Milling Company

- Thiel Electric
  Trademark Commercial Group
  Wilcox Professional Services, LLC
  William F. Nelson Electric, Inc.
  The Wirt-Rivette Group
  XPEDX Division of International Paper Company
- Zatkoff Seals & Packings Zehnder's of Frankenmuth

- · A.C. Coppolino Insurance Agency
- · Abbs Retirement Planning Advisors

- AGD Management Corporation McDonald's Office
- Alloy Construction Service, Inc.

- Alloy Construction Service, Inc.
  Bailey Construction
  Beattie Master Pool & Spa
  Bernier Cast Metals, Inc.
  Brandle Roofing & Sheet Metal Company
  Centennial Technologies, Inc.
  Century 21 Signature Realty
  Community State Bank
  Concrete Cutting Specialists, Inc.
  Diversified Physical Therapy Specialists
  Firstbank Alma
  Freeland Bean & Grain
- Freeland Bean & Grain
- Gaertner's Greenhouses and Flower Shops
- G.E. Insulation Company
- General Machine Service

- Global Recruiters of Saginaw
  Hi-Tech Optical Inc.
  Insulex Panel Systems, Inc.
  John M. Jacobs Plumbing & Heating Inc.
  John V. Polomsky II, P.C.

- Steve & Ann Jonas Mast, Foulds & Co., P.C.
- The Mayan Agency
  MBS International Airport Commission
- Panda Promotional Products
- Pat's Food Center
- RA Monk Insurance Agency Ramey's Janitorial Services Ray Builders

- Rex Corporation
  State Farm Insurance
- TBF Graphics/Digital Terabyte Consulting
- TPI Powder Metallurgy Inc.
- TSSF Architects
- Webster, Looby & Baumgarten, P.C. Zehnder & Associates, P.C. Zeilinger Wool, Co.
- In-Kind Advanced Tex Screen Printing, Inc.
  Atlas Advertising
  Dornbos Printing Impressions
  The Michigan Banner
  Michigan Office Solutions
  Mitchell Motorcoach, Ltd.

- Princing & Ewend Shred Experts

## Step Above Enterprises - Jake's Old City Grill WNEM TV5

- Local Government Contracts Bridgeport Charter Township DDA Buena Vista Charter Township DDA Carrollton Township

- Chesaning Township
  City of Frankenmuth
  City of Saginaw
  City of Zilwaukee

- City of Zilwaukee
  County of Saginaw
  Richland Township
  Saginaw Charter Township
  Spaulding Township
  Thomas Township
  Tittabawassee Township
  Villead Rich Burn
- Village of Birch Run Village of Chesaning
- Village of Merrill Village of St. Charles
- Project Specific Contributors
- AT&T Foundation Great Lakes Loons/Michigan Baseball
- Foundation Margaret Stoker Charitable Trust administered by Citizens Bank Wealth Management Robert E. Stark & Martin H. Stark Foundation Saginaw Community Foundation





Dow Corning Corporation Solar Solutions Applications Center is located at 10330 Hercules Dr. in Freeland.



Shred Experts LLC is located at 1595 Champagne Dr. South in Kochville Township.

#### **NEW SOLAR LAB EQUIPMENT**

www.dowcorning.com

Dow Corning Corporation is investing in its Solar Solutions Applications Center in Tittabawassee Township. Dow Corning is committed to helping lower the cost of electricity through several programs focused on the solar industry. One of these programs, Solar Encapsulants, is commercializing new ways to use silicones to replace existing organic materials in the construction of solar laminates, which are then made into solar modules.

The \$1.45 million investment is primarily for new lab equipment and will be invested throughout the remainder of this year. The facility is a customer-focused technical facility for solar research and product development. This industrial scale research and development facility with extensive testing capabilities enables, Dow Corning to collaborate with customers to get products to market faster. The Freeland site was re-opened in 2008 and today houses 30 Dow Corning employees.

#### STRONG GROWTH FOR SHRED EXPERTS

www.shredexperts.com

Shred Experts® LLC provides a secure means for destruction of sensitive paper documents. All confidential documents are shredded beyond recognition before they leave the customer's premise. Upon completion of the shredding, a "certificate of destruction" is issued and the shredded paper is delivered to ReCompany in Saginaw, MI for recycling. Shred Experts® has serviced over 5000 commercial and residential customers throughout Lower Michigan including medical, financial, legal, governmental, automotive, and industrial.

The company has seen significant growth since 2010 with an investment of \$814,000 for building acquisition, expansion, new equipment and a fifth shredding truck. Four new employees were hired as a direct result of the expansion project. Adjacent property has also been considered for possible expansion in the next six months.





Above - Dow Chemical Company President, Chairman and CEO Andrew Liveris announces the official opening of the new Dow Chemical Business Services Building that included dedications to former Dow Chemical CEOs - Charles B. "Ben" Branch, Earl B. Barnes and Carl A. Gerstacker.

## \$2.5 MILLION IN NEW CONTRACTS

www.SaginawFuture.com



The PTAC provides bid matching, market research, acquisition regulations, subcontracting and more.

The Saginaw Future Procurement Technical Assistance Center (PTAC) assisted nine regional companies attain nearly \$2.5 million in government contracts in the second quarter of 2011.

The companies won a total of 155 state and federal government contracts. The numerous products and services provided include aerospace, defense related, medical device manufacturing and more. The PTAC educates businesses through formalized seminars and specific one-on-one consultations.

## NEW COVENANT MEDEXPRESS

www.covenanthealthcare.com



The new Covenant HealthCare MedExpress Urgent Care Clinic is located at 16440 Gratiot in Hemlock.

Covenant HealthCare completed a I1,700-square-foot medical center in Hemlock that includes a walk-in MedExpress Urgent Care Clinic, laboratory services, imaging and diagnostics and physical medicine and rehabilitation. The Center also houses the Hemlock Family Medicine Practice of Dr. Marc Davis.

SF assisted with location options, site comparisons and presented a new investment report. Demographic trends were compiled that included population findings, along with detailed traffic counts and maps.

## MID MICHIGAN TRUSS STARTS UP

matt@midmichigantruss.com



Mid Michigan Truss & Components LLC is located at 2795 Harrison in Carrollton Township.

Mid Michigan Truss & Components LLC manufacturers and designs metal plate connected floor and roof trusses. The company also stock, design, and supply engineered wood products.

Mid Michigan Truss recently purchased a vacant building in Carrollton Township and began production. The company has purchased more than \$400,000 in equipment and hired 25 staff members. They plan to add an additional 15 employees, starting next construction season.

#### **Saginaw Future**

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United Auto Workers Region 1-D

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\*\*Denotes Ex Officio Members

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